

Dotz secures Thailand distribution partner for Test Kits

Highlights

- **Three-year distribution agreement with World Siam Company Limited. (WSG) to promote, sell and distribute the Dotz Test Kits in Thailand with conditional exclusivity.**
- **Exclusivity is subject to minimum first-year purchase orders of US\$250,000.**
- **Represents fourth Dotz Test Kits distributor following agreements covering Malaysia, Paraguay, UAE, Sudan and Egypt.**

Dotz Nano Limited (ASX:DTZ, Dotz or the Company) an advanced technology company developing, manufacturing and commercialising marking, tracing and verification solutions, has secured its fourth distribution partner for its SARS-CoV-2 virus detection technology (the **Dotz Test Kits**), entering into a distribution agreement with World Siam Company Limited. (**WSG**) in Thailand.

WSG has more than two decades' experience distributing leading medical and diagnostic brands in Thailand and has established relationships with more than 150 organisations across the country.

Effective immediately, the distribution agreement is for an initial three-year term and grants WSG the right to promote, sell and distribute the nasopharyngeal swab and saliva-based Dotz Test Kits in Thailand with conditional exclusivity, subject to minimum first-year purchase orders of US\$250,000 being met.

If WSG does not meet its minimum first-year purchase order amount, Dotz has the right to terminate exclusivity and/or distribution rights. All orders under the distribution agreement require payment on commercially standard payment terms.

Under the agreement, WSG may appoint sub-distributors subject to Dotz's approval. Unless terminated by either party in accordance with the agreement terms, the distribution agreement automatically renews for additional one-year periods on a non-exclusive basis.

Dotz CEO Gideon Shmuel said, "Our distribution partners enable us to cost-effectively access and service new markets and customers. Local expertise is particularly important in the diagnostic domain, where trust, relationships and reputation are critical. WSG is the ideal partner for us in Thailand, with extensive industry experience and long-established relationships across the public and private sector. Our latest agreement further builds our presence in Southeast Asia – a region where we see significant growth opportunities due to the genuine need for accurate, timely and cost-effective testing methods to support the tourism economy."



As previously announced, Dotz has demonstrated the accuracy of its SARS-CoV-2 virus detection technology in a successful blind clinical trial of the nasopharyngeal swab Dotz Test Kits on 73 subjects in the US¹.

While Dotz has obtained a CE Mark for both its nasopharyngeal swab and saliva-based Dotz Test Kits, which clears the product for sale in the European Union², Thailand has additional local regulatory requirements to sell the Dotz Test Kits to the private and public sector, including registration and validation by the relevant local authorities. WSG is currently seeking to obtain the relevant additional regulatory approvals and authorisations to clear the product for sale to the private and public sectors in Thailand. However, there is no certainty that WSG will obtain the relevant additional local regulatory approvals and authorisations or that these will be obtained in a timely manner.

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This announcement has been authorised for release by the Board of Dotz Nano Limited.

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About Dotz Nano Limited

Dotz Nano Limited (ASX: DTZ) is a technology leader in research, production and marketing of anti-counterfeiting, authentication and tracing solutions. Its unique products ValiDotz, BioDotz, Fluorensic and InSpec are exceptional solutions for numerous applications, such as: bio-imaging, liquids tagging, lubricants and DEF authentication, polymers tagging, anti-counterfeiting, brand & reputation protection and oil & gas industry.

To learn more about Dotz, please visit the website and corporate video via the following link www.dotz.tech

About World Siam Company Limited.

World Siam Company Limited (WSG) was established to cater to the need of Life science laboratories with its main focus on Chromatography and Mass Spectrometry instruments, such as Gas Chromatography and Liquid Chromatography.

¹ Refer to Dotz's ASX announcement on 7 April 2021 for further information about this clinical trial, and Dotz's ASX announcements on 1 and 22 March 2021 for a summary of the features of the nasopharyngeal swab and saliva-based sampling Dotz Test Kits:

² Some countries in the European Union have additional import regulatory requirements that Dotz will need to comply with if it intends to sell the Dotz Test Kits in those countries.



With over 24 years of experience, WSG has established strong relationships with more than 150 organizations around Thailand including Government, State Enterprise, Academic Institutes and private companies.

To learn more about WSG, please visit the company's website: <http://www.worldsiam.com/>