

AVITA Therapeutics, Inc.

Dr. Mike Perry, CEO

November 2020



avita^{medical}
transforming lives

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Except to the extent required by law, we do not undertake to update any of these forward-looking statements after the date of this presentation to conform these statements to actual results or revised expectations.

AVITA’s products are Rx only. Please reference the Instructions for Use (www.avitamedical.com) for more information on indications, contraindications, warnings, precautions and adverse events.

In the United States, RECELL is approved for use in patients 18 years and older suffering acute thermal burns. Use of RECELL in other patient populations is either prohibited by United States law or may be made available pursuant to a relevant investigational device exemption granted by the FDA (and likewise limited by United States law to investigational use only).

AVITA Therapeutics: Spray-On Skin™

Spray-On Skin Enables Skin Regeneration

RECELL harnesses the skin's own regeneration capabilities

- Standard of care enabling technology
 - **Donor skin-sparing + activated mechanism + point-of-care**
- Deep scientific and clinical pedigree
 - **2 randomized controlled trials + and 1st PMA in burns in > 20yrs**
 - 10,000+ patients, 180+ publications and presentations
 - U.S. FDA approved for acute burns*
- **Published health economic model demonstrating hospital cost savings**
- **Multi-billion serviceable market opportunity**
 - Platform technology with numerous adjacent applications
- **PMA label expansion underway with three (3) pivotal studies**

SKIN INJURY

- **Burns***
- Scalds
- Pediatric
- Soft Tissue
- Traumatic Wounds



SKIN FLAWS / DEFECTS

Cell / Gene Therapy



• Vitiligo

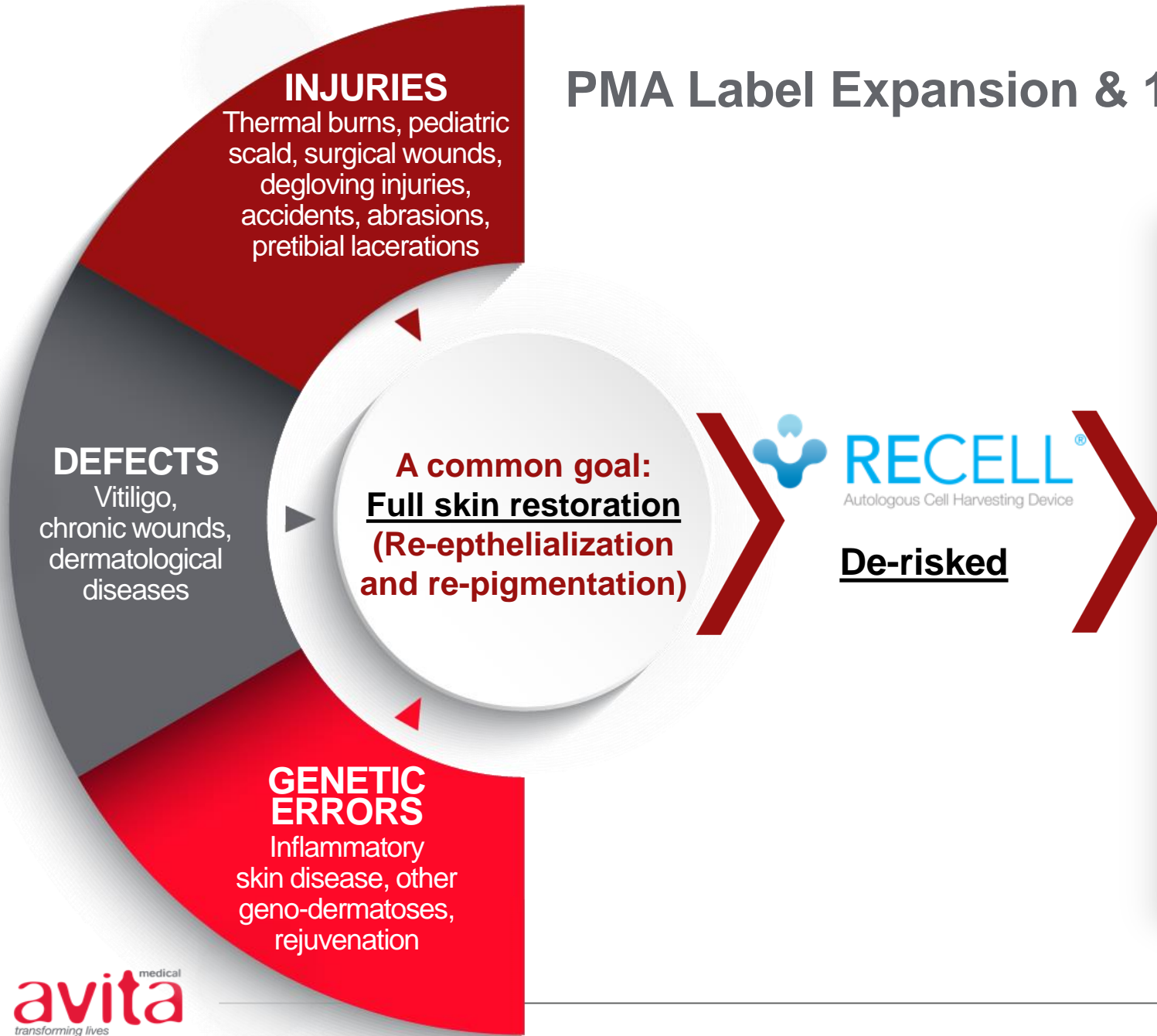


• EB



• Rejuvenation

PMA Label Expansion & 10,000 Patients Treated Globally



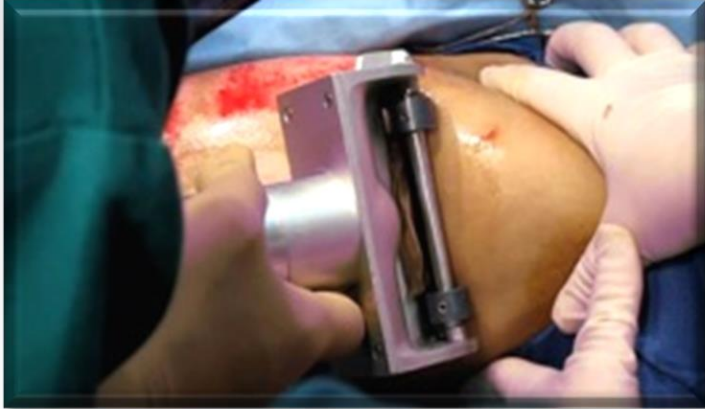
Patients (In studies)		Publications & Presentations
1,281	Burns	121
<u>1st PMA approved burn product in >20 years*</u>		
163	Non-Healing Wounds (DFU, VLU)	10
481	Defects / Vitiligo	39
108	Acute Wounds	15

