

Wednesday, 10 August 2022

## ACL FY22 FINANCIAL RESULTS

The following announcements to the market are attached:

FY22 Appendix 4E

- ✓ FY22 full year financial statements and statutory reports, including the FY22 directors' report

FY22 financial results investor presentation

– ENDS –

This announcement was authorised for release to ASX by the Board of ACL. For further information regarding this announcement, please contact:

### Company Secretary

Eleanor Padman

Company Secretary

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### About Australian Clinical Labs

ACL is a leading Australian private provider of pathology services. Our NATA accredited laboratories perform a diverse range of pathology tests each year for a range of clients including doctors, specialists, patients, hospitals and corporate clients. ACL is one of the largest private hospital pathology businesses nationally. ACL is focused on its mission of combining talented people, and medical and scientific leadership, with innovative thinking and technologies to empower decision making that saves and improves patients' lives.



# Financial Report 2022

For the year ended 30 June 2022



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ACHIEVING OUTCOMES



# Letter from the Chair



Dear Shareholder,

On behalf of the Board of Directors, I am pleased to present to you the 2022 Australian Clinical Labs (ACL) Annual Financial Report. 2022 is ACL's first full year as a publicly listed company and represents the strongest year in the history of ACL. Whilst the past 12 months have been incredibly challenging, it has also been one of outstanding performance. This is a credit to the whole team at ACL, and ACL's systems and processes established over the past 7 years.

In FY22, ACL:

- delivered more than 12.6m pathology episodes;
- generated \$996m of revenue;
- continued its operational improvement program which led to profit margins, as measured by Earnings Before Interest and Tax, reaching 27%;
- completed the material acquisition of Medlab Pathology; and
- established a new laboratory in Queensland.

The strong financial performance and financial discipline of the company has led to the company announcing a final fully franked dividend of 41 cents per share which when combined with the interim dividend has delivered total fully franked dividends for the year of 53 cents per share.

These strong metrics were possible only due to the enormous effort of all staff across the company and their focus on outstanding patient care over the course of the whole year and often in very trying situations.

The support of our staff to meet the needs of the community in the last year was truly an enormous effort with many staff forgoing all leave and often working considerable overtime over the course of the year.

## Focus on ESG

Alongside the company's focus on operational performance, the company is focused on ensuring it develops value creating ESG targets that deliver positive change over time, generating short-term and long-term value for its shareholders, staff, patients, the wider health community and partners and broader stakeholders.

In the past 12 months, ACL has:

- **Environmental metrics:** Measured and benchmarked its Scope 1 and Scope 2 emissions. This has allowed ACL to generate a base line so it can introduce appropriate targets and process changes to meaningfully reduce emissions.

Whilst the past 12 months have been incredibly challenging, it has also been one of outstanding performance. This is a credit to the whole team at ACL, and ACL's systems and processes established over the past 7 years.



ACL has commenced a pilot program for hybrid courier vehicles in Victoria (ACL's largest market), implemented improved route planning throughout its courier network and put in place click-to-collect processes to decrease the number of courier visits. These measures reduce emissions and decrease ACL's fleet and logistics costs and are being rolled out across the country.

Similarly, ACL has started to install smart metering at all its material sites, ensure there are LED lights at all key locations and install solar panels on its main laboratories. Given the current costs of fuel and electricity, understanding these costs is allowing ACL to accelerate its focus on emissions reduction in an economically and environmentally sensible manner;

- **Social metrics:** Focused on improving monthly communications with staff and developing engagement events to assist employees during the complexities that all distributed businesses have faced throughout the COVID-19 pandemic. ACL has been investing in additional training for employees and has conducted a full review of its national risk register.

As ACL acquires and integrates new businesses it is able to materially reduce the combined lost time injury frequency rates (LTIFR) and now has a LTIFR of 3.91 per million work hours, an excellent result, and more importantly a safer workplace for our employees and patients.

- **Governance metrics:** During the past 12 months ACL has invested significantly in developing its governance framework as it has made the transition into a publicly listed company. The Board has reviewed and refined its governance frameworks and risk frameworks and published these on our website for investors to review. The Board has also completed its first Board performance review and assessed its committee structure and composition.

In addition to driving these initiatives further, ACL will commence the implementation of a Reflect Reconciliation Action Plan.

#### Team

The past 12 months have been a testament to the more than 5,400 people who work at ACL. Our staff have responded with care and diligence in very stressful and trying circumstances. Throughout this whole period they have ensured safe practices were followed for the benefit of each other and the patients we serve. The COVID-19 pandemic has created significant stress throughout the healthcare sector and ACL has assisted in managing the significant spikes in demand, including over Christmas periods, during the past two years. This included prioritising doctors and nurses in the hospitals we serve, Defence Force workers, law enforcement and emergency response workers. ACL has helped ensure world class turnaround times to support our community and quickly return these workers to their important work.

Pathologists, scientists, phlebotomists, laboratory staff, service support staff and management have made significant and often hidden personal sacrifices to allow Australians to be tested, to remain healthy and safe, travel and spend time with their families.

I would like to take this opportunity to acknowledge and thank all of our dedicated employees, led by Melinda McGrath and her management team for the considerable commitment to patient care and flexibility that everyone has shown during these challenging times.

I would also like to acknowledge the excellent cooperation between the Federal and State governments, state health systems and private pathology operators to service the Australian community.

Importantly, I would like to thank our shareholders and all stakeholders, including the general practitioners and specialist communities we work with every day for their support of ACL.

Yours sincerely,

**Michael Alscher**  
Chair

# Letter from the CEO



## Dear Fellow Shareholder,

The past 12 months have been both challenging and rewarding for ACL. The business upgraded its Queensland laboratory, acquired Medlab Pathology and expanded our NSW lab to take on extra testing capacity. We also undertook a complex technological upgrade to our Oracle laboratory system to enable further efficiencies and service improvements and invested in further digitisation. We have grown to over 1300 collection centres.

Since establishment, the business has continued to improve both service and financial performance every year. At the end FY22, ACL was again in a stronger position in terms of its employees and team capabilities, management, financial performance, technological platform and operating position than it was at the start of the year. For this, I would like to thank ACL's 5,400 staff who have worked tirelessly over the past 12 months. It is humbling to witness every day the passion and enthusiasm with which all ACL team members focus on the job at hand, as they live and breathe every day our mission to improve and save patients' lives.

## Key Financial Metrics

In the 12 months to 30<sup>th</sup> June 2022, ACL has achieved:

- Revenue increase of 48% to \$995.6m;
- NPAT increase of 101% to \$178.2m;
- Non-COVID revenue increase of 8% to \$556.4m;
- EBIT margins increase to 26.8% (up from 20.8% in FY21) demonstrating strong operational management in an environment of a fee cuts and increases consumables costs;
- Cash flow prior to financing activities increase of 76% to \$171.2m. Cash EBITDA to operating cash flow conversion of 96%;
- Net debt excluding lease liabilities improvement of \$90.5m from a net debt position of \$64.1m to a net cash position of \$26.4m;
- Declared a full year fully franked dividends of 53 cps: 12 cps interim dividend and 41 cps final fully franked dividend. Pro-forma net debt as at 30th June 2022 post payment of dividend of \$56m remains lower than the \$93m of net debt at time of IPO.

... the business has continued to improve both service and financial performance every year. ... For this, I would like to thank ACL's 5,400 staff who have worked tirelessly over the past 12 months. It is humbling to witness every day the passion and enthusiasm with which all ACL team members focus on the job at hand, as they live and breathe every day our mission to improve and save patients' lives.



### Strategic progress

In December 2021 ACL acquired Medlab Pathology, a NSW and Queensland pathology business. This acquisition added just under 300 ACCs and around \$80m of non-COVID revenue (around a 15% growth for ACL's non-COVID testing revenue). Medlab has allowed ACL to materially increase its scale in NSW and Queensland which in turn has enabled strategic benefits for ACL's investment in a new automated laboratory in Queensland (opened in April 2022). ACL now has a national footprint (ex Tasmania) which will allow it to compete for larger nationally focused tenders and grow its market share.

The integration of Medlab, though complex, has been faster than planned. By 30th June 2022 ACL had integrated Medlab into ACL's main laboratories, established a new Queensland laboratory, rebranded more than 75% of Medlab's Collection Centres and renegotiated material supply contracts. Operationally Medlab is now substantially integrated into ACL which demonstrates our capacity to manage material acquisitions with operational complexity efficiently at the same time as business as usual. The synergies from this integration are starting to flow through, with run rate synergies of \$20m p.a. largely achieved by the end of this calendar year as the full benefits of labour efficiencies and new purchasing arrangements come into force.

Concurrent with this material acquisition, ACL continued to invest in upgrading its core unified pathology system. This has involved upgrading the underlying database to Oracle which will support ACL's focus on digitisation and scalability into the future. This complex change was led by our IT team supported by in house subject matter experts and a team of over 140 working on the project. I should note that at the same time, these subject matter experts were also the on the ground leaders of the COVID-19 response – an outstanding demonstration of whole of company teamwork of which I am very proud.

### Pandemic response

ACL's contribution to Australia's response to the COVID-19 pandemic has been significant and a clear demonstration of our values:

- ACL continued to play a critical role in Australia's testing process for patients and hospitals
- ACL's front-line pathologists, scientists, phlebotomists, couriers, call centre and lab employees provided caring, professional service at all times, supported in their professionalism by many other teams and individuals behind the scenes. This included urgent testing in regional and rural Australia, carried out by special "SWAT" teams
- ACL's teams managed incredibly complex environments, including multiple flood events, at sometimes even retrieving samples in boats and on bicycles

- Moved work around laboratories despite logistics impacted by lockdowns & travel restrictions, 24-hour laboratory services provided by dedicated staff

Managed testing responses over the Christmas 2021 Omicron outbreak with many staff giving up their own Christmas breaks for the second year in a row to enable Australians to understand their COVID status and facilitate their travel. ACL is grateful for the outstanding effort by staff in a very difficult environment. Resolute focus on delivering accurate, rapid results to Australians and Hospitals.

