

ASX Announcement 16 July 2021

WELLNEX LIFE INVESTOR WEBINAR PRESENTATION

Wellnex Life Limited (ASX: WNX) (the Company or Wellnex) is pleased to announce its participation in the ShareCafe Small Cap "Hidden Gems" Webinar, to be held Friday 16th of July 2021 from 12:30pm AEST.

Chief Executive Officer, George Karafotias will present at the webinar which can be viewed live via Zoom and will provide viewers the opportunity to hear from, and engage with, a range of ASX-listed leading micro/mid cap companies.

Webinar details:

When: Friday, 16 July Time: 12.30pm AEST Click here to register

A copy of the investor presentation to be delivered during the webinar is attached.

Please <u>click here to register your details</u> on our website to stay up to date with news and announcements.

This announcement has been authorised for release on the ASX by the Company's board of directors.

ENDS

Further Information:

Company: Investor Relations:

George Karafotias Warrick Lace
Chief Executive Officer Head of IR

Email: george.k@wellnexlife.com.au
Email: warrick.lace@reachmarkets.com.au

Phone: 03 8399 9419 Phone: 0404 656 408

About Wellnex Life

Wellnex Life is an Australian brand and distribution company of customer-focused health and wellness products. The ASX-listed company (ASX: WNX) was established when Wattle Health acquired Brand Solutions Australia. The combined company is now on a mission to deliver health, wellness and vitality solutions to consumers worldwide.

WELLNEXL'FE
Hidden Gems

A specialist health and wellness consumer brand company



Important disclaimer and qualification

The following material is of a general nature and has only been prepared as a presentation aid. This presentation does NOT contain all of the information that may be required for evaluating Wattle Health Australia Limited ACN 150 759 363 (WHA), its assets, prospects or potential opportunities. Please note that subject to shareholder approval, WHA is proposing a name change to 'Wellnex Limited'.

This presentation may contain budget information, forecasts and forward looking statements in respect of which there is NO guarantee of future performance and which of themselves involve significant risks (both known and unknown). Actual results and future outcomes will in all likelihood differ from those outlined herein.

Forward-looking statements are statements that are not historical facts. Words such as 'expect(s)', 'feel(s)', 'believe(s)', 'will', 'may', 'anticipate(s)' and similar expressions are intended to identify forward-looking statements. These statements include, but are not limited to, statements regarding future results, regulatory approvals, production targets, sales, staffing levels etc. All of such statements are subject to material risks and uncertainties, many of which are difficult to predict and generally beyond the control of WHA, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements.

These risks and uncertainties include, but are not limited to uncertainties related to WHA's business prospects, assets/services and business strategy. You are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof, and we do not undertake any obligation to revise and disseminate forward-looking statements to reflect events or circumstances after the date hereof, or to reflect the occurrence of or non-occurrence of any events.

Additionally there are a number of factors, both specific to WHA and of a general nature, which may affect the future performance of WHA. There is no guarantee that WHA will achieve its stated objectives/milestones, that any of its forecasts will be met or that forward looking statements will be realised.

Neither WHA nor any other entity or person in or associated with WHA guarantee any return (whether capital or income) or generally the performance of WHA or the price at which its securities may trade. Any investment in WHA is subject to investment risks including the possibility of loss of capital invested and no return of income or payment of any dividends.

This presentation is not for general distribution or third party reliance or use. While it has been prepared from sources WHA believe to be reliable, WHA cannot guarantee its accuracy or completeness

and, other than as required by law, WHA undertakes NO obligation to advice of changes or updates to any such materials. These materials do NOT take into account any specific objectives, financial situation or needs of potential recipient/user. In addition, the past performance of WHA cannot be assumed as indicative of the future performance of the company.

For these and other reasons, before undertaking any evaluation of WHA, its assets, prospects or opportunities you are strongly recommended to obtain your own up to date independent legal, financial and commercial advice – those acting without such advice do so at their own risk. Except as otherwise expressly stated in this presentation, WHA has not authorised any person to give any information or make any representation which is not contained in this presentation. Any such information or representation not contained in this presentation must not be relied upon as having been authorised by, or on behalf of, WHA.



Our mission and position

WHO WE ARE

Wellnex Life is an Australian Brand and Distribution company with a customer focus on health and wellness products.

