



POWERING GLOBAL CONNECTIVITY

INVESTOR UPDATE

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INVESTMENT HIGHLIGHTS

Elsight technology solutions deliver extremely reliable, high bandwidth, real-time connectivity even in the most challenging areas



Compelling value proposition

Flagship product, “Halo” enabling **connectivity everywhere.**



Substantial market opportunity

Each of **1.3 million annual enterprise** drone shipments can be Halo-enabled



Ahead of competition

FCC, CE, HIPPA, CCPA, and soon **FAA TC** certifications to address the requirements of the **US, EU and APAC markets**



Proven and ready for growth

US\$2.5m in orders in the past 4 months demonstrates company at **tipping point for growth** with multiple live opportunities in high demand verticals



Recurring revenue platform

Repeat transactional sales plus **recurring managed services and support revenues** means value accrues to Company

CORPORATE PROFILE

Elsight Limited (ASX: ELS)

ASX Listing	June 2017
52 week low/high	A\$0.21 – A\$0.73
Shares on issue	107,016,599
Options	48,695,983
Market Cap*	A\$64M
Debt	Nil

* As at 16 November 2020

Board of Directors



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Director



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CFO



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Operations Director



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Vatelmacher
PM Director



Asaf Raz
Marketing Director



Ori Koren
BD Director

KEY SOLUTION: HALO

Halo connects resources where connectivity is not typically available (eg drones, remote, rural, distributed)

Halo
by  *elsight*

**Halo connectivity provides
resilient, real-time data, video
and audio transmission over
long distances**



KEY BENEFITS

Unique features of the Elsight technology allows organisations to roll out new business models



ALWAYS-ON CONNECTIVITY

Automatic IP links detection allows seamless transition between channels



SUPER HIGH BANDWIDTH

Multiple IP links bonded together into one network tunnel



ULTRA-LOW LATENCY

Using all available network infrastructure minimizes latency enabling a high-speed connection