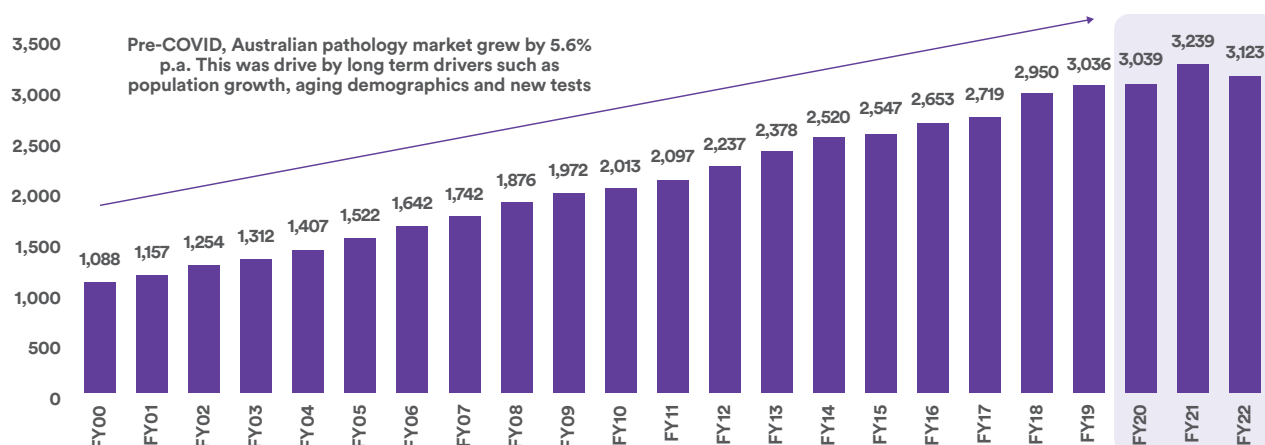


# Letter from the CEO Continued

## Outlook

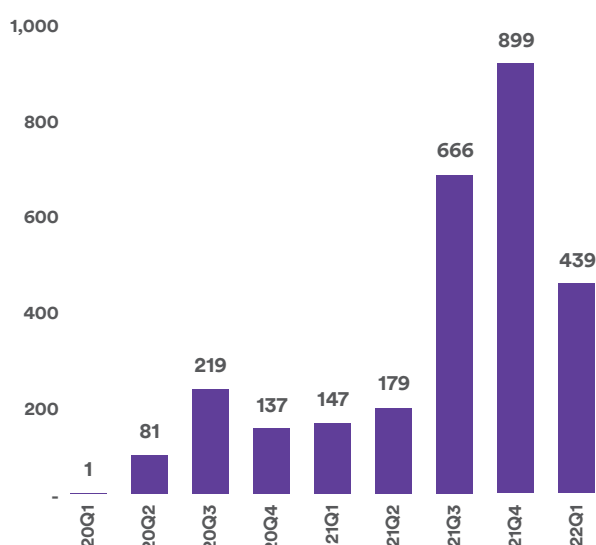
It remains complex to provide a meaningful outlook for ACL for the next 12 months. This is due to the volatility of COVID-19 testing and uncertainty related to the timing of a rebound in non-COVID testing. In effect it is easier to provide longer term views on the market. ACL accepts that there is uncertainty, both up and down, in the upcoming 'transition' period. Our teams have demonstrated agility for many years and is a key part of our performance culture and will continue as we move forward.

## Medicare funding for Pathology (ex COVID) for 12 month periods (\$m)



Until 2019, non-COVID outlays grew at a consistent rate of around 5.6% p.a. This consistency in growth was underpinned by long term demographic drivers linked to population growth, aging demographics (older patients require more testing), improved medical technology, new tests and increased reliance on pathology testing. The COVID pandemic effectively stopped growth in non-COVID testing revenue. This has been due to lockdowns, doctor access issues, decreased levels of testing for non-COVID services (eg flu) and social factors (reluctance to visit medical practitioners). As the impact of the pandemic decreases, there should be a rebound in non-COVID testing revenue as underlying drivers still apply. The timing of the rebound in non-COVID testing revenue will be a key driver of ACL's outlook. This is hard to forecast in the short term.

## Medicare funding for COVID on quarterly basis (\$m)





In addition, there remains volatility in COVID-19 testing volumes. In the June 2022 quarter, COVID-19 revenue was 28% of ACL's revenue during this quarter. In the December 2021 quarter, COVID-19 testing was 54% of ACL's revenue. This level of variation can lead to material changes in ACL's revenue and outlook. The level of COVID testing revenue will be a key driver of ACL's outlook and is hard to forecast in the short term.

In the long term, ACL expects that non-COVID-19 volumes will return to historic trends and that COVID-19 testing will start to follow the trends of seasonal flu, albeit at a higher level. We expect drive throughs for collection (and their costs) to be removed and for patients with flu symptoms to return to see their GPs in practice. However, the timing of this is hard to predict and in the short to medium term there will be volatility related to the rebound of Business As Usual (BAU) growth or changes in COVID-19 revenue. For this reason, ACL is not providing any guidance for 2022.

### Focus going forward

In FY23, there are a number of key areas that ACL will focus on, including:

- Meeting the testing needs of the community for both BAU and COVID testing, responding efficiently and effectively to diagnostic and clinical best practice.
- Operational efficiency and flexibility in a dynamic environment with lowered COVID revenues. This is enabled by our agile teams, national approach and further investment this year in an upgrade to our laboratory information system, completed in February 2022.
- Targeted growth, at an effective margin, employing capital well, as we have this year with our investments in Medlab Pathology, Bella Vista lab and our Queensland clinical trials laboratories.
- Continuing to focus on value maximising ESG targets. In 2023 these will include an internal audit of gender pay equity and the implementation of the Reflect reconciliation action plan.

I would like to thank all our stakeholders, our 5,400 employees, our many supportive medical professionals for assisting us over the past 12 months, our excellent management team, our shareholders who have backed us through this period, Federal and State governments and State Health systems with whom we have worked extremely effectively.

ACL commits to continuing to focus on supporting our community, both within ACL and externally in 2023. We will focus on delivering on our core mission of supporting talented people with scientific leadership, innovative thinking and technologies to empower decision making that saves and improves patients' lives.

Kind regards,

Melinda McGrath  
CEO



# Directors' Report



## for the year ended 30 June 2022

The Directors of Australian Clinical Labs Limited (referred to as “the Company”) present their Report for the financial year ended 30 June 2022 (referred to as “the year”) accompanied by the Financial Report of Australian Clinical Labs Limited and the entities it controlled (referred to as “Clinical Labs”, “ACL” or “the Group”) from time to time during the year. Pursuant to the requirements of the *Corporations Act 2001* (Cth) (Corporations Act), the Directors' Report as follows:

### 1. Directors

The following persons were Directors of the Company during the year (or, where indicated, during part of the year) and/or up to the date of this Report:




| Current Directors      | Position                                       | Date Appointed   |
|------------------------|--|------------------|
| Michael Alscher        | Non-Executive Director                         | 19 December 2020 |
| Melinda McGrath        | Chief Executive Officer and Executive Director | 19 December 2020 |
| Nathanial Thomson      | Non-Executive Director                         | 19 December 2020 |
| Andrew Dutton          | Independent Non-Executive Director             | 28 April 2021    |
| Dr Leanne Rowe AM      | Independent Non-Executive Director             | 28 April 2021    |
| Dr Michael Stanford AM | Independent Non-Executive Director             | 28 April 2021    |
| Mark Haberlin          | Independent Non-Executive Director             | 28 April 2021    |



| Name   | Expertise, experience and qualifications   |
|--|--|
|  <p><b>Michael Alscher</b><br/> <i>Non-Executive Director<br/> Chair Member –<br/> Audit Committee<br/> (appointed<br/> 25 November 2021)</i></p> | <p>Mr Michael Alscher was appointed Chair of ACL’s predecessor corporate vehicle, Clinical Laboratories Pty Ltd in 2015 following its acquisition by Crescent Capital Partners in 2015. Michael was appointed a Director of ACL on 19 December 2020 and Chair of ACL as part of the IPO process on 19 December 2020.</p> <p>Michael is the Managing Partner and founder of Crescent, a leading Australian private equity investment firm, specialising in high growth companies and certain industry sectors such as healthcare.</p> <p>Michael is the current Chair of Cardno Limited, National Dental Care Limited, 24-7 Healthcare Pty Ltd and is a Non-Executive Director of Clearview Wealth Limited, Green Leaves Early Learning Centres Pty Ltd and Aurora Expeditions Holdings Pty Ltd. Michael’s former director roles include Chair of Cover-More Group Limited, LifeHealthcare Group Limited and Director of Metro Performance Glass Limited, Crumpler Pty Ltd and Intega Group Limited.</p> <p>Prior to founding Crescent in 2000, Michael was a strategy consultant at Bain International and LEK Partnership as well as holding several senior operating roles.</p> <p>Michael holds a Bachelor of Commerce (Finance and Mathematics) Degree from the University of New South Wales.</p>   |
|  <p><b>Melinda McGrath</b><br/> <i>Chief Executive Officer<br/> and Executive Director</i></p>  | <p>Ms Melinda McGrath has been the Chief Executive Officer and Executive Director of ACL’s predecessor corporate vehicle, Clinical Laboratories Pty Ltd since 2015. Melinda was appointed an Executive Director of ACL on 19 December 2020. Melinda has more than 30 years’ experience in healthcare with over 25 years of experience in chief executive roles and over 15 years of experience in pathology CEO roles.</p> <p>Melinda has led the organisation’s restructure and transformation, building ACL’s scale and operational performance improvement over the past seven years, overseeing the integration of Healthscope’s Australian pathology business, St John of God Health Care’s pathology business, Perth Pathology, SunDoctors and MedLab Pathology. She has also driven the establishment of one performance oriented culture across the organisation, via one unified integrated pathology system.</p> <p>Melinda was Chief Executive Officer of QML Pathology (part of Healius/Primary Healthcare) from 2008 to 2015, where she developed five QML brands and established Tasmania Medical Laboratories. Prior to that, Melinda held various transformative chief executive roles at private regional and tertiary referral hospitals in Queensland including The Sunshine Coast Private Hospital, St Andrew’s War Memorial Hospital and St Stephens Private Hospital.</p> <p>Melinda has held board member positions at Metro North Hospitals and Health Service including Royal Brisbane, Prince Charles, Redcliffe, Caboolture and related health services, Geneseq Biosciences and a superannuation fund, UC Super.</p> <p>Melinda holds a Bachelor of Human Movement Studies Degree and a Bachelor of Arts Degree from the University of Queensland, a Master of Business Administration from the University of Central Queensland, and a Certificate in Governance Practice from the Governance Institute of Australia.</p> |