OUR MISSION

Wellnex Life will offer innovative, sustainable Australian health and wellness brands and products throughout the world.

OUR POSITION

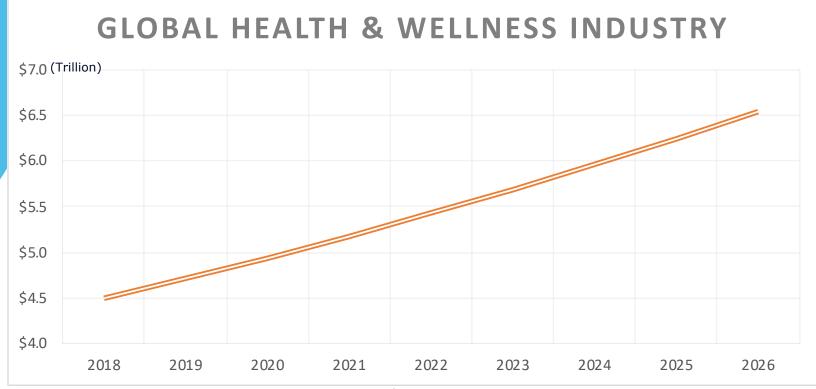
Wellnex Life is uniquely positioned as a product innovator with a well established distribution infrastructure.





Growth of the health and wellness market

- Consumers have become more health-conscious
- With greater awareness of different types health and wellness products
- Preventative solutions over traditional medicine



Source: Research Dive



Australian health and wellness market

Wellnex will grow its market share in the verticals



\$5.6 billion industry



Vitamin and Dietary supplements \$3.1 billion



Sports nutrition \$1.31 billion



Herbal / traditional products \$0.76 billion



Immunity sub category +16% in \$ growth since pandemic



Sustainability claim products growing 3.5 times faster than conventional products



Health & Wellness category is still in the growth phase on the category life cycle



Existing brand portfolio



Uganic - Organic nutritional milk products



Simply 7 Lentil Chips



Iron Gummies



Wakey Wakey – energy gummies



Little Innoscents - Organic Baby Skincare



Wagner Liquigesic – Soft Gel Ibuprofen + Paracetamol



Compeed Plasters



Growth strategy

Increase the brand portfolio through acquisition and future new product development

Build on the established, growing revenue base

Capture a wider market through increased distribution channels

Focus on capital efficiency provides business model agility as opportunities arise



Core strategic competencies

Innovation rose in Australia in 2021 with Victoria crowned Australia's most innovative state.

- 1 Distribution capabilities
- 2 Experienced sales team
- Branding expertise

- 4 Manufacturing capabilities
- 5 Trusted supplier relationships



Future revenue growth

WELLNEXLIFE





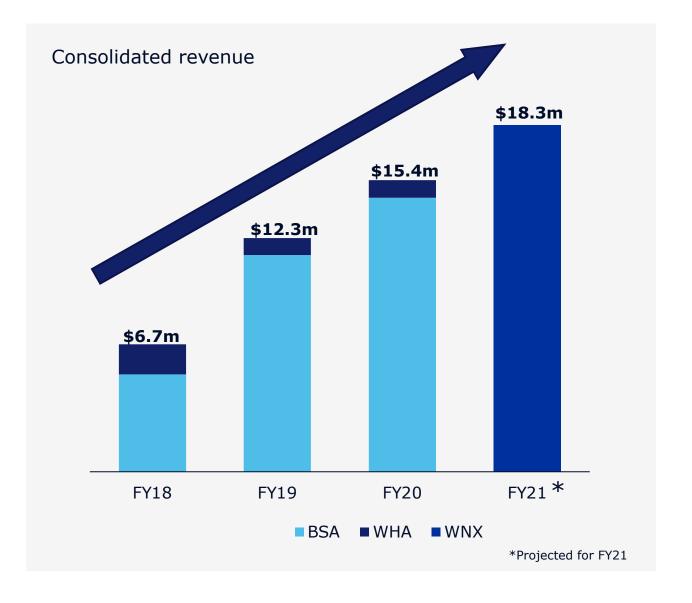


- Increase revenue from existing brands
- Launch new brands
- New strategic partnerships
- Acquisitions



