avita medical medical

One Platform. Endless Possibilities.

August 2021

NASDAQ: RCEL

ASX: AVH



Legal Disclaimers



Certain statements in this presentation and the accompanying oral commentary are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts contained in this presentation, including statements regarding our future financial condition, technology platform, development strategy, prospective products, pipeline and milestones, regulatory objectives, expected payments from and outcomes of collaborations, and likelihood of success, are forward-looking statements. Such statements are predictions only and involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. These risks and uncertainties include, among others, the costs, timing and results of clinical trials and other development activities; the uncertainties inherent in the initiation and enrollment of clinical trials; the uncertainties associated with the COVD-19 pandemic; the unpredictability of the timing and results of regulatory submissions and reviews; market acceptance for approved products and innovative therapeutic treatments; competition; the possible impairment of, inability to obtain and costs of obtaining intellectual property rights; and possible safety or efficacy concerns, general business, financial and accounting risks and litigation. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond our control, you should not rely on these forward-looking statements as predictions of future events. More information concerning us and such risks and uncertainties is available in our public filings with the U.S. Securities and Exchange Commission, including our most recent Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 a

The Company has filed a registration statement (including a prospectus) and will also file a preliminary prospectus supplement with the Securities and Exchange Commission (SEC) for the offering to which this communication relates, and such registration statement has been declared effective by the SEC. Before you invest, you should read the preliminary prospectus supplement (when available) and the prospectus contained in the registration statement for more complete information about the Company and this offering. The preliminary prospectus supplement (when available) and the registration statement (including the prospectus) may be accessed through the SEC's website at www.sec.gov

AVITA Medical's products are Rx only. Please reference the Instructions for Use for more information on indications, contraindications, warnings, precautions and adverse events.

In the United States, RECELL is approved for use in patients suffering acute thermal burns. Use of RECELL® in other patient populations is either prohibited by United States law or may be made available pursuant to a relevant investigational device exemption granted by the FDA (and likewise limited by United States law to investigational use only).

AVITA Leadership Team





Dr. Michael S. Perry CEO >30 years experience



Michael Holder CFO >30 years experience



Erin Liberto CCO 20 years experience



Andrew Quick
CTO
>25 years experience



Kathy McGee COO 25 years experience



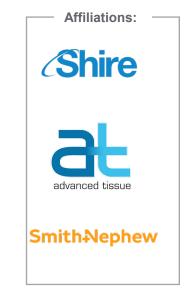
Dona Shiroma General Counsel 20 years experience













Value Creation



Key Accomplishments



- RECELL[®] commercial revenue growth of +45% vs prior quarter
- Cumulative U.S. commercial sales since September 2018 FDA approval exceeding \$42M (plus \$7.6M BARDA Vendor Managed Inventory)

Q2 21

Aug 21

- Pediatric label expansion FDA Approved
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FDA Approval of Simplified Vitiligo Pivotal Trial Design

Projected Key Milestones

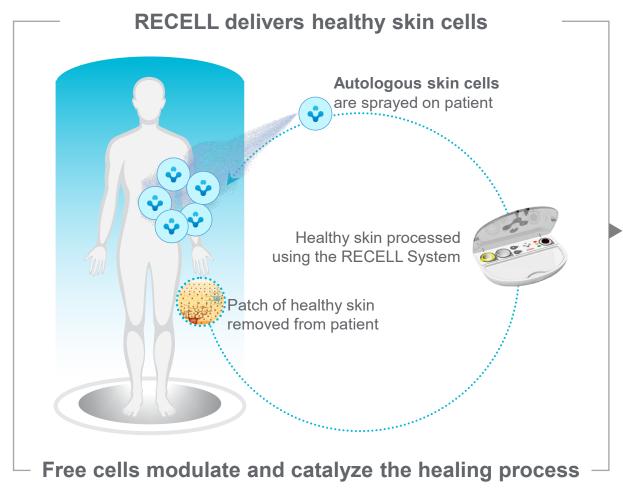


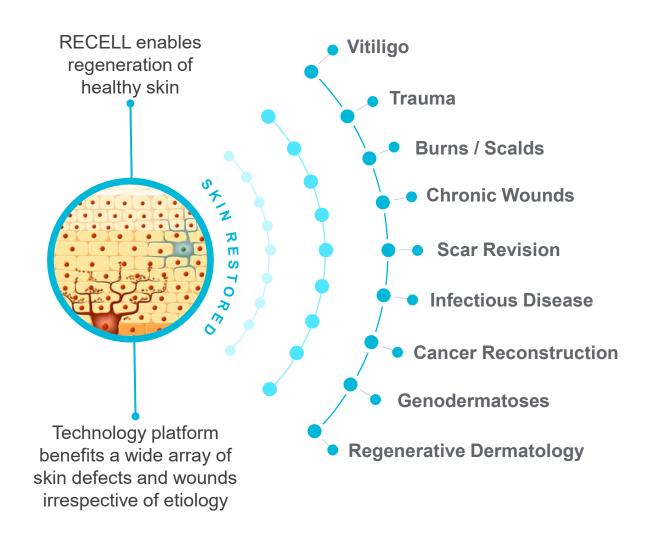
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One Platform. Endless Possibilities.