>10,000 Patients Treated Globally

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Treating “Skin Injury” is Unchanged for More Than 50 Years

Split-Thickness Skin Grafts (STSG) are “Medieval”



Dermatome skin harvesting from new donor site



New (second) donor wound created via skin harvesting

KEY SHORTCOMINGS OF STSG

- Large donor area required
- Pain associated with donor site
- Prolonged hospitalization + high costs
- Multiple complex, costly, surgical procedures
- Risk of infection
- Scarring

STSG is the Standard of Care and requires physicians to create a new (donor) wound

Challenges with Split-Thickness Skin Graft Outcomes

Scarring, functional impairment, pigmentation, infection ...

Donor Site Scarring / Failure to Heal



Pigmentation and Discoloration



Donor Site Infection Risk



Scarring, Atrophy, Contracture



RECELL Spray-On Skin™ Treats 80cm² of Skin from a 1cm² Biopsy



AUTOLOGOUS

Cell Harvesting Device that delivers Spray-On Skin™ Cells within 30 minutes at the point of care

ACTIVATED

Fresh (non-cultured cells) with the “free edge healing cascade”

DONOR SPARING

Treatment area = 80x donor area
(credit card size skin sample can treat an entire adult back)

COMPLETE

Full range of skin cell types with re-pigmentation

SAFE & EFFECTIVE

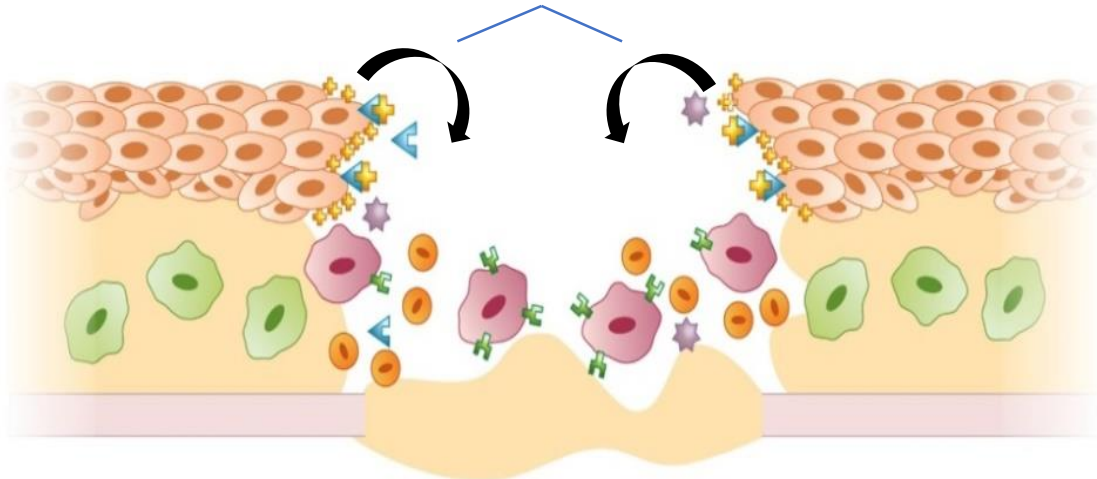
2x PMA randomized controlled trials
1st PMA burn product approval ~ 20 yrs
10K+ clinical uses & 150+ reviews

PUBLISHED HEALTH ECONOMIC DATA

RECELL's "Free Edge" Advantage

Healing Process without RECELL

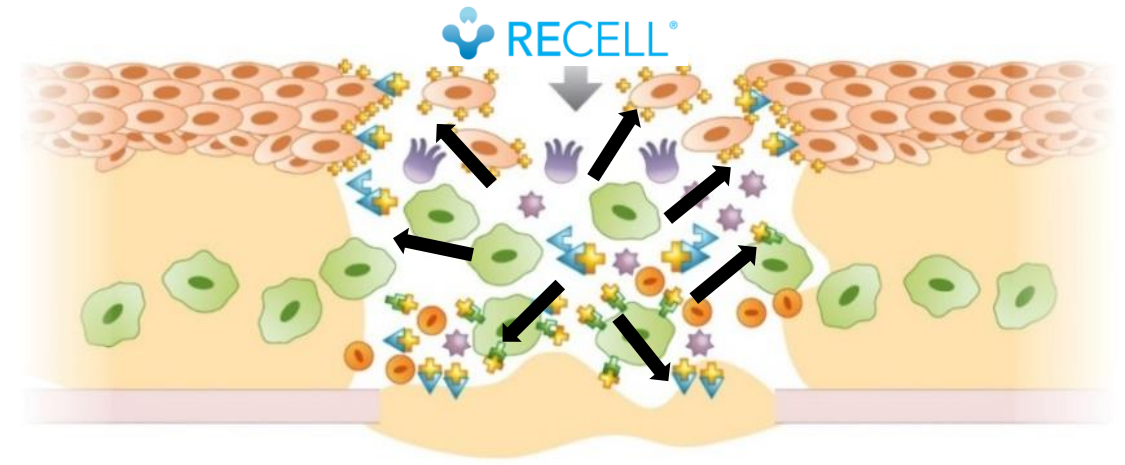
Free edge limits signaling to wound boundary (i.e. outside → in)



- The wound boundary acts as a "free edge" between injured and uninjured cells
- The absence of neighbor cells at the free edge triggers a healing signal which promotes cell proliferation and migration (myofibroblasts)
- New tissue growth is localized to the wound boundary (free edge)

Healing Process with RECELL

Spray-On Skin™ signals from within the wound (i.e. inside → out)



- RECELL uses the patient's skin to create a cell suspension of disaggregated (autologous) cells that are sprayed across the entire wound
- RECELL creates a broader free edge effect with more numerous signaling cells thus unleashing the free edge effect across the wound surface area
- New tissue proliferates across the entire surface area of the wound bed, now unrestricted to the free edges of the wound



RECELL Delivers Life-Changing Outcomes

Case Series Presented at 50th Annual ABA Meeting (2018)



