

ASX: LVH MARKET RELEASE

LiveHire and SAP launch a new SAP Fieldglass Integrated Application

4 April 2022 | Florida, USA

Highlights:

- LiveHire brings a unique and trusted application to SAP's contingent labor offering.
- LiveHire announces that it is integrated in to the SAP® Fieldglass solution for contingent labor management.
- The LiveHire application is now available through the SAP® Store (store.sap.com) for all SAP Fieldglass clients.

LiveHire Limited (ASX:LVH) (**LVH** or the **Company**), which is a global software-as-a-service (**SaaS**) platform connecting companies and job seekers, is pleased to announce that its platform is integrated with SAP Fieldglass, a world leading Vendor Management System for the contingent workforce, and is now available on the SAP® Store. The platform integrates with and enhances the value of the SAP® Fieldglass Contingent Management solution to help companies achieve their contingent hiring goals via a direct sourcing solution to attract and engage top contingent talent in today's competitive market. The integration equips talent curation teams with powerful new capabilities in candidate sourcing, branded talent attraction, native 2-way text messaging and AI-powered talent pooling to help source and hire the best contingent talent at speed.

SAP Fieldglass is a cloud-based, open [Vendor Management System \(VMS\)](#) that helps organizations find, engage, manage, pay, and unlock more value from this growing external workforce – anywhere in the world.

Scope of the SAP integration

LiveHire's Total Talent Acquisition platform combines the power and speed of talent sourcing and engagement, deeply integrated with SAP Fieldglass Contingent Management, to deliver private Talent Pools of pre-qualified candidates on-demand. The integration enables talent curation teams to leverage LiveHire's best-in-class technology, combined with SAP Fieldglass, to achieve exceptional outcomes in sourcing, hiring, and onboarding contingent talent.

"We're thrilled to announce our newest partnership to offer LiveHire customers the benefits of the seamless integration between our platform and the SAP Fieldglass Contingent Management Solution," says Christy Forest, CEO of LiveHire. "With the rapid growth of the contingent workforce, organisations need the ability to attract and engage talent in a way that showcases their employer brand. Our technology's award-winning candidate experience delivers exceptional hiring outcomes in speed, fit and diversity, and elevates a company's employment brand".

"LiveHire, via its strategic alliance with SAP Fieldglass, offers a leading-edge direct sourcing and talent pool platform to SAP Fieldglass' 1,000 + customers globally.," says Dave Ghosh, Senior Vice President, Global Alliances and Channel Sales of LiveHire. "LiveHire's platform plugs directly into Fieldglass VMS to get the right skilled talent, in the right place and at the right cost, within minutes".

This is the second integration by LiveHire to SAP products after the success of the SAP SuccessFactors and LiveHire bi-directional integration. The two integrations help cement LiveHire and SAP products as a leading Total Talent solution for organisations looking to achieve their permanent and contingent hiring goals.

"Candidates today expect a simple and seamless experience when applying for jobs and interacting with potential employers. The LiveHire integration with SAP Fieldglass provides customers with the contingent workforce management solution they need paired with the engagement tools that candidates expect to deliver a best-in-class solution," says Claudio Pinto, Senior Director Partner Ecosystem Success of SAP.

The SAP Fieldglass integration and launch in the SAP® Store follows the SAP SuccessFactors integration and launch announced by the Company on 2 June 2020. Under the agreement, SAP will receive a percentage of the net revenue received by LiveHire from customers who integrate the LiveHire platform with their SAP Fieldglass Contingent Management solution (**SAP Customers**). The agreement includes customary termination rights for breach and insolvency, and may be terminated by either party 12 months after an agreed joint communication has been sent to all SAP Customers, or where the LiveHire integration has not yet been purchased by any SAP Fieldglass customers, the agreement may be terminated with 30 days written notice by either party.

Significant benefit to LiveHire

The integration of the LiveHire platform with SAP Fieldglass and listing on SAP's APP store, is expected to reduce sale friction and increase brand awareness of our digital direct sourcing platform. The integration allows for a simplified purchasing decision for SAP Fieldglass' customers.

There is no guarantee that any of SAP Fieldglass' clients will sign up to use the LiveHire application as a result of the integration with SAP Fieldglass, however, the integration now opens up a segment of

the market that LiveHire could not previously access without this integration. Accordingly, while the Board consider the SAP Fieldglass integration and launch on the SAP® Store to be strategically important for LiveHire, the extent to which any SAP Customers will elect to integrate the LiveHire platform cannot be predicted and as a result the financial impact of the SAP Fieldglass integration and launch on the SAP® Store cannot be quantified.

The Company plans to continue to deepen its relationship with SAP Fieldglass and will provide further updates on this sales channel in due course in accordance with its continuous disclosure obligations.

For more information:

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www.livehire.com/investor

Christy Forest, LiveHire's CEO and Executive Director, authorised the release of this announcement to the ASX.

About LiveHire

LiveHire is an award-winning¹, market-leading recruitment, talent mobility and direct sourcing platform. It revolutionises the candidate experience and enables businesses and curation partners to thrive with talent on demand. The platform makes managing the flow of talent into and through businesses seamless, delivering value through detailed visibility of talent, shifting both permanent and contingent recruitment from reactive to proactive, improving fit, reducing time and cost to hire, with an unrivalled candidate experience.

Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney, Perth and Miami.

www.livehire.com

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¹ https://drivenxdesign.com/SYD17/winners_list.asp

- assumptions regarding the Company's financial position, business strategies, plans and objectives of management for future operations and development and the environment in which the Company will operate; and
- current views, expectations and beliefs as at the date they are expressed and which are subject to various risks and uncertainties.

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