Development Pipeline and Growth Potential



Focused Pipeline with Strong Growth Potential

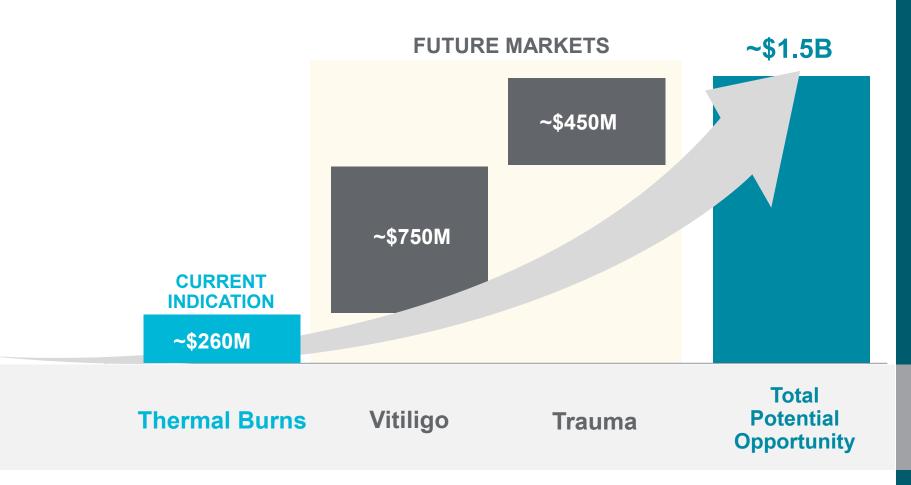


INDICATION	DISCOVERY	FEASIBILITY	PIVOTAL	APPROVAL			
Regenerative Therapeutics – Wounds & Dermatology (Current Platform)							
Acute Thermal Burns (U.S.)							
RECELL® Japan							
Vitiligo (U.S.)							
Soft Tissue Reconstruction (U.S.)							
Early-Stage Research Programs							
Epidermolysis Bullosa							
Rejuvenation		·					
Innovation	CONCEPT	DESIGN	SUBMISSION	APPROVAL			
New Device: Improved Ease of Use							
New Device: Fully Automated			:				

Focused Effort on Business Development

Current Platform Enables Access to a Large Serviceable Market





	Patients (in studies)	Publications & Presentations
BURNS	1,656	172
DEFECTS/ VITILIGO	435	56
ACUTE WOUNDS	 71	24

WOUNDS

Efficacy Well Demonstrated

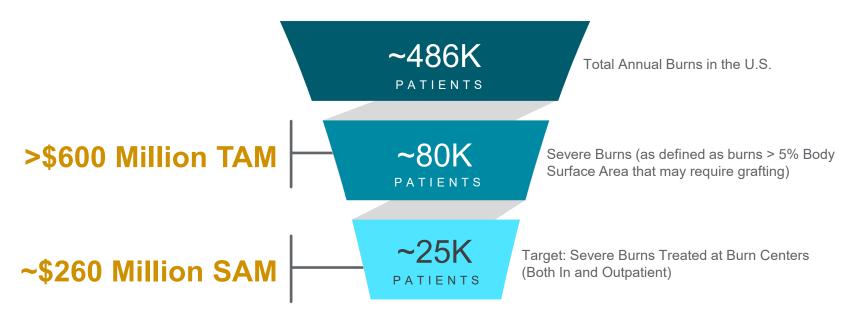
Highly De-risked Pipeline with > 10,000 Patients Treated Globally

A common goal: Full skin restoration (Re-epithelialization and re-pigmentation)

Thermal Burns: U.S. Target Market Expanded to Include Small Burns and Outpatient



Patient Funnel and Addressable Market



Outpatient Pass Thru Code Opens Doors to Small Burns and Expands Serviceable Market Opportunity