Treatment Day



Day 7



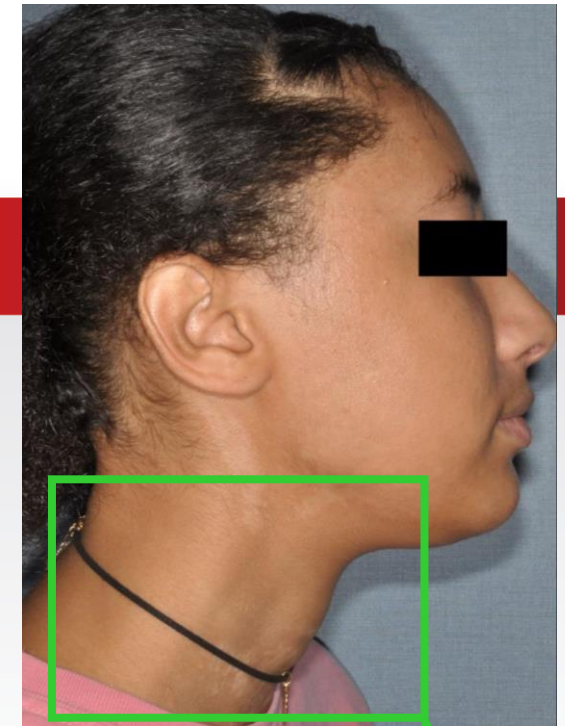
Day 21



3 Months



1 Year



1 Year

Skin +
Color
Restoration

- Compassionate Use case
- 12-year-old girl with 2nd-degree facial burn and widespread 3rd-degree burns
- 62% Total Body Surface Area (TBSA) burn injury
- Insufficient donor skin available for SoC (STSG)
- Reintroduction of melanocytes resulted in an excellent cosmetic outcome
- No facial contracture release surgery required
- Discharged in 24 days

RECELL's treatment area is **80 times larger** than the donor site

Flexible Treatment Offering – Small Burns & Pigmentation

31-year-old female | ~11% TBSA | DPT Face | RECELL[®] alone

Treatment Day



After 7 days of no progressive healing with allograft, Spray-On Skin[™] Cells were applied

9 Days



Day 11, patient was discharged with 100% re-epithelialization and no signs of infection or inflammation

2 Months



2 months post-op, patient continued to show re-pigmentation

Promote Healing in Challenging Areas

40-year-old male | <10% BSA | DPT Face | RECELL[®] alone

Treatment Day



After 24 days of no progressive healing with allograft, Spray-On Skin[™] Cells were applied

1 Week



At 1 week, 95% re-epithelialization occurred

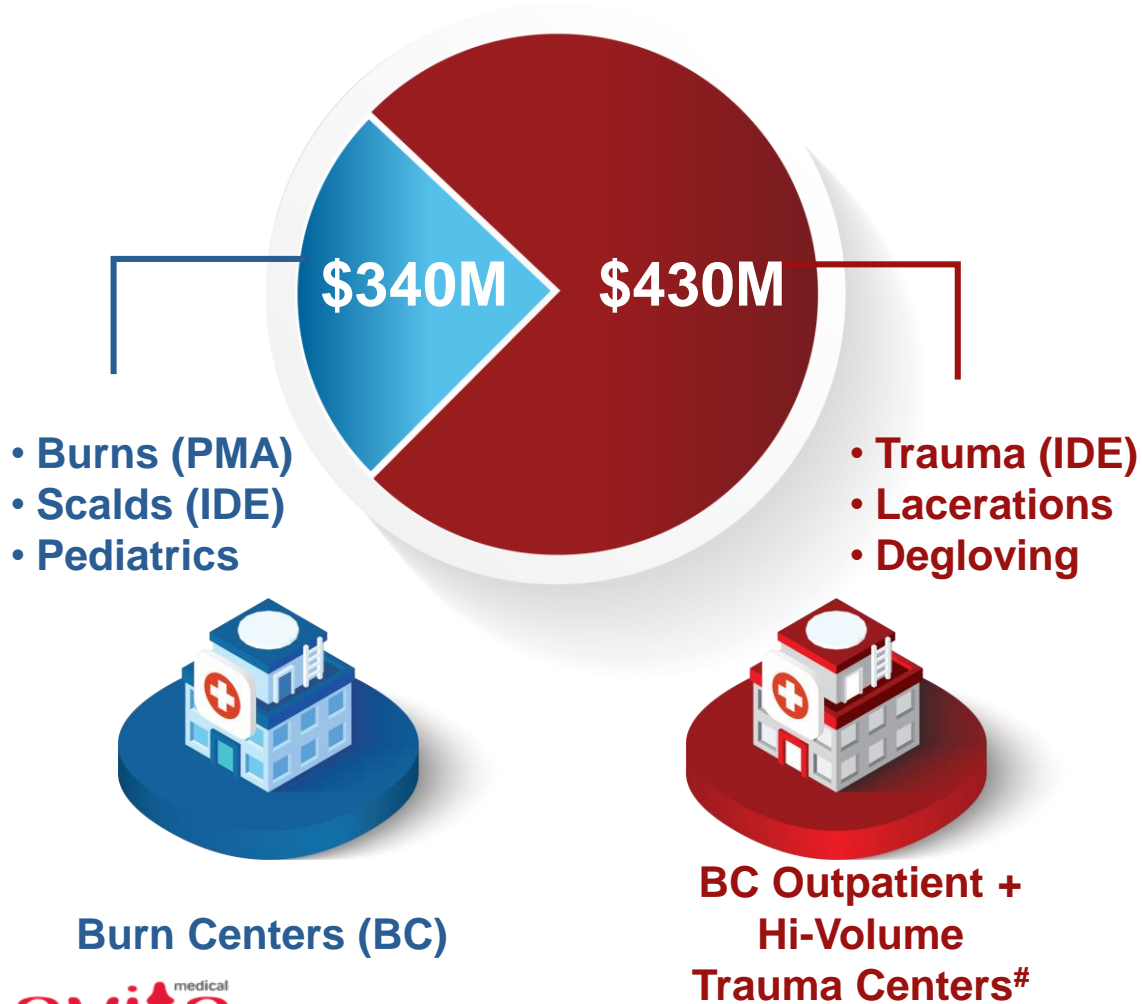
5 Months



At 5 months, minimal scarring and consistent pigmentation were seen despite an anatomically challenging area

