

# TALI DIGITAL (ASX: TD1) AGM Presentation

November 2021

talidigital.com



#### **Forward-looking statements**

Certain statements in this announcement are forward-looking statements. Forward-looking statements can generally be identified by the use of words such as "anticipate", "estimate", "expect", "project", "intend", "plan", "believe", "target", "may", "assume" and words of similar import. These forward-looking statements speak only as at the date of this announcement. These statements are based on current expectations and beliefs and, by their nature, are subject to a number of known and unknown risks and uncertainties that could cause the actual results, performances and achievements to differ materially from any expected future results, performance or achievements expressed or implied by such forward-looking statements.

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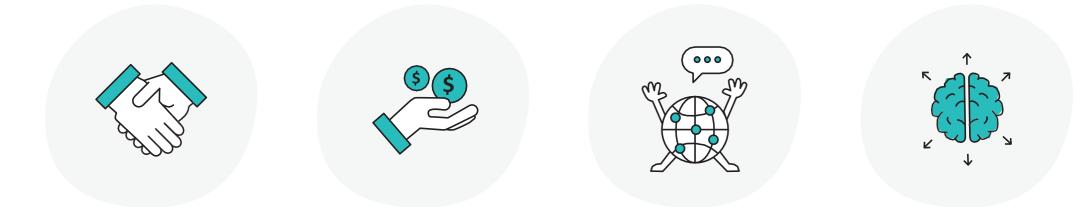
Subject to any continuing obligation under applicable law or relevant listing rules of the ASX, the Company disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements in these materials to reflect any change in expectations in relation to any forward-looking statements or any change in events, conditions or circumstances on which any statement is based. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of the Company since the date of the announcement.

TALi's patented innovative platform

# Ushering in the next generation of digital therapeutics



# | Delivering on the TALi growth strategy.



#### Licensing deal

Exclusive US-market licensing deal with global leader, Akili Interactive.

#### Milestone and royalty payments

Significant expected milestone and royalty payments; estimated from FY23.

#### International markets

Progressing additional commercial discussions in other international markets.

#### **Beyond Attention**

Cognitive applications specifically targeting ADHD, ASD, MCI and other novel populations.





#### **IP portfolio**

An IP portfolio that places TALi at the centre of the digital therapeutics space.

Targeting the world's largest brain related health market – inattention and related disorders

## **Strategy and Commercialisation**

COPPORTUNITY	STAGE	CHANNELS
<b>Attention screening &amp; training</b> DETECT & TRAIN modules in early childhood (3 to 8 years)	<b>In-Market</b> Marketing & sales expansion planned from Q2 FY22	Consumer Early childhood ca Healthcare (B2B2 Target markets - AU, I
<b>Prescription digital therapeutics</b> ADHD and ASD indications Targets early childhood populations	Underway Akili licence agreement with go-to-market expected to commence 2023 Additional partnerships in negotiation	<b>Primarily healthc</b> Optimal patient care, and higher margins a
New clinical indications Additional cognitive function & decline Mild Cognitive Impairment (decline) R&D program - potential initial target	<b>To be commenced</b> Targeting initiation from Q3 FY22 Funding via grants & other non-dilutive funding	Proposed health Additional opportuni direct to consumer a

#### care + Education B2C model)

J, NZ, Singapore and India

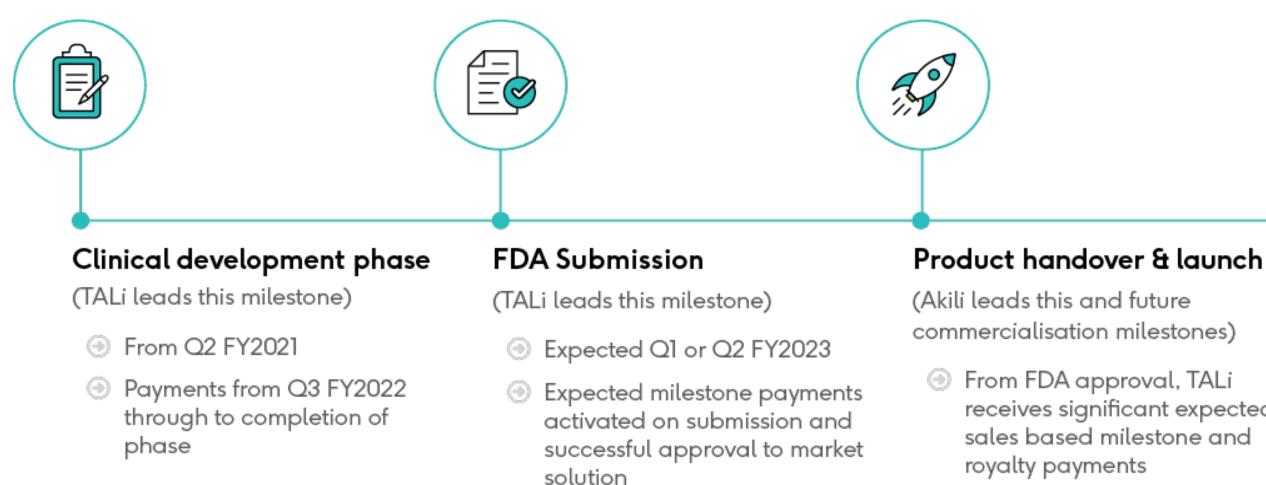
#### ncare via prescription

re, reimbursement options s available

#### hcare model

inities via digital delivery also available Driving revenue and profitability through a long-term annuity model

