

# JOHNS LYNG GROUP LIMITED (ASX: JLG)

## **ASX & Media Release**

9 June 2022

### Johns Lyng Group Limited provides earnings upgrade for FY22

Johns Lyng Group Limited (ASX:JLG) is pleased to provide a revenue and EBITDA forecast upgrade for FY22.

Forecast revenue has been upgraded by \$64.6 million to \$867.0 million, representing an 8.0% increase on earlier guidance of \$802.4 million provided in February 2022 and a 9.2% increase, excluding Reconstruction Experts. This represents revenue growth of 52.5% year on year from FY21.

Forecast EBITDA has been upgraded by \$4.3 million to \$83.0 million, representing a 5.4% increase on earlier guidance of \$78.7 million provided in February 2022 and a 6.4% increase, excluding Reconstruction Experts. This represents EBITDA growth of 57.8% year on year from FY21.

The upgrade is driven by ongoing strong demand for the Group's core Business as Usual (BaU) services, and an increase in catastrophe (CAT) activity during FY22, primarily in northern NSW and south-east Queensland as a result of the devastating floods that impacted those regions. The upgrade to forecast EBITDA also includes initial mobilisation costs for the South-East Queensland and Northern NSW flood work.

# Key metrics:

FY22 Outlook	Actual	Forecast (Feb-22)	Forecast (Jun-22)	FY22(F) (Jun) vs. FY21(A)	FY22(F) (Jun) vs. FY22(F) (Feb)
(\$m)	FY21	FY22	FY22	%	%
Revenue EBITDA	568.4 52.6	802.4 78.7	867.0 83.0	52.5% 57.8%	8.0% 5.4%

Note: EBITDA is defined as earnings before interest, tax, depreciation and amortisation and excludes transaction related expenses of \$2.5m in 1H22 (FY21: \$0.4m) and \$1.8m non-recurring goodwill written off in FY21.

Group CEO, Scott Didier, said he was pleased to be able to advise of another upgrade to the Group's forecast, following the highest period of demand in its history.

"This again emphasises that Johns Lyng continues to benefit from underlying long-term growth drivers with our business model delivering excellent returns to shareholders on a BaU basis. Additionally, our model has the flexibility and infrastructure to assist communities dealing with CAT events. Johns Lyng is proud to partner with the residents of South-east Queensland and Northern NSW after the devastating weather events that have impacted those communities" Mr Didier said.

"CAT related activity continues to boost our returns to shareholders, with an increasing frequency of major weather events. We are very busy assessing the impact of the recent extreme weather events on our business which is expected to be materially positive and multi-year in nature.



"Johns Lyng is in the fortunate position to have not been materially impacted by inflationary or supply chain issues."

He advised that the Group would provide further guidance in respect of FY23 on release of the final FY22 results in late August. This would include an update on the CAT work in hand which is still being quantified and continues to grow.

#### **JLG YTD22 Earnings Upgrades Summary**

Earnings Upgrade 1 (Feb-22) \$000	FY22(F) <sup>1</sup> Aug-21	Upgrade \$	(Excl. RE) %	FY22(F) <sup>1</sup> Feb-22	Upgrade \$	(Incl. RE) %	FY22(F) <sup>2</sup> Feb-22
Revenue	635.4	70.2	11.0%	705.5	167.1	26.3%	802.4
EBITDA	60.1	6.6	11.0%	66.7	18.6	31.0%	78.7

Earnings Upgrade 2 (Jun-22) \$000	FY22(F) <sup>1</sup> Feb-22	Upgrade \$	FY22(F) <sup>1</sup> Jun-22	
Revenue	705.5	64.6	9.2%	770.1
EBITDA	66.7	4.3	6.4%	71.0

Earnings Upgrades (Cumulative FY22) \$000	FY22(F) <sup>1</sup> Aug-21	Upgrade \$	(Excl. RE) %	FY22(F) <sup>1</sup> Jun-22	Upgrade \$	(Incl. RE) %	FY22(F) <sup>2</sup> Jun-22
Revenue	635.4	134.7	21.2%	770.1	231.6	36.5%	867.0
EBITDA	60.1	10.9	18.1%	71.0	22.9	38.1%	83.0

<sup>&</sup>lt;sup>1</sup> Excluding forecast financial contribution from Reconstruction Experts.

#### **ENDS**

This announcement was authorised by the Disclosure Committee of the Board of Johns Lyng Group Limited.

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#### **About Johns Lyng Group Limited**

Johns Lyng Group Limited (JLG) is an integrated building services group delivering building and restoration services across Australia and the US. JLG's core business is built on its ability to rebuild and restore a variety of properties and contents after damage by insured events including impact, weather and fire events. Beginning in 1953, JLG has grown into an international business with over 1,800 employees servicing a diversified client base comprising major insurance companies, commercial enterprises, local and state governments, body corporates/owners' corporations and retail customers. JLG defines itself by delivering exceptional customer service outcomes every time.

<sup>&</sup>lt;sup>2</sup> Including forecast financial contribution from Reconstruction Experts.