Leveraging Premarket Approval* in a Multi-Billion Serviceable Market

SKIN INJURY



SKIN FLAWS / DEFECTS



3 IDE registration studies in pediatric scalds, soft tissue reconstruction and vitiligo

Skin Injury

Skin Injury: Significant Opportunity + Concentrated Target



CURRENT TARGET:
132 Burn Centers

+ 234 High Volume Trauma Centers

FUTURE TARGETS:
366 High Volume
Acute Wound
Grafting Sites



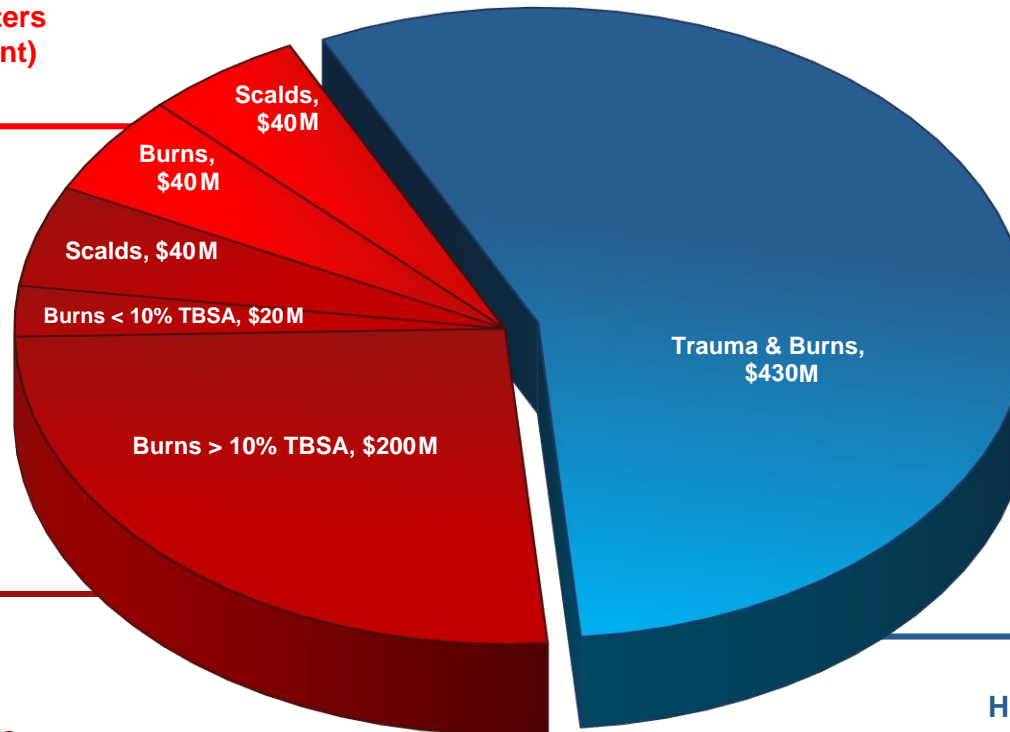
Burn Centers

High Volume
Trauma Centers#

Burn Centers
(Outpatient)

**BURNS
\$340M**
Large Burns
Small Burns
Scalds/Pediatrics

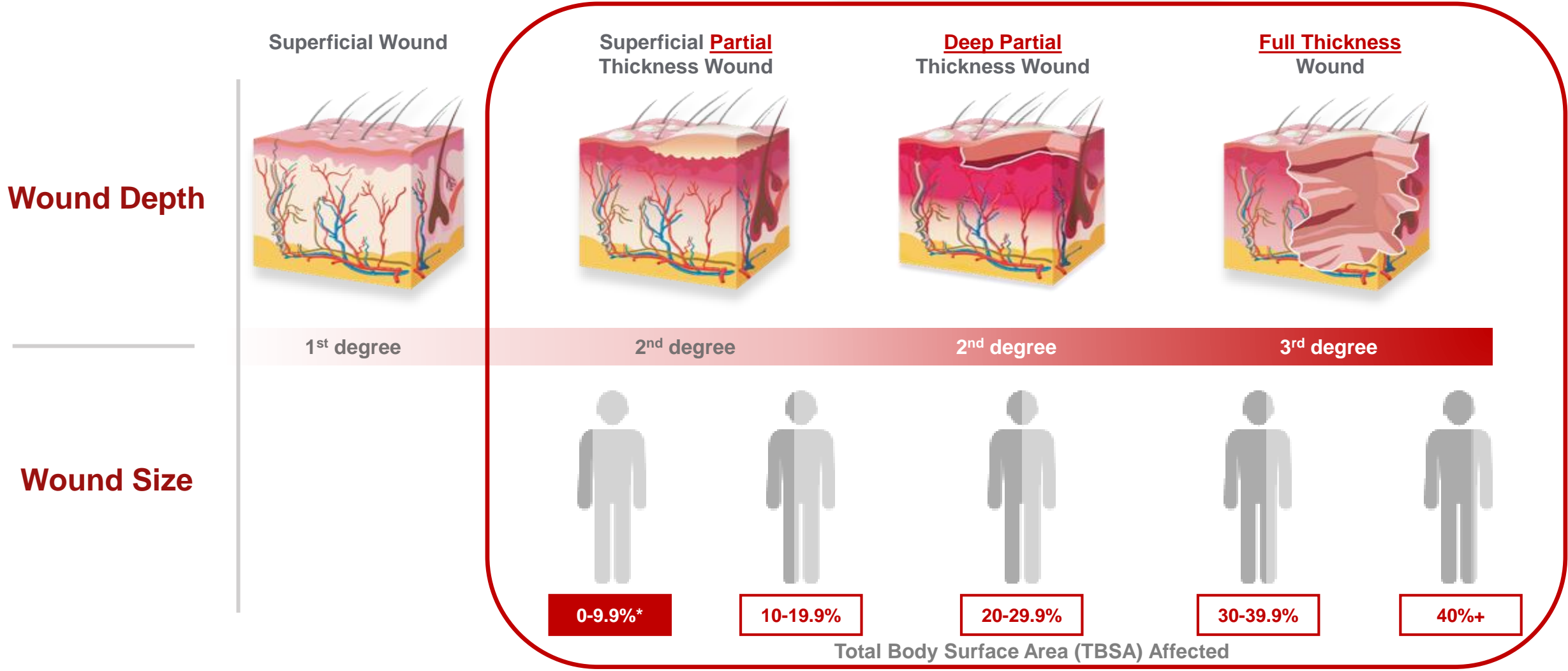
Burn Centers
(In-patient)