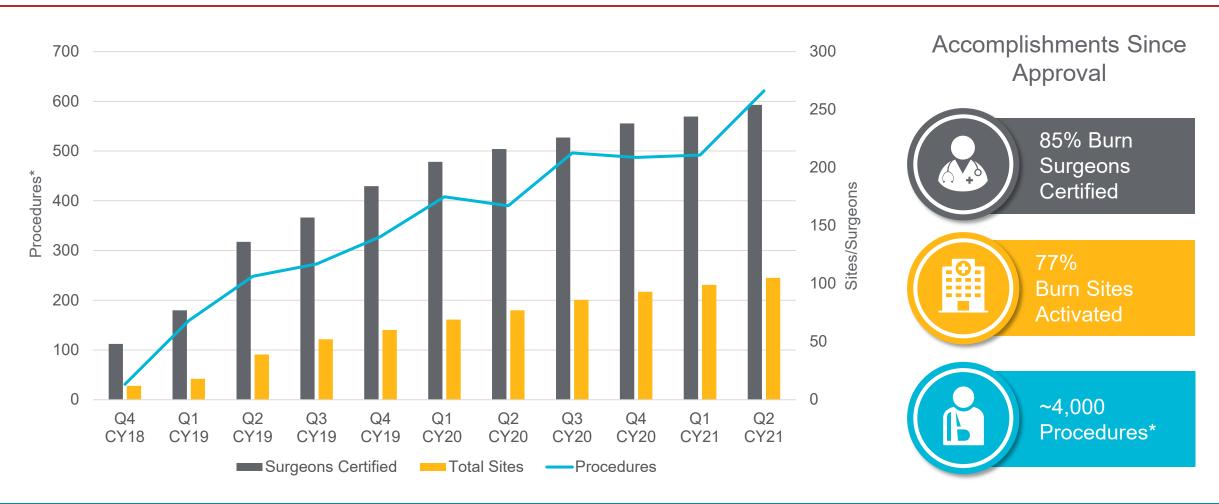
U.S. RECELL Commercial Sales Since Approval



Quarter Ended

Strong Adoption of the RECELL System



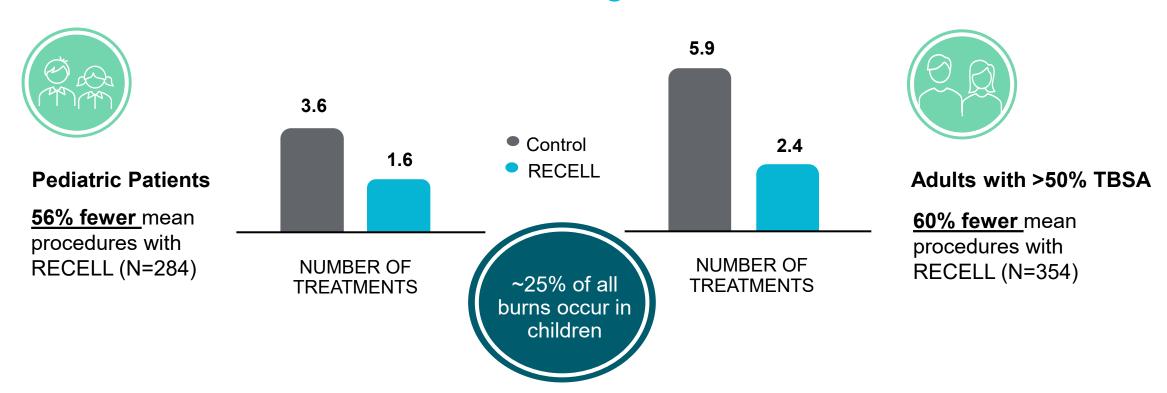


~ \$42 Million in U.S. RECELL Revenue Since Approval

Now Approved in Pediatric Full-Thicken Burns & Larger TBSAs



Fewer procedures required for definitive closure vs conventional autograft¹



80% of RECELL Customers Stated that the New Label Enhancements Will Positively Impact Their Usage of RECELL

Japan Is an Attractive Opportunity for AVITA Medical



KEY PATIENT POPULATIONS IN JAPAN

Burn

~6,000

Patients treated severe burns per year

Vitiligo

~2 million

Patients Suffer from Vitiligo

Trauma

~22,000

RECELL Eligible Trauma Patients

- March 3, 2019, AVITA Medical and COSMOTEC Company, Ltd, an M3 Group company, announced agreement to market and distribute the RECELL System.
- COSMOTEC is pursuing a broad indication for use for RECELL in Japan, potentially covering both acute & chronic wounds as well as Vitiligo.
- RECELL System approval anticipated in Japan in H2 of CY 2021.
- Japan is the second largest healthcare market in the world. Large patient populations coupled with generally attractive reimbursement coverage makes Japan an attractive market for the RECELL System.

