

Stock exchange listings: New Zealand (NZX: AIR) / Australia (ASX: AIZ) / ADR (OTC : ANZLY)

MARKET ANNOUNCEMENT

22 October 2021

Disclosure of Senior Manager Relevant Interests

Air New Zealand has received disclosures relating to quoted financial products.

Ends.

Jennifer Page
General Counsel and Company Secretary
jennifer.page@airnz.co.nz

For media enquiries, please contact:
Air New Zealand Communications.
Email: media@airnz.co.nz | Phone: +64 21 747 320 | Twitter: @AirNZMedia

Air New Zealand postal address: Private Bag 92007, Auckland, 1142, New Zealand
Investor Relations email: investor@airnz.co.nz
Investor website: www.airnewzealand.co.nz/investor



Ongoing Disclosure Notice
 Disclosure of Directors and Senior Managers Relevant Interests
 Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| 6-Nov-20 |

Director or senior manager giving disclosure

| |
|---|
| Full name: |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|-------------------------|
| Gregory Foran |
| Air New Zealand |
| |
| Chief Executive Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| |
| 1,369,077 |
| 2,322,333 |
| Gregory Foran |
| Gregory Foran |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| |
| Rights issued at no cost |
| 953,256 |

| |
|----------------|
| No |
| not applicable |
| not applicable |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|---|
| <i>F Cammock</i> |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |



Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests
Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| N/A |

Director or senior manager giving disclosure

| |
|---|
| Full name: |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|-------------------------|
| Richard Thomson |
| Air New Zealand |
| |
| Chief Financial Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| |
| 0 |
| 294,118 |
| Richard Thomson |
| Richard Thomson |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| |
| Rights issued at no cost |
| 294,118 |

| |
|----------------|
| No |
| not applicable |
| not applicable |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer:

Felicity Cammock

Date of signature:

22-Oct-21

Name and title of authorised person:

Felicity Cammock
Senior Benefits & EX
Manager



Ongoing Disclosure Notice
 Disclosure of Directors and Senior Managers Relevant Interests
 Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| 22-Sep-21 |

Director or senior manager giving disclosure

| |
|---|
| Full name(s): |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|---|
| David Morgan |
| Air New Zealand |
| Chief Operational Integrity & Standards Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| 511,165 |
| 805,283 |
| David Morgan |
| David Morgan |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|--|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| Rights issued at no cost |
| 294,118 |

| |
|----------------|
| not applicable |
| not applicable |
| not applicable |

Summary of other relevant interests after acquisition or disposal

| |
|---|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class: |
| Registered holder(s) once transfers are registered: |

| |
|-------------------------------------|
| Ordinary Shares (NZX:AIR) |
| Registered holder: beneficial owner |
| 291,604 |
| David Morgan |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|--|
| |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |



Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| 22-Sep-21 |

Director or senior manager giving disclosure

| |
|---|
| Full name(s): |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|----------------------------------|
| Leanne Geraghty |
| Air New Zealand |
| Chief Customer and Sales Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| 419,931 |
| 693,040 |
| Leanne Geraghty |
| Leanne Geraghty |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| Rights issued at no cost |
| 273,109 |

| |
|----------------|
| not applicable |
| not applicable |
| not applicable |

Summary of other relevant interests after acquisition or disposal

| |
|---|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class: |
| Registered holder(s) once transfers are registered: |

| |
|-------------------------------------|
| Ordinary Shares (NZX:AIR) |
| Registered holder: beneficial owner |
| 79,801 |
| Leanne Geraghty |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|--|
| |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |



Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests
Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| N/A |

Director or senior manager giving disclosure

| |
|---|
| Full name: |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|---------------------------------|
| Mathew Bolland |
| Air New Zealand |
| Chief Corporate Affairs Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| 0 |
| 189,076 |
| Mathew Bolland |
| Mathew Bolland |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| Rights issued at no cost |
| 189,076 |

| |
|----------------|
| No |
| not applicable |
| not applicable |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|--|
| |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |



Ongoing Disclosure Notice
 Disclosure of Directors and Senior Managers Relevant Interests
 Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| 5-Feb-21 |

Director or senior manager giving disclosure

| |
|---|
| Full name(s): |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|----------------------|
| Nikki Dines |
| Air New Zealand |
| |
| Chief People Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|--|
| Ordinary Shares |
| Beneficial interest in Ordinary Shares |
| |
| 0 |
| 585 |
| n.a. |
| Sharesies Nominee Limited |

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| |
| 124,212 |
| 376,313 |
| Nikki Dines |
| Nikki Dines |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 2 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 20-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| |
| Rights issued at no cost |
| 252,101 |

| |
|----------------|
| not applicable |
| not applicable |
| not applicable |

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
| Number of financial products to which the transaction related: |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— |
| Whether relevant interests were acquired or disposed of during a closed period: |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 19-Oct-21 |
| Acquisition of shares |
| Sharesies Nominee Limited (nominal purchaser) |
| |
| \$1,000 |
| 585 |

| |
|----------------|
| not applicable |
| not applicable |
| not applicable |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|---|
| |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |



Ongoing Disclosure Notice
 Disclosure of Directors and Senior Managers Relevant Interests
 Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| |
|----------------------------|
| To NZX Limited; and |
| Name of listed issuer: |
| Date this disclosure made: |
| Date of last disclosure: |

| |
|-----------------|
| Air New Zealand |
| 22-Oct-21 |
| N/A |

Director or senior manager giving disclosure

| |
|---|
| Full name: |
| Name of listed issuer: |
| Name of related body corporate (if applicable): |
| Position held in listed issuer: |

| |
|-----------------------|
| Nikhil Ravishankar |
| Air New Zealand |
| |
| Chief Digital Officer |

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

| |
|--|
| Class of affected quoted financial products: |
| Nature of the affected relevant interest(s): |
| For that relevant interest- |
| Number held in class before acquisition or disposal: |
| Number held in class after acquisition or disposal: |
| Current registered holder(s): |
| Registered holder(s) once transfers are registered: |

| |
|---|
| Rights convertible to Ordinary Shares ("Rights") |
| Power to acquire Ordinary Shares in accordance with the terms of the Rights |
| |
| 0 |
| 294,118 |
| Nikhil Ravishankar |
| Nikhil Ravishankar |

Details of transactions giving rise to acquisition or disposal

| |
|---|
| Total number of transactions to which notice relates: |
|---|

| |
|---|
| 1 |
|---|

Details of transactions requiring disclosure

| |
|---|
| Date of transaction: |
| Nature of transaction: |
| Name of any other party or parties to the transaction (if known): |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: |
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| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: |
| Date of the prior written clearance (if any): |

| |
|---|
| 21-Oct-21 |
| Issue of Rights to acquire Ordinary Shares upon satisfaction of terms |
| |
| Rights issued at no cost |
| 294,118 |

| |
|----------------|
| No |
| not applicable |
| not applicable |

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

| |
|--|
| Signature of person authorised to sign on behalf of director or officer: |
| Date of signature: |
| Name and title of authorised person: |

| |
|---|
| |
| 22-Oct-21 |
| Felicity Cammock Senior Benefits & EX Manager |