# Directors' Report

for the year ended 30 June 2022

| Name   | Expertise, experience and qualifications   |
|--|--|
|  <p><b>Nathaniel Thomson</b><br/> <i>Non-Executive Director<br/> Member – Nomination and<br/> Remuneration Committee</i></p>  | <p>Mr Nathaniel Thomson has been a Non-Executive Director of ACL's predecessor corporate vehicle, Clinical Laboratories Pty Ltd, since April 2018. Nathaniel was appointed a Non-Executive Director of ACL on 19 December 2020.</p> <p>Nathaniel is a Partner at Crescent, a leading Australian private equity investment firm. Nathaniel has over 20 years of experience in strategy consulting, private equity and investment banking. He has significant consulting experience from his prior role at McKinsey &amp; Co.</p> <p>Nathaniel is the current Chair of Clover Insurance and a Non-executive Director of Cardno Limited, National Dental Care Limited, Clearview Wealth Limited and 24-7 Healthcare Pty Ltd. Nathaniel's former director roles include Deputy Chair of Cover-More Group Limited and a Non-Executive Director of Metro Performance Glass Limited.</p> <p>Nathaniel holds a Bachelor of Commerce Degree and Bachelor of Laws Degree from the University of Western Australia.</p>   |
|  <p><b>Andrew Dutton GAICD</b><br/> <i>Independent<br/> Non-Executive Director<br/> Chair – Nomination and<br/> Remuneration Committee<br/> Member – Audit<br/> Committee</i></p>  | <p>Mr Andrew Dutton has been a Non-Executive Director of ACL since 28 April 2021. Andrew has 30 years of management, business development and technology experience across Australia, Asia and Europe.</p> <p>Andrew is the current Chair of Land Registry Services and was recently an Advisor to FinancialForce APJ. He has had extensive Chief Executive Officer and Board experience globally and within Australia.</p> <p>Andrew's former roles include Chair of NVOI Pty Ltd and SAI Global Pty Ltd, Chief Executive Officer at Land Registry Services and Integrated Research Limited, Managing Director of the Asia Pacific/Japan region for VMware Inc., and senior executive positions at IBM, Computer Associates, BEA Systems Inc., Lendlease and Norwich Union Financial Services Group including roles as CFO, CMO, CRO and Divisional Heads. At IBM, Andrew was elected to the Worldwide Senior Leadership Team.</p> <p>Andrew holds a Bachelor of Science Degree from the University of Sydney and is a member of the Australian Institute of Company Directors.</p>   |
|  <p><b>Dr Leanne Rowe AM, MD,<br/> MB BS, FRACGP, FAICD,<br/> HonLLD Monash</b><br/> <i>Independent<br/> Non-Executive Director<br/> Member – Nomination and<br/> Remuneration Committee<br/> Member – Risk Committee</i></p> | <p>Dr Leanne Rowe has been a Non-Executive Director of ACL since 28 April 2021.</p> <p>Leanne is a clinical professor and medical practitioner with over 30 years of clinical experience in the public and private health systems across acute care, aged care, mental health and community health.</p> <p>Leanne is currently Chair of Nexus Hospitals and a Presiding Member for Medical Panels Victoria. She has previously served on a wide range of board as a Non-Executive Director including Japara Healthcare Limited, Medibank Private, I-MED Radiology, the Medical Indemnity Protection Society, the Royal Australian College of General Practitioners Barwon Health and beyondblue.</p> <p>Leanne is a former Deputy Chancellor of Monash University and has been awarded a Doctor of Laws (Honoris Causa) for her services. Leanne has also received a Member of the Order of Australia for her services to medicine.</p> <p>Her other qualifications include a Doctor of Medicine, Bachelor of Medicine Degree and Bachelor of Surgery Degree, Fellowship of the Royal Australian College of General Practitioners and Fellowship of the Australian Institute of Company Directors.</p> |

| Name   | Expertise, experience and qualifications   |
|--|--|
|  <p><b>Dr Michael Stanford AM,<br/>MB BS, MBA, FAICD</b></p> <p><i>Independent<br/>Non-Executive Director<br/>Chair – Risk Committee<br/>Member – Audit<br/>Committee</i></p> | <p>Dr Michael Stanford has been a Non-Executive Director of ACL since 28 April 2021.</p> <p>Michael has over 25 years of Non-Executive Director experience across a range of industries including healthcare services, diagnostics, biotech, pharmaceutical, property, aged care and higher education.</p> <p>Michael is the President and Chair of Diabetes Australia, a Non-Executive Director of NorthWest Healthcare Property Management Limited and Chair of the Save the Children Australia Social Impact Fund advisory board.</p> <p>Michael's former roles include Non-Executive Director for ACL between 2016 and 2019, Nucleus Network Limited, Healthscope Limited, Virtus Health Limited, and Deputy Chancellor of Curtin University. He was in Group Chief Executive Officer roles for 23 years including 16 years at St John of God Health Care. Michael has also received a Member of the Order of Australia for his service to the health sector to tertiary education and in the community of Western Australia.</p> <p>Michael holds a Bachelor of Medicine Degree and Bachelor of Surgery Degree from the University of New South Wales and a Master of Business Administration from Macquarie University. Michael is also a fellow of the Australasian Institute of Company Directors and was formerly a specialist in public health medicine.</p> |
|  <p><b>Mark Haberlin</b></p> <p><i>Independent<br/>Non-Executive Director<br/>Chair – Audit Committee<br/>Member – Risk Committee</i></p>                                   | <p>Mr Mark Haberlin has been a Non-Executive Director of ACL since 28 April 2021.</p> <p>Mark has over 25 years of audit, risk management, capital transactions and mergers and acquisitions experience across industries including healthcare, real estate and financial services.</p> <p>Mark is the Lead Independent Director and Chair of the Audit and Risk Committee of Abacus Property Group. Mark is also an Independent Non-Executive Director and the Chair of the Audit and Risk Committee of Laybuy Group Limited. Previously, Mark was the Chair of PwC Australia and PwC's Public Reporting Panel, as well as a Director of the European Australia Business Council and PwC Asia Pacific.</p> <p>Mark holds a Bachelor of Science (Civil Engineering) (Honours) from Imperial College London and qualified as a Chartered Accountant in the United Kingdom.</p>  |



# Directors' Report

## for the year ended 30 June 2022

### 2. Directorships of other listed companies

The following table shows, for each director, all directorships of companies that were listed on the ASX, other than the Company, from 30 June 2019, and the period for which each directorship has been held:

| Director               | Listed Entity  | Period Directorship Held  |
|------------------------|--|---|
| Michael Alscher        | Cardno Limited<br>ClearView Wealth Limited<br>Intega Group Limited | November 2015 – present<br>November 2018 – present<br>August 2019 – December 2021 |
| Melinda McGrath        | –  | –   |
| Nathanial Thomson      | Cardno Limited<br>ClearView Wealth Limited                         | May 2016 – present<br>October 2012 – present                                      |
| Andrew Dutton          | –  | –   |
| Dr Leanne Rowe AM      | Japara Healthcare Limited<br>Doctor Care Anywhere Group PLC        | July 2019 – November 2021<br>September 2020 – November 2021                       |
| Dr Michael Stanford AM | Virtus Heath Limited   | September 2019 – February 2021  |
| Mark Haberlin          | Layby Group Holdings Limited<br>Abacus Property Group              | April 2020 – present<br>November 2018 – present                                   |

### 3. Meetings of directors and board committees

The number of meetings of the Board and each of the Board Committees held during the year ended 30 June 2022, and the number of meetings attended by each Director are shown below.

From time to time, Directors attend meetings of Committees of which they are not currently members however, only attendance by Directors who are members of the relevant Committee are shown below:

| Current Directors      | Board of Directors |          | Audit Committee |          | Remuneration and Nomination Committee |          | Risk Committee |          |
|------------------------|--------------------|----------|-----------------|----------|---------------------------------------|----------|----------------|----------|
|                        | Eligible           | Attended | Eligible        | Attended | Eligible                              | Attended | Eligible       | Attended |
| Michael Alscher        | 16                 | 16       | 3               | 3        | –                                     | –        | –              | –        |
| Melinda McGrath        | 16                 | 16       | –               | –        | –                                     | –        | –              | –        |
| Nathanial Thomson      | 16                 | 15       | –               | –        | 3                                     | 3        | –              | –        |
| Andrew Dutton          | 16                 | 16       | 4               | 4        | 3                                     | 3        | –              | –        |
| Dr Leanne Rowe AM      | 16                 | 15       | –               | –        | 3                                     | 3        | 5              | 5        |
| Dr Michael Stanford AM | 16                 | 16       | 4               | 4        | –                                     | –        | 5              | 5        |
| Mark Haberlin          | 16                 | 15       | 4               | 4        | –                                     | –        | 5              | 5        |

Further meetings occurred during the year on specific issues, including meetings of the Chair with the CEO and meetings of Directors with management.

#### 4. Director's relevant interests in shares

The following table sets out the relevant interests that each Director and their immediate family has in the Company's ordinary shares as at the date of this report:

| Director               | Ordinary Shares | Performance Rights |
|------------------------|-----------------|--------------------|
| Michael Alscher        | 255,928         | –                  |
| Melinda McGrath        | 2,857,673       | 247,252            |
| Nathanial Thomson      | –               | –                  |
| Andrew Dutton          | 81,897          | –                  |
| Dr Leanne Rowe AM      | 37,500          | –                  |
| Dr Michael Stanford AM | 38,000          | –                  |
| Mark Haberlin          | 47,500          | –                  |

#### 5. Company Secretary

Eleanor Padman was appointed Company Secretary on 28 April 2021. Eleanor is a graduate of the University of Oxford and a corporate lawyer and governance expert with more than 25 years' experience gained in the UK and Australia. During the last 10 years Eleanor has held the roles of General Counsel, Company Secretary and Head of Risk and Compliance at various ASX listed companies. Eleanor established her own boutique advisory business in 2019 and provides corporate governance services to ACL, as well as acting as Company Secretary to the Board and its Committees. Eleanor combines multi-disciplinary technical abilities with a strong commercial approach and a focus on promoting good corporate governance. Eleanor is a Fellow of the Governance Institute of Australia, a Graduate of the Australian Institute of Company Directors and has held executive director positions on various public companies as well as having been the Chair of the Sydney Airport Trust (part of the ASX listed stapled security for Sydney Airport Limited).