Vitiligo: Unmet Need, No FDA-Approved Products



SIGNIFICANT UNMENT NEED Up to 2% of the population affected (~6.5M in the US)

No FDA-approved medical treatments; extremely low patient and physician satisfaction with existing products

Vitiligo impacts quality of life (QoL) –

25% of patients with vitiligo reported a DLQI >10, which indicates severe QoL reductions, compared with 34% in psoriasis patients

LIMITED TREATMENT OPTIONS DRUGS AND PHOTOTHERAPY SURGICAL Medical **Phototherapy** management For disease For disease stabilization: Corticostabilization: UVB.

excimer laser

2 treatments per week for 3-6 months

 Limited efficacy Poor compliance

steroids, calcineurin

inhibitors

 Potential skin atrophy, cancer risk

2-3 treatments / week for a few months to over a

- Typically combined with topicals
- Not durable

vear

Combination PUVA

(psoralen with phototherapy)

Skin grafting

For repigmentation of stable lesions (rarely performed): Punch & suction blister grafting

Transplantation of small sections of pigmented skin to depigmented areas

Melanocytekeratinocyte transplantation

For repigmentation of stable lesions: Requires substantial laboratory equipment

Note: Surgical approaches are performed very rarely and only at very specialized academic centers

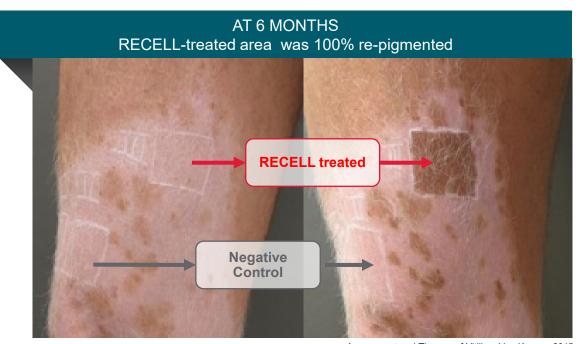
Advances in Vitiligo: An Update on Medical and Surgical Treatments. A. Dillon, et al. J Clin Aesth Derm. 2017. Willingness-to-Pay and Quality of Life in Patients with Vitiligo, Radtke, et al. BJD, 2009.

New Vitiligo Study Design Shortens Pathway to Completion



Blinded, Randomized, Study Evaluating RECELL for Repigmentation of Stable Vitiligo in 23 Patients

- New design focuses on 1:20 donor expansion, using less donor skin for treatment vs prior study which also included 1:10 and 1:5 expansion
- New design reduces subject requirements to 23 vs prior 3arm design which required 84 subjects
- 15 clinical sites are already active and able to enroll subjects.
 Each site is required to treat a run-in training subject.
- Ongoing traditional and social media outreach campaigns along with local clinic referral programs are providing a strong pipeline of candidate subjects



Assessment and Therapy of Vitiligo, Lisa Komen, 2015

POTENTIAL RECELL BENEFITS



For Stable Vitiligo of All Types: Segmental & Non-Segmental



Durable: One-time treatment to regenerate pigmentation

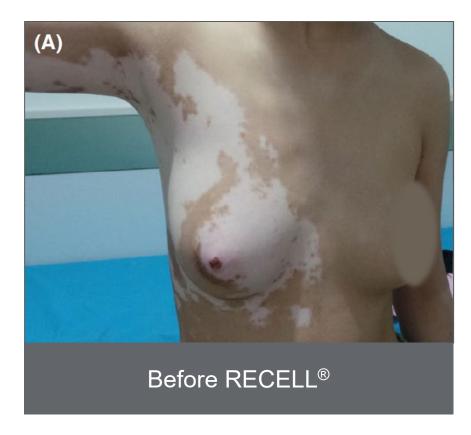


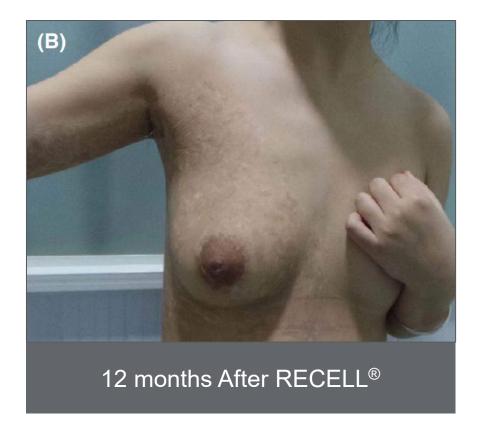
Complementary to Existing Products & those in Development

