# hydrix

Improve a billion lives





Growth through medtech innovation

Building on 20 years of medtech product innovation





**Our strategic focus** 

Improve cardiovascular disease (CVD) management & outcomes



18<sub>million</sub>

Annual global CVD related deaths <sup>1</sup>

85%

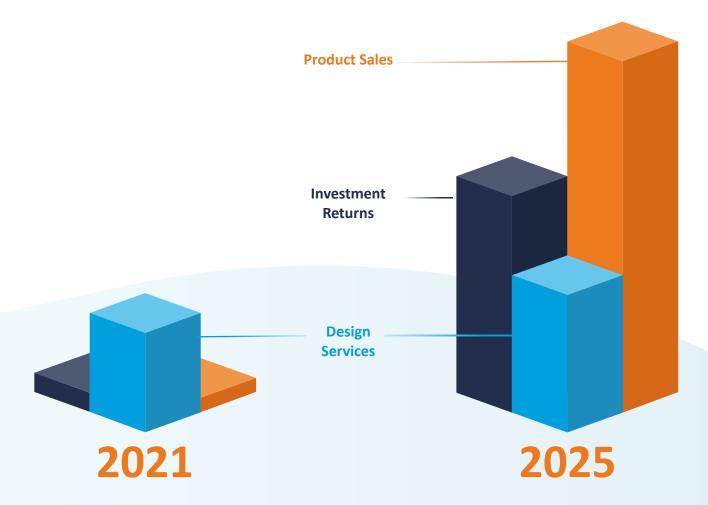
CVD deaths caused by heart attacks or stroke <sup>1</sup>

\$70B+

CVD device market by 2027<sup>2</sup>



Three or more **CVD** devices producing +\$50m revenues p.a. in 2025



Meeting our objective of becoming a global medtech product company will reshape our revenue mix and earnings.



Realising our objective

Progressing product launches in CY22



### **Product 1**

Implantable Monitoring Device

## **AngelMed Guardian**

FDA approved implantable continuous heart monitor

- 45% of heart attacks are silent
- <1 hour surgery, like a pacemaker implant
- Significantly reduces false positive hospital visits



### **Product 2**

Cardiovascular Surgery Device

## **Phyzhon FFR**

Coronary guidewire with integrated pressure sensor

- Improve stent placement procedures
- Better patient experience
- Reduces treatment time

Small percentage market capture could deliver A\$50m+ revenues p.a.



### **Future product expansion**

We are evaluating several new opportunities to build on our product portfolio



Despite COVID causing many disruptions & delays, we achieved significant milestones. Highlights from FY21 and YTD FY22 include:

- Delivered FY21 **\$7.5m** revenues
- Achieved **FIRST** ever sales and implants of the AngelMed Guardian
- Signed SECOND exclusive cardiac device distribution agreement
- Submitted regulatory approvals in **FIVE** jurisdictions for AngelMed Guardian
- Appointed several senior sales & business development personnel
- Appointed **Mr Paul Lewis** as Non-Executive Director
- Recapitalised the company, paying down *\$4.5m* debt
- Received FOUR International Good Design Awards
- A growing international market recognition & presence



Hydrix is fast emerging as a global medtech company



CY22 Outlook

Progressing towards first commercial product sales

#### CY22 key milestone news flow beginning the first half:

- Outcome of an Australian Human Ethics Committee review of The Guardian (in progress)
- Outcomes of AngelMed Guardian TGA (AUS) and HSA (SNG) regulatory approval process
- First sales & implants of AngelMed Guardian in Australia, Singapore & New Zealand
- Commence First-in-Human Trials of Phyzhon cardiac catheter guidewire
- **Appoint** SE Asia sub-distributors for AngelMed Guardian and **outcomes** of regulatory approvals for Malaysia, Hong Kong, Thailand
- Client services YTD revenue trending to YoY growth +40%
- Cash inflow of ~\$2.3m if HYD \$0.12c options are exercised
- **Uplift** in valuations across the Ventures portfolio



**Summary** 

Building a global medtech company by 2025

World class team focused on improving a billion lives

Product sales into the US \$70B CVD market commencing CY2022

Board & management with a proven track record

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Improving a billion lives





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