

#### **ASX Release**

5 October 2021

# **COMPANY UPDATE**

FOS Capital Ltd (ASX:FOS) is pleased to provide the following operational update.

### Q1 HIGHLIGHTS









Sales +25% to \$2.7m

Acquired Ecopoint Lighting

Order Book +372% to \$5.7m

#### **SNAPSHOT**

FOS Capital has struck early with the acquisition of New Zealand based Ecopoint LED Lighting. Ecopoint expands our geographical reach and adds some great people and products to our growing portfolio. The acquisition is earnings per share accretive and will underpin FY22 profitability.

We have won several major projects (listed below) as the pipeline continues to grow. Sales for Q1 increased 25% to \$2.7m and work in hand has increased 372% to \$5.7m compared to the previous corresponding period and our Brisbane factory has achieved ISO9001 Quality Assurance Accreditation. All of this is testament to the hard work our awesome team has achieved over the past 6-12 months including the contribution from JSB Lighting.

# Q1 MAJOR PROJECTS

National Tennis Centre - ACT	• QUT - QLD
Michael Hill Jewellers national roll out	Sportsbet - VIC
Star Casino - NSW	CCD Health Board - NZ
Atherton Hospital - QLD	Batemans Bay - NSW

#### **OUTLOOK**

With nationwide coverage in Australia & New Zealand and 23 experienced sales executives we will continue our organic growth while seeking further value adding acquisitions.

# INVESTOR BRIEFING

FOS Capital will conduct an interactive online investor briefing today 11.00am Tuesday 5 October. Participants must pre-register using the following link:

https://zoom.us/webinar/register/WN YInt3FHDRpuoAkQwrEMFLA

The link is also available via the FOS Capital website <a href="www.foscapital.com.au">www.foscapital.com.au</a>
Participants are encouraged to ask questions and participate during the webinar Q&A discussion segment. Questions can also be pre-submitted during the registration process.

Further Information: Con Scrinis Managing Director con@foslighting.com.au

FOS MANUFACTURES & DISTRIBUTES COMMERCIAL, INDUSTRIAL & ARCHITECTUAL LED LIGHTING

Brisbane Melbourne Adelaide Perth Sydney Wellington