#### 6. Principal Activities

During the year the principal continuing activity of the Group was the provision of pathology diagnostic services.

#### 7. Operating and Financial Review

Key financial highlights in the financial year ended 30 June 2022 compared to pro forma FY21 include:

- Total revenue increased by 48% to \$995.6m.
- Earnings before interest, tax, depreciation and amortisation (EBITDA) increased by 62% to \$372.7m.
- Earnings before interest and tax (EBIT) increased by 90% to \$266.6m.
- Net profit after tax (NPAT) increased by 101% to \$178.2m.
- Cash flow prior to investing activities of \$171.2m.
- Cash EBITDA to operating cash flow conversion of 96%.
- Net debt excluding lease liabilities decreased by \$90.5m, net cash position \$26.4m.
- Basic earnings per share of 88.55 cents.

Acquisition of Medlab Pathology (Medlab)

- NSW and Queensland focused pathology business. Added around 300 Accredited Collection Centres (ACCs) and increased ACL's non-COVID-19 testing revenue by around 15%.
- The acquisition was completed on 20 December 2021.
- Upfront payment was reduced to \$50.5m from \$60.0m due to contracted purchase price adjustments. ACL is expected to make a final payment of \$10.0m for Medlab in December 2022. Deferred and contingent consideration has been recognised on balance sheet.
- Medlab NSW now fully integrated into the ACL Bella Vista laboratory with the majority of synergies forecast to be achieved by 31 December 2022 with a run-rate EBIT contribution of >\$20.0m.
- One-off transaction related costs of \$6.4m (including stamp duty) included in FY22 EBITDA (\$1.3m in 1H and \$5.1m in 2H). In addition, there was \$6.3m in capex in FY22 primarily associated with NSW laboratory integration and capacity expansion.

# Directors' Report

## for the year ended 30 June 2022

ACL achieved revenue growth for the year of 48% against pro forma FY21. The revenue growth reflected the increased testing in response to the COVID-19 pandemic, particularly during 1HFY22 coupled with the Medlab acquisition which completed on 20 December 2021. Excluding COVID-19, acquisitions and non-Medicare testing ACL's growth in its core pathology revenue was -0.7% versus market growth of -4.3%<sup>1</sup>.

ACL continued to benefit from the previous investments it had made in its systems and processes with further improvement in its operating leverage during the year. Operating costs (excluding consumables) were 41.8% of revenue, down from 47.7% in FY21 and labour efficiency as measured by episodes per full-time equivalent (FTE) employee increased 13.3% for the year.

The contribution from COVID-19 testing materially reduced in H2 following a 15% reduction in the Medicare rate on 1 January 2022 coupled with a reduction in test pooling and increased consumables costs due to the increased positivity rates.

The combination of revenue growth, operating efficiency and cost control throughout the year has enabled ACL to increase its EBIT margin to 26.8% from 20.8% in FY21.

ACL achieved a conversion of EBITDA to operating cash flow of 96.4%. Net cash flow excluding financing and investing activities was \$171.2m or 95.9% of NPAT. During the year ACL repaid all its external debt and ended the year with a \$26.4m net cash positive position.

AASB 16 right of use assets and associated lease liabilities increased during the year due to the Medlab acquisition and a number of key sites being renewed.

Capital expenditure of \$21.0m included development capital of \$10.7m primarily in relation to the expansion of the NSW Bella Vista laboratory to include the Medlab NSW operations and future growth \$6.3m, Oracle upgrade and Queensland laboratory expansion. Excluding these one off capex items, the FY22 capex level was consistent with FY21 levels.

### Impact of COVID-19

Throughout FY22, ACL continued to play a critical role in Australia's testing process for patients and hospitals. ACL's frontline pathologists, scientists, phlebotomists, couriers, call centre and lab employees provided caring, professional service, supported in their professionalism by many other teams and individuals behind the scenes. This included urgent testing in regional and rural Australia, carried out by special "SWAT" teams. ACL's teams managed incredibly complex environments, including multiple flood events, at times even retrieving samples in boats and on bicycles. ACL moved work around laboratories despite logistics impacted by lockdowns and travel restrictions, 24-hour laboratory services provided by dedicated staff and managed testing responses over the Christmas 2021 Omicron outbreak with many staff giving up their own Christmas breaks for the second year in a row to enable Australians to understand their COVID-19 status and facilitate their travel.

As a result of the significant investment in upgrading systems and processes that was completed prior to 2020, ACL was well placed to respond to the COVID-19 pandemic. ACL was able to secure consistent supply of reagents as well as PPE and consumables to ensure patients and staff safety, despite global shortages. ACL was able to move work around between laboratories despite logistics being impacted by government-mandated lockdowns and travel restrictions.

The ACL Board acknowledge and thank all our staff, led by the Executive Team, for their significant efforts, throughout FY22. Responding to COVID-19 was at times challenging for all of our staff, and we take this opportunity to thank each and every one of them.

### FY22 Operations

ACL is one of the largest providers of pathology services in Australia by revenue, with operations in Victoria, New South Wales, Western Australia, South Australia, Queensland and the Northern Territory with a heritage of hospital based pathology and the skills to deliver time-critical and complex hospital pathology, as well as the scale to efficiently provide community pathology.

<sup>1</sup> ACL FY22 normalised for full year Medlab and excluding COVID and non-MBS revenue. Market data based on Medicare statistics adjusted for COVID testing outlays and estimated associated PEI and BBI outlays. ACL and Market data VIC, NSW, SA, WA and NT only.



ACL's network comprises;

- More than 5,400 scientists, collectors and support staff
- 76 accredited laboratories
- 1,336 collection centres
- 31 specialist skin cancer clinics

ACL delivered improved logistics and courier automation benefits that delivered both financial benefits to the Group as well as environmental benefits of a reduced carbon footprint.

In FY22, the acquisition of Medlab provided ACL with sufficient scale in Queensland to allow an investment in a new dedicated Queensland laboratory. ACL continued its investment in its core IT systems with a material upgrade of its underlying database to Oracle to allow for future growth and digitisation.

ACL continued to realise efficiencies across the business driven by its dedicated performance improvement team. Overall, as a result of these efficiencies, ACL delivered a reduced cost per episode, including compliance costs.

## 8. Significant changes in State of Affairs

On 20 December 2021, the Group successfully completed the acquisition of Medlab, a leading Australian privately-owned independent pathology provider, with two laboratories and around 300 collection centres across NSW and Queensland.

There was no other significant change in the state of affairs of the Group during the year.

## 9. Business Strategies and Future Developments

The Board and the Executive Management Team continue to focus on delivery against the well-defined growth strategy that is comprised of five core strategic initiatives:

- (1) Organic Market Growth
  - (a) The Australian pathology market is forecast to grow between 4-6% per annum due to predictable drivers including growing and ageing population and increasing testing rates.
  - (b) ACL anticipates COVID-19 will be additive to the size of the pathology market and become endemic in nature over time.
- (2) Embedded Revenue Opportunities
  - (a) Broaden general practitioner relationships, broadening existing contracts and commercial COVID-19 testing.
- (3) Operational Performance Improvements
  - (a) Continuous improvement program, further benefits from the unified pathology system and further opportunities exist from SunDoctors and Medlab integration.
- (4) Footprint Expansion
  - (a) Opportunities exist to grow revenues in NSW growth corridors and in Queensland
  - (b) Introduction of additional services.
- (5) Strategic Acquisitions and alliances

## 10. Key Risks and Uncertainties

ACL is subject to risks both specific to ACL and ACL's business activities, as well as general risks.

### Government policy and regulation may change

ACL seeks to provide affordable pathology services to its patients. This is facilitated through bulk-billing the vast majority of its services to patients and receiving reimbursements through the Australian Government's Medicare Benefits Schedule (MBS). The MBS is subject to continual review and change, with the included services and prices being determined by the Federal Government.

Any changes to the MBS or any other Government funding initiatives, including reduction in fees or tests that will be covered by the MBS, could lead to a reduction in revenue for ACL and may adversely affect ACL's ability to provide testing and demand for ACL's services. This could include a reduction in COVID-19 fees or the fee paid for any particular test.

The nature, timing and impact of future changes to laws, government policies and regulations are not predictable and are beyond ACL's control. Failure by ACL to comply with applicable laws, regulations and other professional standards

# Directors' Report

## for the year ended 30 June 2022

and accreditation may lead to enforcement actions that disrupt ACL's operations and result in it being subject to fines, penalties, damages and disruption to its operations.

ACL monitors legislative and regulatory developments and engages proactively with key stakeholders to manage this risk.

### **COVID-19 or another pandemic may impact ACL's business**

Pandemic risks, such as COVID-19, pose business continuity risk to ACL. There is the risk from lockdowns across communities in response to a pandemic that the volume of routine (non-COVID-19) pathology testing may be adversely impacted.

There is a risk that staff and laboratories are adversely impacted by a pandemic, such as COVID-19, which limits ACL's ability to provide testing facilities. ACL staff are front line personnel providing collection services to customers potentially infected by COVID-19. Notwithstanding policies and procedures in place to mitigate such risks, there is a risk that staff in key operational roles are infected, impacting ACL's operations.

The COVID-19 pandemic has also affected the rate of growth of non-COVID-19 pathology testing revenue and decreased the rate of growth from the level prior to the pandemic. It is unclear when this growth will return or whether there will be a catch up of lost growth that has occurred over the past two years.

### **IT system may fail and may be subject to cyber security risks**

ACL is heavily dependent on technology for the delivery of the services it provides its customers. Any information technology system is potentially vulnerable to interruption and/or damage from a number of sources, including but not limited to computer viruses, cyber security attacks and other security breaches, power, systems, internet and data network failures, and natural disasters.

ACL is committed to preventing and reducing cybersecurity risks. ACL has an information security policy and standards framework established in accordance with the international standard Information Security Management (ISO27001). ACL implements and operates IT security in-house with the assistance of partners and common IT security technologies to protect, detect and respond to security concerns. ACL conducts routine testing of systems and works closely with third-party security specialists to implement its security roadmap.