U.S. Pivotal Study enrolling; last patient expected in H2 2021

RECELL Case Study: Repigmentation of the Nipple-Areola Complex after Breast Treatment





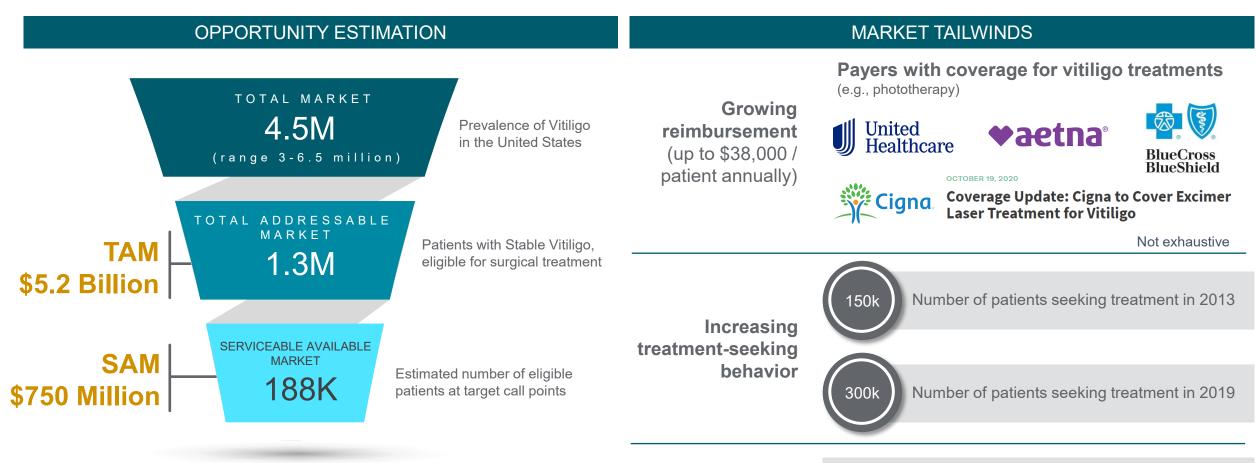


- 23 year old female with vitiligo.
- Donor skin was harvested from adjacent unaffected areas.
- Dermabrasion of the vitiligo patches was performed to the depth of the dermal-epidermal junction.
- The cellular suspension was then sprayed on both the recipient and donor areas (expansion ratio ranged from 1:20-1:40).

Established Track Record in Vitiligo: 1,000 patients treated internationally & 12 peer reviewed publications showing positive outcomes

Significant Market Opportunity in Repigmenting Stable Vitiligo





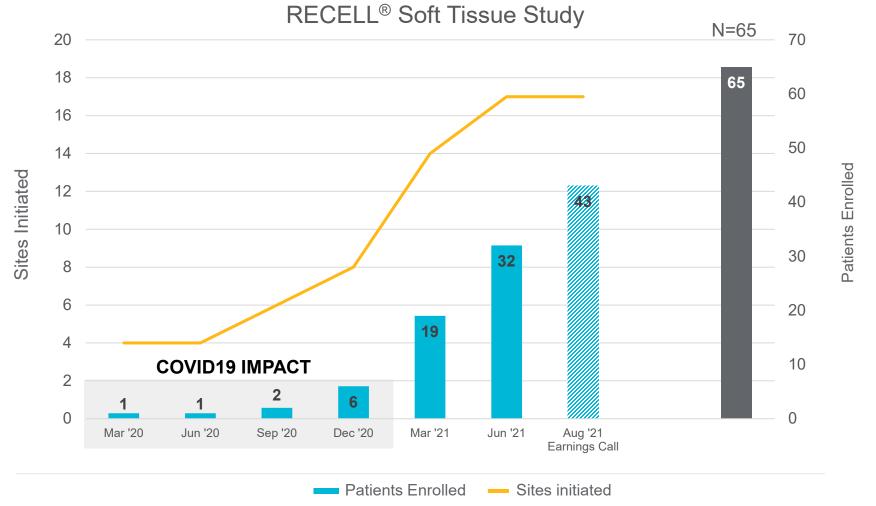
Concentrated HCP base: Estimating <1,000 procedural dermatologists and plastic surgeons with interest in treating vitiligo

Advancing pipeline of disease stabilizing treatments

JAK inhibitors are in late-stage development. Potential to help build market and expand eligible patients

Soft Tissue Reconstruction Trial Enrollment is Gaining Momentum

Clinical trial demonstrates use of less donor skin without compromising healing outcomes relative to conventional autografting





Patient treated for necrotizing fasciitis.