High Volume
Trauma
Centers

**TRAUMA
\$430M**
Trauma Skin Grafts,
Degloving (Burns)

Skin Injury Framework



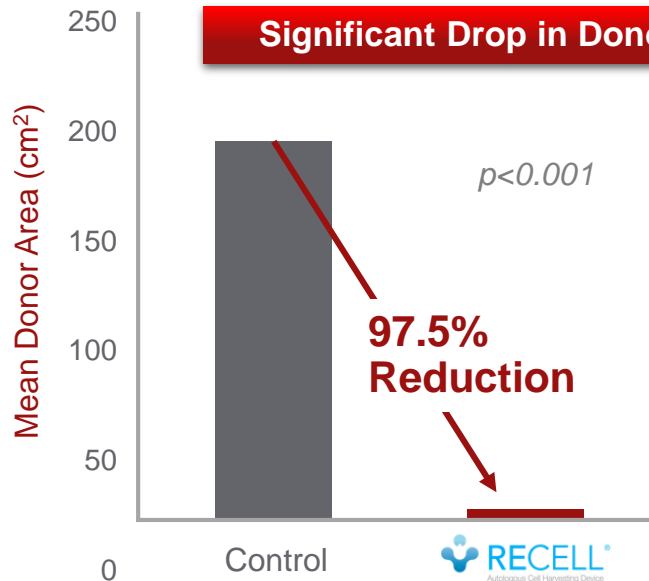
* Out-patient setting only

1st Premarket Approval Treatment in Burns in 20 Years

Dual multi-center, randomized, controlled premarket approval studies

Pivotal Trial #1 (101 Patients) RECELL (alone) versus SoC (STSG) in Second-Degree Burns

Published in JBCR and Presented at ABA

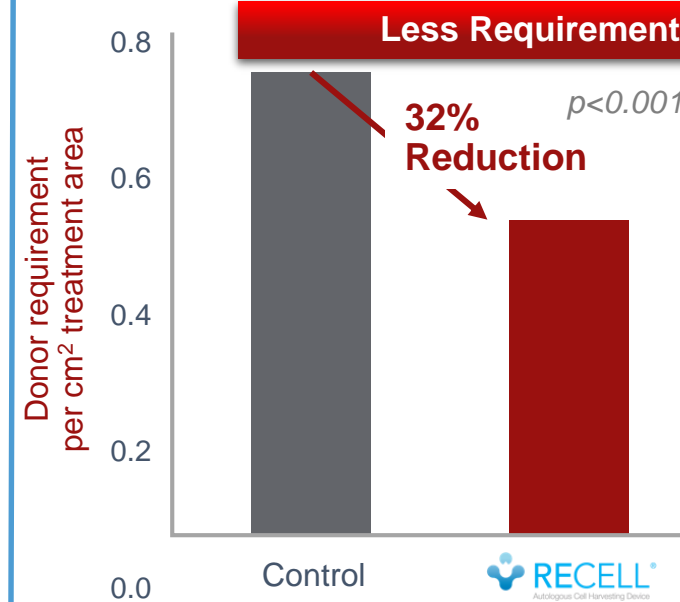


Decrease in donor site pain and scarring

- Significantly less donor site pain ($p \leq 0.0025$)
- Significantly better donor site appearance ($p \leq 0.0025$)
- Significantly reduced donor site scarring ($p \leq 0.0025$)
- Significantly greater incidence of donor-site healing at two weeks ($p < 0.001$)

Pivotal Trial #2 (31 Patients) RECELL (with widely expanded graft) versus STSG in Third-Degree Burns

Published in Burns and Presented at ABA



Robust outcomes despite less donor skin

- RECELL System achieved definitive closure comparable to Standard of Care with significantly less donor skin
- At eight weeks post treatment, 92% of the burn sites treated with the RECELL System achieved complete healing versus 85% for the sites treated with the standard of care

Comparable healing and long-term outcomes for burn sites with significantly less donor skin required

FDA Compassionate Use Investigational Device Exemption (IDE) Program (100 Patients)

FDA Continued Access Investigational Device Exemption (IDE) Program (88 Patients)

Published Health Economic Savings – Patient & Hospital Benefits

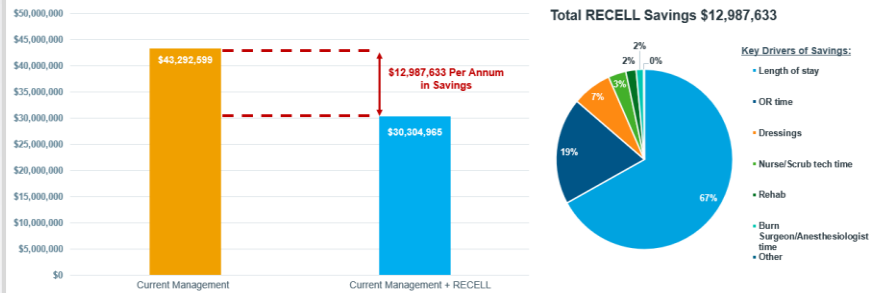


RECELL Reduces Overall Hospital Costs

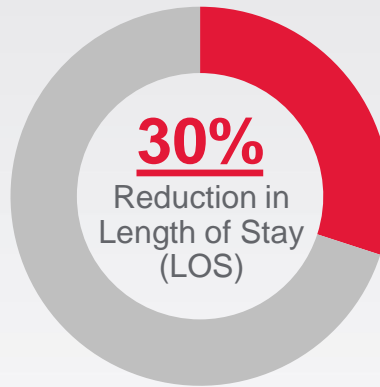
Transforming Care

Reduces costs and accelerates recovery by decreasing the number of painful procedures and length of stay in hospital

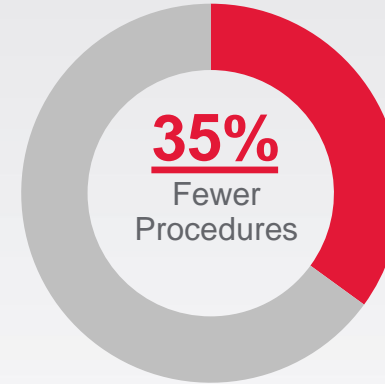
Annual budget impact of current management versus RECELL for a burn center with 200 patients



Conclusion: Considering the expected mix of patients entering a typical burn center each year (as informed by NBR data), use of RECELL is expected to reduce costs per treated patient and overall.



