



*elsight*


**A NEW ERA OF  
CONNECTIVITY**

Investors Presentation May 2022

# Disclaimer

This presentation has been prepared by Elsight Limited. ("Elsight" or the "Company") based on information available to it as at the date of this presentation. The information in this presentation is provided in summary form and does not contain all information necessary to make an investment decision. This presentation does not constitute an offer, invitation, solicitation or recommendation with respect to the purchase or sale of any security in Elsight, nor does it constitute financial product advice or consider any individual's investment objectives, taxation situation, financial situation or needs. An investor must not act based on any matter contained in this presentation but must make its own assessment of Elsight and conduct its own investigations. Before making an investment decision, investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs, and seek legal, taxation and financial advice appropriate to their jurisdiction and circumstances. Elsight is not licensed to provide financial product advice in respect of its securities or any other financial products. Cooling off rights do not apply to the acquisition of Elsight securities. Although reasonable care has been taken to ensure that the facts stated in this presentation are accurate and that the opinions expressed are fair and reasonable, no representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, none of Elsight its officers, directors, employees and agents, nor any other person, accepts any responsibility and liability for the content of this presentation including, without limitation, any liability arising from fault or negligence, for any loss arising from the use of or reliance on any of the information contained in this presentation or otherwise arising in connection with it.

The information presented in this presentation is subject to change without notice and Elsight does not have any responsibility or obligation to inform you of any matter arising or coming to their notice, after the date of this presentation, which may affect any matter referred to in this presentation. The distribution of this presentation may be restricted by law and you should observe any such restrictions. This presentation contains certain forward-looking statements that are based on the Company's management's beliefs, assumptions and expectations and on information currently available to management. Such forward looking statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results or performance of Elsight to be materially different from the results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the political and economic environment in which Elsight will operate in the future, which are subject to change without notice. Past performance is not necessarily a guide to future performance and no representation or warranty is made as to the likelihood of achievement or reasonableness of any forward-looking statements or other forecast. To the full extent permitted by law, Elsight and its directors, officers, employees, advisers, agents and intermediaries disclaim any obligation or undertaking to release any updates or revisions to information to reflect any change in any of the information contained in this presentation (including, but not limited to, any assumptions or expectations set out in the presentation).



“Like the internet and GPS before them, **drones** are evolving beyond their military origin to become **powerful business tools**. They’ve already made the leap to the consumer market, and now they're being put to work in commercial and civil government applications from firefighting to farming. That’s creating a **market opportunity that's too large to ignore.**”

- Goldman Sachs

## Opportunity Highlights



### Proprietary technology solution

Our unique software and hardware solutions facilitate reliable **connection confidence** everywhere



### Substantial nascent market opportunity

As the unmanned industry is rapidly evolving, Elsight is in a great position to become **industry-standard** for connectivity



### Product validation - key partners engaged

**'Design wins'** with multiple key partners in high demand verticals - the company is at the **tipping point for growth**



### Multiple growth engines































Scalable, repeat transactional hardware & software sales plus **recurring managed services revenues**



