

## Dotz signs new distribution agreement for its virus detection tech in Malaysia

### Highlights

- **Dotz has entered into a distribution agreement for its Dotz Test Kits with ScienceVision Sdn Bhd in Malaysia with conditional exclusivity.**
- **Exclusivity is subject to minimum first-year purchase orders of US\$600,000.**

**Dotz Nano Limited (ASX:DTZ, Dotz or the Company)** an advanced technology company developing, manufacturing and commercialising marking, tracing and verification solutions, has entered into a distribution agreement with ScienceVision Sdn Bhd (**ScienceVision**) to promote, sell and distribute its nasopharyngeal swab and saliva-based SARS-CoV-2 virus detection technology (the **Dotz Test Kits**) in Malaysia.

ScienceVision is one of Malaysia's leading providers of end-to-end scientific solutions with established relationships across government, private organisations and academic institutes. It is currently the exclusive distributor in Malaysia of reputable brands such as Illumina and Genefix.

The distribution agreement is effective immediately for an initial three-year term, granting ScienceVision the right to sell the Dotz Test Kits in Malaysia with conditional exclusivity subject to minimum first-year purchase orders of US\$600,000 being met.

If ScienceVision does not meet its minimum first-year purchase order amount, Dotz has the right to terminate its exclusivity and/or distribution rights.

All orders under the distribution agreement require payment on commercially standard payment terms.

Under the agreement, ScienceVision may appoint sub-distributors subject to Dotz's approval. Unless terminated by either party in accordance with the agreement terms, the distribution agreement provides for its automatic renewal for additional one-year periods on a non-exclusive basis. The distribution agreement may be terminated by either party with 90 days' prior written notice.

Subject to customer demand, Dotz believes this new distribution agreement may result in significant new purchase orders. However, there is no certainty that any new purchase orders will be received or that they will be material. Dotz will continue to update the market in accordance with its continuous disclosure obligations.

ScienceVision represents Dotz's third distributor for its SARS-CoV-2 virus detection technology, following recent distribution agreements with El Alamo and Hygiene Links covering Paraguay, Egypt, Sudan and the UAE.

While Dotz has obtained a CE Mark for both its nasopharyngeal swab and saliva-based Dotz Test Kits, which clears the product for sale in the European Union<sup>1</sup>, Malaysia has additional local regulatory requirements to sell the Dotz Test Kits to the private and public sector, including registration and validation by the relevant local authorities. ScienceVision has obtained the relevant additional local regulatory approvals and authorisations to enable the product to be sold to the private sector in Malaysia (it is not currently intended that the Dotz Test Kits will be sold to the public sector in Malaysia).

As previously announced, Dotz has applied for a US FDA Emergency Use Authorisation for its Dotz Test Kits, following a successful blind clinical trial of the nasopharyngeal swab Dotz Test Kits on 73 subjects in the US<sup>2</sup>.

The Dotz Test Kits will be exported to Malaysia by Dotz's manufacturer, currently US based Systaaq Diagnostic Products (who has the relevant export permits to do so). Obtaining the relevant import permits in Malaysia is the responsibility of ScienceVision.

Dotz CEO Gideon Shmuel said, "As travel restrictions ease globally, the need to accurately and quickly test for SARS-CoV-2 becomes paramount. Our SARS-CoV-2 virus detection technology is ideal for countries that are heavily dependent on tourism, providing a cost-effective and timely testing method. This new distribution agreement provides us with a foothold in Malaysia at a time when it is reopening to tourists for the first time in 18 months. Our saliva-based Dotz Test Kits are significantly less invasive than standard nasopharyngeal swab tests, and are suitable for young children.

"Dotz remains focused on commercialising its diagnostic technology, and we have a large, global market opportunity. ScienceVision is an established and reputable distributor in Malaysia, enabling Dotz to leverage its established sales channels and customer networks."

**-ENDS-**

*This announcement has been authorised for release by the Board of Dotz Nano Limited.*

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**About Dotz Nano Limited**

Dotz Nano Limited (ASX: DTZ) is a technology leader in research, production and marketing of anti-counterfeiting, authentication and tracing solutions. Its unique products ValiDotz, BioDotz, Fluorensic and InSpec are exceptional solutions for numerous applications, such as: bio-imaging, liquids tagging,

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<sup>1</sup> Some countries in the European Union have additional import regulatory requirements that Dotz will need to comply with if it intends to sell the Dotz Test Kits in those countries.

<sup>2</sup> Refer to Dotz's ASX announcement on 7 April 2021 for further information about this clinical trial, and Dotz's ASX announcements on 1 and 22 March 2021 for a summary of the features of the nasopharyngeal swab and saliva-based sampling Dotz Test Kits.



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lubricants and DEF authentication, polymers tagging, anti-counterfeiting, brand & reputation protection and oil & gas industry.

To learn more about Dotz, please visit the website and corporate video via the following link [www.dotz.tech](http://www.dotz.tech)

**About ScienceVision Sdn Bhd**

Founded in 2007, ScienceVision has grown to become one of Malaysia's most reputable scientific solution providers through its deep understanding of the market requirements and the innovative and progressive ways in representing the brands under its responsibility. ScienceVision takes pride in becoming the catalyst in increasing the technology adoption by becoming the active link between customers and technology.

To learn about ScienceVision, please visit the company's website: <http://sciencevision.com.my/>