## Form 603

# Corporations Act 2001 Section 671B Notice of initial substantial holder

To: Company Name/Scheme: BEACON LIGHTING GROUP LIMITED

ACN/ARSN: 164 122 785

1. Details of substantial holder

Name First Sentier Investors Holdings Pty Limited ACN 630 725 558 and its related bodies corporate listed in annexure A

The holder became a substantial holder on: 30/09/2020

# 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate had a relevant interest in on the date the substantial holder became a substantial holder are as follows:

| Class of securities        | Number of securities | Person's votes | Voting power (%) |  |
|----------------------------|----------------------|----------------|------------------|--|
| Fully Paid ordinary shares | 11,521,284           | 11,521,284     | 5.16%            |  |

\*Note these securities are comprised of 11,223,591 in which First Sentier Investors Holdings Pty Limited and its subsidiaries have voting power and 297,693 in which First Sentier Investors Holdings Pty Limited's ultimate parent entity (Mitsubishi UFJ Financial Group, Inc (MUFJ) on and from 30 September 2020), has informed us that it has voting power prior to the date of this notice.

#### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

| Holder of relevant interest   | Nature of relevant interest  | Class and number of securities       |
|---|--|--------------------------------------|
| First Sentier Investors (Australia) IM Ltd ACN 114 194 311  | Relevant interest under paragraph 608(1)(b) and/or 608(1)(c) of the Corporations Act 2001 (Cth), being a relevant interest arising from having the power to control the exercise of the right to vote attached to securities and/or to control the exercise of the power to dispose of securities in its capacity as investment manager (as provided for under its investment mandates). In addition, if any OTC derivatives, warrants or other securities (other than ordinary shares or ordinary units (as applicable)) are referred to below in this row, the relevant interest in respect of those securities arises under subsection 608(8) being an accelerated relevant interest held in the same capacity. | 8,895,647 Fully paid ordinary shares |
| Mitsubishi UFJ Financial Group, Inc.  | MUFJ owns 100% of First Sentier Investors Holdings Pty Limited (indirectly) and has informed First Sentier Investors Holdings Pty Limited that it has a relevant interest in the shares noted in this column. Accordingly, First Sentier Investors Holdings Pty Limited has a relevant interest or voting power in those shares pursuant to section 608(3) or section 12(2)(a) of the Corporations Act (as relevant). MUFJ has not provided any further details of that relevant interest - accordingly no transaction information is recorded in Appendix B or holder information is recorded in Section 4. Reference is made to any subsequent filling of MUFJ which will reflect this interest.                 | 297,693 Fully paid ordinary shares   |
| Relevant interest under paragraph 608(1)(b) and/or 608(1)(c) of the Corporations Act 2001 (Cth), being a relevant interest arising from having the power to control the exercise of the right to vote attached to securities and/or to control the exercise of the power to dispose of securities in its capacity as investment manager, as provided for under its investment mandates. In addition, if any OTC derivatives, warrants or other securities (other than ordinary shares or ordinary units (as applicable)) are referred to below in this row, the relevant interest in respect of those securities arises under subsection 608(8) being an accelerated relevant interest held in the same capacity. |  | 2,327,944 Fully paid ordinary shares |

# 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

| Holder of relevant interest                                  | Registered holder of securities           | Person entitled to be registered as holder | Class and number of securities       |
|--|---|--|--------------------------------------|
| First Sentier Investors (Australia) IM Ltd ACN 114 194 311   | Citibank N A Hong Kong                    |  | 1,625,000 Fully paid ordinary shares |
| First Sentier Investors (Australia) IM Ltd ACN 114 194 311   | Citicorp Nominees Pty Limited (Australia) |  | 7,270,647 Fully paid ordinary shares |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017 | Citibank N A Hong Kong                    |  | 1,999,881 Fully paid ordinary shares |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017 | National Custodian Services               |  | 328,063 Fully paid ordinary shares   |
| Mitsubishi UFJ Financial Group, Inc.                         | Unknown                                   |  | 297,693 Fully paid ordinary shares   |

## 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Holder of relevant interest   | Date of acquisition | Consideration |          | Class and number of securities |
|-------------------------------|---------------------|---------------|----------|--------------------------------|
|                               |                     | Cash          | Non-cash |                                |
| See annexure B to this notice |                     |               |          |                                |

# 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

| Name and ACN/ARSN (if applicable) |                               | e)              | Nature of association  |
|-----------------------------------|-------------------------------|-----------------|--|
| First S                           | Sentier Investors (Australia) | ACN 114 194 311 | A wholly-owned subsidiary, and therefore related body corporate, of First Sentier Investors Holdings |
| IM Ltd                            | I                             |                 | Pty Limited  |
| First S                           | Sentier Investors Realindex   | ACN 133 312 017 | A wholly-owned subsidiary, and therefore related body corporate, of First Sentier Investors Holdings |
| Pty Ltd                           | d                             |                 | Pty Limited  |

# 7. Addresses

The addresses of persons named in this form are as follows:

| Name   | Address  |
|--|--|
| First Sentier Investors (Australia) IM Ltd ACN 114 194 311 | Level 5, Tower Three International Towers Sydney, 300 Barangaroo Avenue, Barangaroo NSW 2000 |
| Mitsubishi UFJ Financial Group, Inc.                       | 2-7-1, Marunouchi, Chiyoda-ku, Tokyo 100-8330, Japan   |
| First Sentier Investors Realindex Pty Ltd ACN 133 312 017  | Level 5, Tower Three International Towers Sydney, 300 Barangaroo Avenue, Barangaroo NSW 2000 |