### **ACL may be unable to recruit and retain key personnel**

The successful operation of ACL's business relies on its ability to recruit and retain experienced and high-performing management, pathologists, scientists, and IT and operating staff. Relationships with certain referrers may be heavily reliant on particular ACL personnel (especially pathologists and scientists), such that their departure from the business could have an adverse impact on ACL's relationship with the referrer. There is significant competition to recruit these personnel, which can lead to increased labour costs.

ACL's focus on diagnostic excellence through its centres of excellence and commitment to continuing professional education for staff and referrers, including training the next generation of pathologists and scientists, help to attract and retain a professional workforce. ACL's unified pathology system also provides flexibility to its national workplace.

### **ACL's exposure to international developments may impact its operations**

ACL sources testing supplies such as reagents and equipment from international markets. Prices of these supplies and equipment are subject to change driven by, among other factors, foreign exchange rates, market demand and supply, and scientific and technological advancements. ACL is unable to pass on cost increases as a substantial portion of ACL's revenue is derived from the MBS with almost all community pathology being bulk-billed under the MBS and some private hospital contracts linked to services in the MBS. Any adverse movements in testing supplies and equipment may increase ACL's costs of business and may have a material adverse impact on ACL's performance.

ACL manages supply price risk by entering into long-term fixed price arrangements with major suppliers for consumable products and by sourcing consumables locally in Australia. ACL remains vigilant in actively monitoring international developments, and managing supply costs and disruptions. For example, ACL has successfully managed the surge in demand for COVID-19 testing with no material operational disruptions.

### **ACL has specific risks associated with integration of acquisitions**

In FY22 ACL integrated Medlab into its operations. This has involved the movement of pathology testing between laboratories and the change in branding of the Medlab sites to the ACL brand. These changes may lead to increased staff turnover and the loss of ACCs over time and create lost revenue and additional costs for ACL. In addition, inherent in acquisitions and the operational changes that are associated with them are increased risks associated with operational failures.

## 11. Matters Subsequent to the end of the financial year

Since the end of the financial year, the Directors are not aware of any matter or circumstance not otherwise dealt with in these financial statements that has significantly or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

## 12. Dividends

In respect of the full year ended 30 June 2022, a final dividend of 41.00 cents per share (100% franked) has been declared with a record date of 24 August 2022 and payable 15 September 2022, bringing total dividends for FY22 to 53.00 cents per share (100% franked). This represented a dividend payout ratio of 60% of FY22 NPAT which is consistent with ACL's policy of paying out 50% to 70% of NPAT as a dividend.

The dividend reinvestment plan will continue. The last day for the receipt of an election notice for participation is Thursday 25 August 2022.

## 13. Rights and options granted over unissued shares

### Performance Rights

The Australian Clinical Labs Long-Term Variable Remuneration (LTVR) plan was created in March 2021 for selected senior executives including Key Management Personnel (KMP). The purpose of the plan is to provide at-risk remuneration and incentives that rewards executives for performance against long term value creation objectives set by the Board at the beginning of the financial year and to align the interests of executives with the interests of shareholders through "skin in the game".

On 25 May 2021, the Company granted 804,532 Performance Rights under the LTVR plan. The Performance Rights granted during the financial year have an Indexed Total Shareholder Return (ITSR) vesting condition (100% weighting). The vesting of such Performance Rights will be determined by comparing the Company's TSR over the Measurement Period with the TSR of the S&P/ASX 300 industrials Ex-Financials and Resources Index.

Each Performance Right entitles the holder to acquire one ordinary fully paid share in the Company.

On 13 July 2021 a further 104,025 Performance Rights were issued under the LTVR plan and are subject to the same vesting conditions.

There have been no further issues of Performance Rights during the year ended 30 June 2022.

The table in section 14 sets out the details of Performance Rights that have been granted under the LTVR plan which remain on issue as at the date of the Directors' Report.

Further information about Performance Rights issued under the LTVR plan is included in the Remuneration Report.

### Service Rights

The LTVR plan also includes Services Rights that have been issued to key operational staff. The vesting conditions associated with Service Rights are time based to encourage staff to remain with the Company.

Like the Performance Rights, each Service Right entitles the holder to acquire one ordinary fully paid share in the Company.

On 20 November 2021, the Company granted 811,641 Service Rights under the LTVR plan.

The table in section 14 sets out the details of Service Rights that have been granted under the LTVR plan which remain on issue as at the date of the Directors' Report.

## 14. Shares issued on the exercise of Rights

During the financial year ended 30 June 2022 there were no shares issued on exercise of Performance Rights or Service Rights.

The following table shows those Performance Rights and Service Rights that have been granted up to the date of this report.



# Directors' Report

## for the year ended 30 June 2022

| Type                             | Date performance right granted | Expiry date      | Issue price | Number of Performance Rights on issue |
|----------------------------------|--------------------------------|------------------|-------------|---------------------------------------|
| Performance Rights               | 25 May 2021                    | 24 May 2026      | Nil         | 804,532                               |
| Performance Rights               | 13 July 2021                   | 12 July 2026     | Nil         | 77,452                                |
| Service Rights                   | 20 November 2021               | 19 November 2026 | Nil         | 792,702                               |
| <b>Closing balance of Rights</b> |                                |                  |             | <b>1,674,686</b>                      |

## 15. Remuneration Report

The Remuneration Report which forms part of this Directors' Report is presented separately from page 21.

## 16. Indemnification and insurance of Directors and Officers

The Company's Constitution provides that the Company may indemnify current and former Directors, alternate Directors, Executive Officers, Officers and auditors of the Company on a full indemnity basis and to the extent permitted by the law against all liabilities and losses incurred as an officer of the Group, except to the extent covered by insurance. Further, the Company's Constitution permits the Company to maintain and pay insurance premiums for director and officer liability insurance, to the extent permitted by law.

Consistent with (and in addition to) the provisions in the Company's Constitution outlined above, the Company has also entered into deeds of access, indemnity and insurance with all Directors and certain Officers of the Company which provide indemnities against losses incurred in their role, subject to certain exclusions, including to the extent that such indemnity is prohibited by the *Corporations Act 2001* (Cth) or any other applicable law.

During the financial period, the Company paid insurance premiums for a directors' and officers' liability insurance contract that provides cover for the current and former Directors, alternate Directors, Secretaries, Executive Officers and Officers of the Company and its subsidiaries. The Directors have not included details of the nature of the liabilities covered in this contract or the amount of the premium paid, as disclosure is prohibited under the terms of the contract.

The Group's auditor is Pitcher Partners (Melbourne) (PP). No payment has been made to indemnify PP during or up to the date of this report. No premium has been paid by the Group in respect of any insurance for PP. No Officers of the Group were Partners or Directors of PP whilst PP conducted audits of the Group.

## 17. Proceedings on behalf of the company

There are no proceedings brought or intervened in, or applications to bring or intervene in proceedings, on behalf of the Group by a member or other person entitled to do so under section 237 of the *Corporations Act*.

## 18. Environmental regulation

The operations of the Group are not subject to any site-specific environmental licences or permits which would constitute particular or significant environmental regulation under the laws of the Australian Government or an Australian Territory.

ACL, through its internal policy and processes, is committed to managing operations in an environmentally sustainable manner to maximise resource efficiency in relation to the consumption of energy and natural resources and minimise waste.

ACL published its first Environmental, Social and Governance statement during FY22 and will release the FY22 statement in conjunction with the Annual Report.

## 19. Non-audit services

There is no person who has acted as an officer of the Group during the year who has previously been a partner at Pitcher Partners when that firm conducted Clinical Labs' audit.

During the year Pitcher Partners did not provide any non-audit services.

## 20. Auditors independence declaration



AUSTRALIAN CLINICAL LABS LIMITED  
ABN: 94 645 711 128

**AUDITOR'S INDEPENDENCE DECLARATION  
TO THE DIRECTORS OF  
AUSTRALIAN CLINICAL LABS LIMITED**

In relation to the independent audit for the year ended 30 June 2022, to the best of my knowledge and belief there have been:

- (i) No contraventions of the auditor independence requirements of the *Corporations Act 2001*; and
- (ii) No contraventions of APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)*.

This declaration is in respect of Australian Clinical Labs Limited and the entities it controlled during the year.

A handwritten signature in black ink, appearing to be 'S D Whitchurch'.

S D WHITCHURCH  
Partner

Date: 9 August 2022

A handwritten signature in black ink, appearing to be 'P. O. M.'.

PITCHER PARTNERS  
Melbourne

Pitcher Partners. An independent Victorian Partnership ABN 27 975 255 196, Level 13, 664 Collins Street, Docklands, VIC 3008  
Pitcher Partners is an association of independent firms. Liability limited by a scheme approved under Professional Standards Legislation.  
Pitcher Partners is a member of the global network of Baker Tilly International Limited, the members of which are separate and independent legal entities

**Adelaide Brisbane Melbourne Newcastle Sydney Perth**

# Directors' Report

## for the year ended 30 June 2022

### 21. Rounding amounts

The Company is an entity of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Report) Instrument 2016/191, dated 24 March 2016, and in accordance with that Instrument, amounts in this report and the financial report are rounded off to the nearest thousand dollars or, in certain cases, to the nearest dollar.

Some numerical figures included in this report have been subject to rounding adjustments. Any differences between totals and sums of components in tables or figures contained in this report are due to rounding.

### 22. Annual general meeting

ACL will be holding its AGM on 26 October 2022.

#### Signing of Directors' Report

Signed in accordance with a resolution of the Directors made pursuant to section 298(2) of the *Corporations Act 2001*. On behalf of the Directors.



**Michael Alscher**  
Chair

9 August 2022



## Remuneration Report

### Overview

The Remuneration Report for the year ended 30 June 2022 (2022 Financial Year or FY22) forms part of the Directors' Report. It has been prepared in accordance with the *Corporations Act 2001* (Cth) (the Act), Corporations Regulation 2M.3.03, in compliance with AASB124 Related Party Disclosures, and audited as required by section 208(3C) of the Act. It also includes additional information and disclosures that are intended to support a deeper understanding of remuneration governance and practices, for shareholders, where statutory requirements are not sufficient.