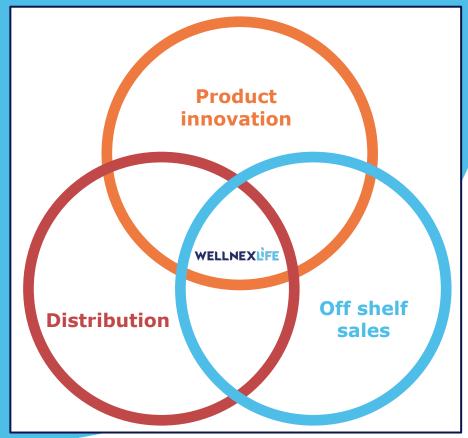
Financial statement

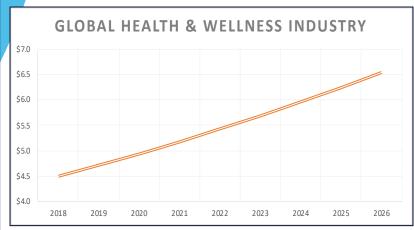
Proforma Consolidated Revenue (\$M)			
Group	FY18	FY19	FY20
BSA	5.143	11.444	14.452
WHA	1.575	0.887	0.934
Total	6.718	12.331	15.386
GP %	26%	22%	26%

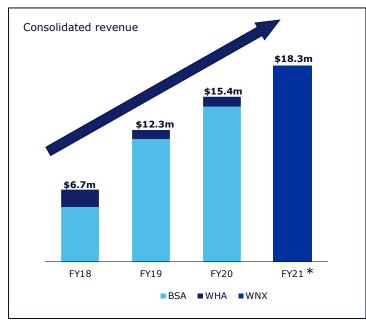




Summary







Management and Board

George Karafotias

Chief Executive Officer

George has a lengthy track record in listed companies holding various roles, predominantly as a senior executive.

George has specialised in restructuring and implementing a turn around strategy for various listed companies with great success.

George is currently a non-executive Director of Perpetual Resources Limited (ASX:PEC).

George holds a Bachelor of Commerce degree from the University of Adelaide. **Georgia Sotiropoulos**Chief Operating Officer

Georgia has over 25 years experience in Australian and international retail.

Georgia has previously held senior executive positions in various publicly listed companies including Woolworths (WOW) and the Specialty Fashion Group (SFG). Georgia's previous roles included Group General Manager of Brands at SFG and General Manager of Apparel & Footwear and Hardlines for Big W.

Georgia holds a Bachelor of Commerce from the University of New South Wales.

Zack Bozinovski

Executive Director and Chief Strategy Officer

Zack is a highly successful and seasoned executive in the Australian retail industry with over 35 years' experience within FMCG and Pharmaceutical companies in Australia and internationally.

Zack co-founded VÖOST (recently sold to Procter & Gamble) and has previously held senior positions at Uncle Tobys/Goodman Fielder, PepsiCo & Sigma. He has successfully developed and established many brands in the Australian retail sector.

Zack has most recently held the position of Managing Director at Brands Solutions Australia

Zack will join the Company as Executive Director and Chief Strategy Officer.

Zheng (Kobe) Li

Independent Non-Executive Director and Company Secretary

Kobe is a qualified lawyer and has extensive experience as a company secretary with a particular focus on advising on transactions and appropriate corporate governance.

Eight years at the Australian Securities Exchange (ASX) Listings Compliance team, where he held a Senior Adviser role overseeing a portfolio of listed entities and ensuring their compliance with the ASX Listing Rules.

Kobe is a member of the Governance Institute of Australia.

Eric Jiang

Independent Non-Executive Director

Eric brings a distinctive understanding of the cultural, economic and strategic context in which Australian businesses engage with China.

Previously held directorships with Connexion Media Limited (ASX:CXZ), Perpetual Resources Limited (ASX:PEC) and Wingara AG Limited (ASX:WNR).

He is a past President of The Chinese Community Council of Australia.

Julius Cohen

Advisor

Julius has worked in finance and banking for the last 10 years gaining experience throughout Asia, having been based in Hong Kong, Shanghai & Sydney.

Julius has been predominately focused on capital raisings and advisory work for companies across the capital stack within Asia. He also has a strong network in the US, most recently being involved in facilitating a substantial investment by MWIG LLC in F45 Training Holdings Inc.



Thank you

For further information, please contact:



Warrick Lace

M: 0404 656 408

T: 1300 805 795

E: ir@reachmarkets.com.au

W: reachmarkets.com.au