SECURITY & PRIVACY

Secures encrypted data transmission



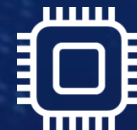
RELIABILITY & REDUNDANCY

Multiple pathways safeguards against system failure



LOW POWER CONSUMPTION

Increased longevity at optimal performance



SIMPLE INTEGRATION

Straight forward integration to every platform



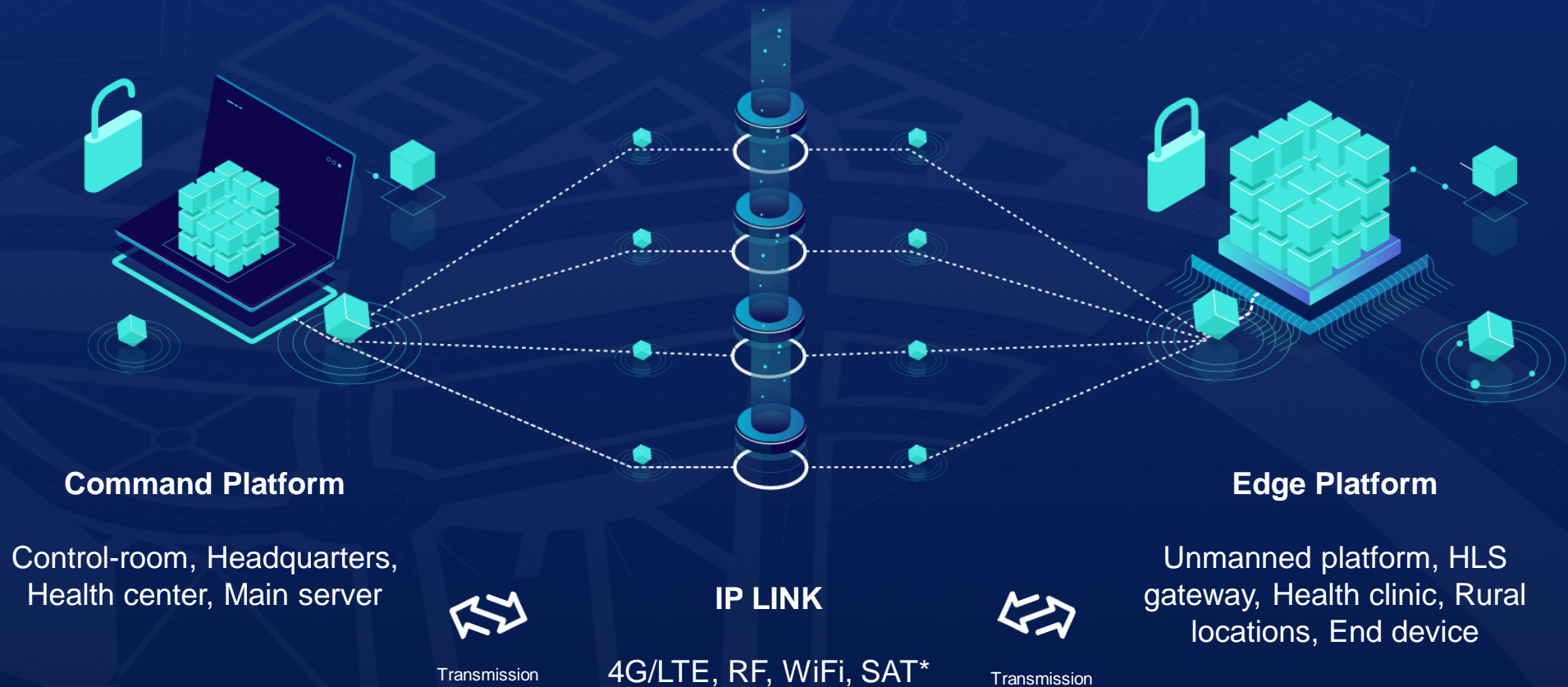
COMPACT & LIGHTWEIGHT

Lightest in class. Increases portability, maximizes payload extends longevity & reduces TCO

TECHNOLOGY CORE

Our bi-directional algorithm encrypts the data, adds a VPN and splits it into packets

The packets are transmitted via multiple IP links (Cellular, RF, Wi-Fi, SAT*) to their destination where they are received, recombined and decrypted



PRODUCT OFFERING

Halo, Elsight's next generation connectivity platform, available as a CARD that can be integrated into any platform, or as a BOXED connectivity solution, all managed by the Elsight IoT cloud management solution

Hardware: Compact &
lightweight

Services: Monitoring management capabilities

CARD



BOX



ELSIGHT CLOUD



Product sales: Transactional with potential for repeat sales

IAAS * cloud and SLA managed services:
Sticky, recurring annual revenues

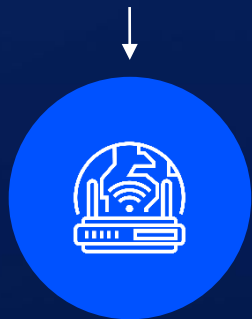
KEY TARGET MARKETS

Halo has applications for unmanned platforms and connecting rural and remote locations



UNMANNED PLATFORMS

Enables connectivity and navigation for drones and robotics including those operating beyond the visual line of sight



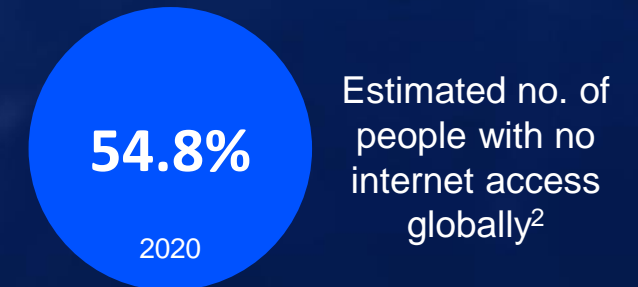
RURAL & REMOTE CONNECTIVITY

Enables connectivity the Other 4 Billion people (O4B) living in rural areas around the globe

MARKET OPPORTUNITY



Opportunity: Add Halo to every enterprise drone



Opportunity: Add Halo as a bridge to every remote location

¹ Gartner – “Gartner Forecasts Global IoT Enterprise Drone Shipments to Grow 50% in 2020”

² UNESCO September 2019

CASE STUDY: UNMANNED PLATFORMS - AIROBOTICS

Elsight partners with Airobotics, to power the “Beyond Visual Line of Sight” UAV*

Halo by Elsight provides connectivity to enable “Beyond Visual Line of Sight” operation



Airobotics, a US tier one industrial drone company



Pilot of 10 initial units (US)



Enables new solutions in high value verticals including:



Defence, security and safety



Inspection, maintenance and operations



Unmanned delivery



Agriculture

*Awaiting regulatory approval. FAA G1 publication: <https://www.federalregister.gov/d/2020-25662>

CASE STUDY: REMOTE CONNECTIVITY - KINETX PRIME

Elsight partners with telehealth provider to enable coverage and capabilities to rural and remote communities

**US\$1.6 million
initial order (US)**



1. Hospitals and healthcare are out of reach to vast majority of rural communities



3. Halo by Elsight provides substantially improved long range connectivity beyond traditional network reach



2. Rural communities with no connectivity receive limited healthcare access



5. Existing cellular networks can be used to connect to hospitals and clinics

4. Additional antennas from Kinetx Prime enable video telehealth to distant remote communities



CASE STUDY: RURAL CONNECTIVITY - MEDIBAG

Elsight enables MediBag, a backpack that connects nurses and doctors in real-time to provide treatments to patients in Rural France

