

[CIPHERPOINT]

Shareholder Webinar

11am Tuesday 7 December 2021

Cipherpoint – ‘the future of cyber’

Our simple focus:

- ❑ **Managed services**
- ❑ **Recurring revenues**
- ❑ **Growth**

ASX: CPT	
Market Cap	~\$11.0M
Q2 Revenue	~\$1m (Sept 4C)
Q2 Cash (30/9)	\$3.9m (Sept 4C)
Revenue multiple	<3x revenues (post VITCS)
Listed Peers Av 13.4x revenues	(AR9) 17.5x; (TNT) 3.5x (SOV) 25x; (FCT) 7x; (WHK) 14x
Placement capacity	~15% plus 10% available

Cyber security is a high growth market

Cyber security spend 2017-2024

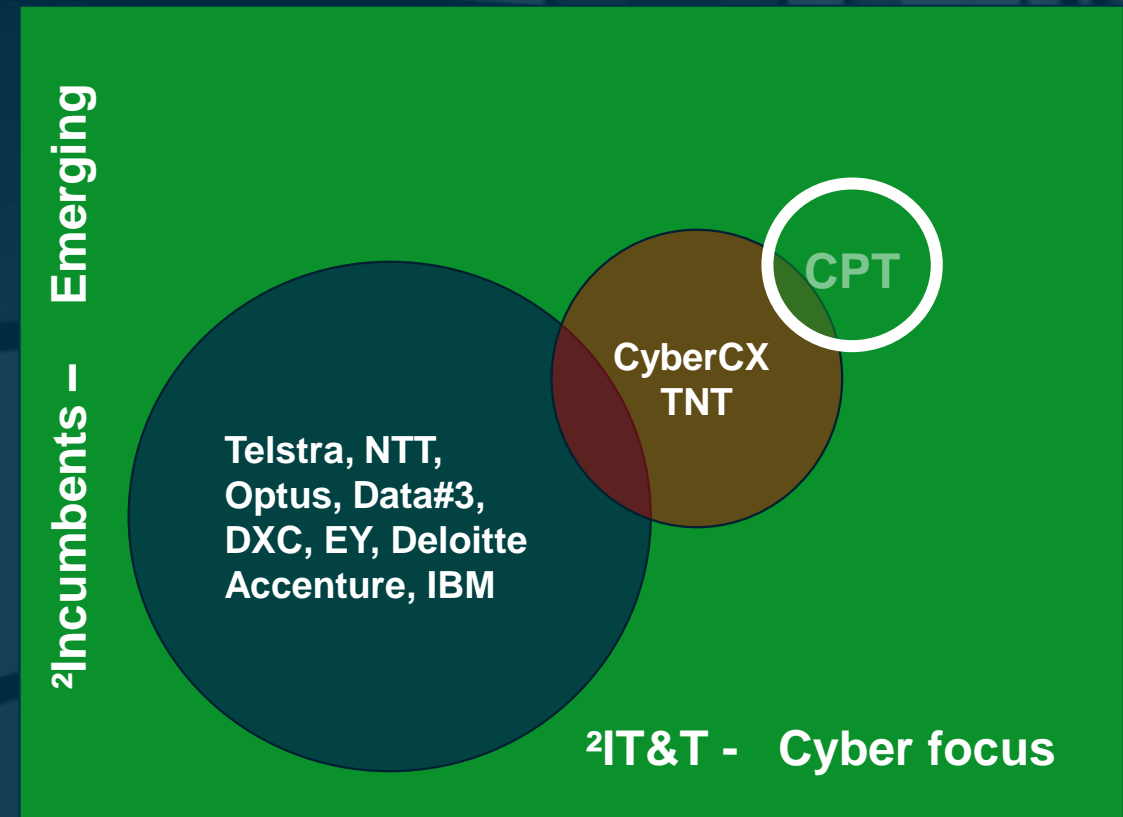
8-9% CAGR¹

Cyber security mega trends

- Automation
- Operational Resilience
- Cost efficiency
- ESG and reporting

1. AustCyber, Sector Competitiveness Plan 2021 (<https://www.austcyber.com/resources/sector-competitiveness-plan/chapter1>)

Australian Landscape



2. CPT prepared visual

Cipherpoint – The year ahead

Growth platform in place – winning and retaining business

FY22

**Brace168
acquired**

VITCS acquired

Upgraded SOC



**Record Q2 and
strong pipeline**

**New enterprise
client wins**



vocus

Ingenia

exciteIT
BRINGING EXTRAORDINARY EXPERIENCES TO PEOPLE

WentWest

**\$10bn
property
company**

**State
HEALTH
SERVICE**

**Major
Trading
Bank**

**\$1bn
online
retailer**

**sandstone
TECHNOLOGY**

**LEADING
Security
PROVIDER**

ASI
SOLUTIONS

Why invest in Cipherpoint (ASX:CPT)?

'..the future of cyber'

Cyber market
macro

Scalable
platform

Expert team
Great people

Attractive
recurring
revenues

Core
enterprise
clients

▶
Discount to
listed peers