Fewer procedures and faster healing times get patients home more quickly



Reduced donor site size and greater meshing ratio enables permanent closure with fewer invasive autograft procedures



Shorter and fewer procedures, decreased length of stay, and reduced resource use translates into burn center savings

RECELL saves money in all in-patient scenarios where TBSA burn is > 10%

Soft Tissue Grafting is 5 Times Larger Than Burns



Road rash



Traumatic Wounds



Iatrogenic
(Surgically generated)



Skin cancer



Abrasions

Significant Unmet Need

Reduction of donor site morbidity and donor site requirements are top unmet needs

Strong Interest In RECELL

89% of respondents in surgeon research perceived the RECELL product profile as compelling

Synergistic with Current Commercial Efforts

70% of accounts currently purchasing RECELL also have trauma centers

Same Treatment Protocol to Burns

Consistent treatment protocol across acute injuries



Strong Success Indicators

RECELL used by multiple international surgeons in Traumatic Wounds with positive outcomes

U.S. Pivotal Study (N=65) enrolling now

Pediatric Patients

A unique subset

- **30%** of burns occur between 1 and 15 years of age **~45%** Estimated to be associated with scalds
- Scalds frequently present as “indeterminate depth” burns
- Skin defects healing > 3 weeks have a much higher rate of hypertrophic scarring
- Both painful donor sites and autografted areas can be disfiguring as the child grows

Case Study: 2-year old with scald treated with RECELL



Before Treatment



*3 Weeks
post RECELL treatment*

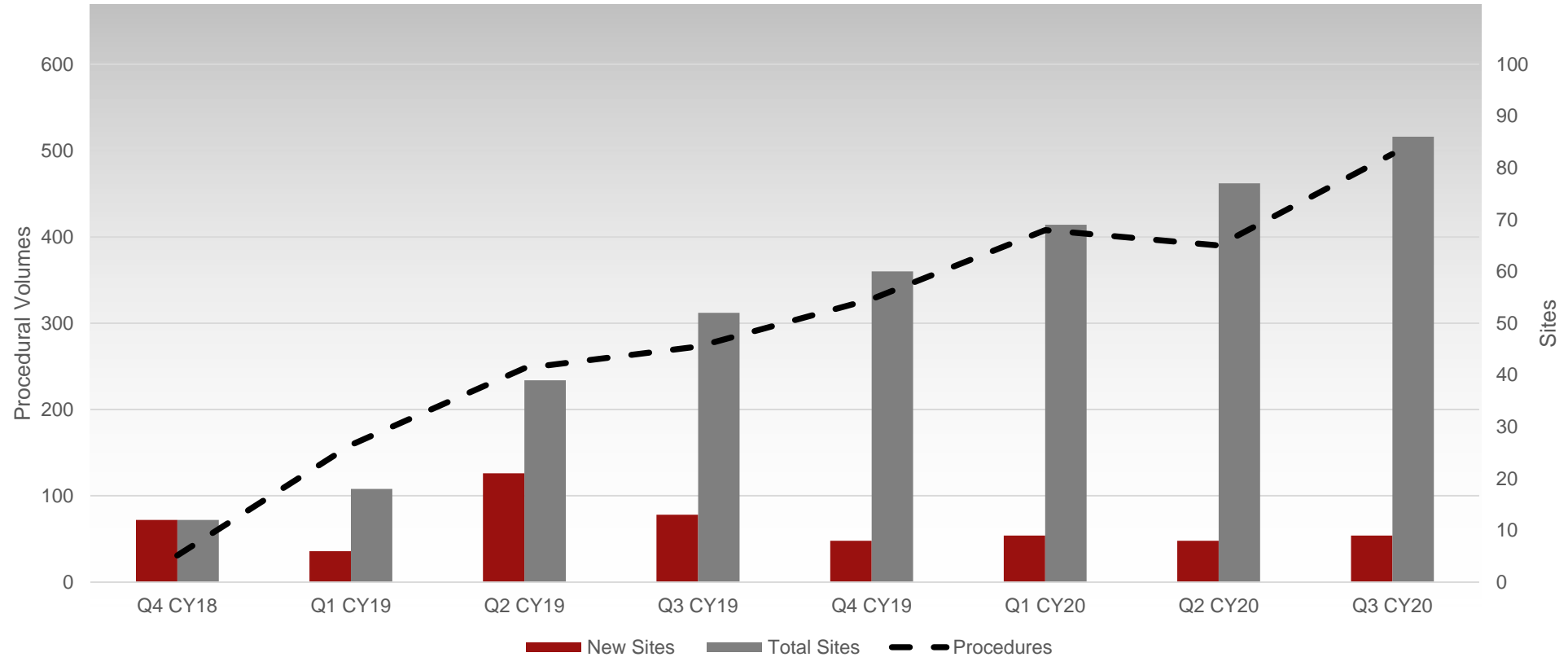


*10 Weeks
post RECELL treatment*



*10 Months
post RECELL treatment*

Strong Adoption of the RECELL System*



RECELL System procedural growth since PMA



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Skin Flaws / Defects

1,000 Vitiligo Patients & 8 Peer-Reviewed Publications Showing Benefits

SIGNIFICANT UNMET NEED

Up to 2% of the population affected
(~6.5M in the US)*

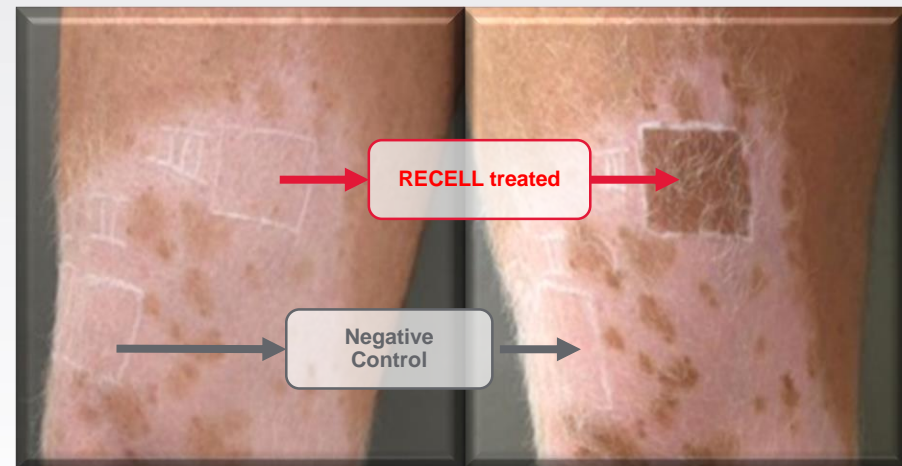
No FDA-approved medical treatments; extremely
low patient & physician
satisfaction with existing products