US\$300k initial order (France)

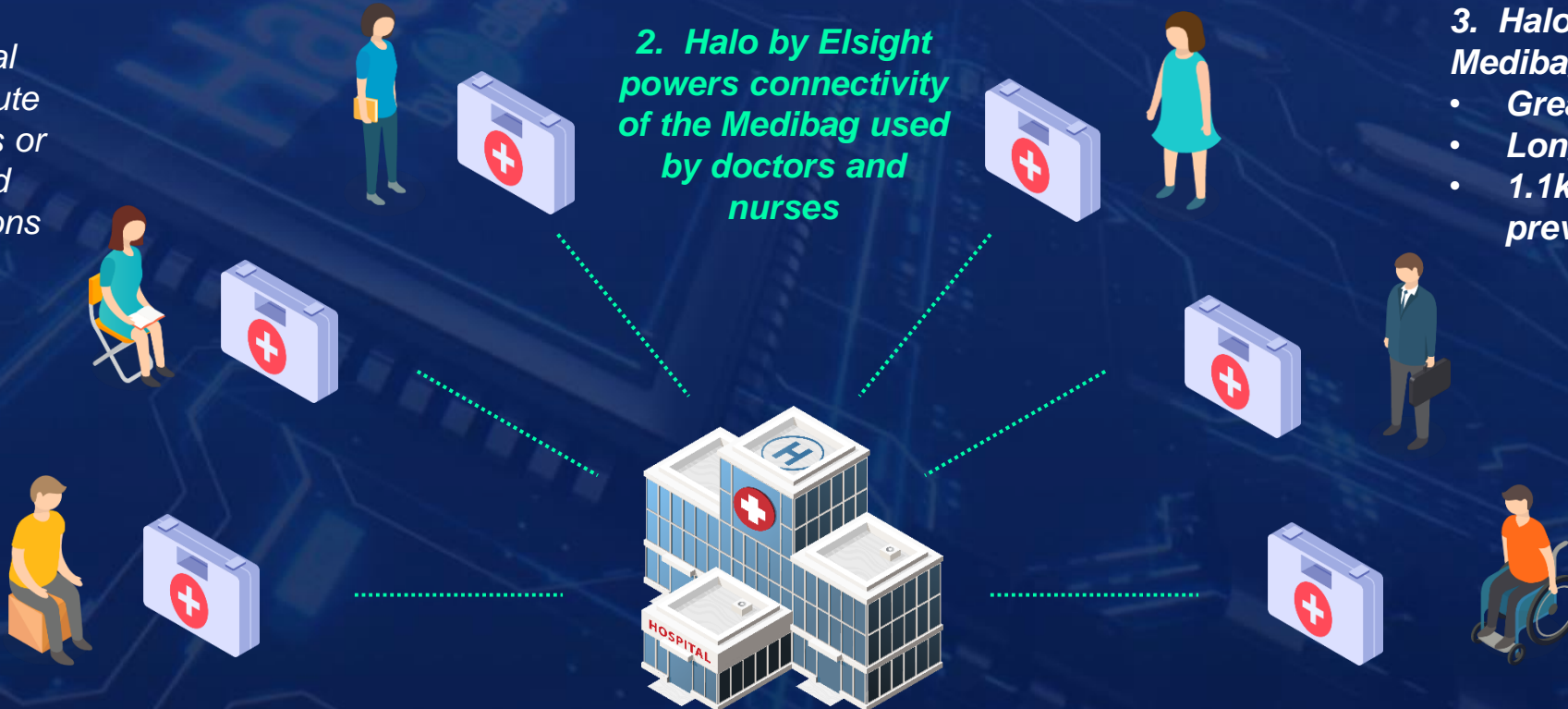


1. Patients in rural France face an acute shortage of doctors or personnel trained in emergency situations

2. Halo by Elsight powers connectivity of the MediBag used by doctors and nurses

3. Halo gave the MediBag:

- Greater connectivity
- Longer battery life
- 1.1kg lighter than in previous versions



WHAT THIS MEANS FOR THE POPULATION

In rural Georgia, Jean Sumner M.D. has struggled with a slow and unreliable internet connection. The Halo has made a significant impact in her home and with her work in Telehealth.



"I live in one of the worst areas in the state for internet connectivity. As a physician it has been important to contact nursing homes and hospitals. Halo has transformed internet connection in my home from 1.5MB/s to at least 20MB/s. Outstanding"

When the pandemic started Clark Rainer had a slow connection that made it nearly impossible to do his job from his home in rural Georgia. With Halo, Clark can keep up with the demands of his high-tech job at home.