### Report structure

The report is divided into the following sections:

| Section  | Description  |
|--|--|
| 1 Letter from the Chair of the Nomination and Remuneration Committee       | A brief introduction from the Chair of the Nomination and Remuneration Committee outlining the Board's view of performance and reward in FY22.   |
| 2 People covered by this report  | This section provides details of the Directors and Executives who are subject to the disclosure requirements of this report, together with the Key Management Personnel (KMP), including roles and changes in roles.   |
| 3 Remuneration overview  | This section provides an overview of performance and reward for FY22, including "at-a-glance" summaries, as well as key governance matters.  |
| 4 The Australian Clinical Labs Remuneration Strategy, Policy and Framework | This section provides details of the elements of the remuneration framework, including market positioning, changes to fixed pay, variable remuneration principles, and the terms of variable remuneration  |
| 5 The Link Between Performance and Reward in FY22                          | This section addresses FY22 short and long term variable remuneration outcomes based on performance measurement periods completed during FY22, as well as the "achieved" remuneration outcomes for executives.   |
| 6 Statutory Tables and Disclosures   | This section provides the statutory disclosures not addressed by preceding sections of the report, including statutory remuneration tables, changes in equity, KMP service agreements, related party loans/ transactions, and the engagement of external remuneration consultants. |

# Directors' Report

## for the year ended 30 June 2022

### Letter from the Chair of the Nomination and Remuneration Committee

Dear Shareholders,

On behalf of the Board, I am pleased to present the Remuneration Report for the year ended 30 June 2022 (FY22).

FY22 has been another successful year for ACL, its first full year as an ASX listed business.

While our staff, communities, markets and businesses continued to struggle with the effects of COVID-19, the Company and its shareholders have continued to enjoy a high level of year-on-year growth despite a background of market and sector volatility. The individual efforts of our teams during the last year cannot be underestimated.

The acquisition of Medlab Pathology, during this health epidemic, stretched our management team and process structure. Our management's combined efforts drove the integration to completion faster than planned and under budget. The East Coast rains flooded one of our newly-acquired labs but the impact was unseen by our customers as management and staff worked tirelessly to transfer work to other facilities.

ACL is fortunate to have personnel with extraordinary experience in many facets of pathology and health systems. Our goal is to ensure remuneration meets or exceeds our competitors and correctly recognises the efforts of our people in our collective drive to grow and expand your business. Your company is managed strongly and effectively with enthusiasm and skill.

Your Board has implemented a remuneration framework appropriate for a listed company, to provide a clear line of sight between Company performance and remuneration outcomes, in addition to creating a strong alignment between the interests of directors, employees and shareholders.

I welcome feedback on this report as an input into future considerations. You will notice that the remuneration emphasis is on Short-Term Variable Remuneration (STVR) and Long-Term Variable Remuneration (LTVR), not just base remuneration which allows increased focus and alignment to the goals of shareholders.

To further align our employees with the goals of the shareholders we instigated the "Employee Share Trust / Emerging Leaders" equity fund in 1H21. Forty key employees have been offered service rights vesting in December 2023 to deepen the incentive and demand structure in the business.

As I highlighted last year, some of the structures outlined in this report will not be evident for some time as the measurement periods for the first grant of LTVR will not conclude until the end of FY24.

While some key executives hold shares under a legacy (pre-listing) Management Equity Plan (MEP), a minimum of 30% of these shares remain in escrow which are subject to a service condition only.

On behalf of the Committee and the Board, I would like to thank shareholders for their ongoing support of the Company.



**Mr. Andrew Dutton**  
Chair, Remuneration & Nomination Committee

## a. People covered in this Report

This Report covers KMP which are defined as those who have the authority and responsibility for planning, directing and controlling the activities of ACL.

|                        |  |            | Committee membership |                             |      |
|------------------------|--|------------|----------------------|-----------------------------|------|
| Name                   | Role at year end                               | Appointed  | Audit                | Remuneration and Nomination | Risk |
| Non-executive KMP      |  |            |                      |                             |      |
| Michael Alscher*       | Board Chair                                    | 19/12/2020 | M                    |                             |      |
| Nathanial Thomson*     | Non-executive Director                         | 19/12/2020 |                      | M                           |      |
| Andrew Dutton          | Independent Non-executive Director             | 28/4/2021  | M                    | C                           |      |
| Dr Leanne Rowe AM      | Independent Non-executive Director             | 28/4/2021  |                      | M                           | M    |
| Dr Michael Stanford AM | Independent Non-executive Director             | 28/4/2021  | M                    |                             | C    |
| Mark Haberlin          | Independent Non-executive Director             | 28/4/2021  | C                    |                             | M    |
| Executive KMP          |  |            |                      |                             |      |
| Melinda McGrath*       | Chief Executive Officer and Executive Director | 9/11/2015  |                      |                             |      |
| James Davison          | Chief Financial Officer                        | 1/2/2011   |                      |                             |      |

\* were previously directors of Clinical Laboratories Pty Ltd prior to the incorporation of Australian Clinical Labs Limited

M = Member, C = Chair

Note: Appointment dates of non-executive KMPs above is the appointment date in Australian Clinical Labs Limited. Michael Alscher and Nathanial Thompson were appointed as Directors of Clinical Laboratories Pty Ltd, the preceding parent entity of the Group, on 11 August 2015 and 30 April 2018 respectively.

## b. Remuneration overview

### FY22 Remuneration executive structure at-a-glance

The following diagram outlines the executive KMP remuneration cycle under the remuneration framework.

| Component  | FY22   | FY23                      | FY24 | FY25  | FY26 |
|------------|--|---------------------------|------|---|------|
| Fixed      | Fixed Pay Cash & Benefits  |                           |      |   |      |
| Short Term | STVR Performance Period  | Audit & Metric Assessment |      |   |      |
|            |  | Cash Award                |      |   |      |
| Long Term  | LTVR Performance Period - Performance Rights and SARs with a TSR Vesting Condition |                           |      | Audit, Metric Assessment, Vesting, Exercise up to 5th Yr. |      |

The table above represents the components of the FY22 remuneration being fixed component payable during the year, short term payable in FY23 as a results of audit and matrix assessment based on the FY22 year and long term exercisable in FY26 based on TSR from FY22 to FY24.



# Directors' Report

## for the year ended 30 June 2022

### FY22 Company performance at-a-glance

The following outlines the Company's performance, which is intended to assist in demonstrating the link between performance, value creation for shareholders, and executive reward:

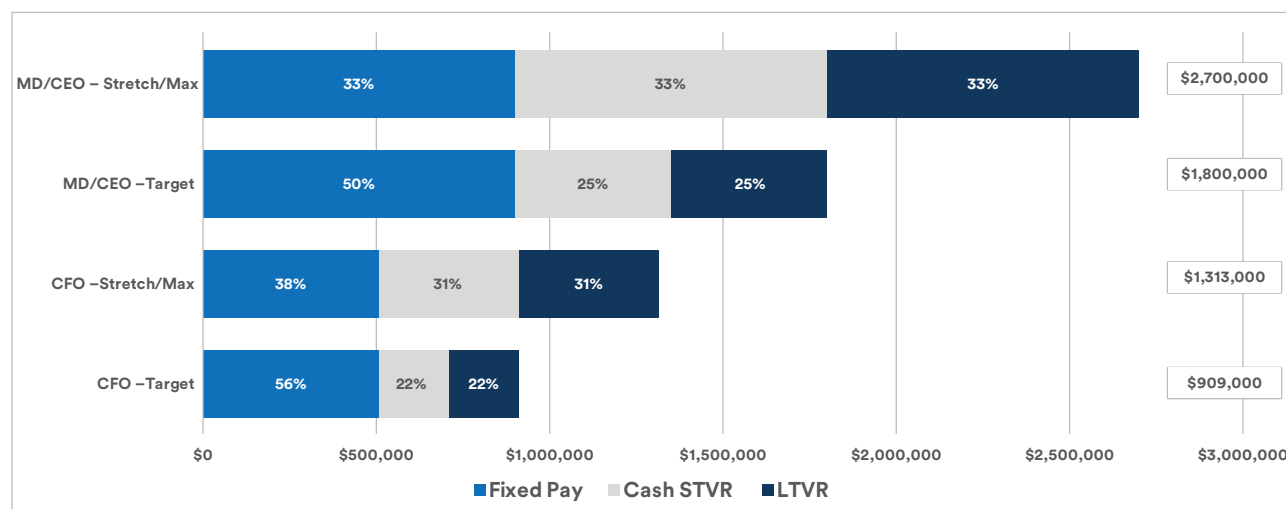
| FY End Date | Pro Forma Net Profit After Tax | Share Price (end of year) \$ | Pro Forma Revenue Growth Year on Year % | Pro Forma EBITDA Growth Year on Year % | Pro Forma NPAT Growth Year on Year % |
|-------------|--------------------------------|------------------------------|---|--|--------------------------------------|
| 30/06/2022  | \$178.2m                       | \$4.59                       | 47.6%                                   | 61.6%                                  | 100.9%                               |
| 30/06/2021  | \$88.7m                        | \$3.40                       | 29.0%                                   | 98.4%                                  | 659.1%                               |

In addition to these metrics linked to value creation and the variable remuneration structures, the following were notable performance achievements for the year:

- Successful integration of SunDoctors;
- Acquisition of Medlab Pathology; and
- NPAT growth year on year of 100.9%.

### FY23 Executive remuneration opportunities

During FY22 there have been no changes to existing STVR plan or LTVR plan or any issue of new rights associated with the LTVR. The following charts outline the remuneration opportunities for FY23 under the current remuneration structures, with the outcomes dependent on performance over FY23 for STVR and over FY22 to FY24 for LTVR.



### Key KMP Remuneration Governance Development in FY22

There were no key remuneration governance developments that occurred in FY22.

### c. The Australian Clinical Labs remuneration strategy, policy and framework

#### Executive remuneration – Fixed Pay (FP), Total Remuneration Package (TRP) and the variable remuneration framework

Fixed Pay (FP) comprises base salary plus any other fixed elements such as superannuation, allowances, benefits and fringe benefits tax for example. Fixed Pay is intended to be positioned at P50 of market benchmarks for comparably designed roles.