Soft Tissue Repair: Synergistic with Current Commercial Focus



Same Unmet Needs as Burns

Reduction of donor site morbidity & donor site requirements are top unmet needs

Same Treatment Protocol to Burns

Consistent treatment protocol across acute injuries

Reimbursement in Place

Able to leverage existing CPT & outpatient codes

TOTAL MARKET Open wounds >4.5M presented at the **OPPORTUNITY** Emergency patients **ESTIMATION** Department TOTAL ADDRESSABLE MARKET RECELL eligible **TAM** >140K trauma procedures \$1 Billion patients SERVICEABLE AVAILABLE **MARKET** SAM RECELL eligible >65K procedures at high \$450 Million volume sites patients

Future Target: 366 Total Centers

• • •



Burns Field Team Can be Leveraged for Quick Entry into Existing Accounts

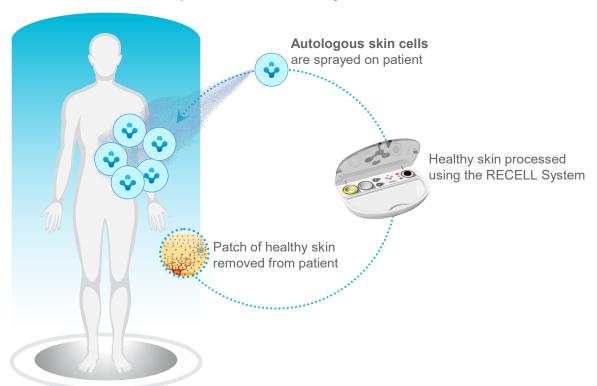
~50% of Current Targets are Level 1/Level 2 Trauma Accounts

RECELL in Genetic Skin Defects and Rejuvenation



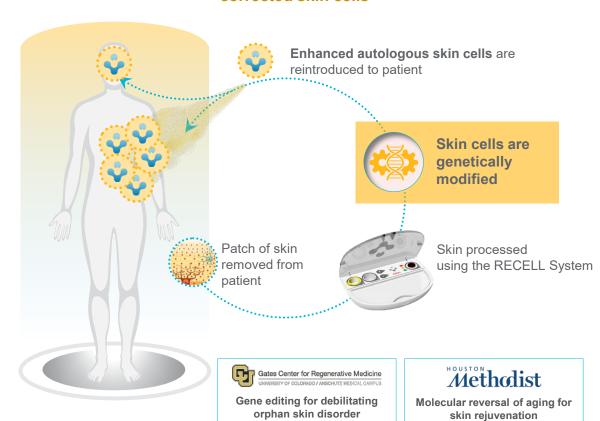
CURRENT PLATFORM

Treatment using RECELL for harvesting and direct reintroduction of the patient's own healthy skin cells



FUTURE PLATFORM

RECELL as a platform for treatment using the patient's corrected skin cells



Exploring Cell-Based Gene Therapy for Epidermolysis Bullosa



THE CHALLENGE



DEBILITATING

Skin fragility, disability, cancer

HIGH UNMET

No FDA-approved treatment, only palliative measures

COST BURDEN

Care of \$200K-\$500K per year per patient

THE OPPORTUNITY

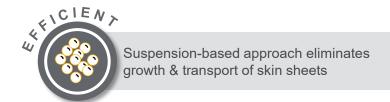
Preclinical research partnership underway, exploring the combination of a novel gene correction approach with AVITA Medical's Spray-On SkinTM Cells technology

AVITA AND GATES CENTER COLLABORATION

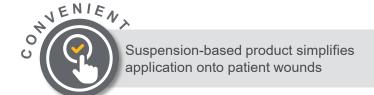
COMPETITOR PIPELINE PROGRAMS



Majority focused on ameliorating symptoms, or based on foreign DNA insertion, which could have negative long-term effects



Some competitors focused on growth of geneedited skin sheets, which suffer from fragility



Epidermal sheets require surgical anchoring and can result in complex procedures and issues with 'take rates'

Proof-of-concept for delivering genetically modified cells in suspension expected in 2021

Exploring Novel RNA-Based Approach for Rejuvenation





- Patented RNA technology for delivery of telomerase enzyme to aged cells
- Demonstrated reversal of aging and return of functionality in cells of progeria patients (human model of accelerated aging)
- Patented and proprietary Spray-On Skin
 Cells technology and device (RECELL)
- **Expertise in skin** regeneration, including in preclinical models
- Strong track record and expertise in clinical development and commercialization