Vitiligo impacts quality of life (QoL)
- 25% had severe QoL reductions,
comparable to psoriasis

Growing reimbursement
(\$24,000 – \$42,000 / year for phototherapy)*

RECELL VALUE PROPOSITION

- Over 1,000 vitiligo patients treated internationally with RECELL
- 8 publications of RECELL in vitiligo with positive outcomes
- Potentially indicated for stable vitiligo of all types (segmental & non-segmental vitiligo)
 - JAK inhibitors could significantly increase the number of patients with stable disease



At 6 Months, RECELL-treated area was 100% re-pigmented

U.S. Pivotal Study enrolling; last patient (N=84) expected in H2 CY 2021

Significant Opportunity for a Single, Curative Therapy

FIRST LINE

Medical Management With Topicals* (Corticosteroids, Calcineurin inhibitors)

- 2 treatments per week for 3-6 months
- Limited efficacy (**45% regain some color**)
- Poor patient compliance
- Potential skin atrophy
- Potential cancer risk

SECOND LINE

Phototherapy and Laser* (photobooth, excimer laser)

- 2 to 3 treatments / week for several months sometimes exceeding a year
- Typically in combination with topical
- Efficacy reported up to 70% but not durable



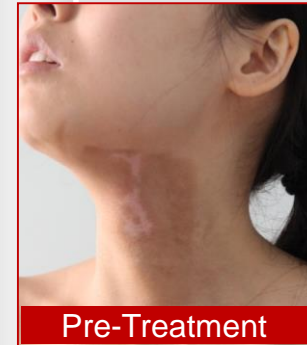
THIRD LINE

Third Line Surgical therapies (skin grafting, suction blistering, Melanocyte-Keratinocyte Transplantation (MKTP))

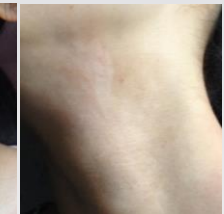
Combination PUVA (psoralen with light therapy)

Depigmentation of remaining color

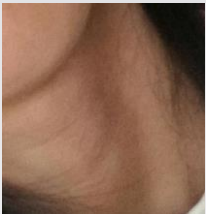
100% Re-pigmentation Observed



Week 12



1 year

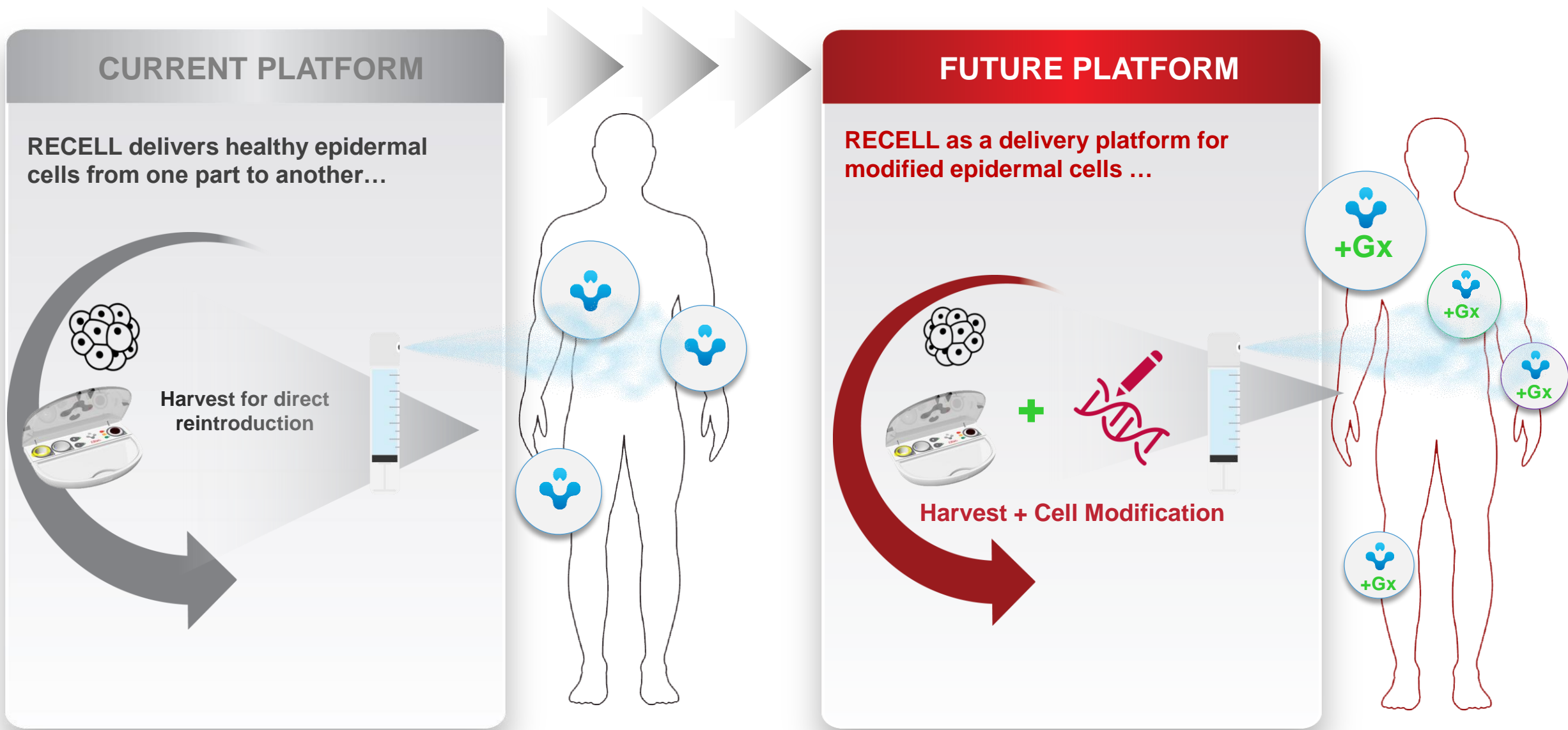


1.5 years

- 26-year-old woman with vitiligo vulgaris for 6 years, mainly around the neck
- Patient had received vitamins, steroids and medium-wave ultraviolet (UVB) irradiation treatment, all of which had no significant impact
- After diagnosis of stable vitiligo vulgaris, a patch on the neck (~10 cm²) was prepared with dermabrasion to pinpoint bleeding and treated with RECELL once

Cell / Gene Therapy

RECELL in Genetic Skin Defects



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Exploring Cell-Based Gene Therapy for Epidermolysis Bullosa (EB)

The Challenge

Debilitating

Skin fragility, disability, cancer

High unmet need

No FDA-approved treatment

Rare

~3-8 per million in the US

Cost burden

Care of \$200k-\$500k/yr/patient*



The Opportunity

Curative

Correct underlying genetic defect

Efficient

Simplify manufacturing, shorten time to treatment

Aesthetic

Scarless healing

Durable

Long-term wound closure

* Estimates and data based on information on file at AVITA Therapeutics, Inc.