Total Remuneration Package (TRP) is intended to be composed of an appropriate mix of remuneration elements including FP, Short-Term Variable Remuneration (STVR) and Long-Term Variable Remuneration (LTVR). The Target TRP (TTRP), being the TRP value at target/expected performance) is generally intended to fall around the P62.5 of market benchmarks, subject to smoothing for volatility across role samples at the same level. The Board views P62.5 market positioning as an indicator of P50 TTRP opportunities due to the impact of AASB2/IFRS2 and nil (sometimes negative) values that often appear in market data based on statutory disclosure, dragging down the market data compared to actual remuneration opportunities. That is, share based payment expenses for accounting purposes may be nil (sometimes negative) in market data therefore the Board views P62.5 market positioning as an indicator of P50.

Variable remuneration is not a “bonus”, but a blend of at-risk remuneration (below target) and incentives (above target and up to stretch/maximum). Metrics selected are intended to be linked to the primary drivers of value creation for stakeholders, and successful implementation of the long term strategy over both the short and long term. Thresholds are intended to be a near-miss of expectations, while target is intended to be a challenging but realistically achievable objective with a probability of around 50% to 60%. Stretch on the other hand is designed to be exceptionally challenging with a probability of around 10% to 20%.

The Board’s approach to the variable remuneration framework and how it fits within the remuneration policy is demonstrated in the below graphic:

| Variable Remuneration Component         | Policy Market Position – TRP      | Performance          |
|---|-----------------------------------|----------------------|
| Target to Stretch – Incentive / Upside  | P100+                             | Exceeds Expectations |
|   | P62.5 to P100                     |                      |
| Target – Expected Reward                | P62.5                             | Meets Expectations   |
| Threshold to Target – At Risk/Down Side | P50 to P62.5                      | Below Expectations   |
|   | P50                               |                      |
| Fixed Pay Only                          | P10-(P50 of Fixed Pay Benchmarks) | Below Threshold      |

Executive KMP remuneration will be tested annually by reference to appropriate independently sourced comparable benchmark data, and specific advice as may be appropriate from time to time. Benchmark groups are generally designed to be based on 20 companies from the same market sector, within a range of 50% to 200% of the market value of the Company at the time, and evenly balanced to ensure measures of central tendency are highly relevant. Benchmarks may be adjusted upwards or downwards for variations in role design compared to market benchmark roles, and individual remuneration may vary by +/- 20% compared to the policy midpoint, to reflect individual/incumbent factors such as experience, qualifications and performance.

# Directors' Report

## for the year ended 30 June 2022

### Short-Term Variable Remuneration (STVR) plan

A description of the STVR structure is set out below. No changes will be made to this plan for FY23.

|                                |   |
|--------------------------------|---|
| Purpose                        | To provide at-risk remuneration and incentives that rewards executives for performance against annual objectives set by the Board at the beginning of the financial year. Objectives selected are designed to support long-term value creation for shareholders, and link to the long-term strategy on an annual basis. |
| Measurement Period             | The financial year of the Company.  |
| Opportunity                    | The target value is 50% of Fixed Pay for the CEO, with a maximum/Stretch of 100% of Fixed Pay.<br><br>The target value is 40% of Fixed Pay for the CFO, with a maximum/Stretch of 80% of Fixed Pay.   |
| Outcome Metrics and Weightings | The STVR is dependent on meeting group performance objectives. The metrics are based off EBITDA performance.<br><br>This metrics was selected because it is viewed by the Board as the primary drivers of value creation for the business.  |
| Settlement                     | Awards are determined following auditing of accounts after the end of the financial year.   |
| Service condition              | STVR is subject to the participant remaining employed on the last day of the financial year unless otherwise determined by the Board.   |
| Malus and Clawback             | The STVR is currently not subject to any malus or clawback clauses or policies, however this will be reviewed in FY23.  |
| Board Discretions              | The Board has discretion to modify the awards payable to participants regardless of any performance outcome or gate, to ensure that outcomes are appropriate to the circumstances that prevailed over the Measurement Period.   |
| Corporate Actions              | The Board has discretion to determine the treatment of unpaid STVR in the case of major corporate actions such as a change in control, delisting, major return of capital or demerger.  |

### Long-Term Variable Remuneration (LTVR) plan

A description of the LTVR structure is set out below. No changes will be made to this plan for FY23. Details of the Company's legacy equity plan, the Management Equity Plan, under which the CEO and CFO currently also hold shares, are provided later in this section of the report.

|                          |  |
|--------------------------|--|
| Purpose                  | To provide at-risk remuneration and incentives that rewards executives for performance against long-term value creation objectives set by the Board at the beginning of the financial year and to align the interests of executives with the interests of shareholders through "skin in the game". |
| Measurement Period       | Three financial years including the financial year of grant.   |
| Opportunity              | The target value is 50% of Fixed Pay for the CEO, with a maximum/stretch of double the target, or 100% of Fixed Pay.<br><br>The target value is 40% of Fixed Pay for the CFO, with a maximum/stretch of 80% of Fixed Pay.  |
| Instrument               | The Awards that may be offered under the LTVR Plan consist of Performance Rights for the CEO and CFO.  |
| Price and exercise price | The Price is nil, because it forms part of the remuneration of the participant.<br><br>The Exercise Price is nil.  |

#### Allocation method

The Rights are valued using the following method:

Right Value = Share Price – (Annual Dividend x Years to First Exercise)

The Number of Rights to be granted =  $\text{FP\$} \times \text{Target LTVR \%} \div \text{Target Vesting \%} \div \text{Right Value}$   
 Share Price = Volume Weighted Average Price during last 21 days or listing price if less than 21 days.

Note: dividing target \$ by the vesting % at target grosses the grant up to the stretch \$ level.

#### Performance Metrics and Weightings

Granted Performance Rights have an Indexed Total Shareholder Return (iTSR) vesting condition (100% weighting). The vesting of such Performance Rights will be determined by comparing the Company's TSR over the Measurement Period with the TSR of the S&P/ASX 300 industrials Ex-Financials and Resources Index.

50% of the Performance Rights will vest based on the following vesting schedule:

| Performance Level | Company's TSR compared to S&P/ASX300 Ex- Financials and Resources Index over performance period | % of Tranche Vesting |
|-------------------|---|----------------------|
| Target            | Index TSR + 5% CAGR   | 100%                 |
| Threshold         | Index TSR   | 50%                  |

Outcomes that fall between the threshold and target level of performance will result in a pro-rata calculation being applied.

50% of the Performance Rights will vest based on the following vesting schedule:

| Performance Level | Company's TSR compared to S&P/ASX300 Ex- Financials and Resources Index over performance period | % of Tranche Vesting |
|-------------------|---|----------------------|
| Stretch           | index movement + 10% CAGR   | 100%                 |
| Below stretch     | < Index TSR +10% CAGR   | 0%                   |

There will be no pro-rata calculation applied for outcomes that fall below the stretch level of performance.

TSR is the sum of share price appreciation and dividends (assumed to be reinvested in shares) during the measurement period. It is annualised for the purposes of the above vesting scale. The TSR of the Company over the measurement period will be calculated and converted to a compound annual growth rate (CAGR) value for the purposes of assessment against this scale. During periods of nil dividends being declared, TSR is equal to change in share price.

This metric was selected because it is the best measure of value creation for shareholders that adjusts for windfall gains and losses arising from broad market movements.

Equity grants are tested against the performance measures set. If the performance hurdles are not met at the vesting date, Performance Rights lapse.

#### Gate

iTSR Performance Rights are subject to a gate of TSR for ACL being positive for the Measurement Period to ensure the grant does not vest when shareholders are losing value.

#### Settlement

The Rights are "Indeterminate" which may be settled in the form of a Company Share (including a Restricted Share), or cash equivalent, upon valid exercise.

#### Term

Rights must be exercised within 5 years of the Grant Date, otherwise they lapse.

#### Service condition

In addition to the performance conditions, continued service during the full Measurement Period is a requirement in order for any Rights to become eligible to vest.



# Directors' Report

## for the year ended 30 June 2022

|                    |   |
|--------------------|---|
| Malus and Clawback | The LTVR plan includes malus and clawback clauses which will result in forfeiture of unvested Rights in a range of circumstances, including material misstatements resulting in overpayment, the participant joining a competitor or being involved in actions that are deemed to have harmed other stakeholders.   |
| Board discretions  | The Board has discretion to modify vesting to participants regardless of any performance outcome or gate, to ensure that outcomes are appropriate to the circumstances that prevailed over the Measurement Period.  |
| Corporate actions  | <p>In the case of a Change in Control, unvested Rights will vest in the proportion that the elapsed portion of the Measurement period bears to the full Measurement period. The Board, in its discretion, may determine that none, some or all of the remaining unvested Rights also vest. Any Rights that remain unvested following exercise of the Board's discretion will lapse.</p> <p>In the case of a major return of capital or demerger, the Board has discretion to bring forward vesting or to alter the number of Rights or the Exercise Price or to alter Vesting Conditions to ensure that the outcomes is fair to participants. This is because following such an event the share price is likely to be materially different from the basis of the grant, and performance conditions set may be unable to be met.</p> |

### Management Equity Plan (MEP/Legacy Plan)

The Group has previously established an equity incentive plan under which certain senior executives received ordinary shares as part of their incentive arrangements (Management Equity Plan and MEP Shares). Equity issued under the Management Equity Plan will be dealt with as described below to ensure that participants continue to be motivated to achieve sustained growth for shareholders.

Under the arrangements for the issue of the MEP Shares, if a participant ceases to be employed by the Group, the participant will no longer have an entitlement to MEP Shares still under escrow.

There are currently 2,408,043 MEP Shares which are being held in escrow as follows:

- One-half will be released from escrow following announcement of the Company's financial results for the period ended 30 June 2022
- One-half will be released from escrow following announcement of the Company's financial results for the period ended 31 December 2022

No further shares will be issued under the Legacy Plan.