## **Akili and TALi Partnership**



The partnership with Akili is a major step forward for TALi's global footprint, with the potential to deliver \$51m in revenues along with annuity-based royalty payments.

receives significant expected

The world's fastest and largest mobile device market

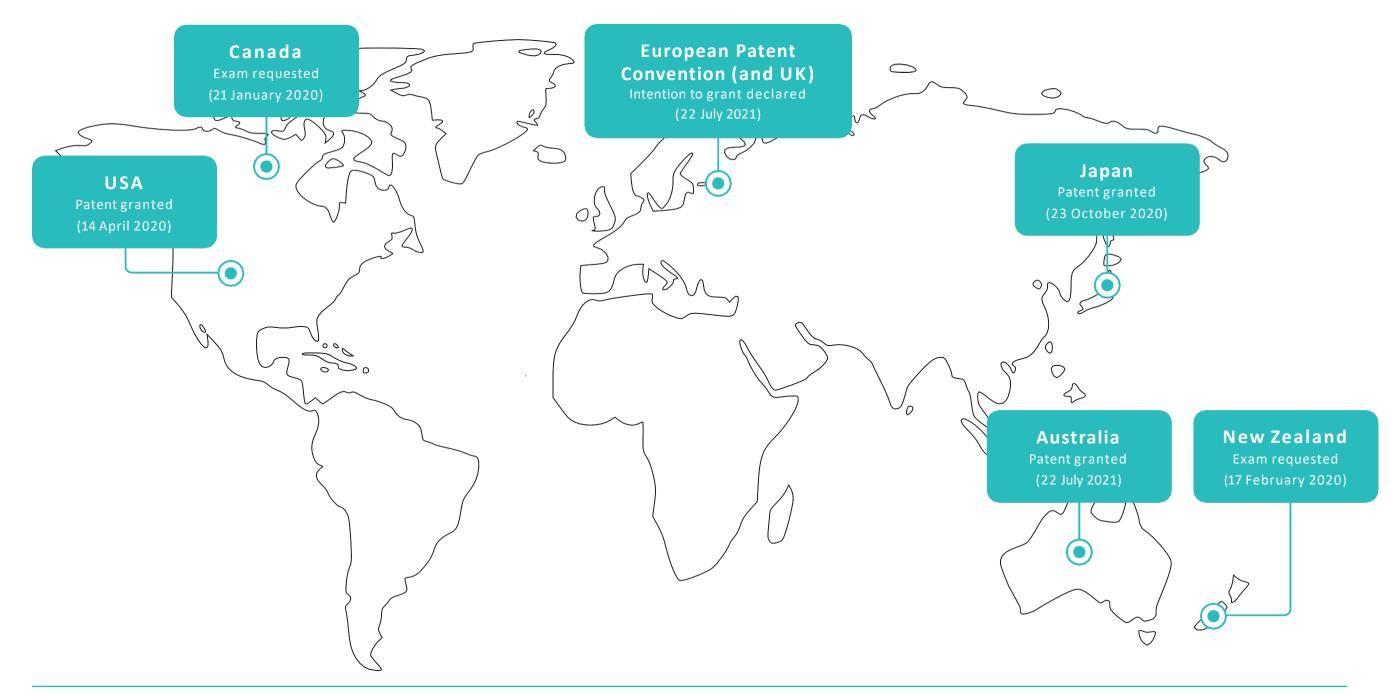
### **Times Group Partnership – India Market**



\*US\$2.0 million pre-paid advertising credit to drive consumer uptake

**Global leading IP portfolio** 

### I Leveraging our patents to become a key ecosystem participant.



Parent Patent Cooperation Treaty Application — National phase entered

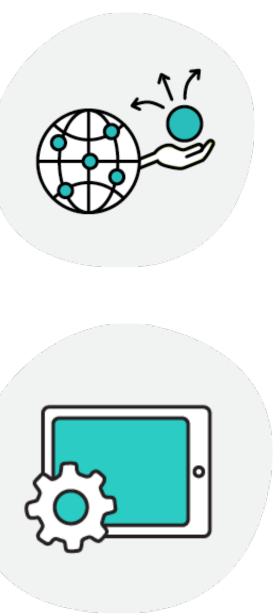
# Focal points for TALi's growth in FY2023 and beyond

#### Key focus points for TALi

- Allocation of resources to deliver revenue + growth from initial TALi product line
- Allocation of resource to expand into new markets including Asia to drive revenues
- Allocation of resources for regulatory and reimbursement strategies for TALi
  Solutions in new markets to deliver milestone payments and new partnerships

#### **Global Partnership Opportunities**

- Co-development and license partnerships Asia and other high value markets
- Corporate partners for healthcare delivery and reimbursement UK, Europe
- R&D partners for clinical trials with new solutions in development Mild Cognitive Impairment study





# TALi — Personalised *digital* experiences to enhance cognitive function and behaviour

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