Multi-Billion Dollar Market Presents a Sizeable Opportunity

- >\$16.5B spent in aesthetic procedures per year (US)*
- >3M aesthetic procedures per year (US) aimed to improve skin tightness, texture & evenness in skin tone*
- Consumers desire superior results over current offerings
- Personalized, cellular-level approaches to skin rejuvenation, developed with robust evidence, is an area of significant interest

Sponsored research underway exploring use of telomerase for molecular reversal of skin cell aging



Corporate



Financial Overview



12 Months Ended June 30

(USD in \$000s)	2018	2019	2020	2021
Commercial Sales	929	5,474	14,263	21,483
BARDA Sales	-	-	-	7,749
Total Revenue	929	5,474	14,263	29,232
Gross Profit	383	4,203	11,290	23,283
BARDA Income	7,734	5,921	3,926	2,055
Cash	10,986	20,174	73,639	110,746

\$18.43 Share Price¹

\$459 Million Market Capitalization¹

> \$0.0 (Zero) Debt

Nasdaq ticker symbol: **RCEL**

ASX ticker symbol: AVH

Analysts

- Matt O'Brien, Piper (U.S.)
- Josh Jennings, Cowen (U.S.)
- Ryan Zimmerman, BTIG (U.S.)
- Brooks O'Neil, Lake Street (U.S.)
- Lyanne Harrison, BofA Global Research (AUS)
- Nicolette Quinn, MorningStar (AUS)

- Chris Kallos, MST (AUS)
- John Hester, Bell Potter (AUS)
- Shane Storey, Wilsons (AUS)

1. RCEL as 8/24/2021

A Global Total of 56 Granted Patents & 26 Pending Applications



ROBUST PROTECTION ACROSS PATENT FAMILIES

Cell Suspension Preparation Technique and Use

Commercial RECELL device, composition of matter, and associated methods of use

Cell Suspension And Use Thereof

Method of preparing cell suspension with exogenous agent to promote wound healing

Systems and Methods for Tissue Processing and Preparation of Cell Suspension Therefrom

Automated system for preparing cell suspension and method of production

Devices, Methods, and Kits for Preparing a Cell Suspension

All-in-one RECELL kit, system, and associated method of use

Methods for Identifying Cell Suspensions with Therapeutic Potential for Skin Regeneration

Method and system for validating the use of a cell suspension for administration to a patient

Bioactive Therapeutic Suspensions with Cellular-Based Supernatant

Bioactive suspension derived from freshly disaggregated tissue, and associated methods of preparation and use

EXPANDING PORTFOLIO TO SUPPORT CURRENT AND FUTURE INDICATIONS



Next Generation RECELL devices to improve ease of use in burns and pipeline indications



Potential to license patented technology for telomerase mRNA that has the potential to reverse aging of skin cells



Potential to license technologies for suspensionbased delivery of genetically modified cells, with applications to genetic skin disorders

Robust and Expanding Patent Estate: Expiration from 2022 to 2040

Value Creation



Key Accomplishments



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- Cumulative U.S. commercial sales since September 2018 FDA approval exceeding \$42M (plus \$7.6M BARDA Vendor Managed Inventory)

Q2 21

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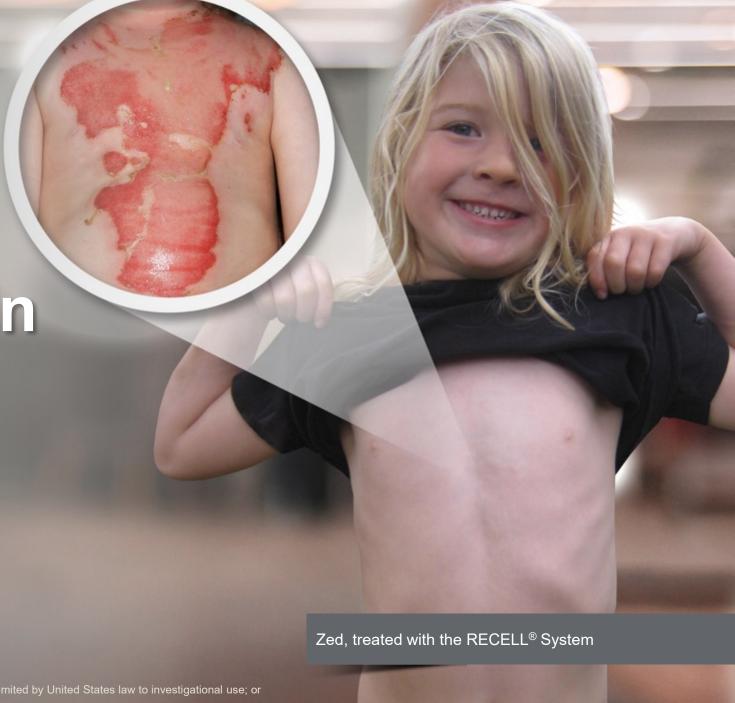
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Revolutionary treatment using a patient's own skin for life-changing outcomes