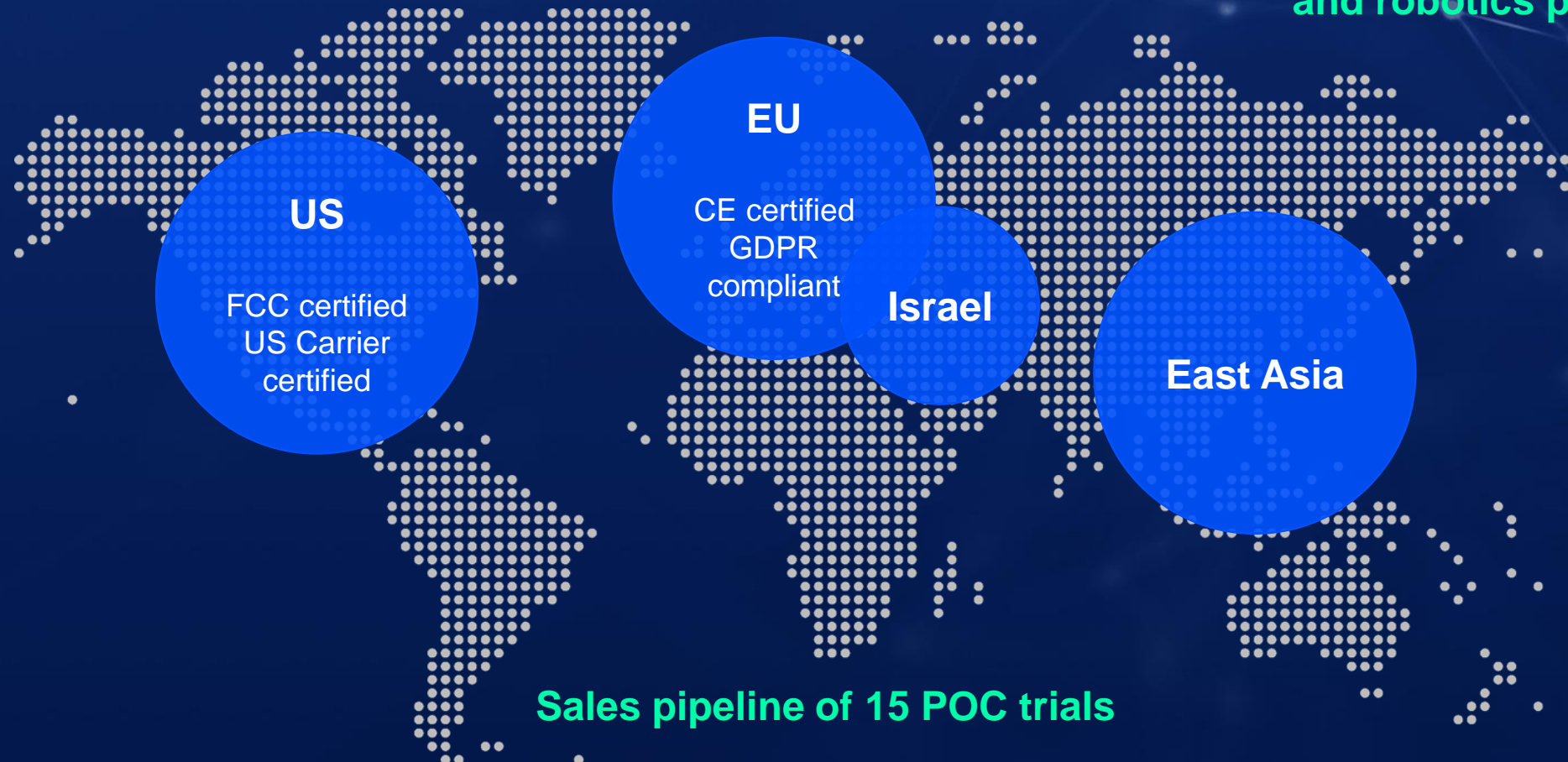


"I work in a government IT department and live 60 miles away. It's hard to work at home with a 3MB/s DSL connection. Halo gives me speeds of 30MB/s and enables me to do my job from home instead of downtown Atlanta"

CERTIFICATIONS UNLOCK SALES

Combination of certifications plus substantial flight trials with partners provides platform for sales

4,000 flight hours with drones
and robotics partners



GROWTH PLAN

Considerable progress made providing foundation for future growth



Use US FCC certification and Europe CE Mark to **accelerate sales**



Maximise sales pipeline direct and through in-country distributors and integration partners



Transition 15 live POC trials to sales and commence receiving repeat orders from existing customers



Offer companies to adapt the FAA approved Halo into their own drones for **rapid license sales**