8. Signature

Dated the 02 day of October 2020

Rachel Lim - Company Secretary

#### Annexure A

This is annexure A referred to in Form 603, Notice of initial substantial holder dated 30/09/2020

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Rachel Lim

Company Secretary

Dated the 02/10/2020

## **SCHEDULE**

CFSIM (COMPANY NO. 00153197)

CFSPAI EUROPE CO LIMITED (COMPANY CODE C41267)

CFSPAI EUROPE HOLDCO LIMITED (COMPANY CODE C41260)

EDIF II GP S.A.R.L (COMPANY NO. B204413)

FIRST SENTIER INVESTORS (AUSTRALIA) IM LTD (ACN 114 194 311)

FIRST SENTIER INVESTORS (AUSTRALIA) INFRASTRUCTURE HOLDINGS LTD (ACN 085 313 926)

FIRST SENTIER INVESTORS (AUSTRALIA) INFRASTRUCTURE MANAGERS PTY LTD (ACN 101 384 294)

FIRST SENTIER INVESTORS (AUSTRALIA) IP HOLDINGS PTY LIMITED (ACN 625 765 399)

FIRST SENTIER INVESTORS (AUSTRALIA) RE LTD (ACN 006 464 428)

FIRST SENTIER INVESTORS (AUSTRALIA) SERVICES PTY LIMITED (ACN 624 305 595)

FIRST SENTIER INVESTORS (HONG KONG) NOMINEES LIMITED (CR NO. 0206615)

FIRST SENTIER INVESTORS (HONG KONG) AMC LIMITED (CR NO. 0580652)

FIRST SENTIER INVESTORS (HONG KONG) LIMITED (CR NO. 0206616)

FIRST SENTIER INVESTORS (IRELAND) LIMITED (COMPANY NO. 629188)

FIRST SENTIER INVESTORS (JAPAN) LIMITED (COMPANY NUMBER 0104-01-093090)

FIRST SENTIER INVESTORS (SINGAPORE) (COMPANY NO. 02294743)

FIRST SENTIER INVESTORS (SINGAPORE) HOLDINGS LIMITED (REGISTRATION NO. 199901706Z)

FIRST SENTIER INVESTORS (UK) IM LIMITED (COMPANY NO. SC047708)

FIRST SENTIER INVESTORS (UK) SERVICES LIMITED (COMPANY NO. 03904320)

FIRST SENTIER INVESTORS (US) LLC (FILE NUMBER 546 9442)

FIRST SENTIER INVESTORS ASIA HOLDINGS LIMITED (ACN 054 571 701)

FIRST SENTIER INVESTORS EUROPE HOLDINGS LIMITED (COMPANY NO. 03904310)

FIRST SENTIER INVESTORS INTERNATIONAL IM LIMITED (COMPANY NO. SC079063)

FIRST SENTIER INVESTORS REALINDEX PTY LTD (ACN 133 312 017)

FIRST STATE EUROPEAN DIVERSIFIED INFRASTRUCTURE S.A.R.L (COMPANY NO. B134314)

FIRST STATE INFRASTRUCTURE MANAGERS (INTERNATIONAL) LIMITED (COMPANY NO. 298444)

FIRST STATE INVESTMENTS (UK) LIMITED (COMPANY NO. 02294743)

FIRST STATE INVESTMENTS FUND MANAGEMENT S.A.R.L (COMPANY NO. B128117)

FSIB LTD (REGISTRATION NO. 26193)

MITSUBISHI UFJ FINANCIAL GROUP, INC (REGISTRATION NO. 0100-01-073486)

MITSUBISHI UFJ TRUST AND BANKING CORPORATION (REGISTRATION NO. 0100-01-008770)

SI HOLDINGS LIMITED (COMPANY NO. SC109439)

## Annexure B

This is annexure B referred to in Form 603, Notice of initial substantial holder dated 30/09/2020

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Rachel Lim

Company Secretary

Dated the 02/10/2020

| Holder of relevant interest                                   | Date of acquisition          | Consideration cash | Consideration non-cash | Class and number of securities affected |
|---|------------------------------|--------------------|------------------------|---|
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Wednesday, 30 September 2020 | 658,850.00         |                        | 500,000 Ordinary shares                 |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Thursday, 24 September 2020  | 19,804.31          |                        | 14,659 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Thursday, 24 September 2020  | 104,945.68         |                        | 77,680 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Wednesday, 23 September 2020 | 19,851.74          |                        | 14,925 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Wednesday, 23 September 2020 | 100,253.63         |                        | 75,373 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 54,166.56          |                        | 41,734 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 5,198.04           |                        | 4,114 Ordinary shares                   |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 9,199.52           |                        | 7,088 Ordinary shares                   |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 69,666.00          |                        | 54,640 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 30,607.02          |                        | 24,224 Ordinary shares                  |
| First Sentier Investors Realindex Pty Ltd<br>ACN 133 312 017  | Tuesday, 22 September 2020   | 11,832.00          |                        | 9,280 Ordinary shares                   |
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Monday, 06 July 2020         | 18,158.86          |                        | 17,131 Ordinary shares                  |
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Thursday, 02 July 2020       | 23,885.09          |                        | 22,020 Ordinary shares                  |
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Wednesday, 01 July 2020      | 171,598.49         |                        | 156,027 Ordinary shares                 |
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Monday, 29 June 2020         | 30,000.41          |                        | 28,329 Ordinary shares                  |
| First Sentier Investors (Australia) IM Ltd<br>ACN 114 194 311 | Friday, 26 June 2020         | 1,796.04           |                        | 1,663 Ordinary shares                   |