# Halo Core Technology



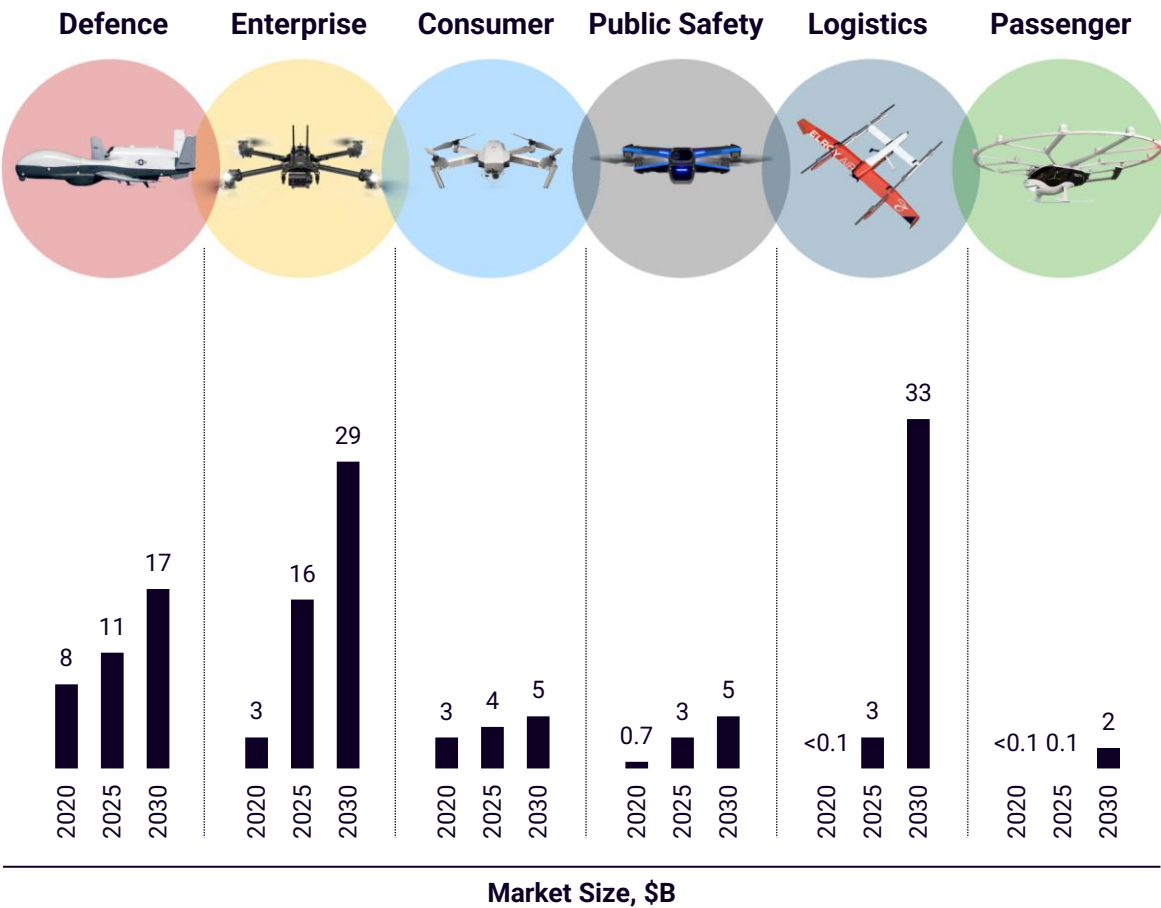
## Competitive Landscape

Company	Solution	Link resiliency	Optimal SWaP <sup>2</sup>	Security	Bandwidth	BVLOS <sup>1</sup> Compatible
	RF					
	Satellite					
	Single Cellular					
	Cellular + RF (Failover)					
						

1. BVLOS – Beyond Visual Line Of Sight – The capability of flying for long distance with the necessary safety measures.

2. SWaP – Size, Wight, Power ratio of airborne solution – Need to be light, small form factor with the lowest power consumption.