Proof-of-concept in EB could open doors to other genetically correctable skin disorders

Rejuvenation

Sponsored Research to Investigate Telomerase in Reverse Aging of Skin Cells



- US: **>\$16.5B** in aesthetic procedures per year*
- **>3M** aesthetic procedures per year (US) aimed to improve skin tightness, texture & evenness in skin tone*
- Telomeres act as molecular clocks for cells and their length decreases over time with age
- Telomerase (hTERT) enzyme repairs telomeres
- Avita now has access to RNA technology to deliver telomerase (hTERT RNA) to aged skin cells
- Sponsored Research Agreement with option for an exclusive license to Houston Methodist Research Institute (HMRI) patented technology
- HMRI has already demonstrated reversal of aging and return of functionality in cells of progeria patients - a human model of accelerated aging

* Estimates and data based on information on file at Avita Medical Limited

Rejuvenation – Early R&D; represents a \$multi-B market opportunity

Corporate

COVID-19 Pandemic Update

BURN BUSINESS

Non-Elective Procedure

- Patients suffering acute thermal burns require immediate treatment
- Burn procedures are not elective, and cannot be deferred
- Burn patients take up hospital beds, including ICU beds

Commercial Implications

- Q2 CY20 disrupted due to COVID but **growth restored** (30%+) in Q3 CY20
- Procedural volumes vary regionally depending on local COVID dynamics
- New site ramp slightly slower but improving amid site access restrictions

OPERATIONS

Employees

- Implemented comprehensive work from home and social distancing policy
- Travel limited to essential travel
- Manufacturing uninterrupted

Supply and Distribution

- No anticipated disruptions to supply chain or distribution network
- Sufficient raw materials to meet expected demand

Business “idling” and Well Capitalized

- Tightly focused on existing objectives and managing expenses

STUDIES & SUPPORT

Field Participation and Support

- Comprehensive digital and audio outreach program implemented
- Virtual case support and site training implemented
- Clinical onsite hospital support highly restricted, and often solely at “physician request”

Clinical Studies

- Investigational studies have been de-prioritized at all institutions
- Enrollment in all studies slow, especially in the emergency setting (where COVID capacity is needed)

Adapting to Meet the Needs of Patients and Customers



Intellectual Property

ROBUST PROTECTION...

Cell Suspension Preparation Technique / Device

- Commercial RECELL device, composition of matter, and associated methods of use

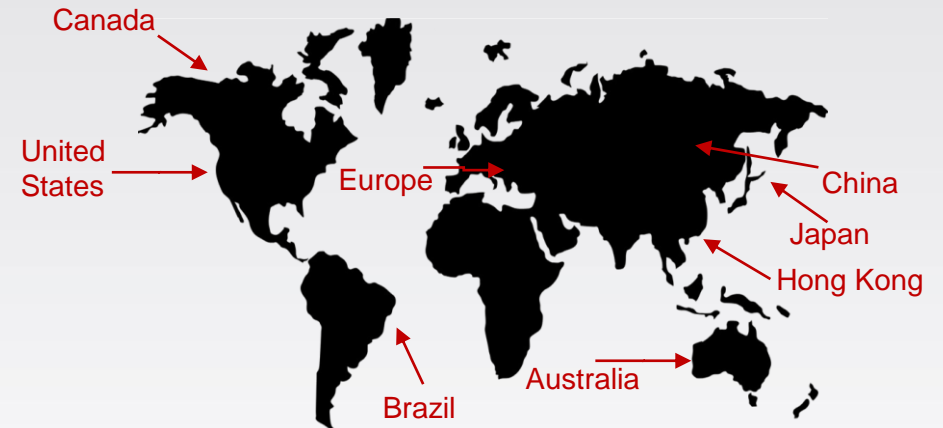
Cell Suspension And Use Thereof

- Method of preparing cell suspension with exogenous agent to promote wound healing

Method And Composition for Epithelial Regeneration

- Automated apparatus, next generation sprayer and method of production (pending)

...ACROSS GEOGRAPHIES



A global total of 26 issued patents,
10 pending patent applications

Patent and patent applications expiration from 2022 (2024 with Hatch-Waxman) to 2034

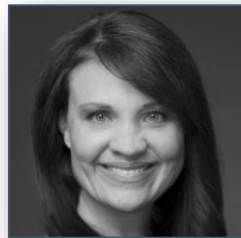
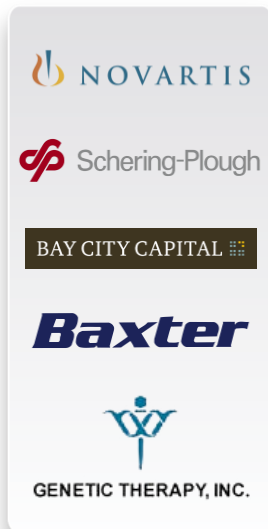
Experienced Leadership Team



Dr. Michael S. Perry
CEO

>30 years
experience

Affiliations:



Erin Liberto
CCO

17 years
experience

Affiliations:



Andrew Quick
CTO

25 years
experience

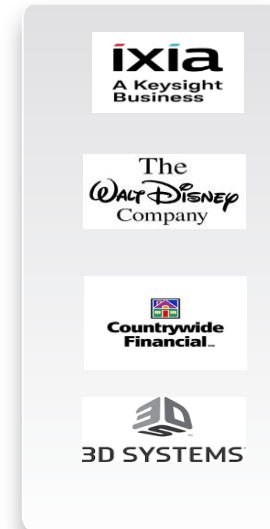
Affiliations:



Sean Ekins
V.P. of Finance

19 years
experience

Affiliations:



Donna Shiroma
General Counsel

20 years
experience

Affiliations:



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