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29 October 2020

## IOOF Q1 2021 Business Update - Correction to table

IOOF notes an error in the table provided as an appendix to today's "IOOF Q1 2021 Business Update" ASX release showing funds movement for the three-month period ended 30 September 2020.

Financial Advice net flow should read as a positive net inflow of \$175 million in the table on page 4 of the release. All other information within the release is unchanged.

A corrected version of the table is attached with the change underlined.

- ENDS -

This announcement was approved for release by the CEO of IOOF Holdings Ltd.

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Funds movement for the three-month period ended 30 September 2020

| All amounts \$m                           | FUMA<br>30-Jun-20 | Net<br>flow | Early<br>Release<br>of Super | Transfer<br>to IOOF<br>Alliances | Pensions | Market/<br>Other | FUMA<br>30-Sept-20 |
|---|-------------------|-------------|------------------------------|----------------------------------|----------|------------------|--------------------|
| Financial Advice                          | 54,213            | <u>175</u>  |                              | -450                             | -106     | 465              | 54,296             |
| Ex-ANZ Advice<br>Licensees <sup>1</sup>   | 16,322            | -65         |                              |                                  | -69      | 311              | 16,499             |
| Funds Under Advice and Distribution Total | 70,535            | 110         |                              | -450                             | -175     | 776              | 70,795             |
| Portfolio & Estate<br>Administration      | 41,989            | 226         | -158                         |                                  | -191     | 454              | 42,319             |
| Investment<br>Management                  | 22,386            | -62         |                              |                                  |          | 321              | 22,644             |
| P&I - Platform                            | 43,268            | -385        | -461                         |                                  | -170     | 733              | 42,986             |
| P&I - Investment<br>Management            | 24,121            | -26         | -423                         |                                  |          | 410              | 24,082             |
| P&I Total                                 | 67,389            | -411        | -884                         |                                  | -170     | 1,143            | 67,068             |
| Total FUMA                                | 202,297           | -137        | -1,042                       | -450                             | -536     | 2,694            | 202,826            |

## **About IOOF Holdings Ltd**

IOOF has been helping Australians secure their financial future since 1846. During that time, we have grown substantially to become one of the largest groups in the financial services industry.

IOOF provides advisers and their clients with the following services:

- Financial Advice services via our extensive network of financial advisers;
- Portfolio & Estate Administration for advisers, their clients and hundreds of employers in Australia; and
- **Investment Management** products that are designed to suit any investor's needs.

Further information about IOOF can be found at www.ioof.com.au

<sup>&</sup>lt;sup>1</sup> Ex-ANZ Advice Licensees FUMA and flows are one month in arrears