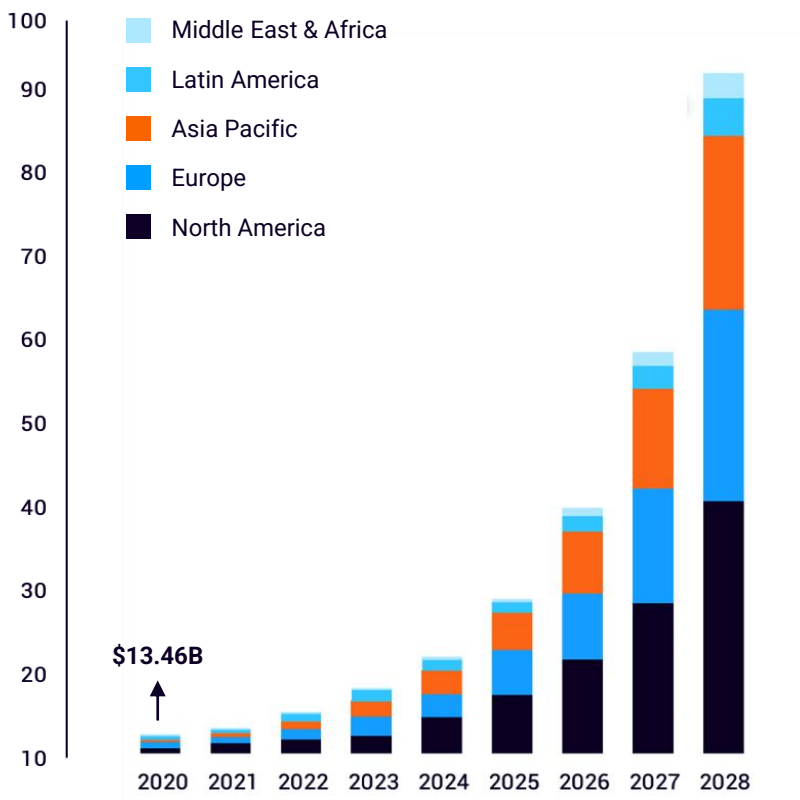
# Drone Industry Forecast



Source: Levitate Capital -The Future of the Drone Economy report

Commercial UAV (Unmanned Aerial Vehicle)  
Market Size, By Region, 2016-2028, (USDB)

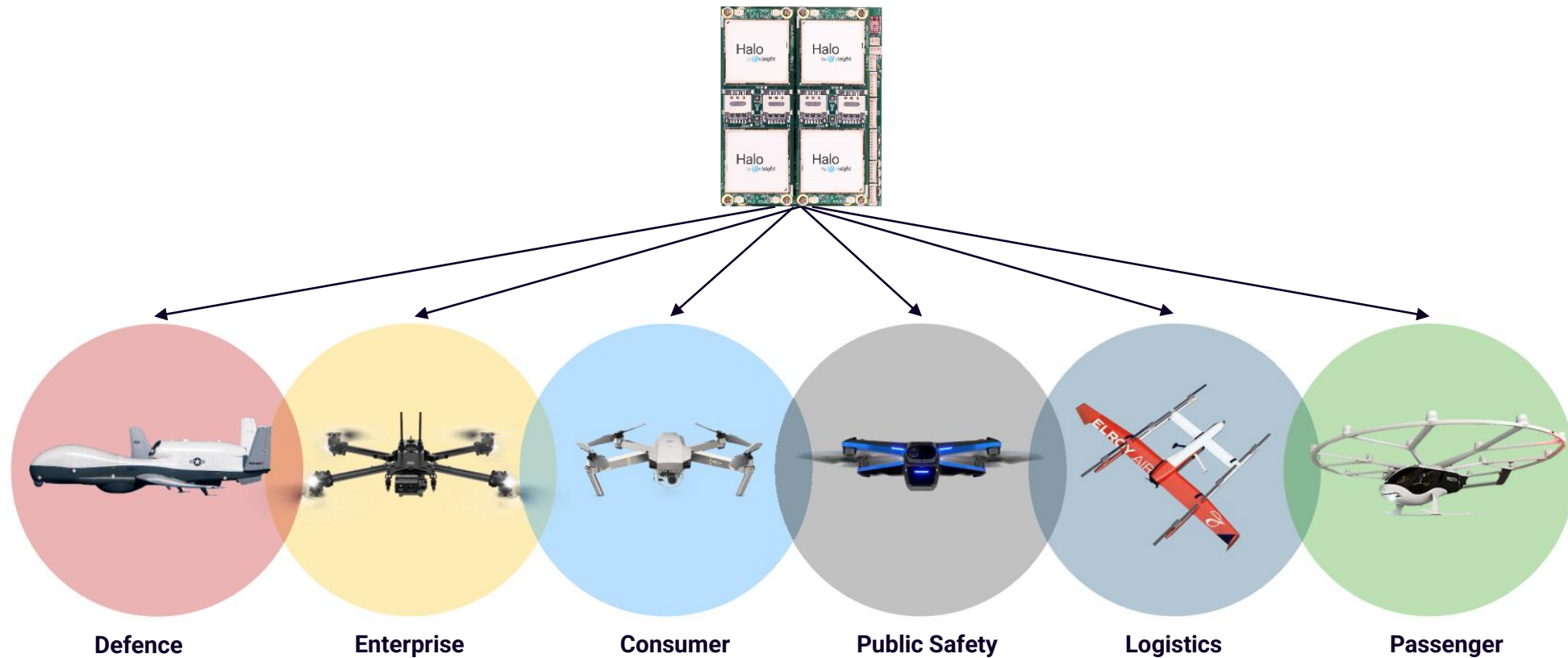
ILLUSTRATIVE



Source: Polaris Market Research Analysis

## Elsight Within the Drone Sector

Similar to the PC market where Intel has successfully branded “intel inside” while being agnostic to the PC brand – Elsight is applying the same concept to the UAV BVLOS market to have “Halo inside”