Risk Factors and Disclosures



- There are numerous risk factors involved with the Company's business. Some of these risks can be mitigated by the use of safeguards and appropriate systems and controls, but some are outside the control of the Company and cannot be mitigated. Accordingly, an investment in the Company carries no guarantee with respect to the payment of dividends, return of capital or price at which securities will trade. The following is a summary of the more material matters to be considered. However, this summary is not exhaustive. Potential investor should consult their professional advisors before deciding whether to invest.
- Technological Change: Technological change presents the Company with significant opportunities for growth. However, the risk remains that any competitor may introduce new technology enabling it to gain a significant competitive advantage over the Company.
- Reliance on key personnel: The Company's success depends to a significant extent upon its key management personnel, as well as other management and technical personnel including sub-contractors. The loss of the services of any such personnel could have an adverse effect on the Company.
- Competition: The Company competes with other companies, including nationally in Australia and internationally. Some of these companies have greater financial and other resources than the Company and, as a result, may be in a better position to compete for future business opportunities. There can be no assurance that the Company can compete effectively with these companies.
- Patent Protection: The patent protection that the Company may obtain varies from product to product and country to country and may not be sufficient, including to maintain product exclusivity. Patent rights are also limited in time and do not always provide effective protection for products and services: competitors may successfully avoid patents through design innovation, the Company may not hold sufficient evidence of infringement to bring suit, or the infringement claim may not result in a decision that the rights are valid, enforceable or infringed. Legislation or regulatory actions subsequent to the filing date of a patent application may affect what an applicant is entitled to claim in a pending application and may also affect whether a granted patent can be enforced in certain circumstances. Laws relating to biotechnology remain the subject of ongoing political controversy in some countries. The risk of changed laws affecting patent rights is generally considered greater for the biotechnology field than in other longer established fields.
- Change in government policy and legislation: Any material adverse changes in relevant government policies or legislation of Australia / United States may affect the viability and profitability of the Company, and consequent returns to investors. The activities of the Company are subject to various federal, state and local laws governing prospecting, development, production, taxes, labor standards and occupational health and safety, and other matters.

Important Safety Information



- INDICATIONS FOR USE: The RECELL® Autologous Cell Harvesting Device is indicated for the treatment of acute thermal burn wounds. The RECELL device is used by an appropriately-licensed healthcare professional at the patient's point of care to prepare autologous RES® Regenerative Epidermal Suspension for direct application to acute partial-thickness thermal burn wounds in patients 18 years of age and older or application in combination with meshed autografting for acute full-thickness thermal burn wounds in pediatric and adult patients. .
- CONTRAINDICATIONS: RECELL is contraindicated for: the treatment of wounds clinically diagnosed as infected or with necrotic tissue, the treatment of patients with a known hypersensitivity to trypsin or compound sodium lactate (Hartmann's) solution, patients having a known hypersensitivity to anesthetics, adrenaline/epinephrine, povidone-iodine, or chlorhexidine solutions.
- WARNINGS: Autologous use only. Wound beds treated with a cytotoxic agent (e.g., silver sulfadiazine) should be rinsed prior to application of the cell suspension. RECELL is provided sterile and is intended for single-use. Do not use if packaging is damaged or expired. Choose a donor site with no evidence of cellulitis or infection and process skin immediately. A skin sample should require between 15 and 30 minutes contact with Enzyme. Contact in excess of 60 minutes is not recommended. RECELL Enzyme is animal derived and freedom from infectious agents cannot be guaranteed.
- PRECAUTIONS: RECELL is not intended for use without meshed autograft for treatment of full-thickness burn wounds. The safety and effectiveness of RECELL without
 meshed autograft have not been established for treatment of partial-thickness burn wounds: on the hands and articulating joints, >320 cm2, in patients with wounds
 totaling >20% total body surface area (TBSA). The safety and effectiveness of RECELL with autografting have not been established for treatment of full-thickness burn
 wounds: on the hands and articulated joints, and in patients younger than 28 days of age (neonates).
- SPECIAL PATIENT POPULATIONS: The safety and effectiveness of RECELL have not been established for treatment of acute thermal partial-thickness burn wounds in pediatric patients younger than 18 years of age.