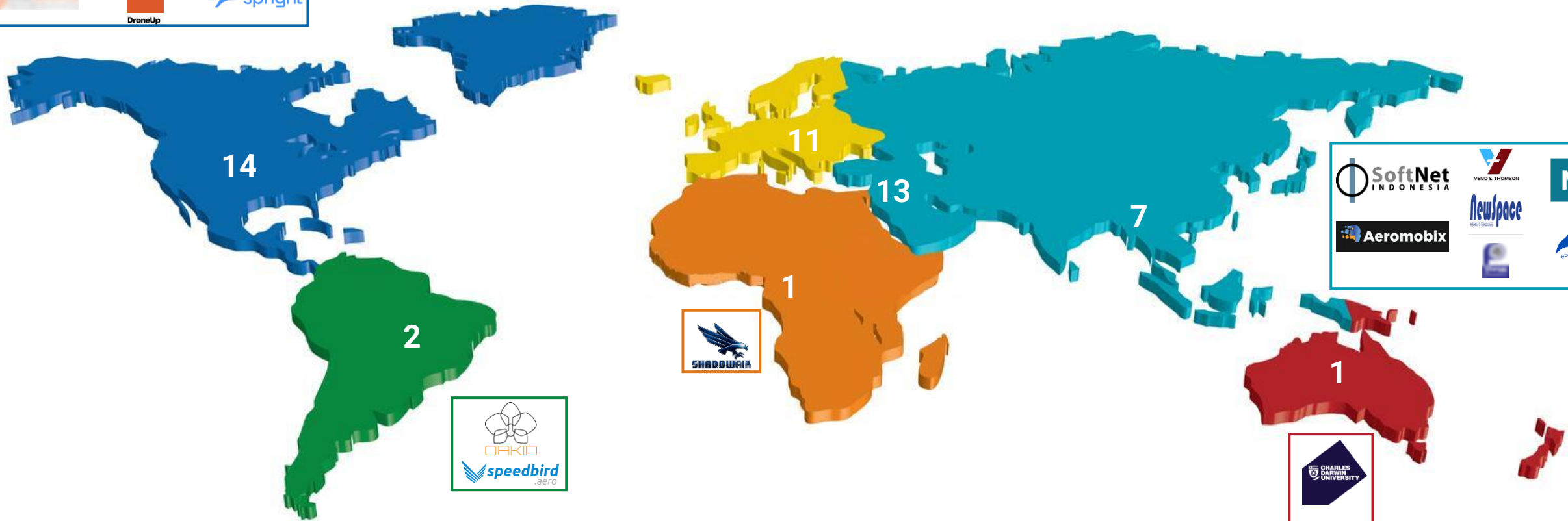




# Our Pathway to Market







# Client Testimonials





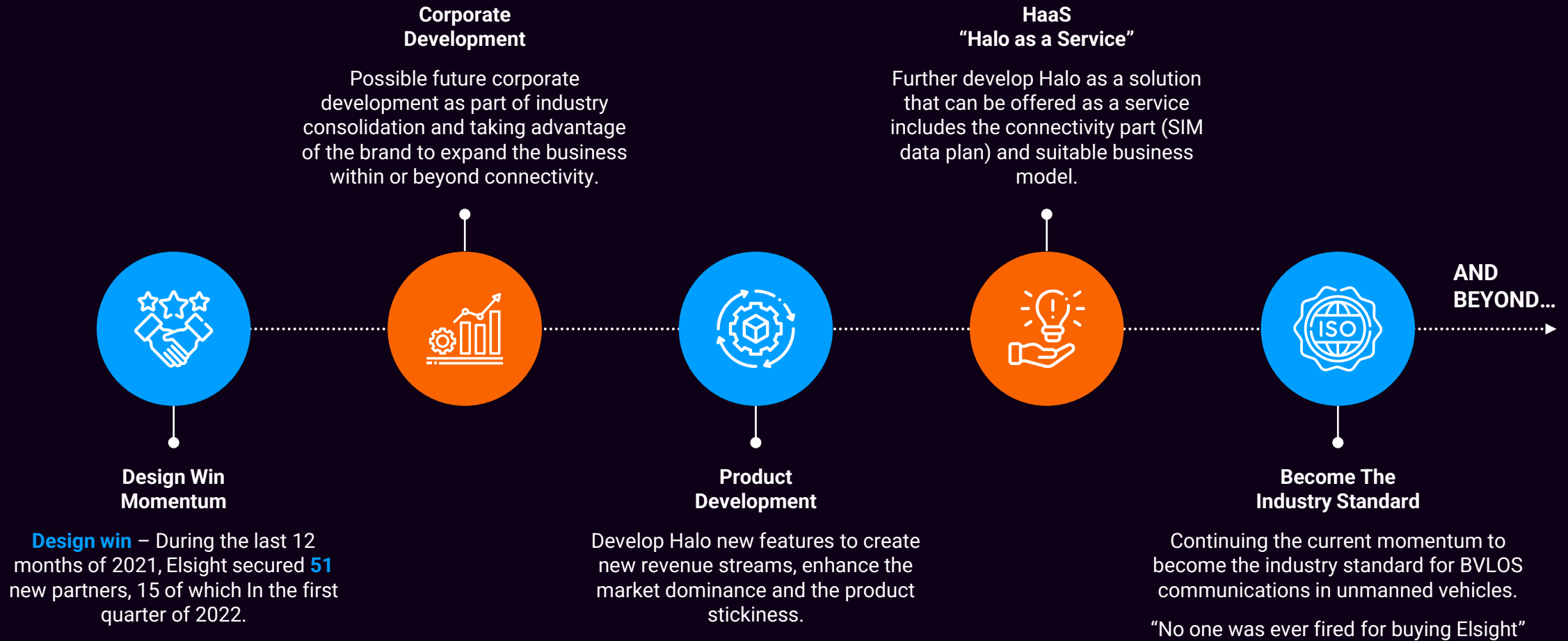


# Revenue Model

Building revenue through hardware, software, and services



## Our Plans 22



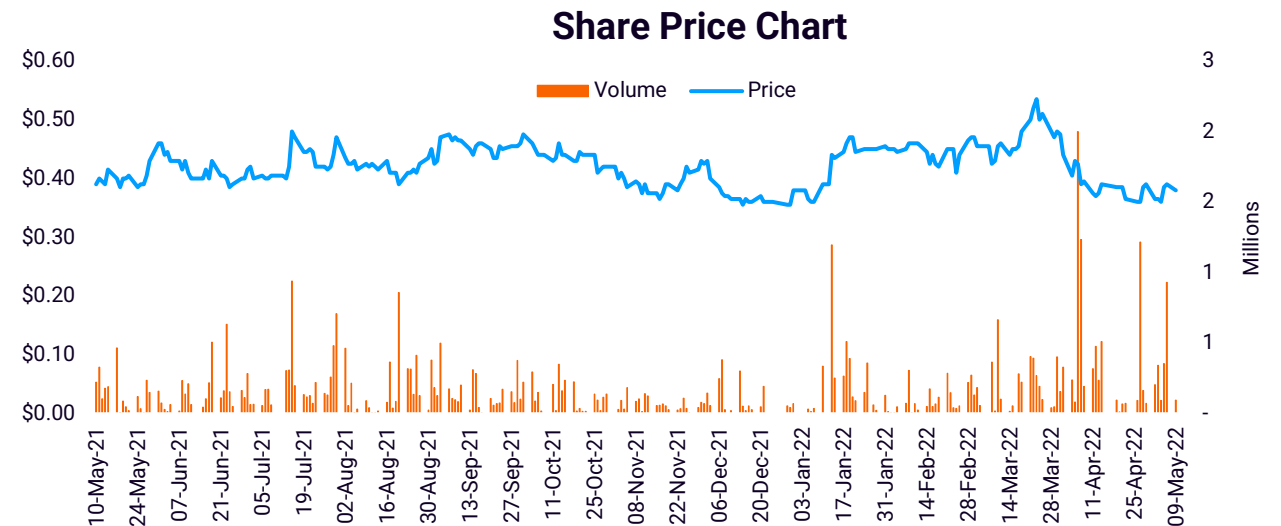
# Corporate Profile

Elsight Limited (ASX: ELS)

## Capital Structure

ASX Listing	June 2017
52 week low/high	A\$0.33 – A\$0.54
Shares on issue	146,565,634
Options	33,476,933
Market Cap*	A\$55.69M
Debt	Nil

\* As of 10 May 2022





*elsight*

A NEW ERA OF  
CONNECTIVITY

THANK YOU