### Non-Executive Director (NED) fee policy

The following outlines the principles that Australian Clinical Labs applies to governing NED remuneration:

| Principle   | Comment  |
|---|--|
| Fees are set by reference to key considerations                               | Fees for Non-executive Directors are based on the nature of the Directors' work and their responsibilities, taking into account the nature and complexity of the Company and the skills and experience of the Director. Non-executive Directors' fees are recommended by the Nomination & Remuneration Committee and determined by the Board. External consultants may be used to source the relevant data and commentary or to obtain independent recommendations given the potential for a conflict of interest in the Board setting its own fees. |
| Remuneration is structured to preserve independence whilst creating alignment | To preserve independence and impartiality, Non-executive Directors are not entitled to any form of variable remuneration payments and the level of their fees is not set with reference to measures of the Company's performance. Non-executive Directors are encouraged to hold shares in the company, however they do not currently receive equity as part of their remuneration.  |
| Aggregate board fees  | The total amount of fees paid to Non-executive Directors is within the aggregate amount disclosed in the Company Constitution of \$1,500,000 per annum.  |

The following outlines the Board Fees applicable as at the end of FY22:

| Role / Function | Main Board | Audit Committee | Remuneration and Nomination Committee | Risk Committee |
|-----------------|------------|-----------------|---------------------------------------|----------------|
| Chair           | \$180,000  | \$15,000        | \$15,000                              | \$15,000       |
| Member          | \$120,000  | \$10,000        | \$10,000                              | \$10,000       |

Note: Fees are expressed as inclusive of superannuation. Non-executive Directors are also reimbursed for their reasonable out-of-pocket expenses that are incurred in the discharge of their role.

There are no planned increases in the table above for FY23.

### Other elements of the KMP remuneration governance framework

The following outlines the other elements that together with the foregoing form the KMP remuneration governance framework:


- The Nomination and Remuneration Committee Charter, which outlines the roles and responsibilities of the committee. This is available for inspection on the Company website.
- The Securities Trading Policy, which outlines under what circumstances and when trading in ACL securities by KMP and other nominated employees may be permitted or prohibited.
- External Remuneration Consultant (ERC) Engagement Policy which is intended to ensure the independence of any recommendation received regarding KMP remuneration, and which supports the Board's published statements regarding such recommendations. In addition to the requirements outlined in the Corporations Act, it requires the ERC to notify the Board if management makes contact with the ERC on remuneration matters outside of interactions approved or supervised by the Board, such as the provision of factual information for benchmarking purposes.

### d. The link between performance and reward in FY22

The Board views the outcomes of remuneration for FY22 performance as appropriately aligned with stakeholder interests generally, given the strong group and individual performance against annual objectives, the substantial shareholder value created through share price growth, and progress towards strategy objectives made by the executive team.

#### FY22 STVR Outcomes

The STVR plan is designed to reward executives for the achievement against annual performance objectives set by the Board at the beginning of the performance period. The payment of an STVR is dependent on delivery of performance against a range of outcome metrics. The primary metrics and outcomes of assessment against those metrics are summarised below:

| Metric/Measure  | Weight | Performance                        | Outcome (% of Target)  | % of Target \$ Payable    |
|---|--------|------------------------------------|--|---------------------------|
| Financial Performance   | 100%   |                                    |  |                           |
| This metric is viewed as the primary financial driver of shareholder value creation under the current strategy. |        | >150% of EBITDA vs Budget achieved |  | 200% of Target \$ Payable |

# Directors' Report

for the year ended 30 June 2022

## Achieved total remuneration package for FY22

The following outlines "Achieved" total remuneration, including the portions of maximum variable remuneration that were awarded or vested, and portions that were forfeited or lapsed as the result of performance assessments:

| Name               | Role(s)  | Year | Fixed Pay (incl Super) |          | Total STVR Awarded Following Completion of the Financial Year |                    |          |                       | Value of MEP Shares that Vested Following Completion of the Measurement Period/FY |                 |          |   | Gains/Losses on Vested LTVR from Change in Value Before Vesting <sup>(iii)</sup> |
|--------------------|--|------|------------------------|----------|---|--------------------|----------|-----------------------|---|-----------------|----------|---|--|
|                    |  |      | Amount                 | % of TRP | % of Max Awarded  | % of Max Forfeited | % of TRP | Amount <sup>(i)</sup> | % of Max Vested   | % of Max Lapsed | % of TRP | Achieved Total Remuneration Package (TRP) |  |
| Ms Melinda McGrath | Chief Executive Officer and Executive Director | FY22 | \$908,771              | 50%      | 100%  | 0%                 | 50%      | \$0                   | 0%  | 0%              | 0%       | \$1,808,771                               | \$0  |
|                    |  | FY21 | \$919,328              | 41%      | 100%  | 0%                 | 40%      | \$425,872             | 100%  | 0%              | 19%      | \$2,245,200                               | \$2,263,592  |
| Mr James Davison   | Chief Financial Officer                        | FY22 | \$504,996              | 56%      | 100%  | 0%                 | 44%      | \$0                   | 0%  | 0%              | 0%       | \$908,996                                 | \$0  |
|                    |  | FY21 | \$500,667              | 52%      | 100%  | 0%                 | 36%      | \$115,091             | 100%  | 0%              | 12%      | \$962,436                                 | \$611,730  |

(i) This is the value of the total STVR award calculated and accrued during the FY22. It will be settled following the release of the FY22 full year results.

(ii) This is the grant value of the LTVR that vested at IPO i.e. number that vested multiplied by the Black-Scholes value at grant.

(iii) This is the difference between the Black-Scholes value at grant, and the realisable value based on the market value of a share at the time of vesting, for the LTVR that vested at IPO.

## e. Statutory tables and supporting disclosures

The following table outlines the statutory remuneration of executive KMP. These disclosures have been calculated in accordance with the Australian accounting standards:

| Name               | Role(s)  | FY   | Fixed Pay |          |                               | Variable Remuneration |          |                          |          |                      |          |                      |          | Total for Year | Other Statutory Items |  |  |     |
|--------------------|--|------|-----------|----------|-------------------------------|-----------------------|----------|--------------------------|----------|----------------------|----------|----------------------|----------|----------------|-----------------------|--|--|-----|
|                    |  |      | Salary    | Super    | Other Benefits <sup>(v)</sup> | Total Fixed Pay       |          | Cash STVR <sup>(i)</sup> |          | LTVR <sup>(ii)</sup> |          | MEP <sup>(iii)</sup> |          |                |                       | Statutory Total Remuneration Package (TRP) | Change in Termination Accrued Leave Benefits |     |
|                    |  |      |           |          |                               | Amount                | % of TRP | Amount                   | % of TRP | Amount               | % of TRP | Amount               | % of TRP |                |                       |  |  |     |
|                    |  |      |           |          |                               |                       |          |                          |          |                      |          |                      |          |                |                       |  |  |     |
| Ms Melinda McGrath | Chief Executive Officer and Executive Director | FY22 | \$872,508 | \$27,058 | \$9,205                       | \$908,771             | 47%      | \$900,000                | 46%      | \$134,432            | 7%       | \$0                  | 0%       | \$0            | 0%                    | \$1,943,202                                | (\$2,747)                                    | \$0 |
|                    |  | FY21 | \$875,418 | \$24,600 | \$19,311                      | \$919,328             | 40%      | \$900,000                | 39%      | \$13,259             | 1%       | \$110,115            | 5%       | \$368,993      | 16%                   | \$2,311,695                                | \$73,115                                     | \$0 |
| Mr James Davison   | Chief Financial Officer                        | FY22 | \$467,520 | \$27,480 | \$9,996                       | \$504,996             | 52%      | \$404,000                | 42%      | \$60,345             | 6%       | \$0                  | 0%       | \$0            | 0%                    | \$969,341                                  | \$27,091                                     | \$0 |
|                    |  | FY21 | \$466,071 | \$24,600 | \$9,996                       | \$500,667             | 51%      | \$346,678                | 35%      | \$5,952              | 1%       | \$29,758             | 3%       | \$99,719       | 10%                   | \$982,774                                  | (\$6,043)                                    | \$0 |

(i) Note that the STVR value reported in this table is the STVR that was accrued during the reporting period. This will be paid following the release of the FY22 full year results.

(ii) Note that the LTVR value reported in this table is the amortised accounting charge of all grants that have not lapsed or vested as at the start of the reporting period. Where a market based measure of performance is used such as TSR, no adjustments can be made to reflect actual LTVR vesting.

(iii) Note that the MEP value reported in this table is the amortised accounting charge of all grants that had not lapsed or vested up to IPO.

(iv) Note that the MEP accelerated value reported in this table is the accelerated accounting charge of all grants that vested at IPO including those are held within escrow.

(v) Other benefits include items such as car parking, car allowances, FBT, etc.



# Directors' Report

for the year ended 30 June 2022

## Non-executive Director KMP statutory remuneration of FY22

The following table outlines the statutory and audited (A-IFRS) remuneration of NEDs (\$, except where otherwise indicated):

| Name                   | Role(s)                            | Year | Cash Board Fees | Committee Fees | Superannuation | Other Benefits <sup>(i)</sup> | Total     |
|------------------------|------------------------------------|------|-----------------|----------------|----------------|-------------------------------|-----------|
| Mr Michael Alscher     | Board Chair                        | 2022 | \$180,000       | \$5,973        | \$0            | \$0                           | \$185,973 |
|                        |                                    | 2021 | \$127,097       | \$0            | \$0            | \$0                           | \$127,097 |
| Mr Nathaniel Thomson   | Non-executive Director             | 2022 | \$120,000       | \$10,000       | \$0            | \$0                           | \$130,000 |
|                        |                                    | 2021 | \$66,616        | \$1,663        | \$0            | \$0                           | \$68,279  |
| Mr Andrew Dutton       | Independent Non-executive Director | 2022 | \$109,091       | \$22,727       | \$13,182       | \$0                           | \$145,000 |
|                        |                                    | 2021 | \$19,951        | \$4,156        | \$2,290        | \$28,274                      | \$54,671  |
| Dr Leanne Rowe AM      | Independent Non-executive Director | 2022 | \$109,091       | \$18,182       | \$12,727       | \$0                           | \$140,000 |
|                        |                                    | 2021 | \$19,951        | \$3,325        | \$2,211        | \$26,301                      | \$51,788  |
| Dr Michael Stanford AM | Independent Non-executive Director | 2022 | \$109,091       | \$22,727       | \$13,182       | \$0                           | \$145,000 |
|                        |                                    | 2021 | \$19,951        | \$4,156        | \$2,290        | \$28,274                      | \$54,671  |
| Mr Mark Haberlin       | Independent Non-executive Director | 2022 | \$109,091       | \$22,727       | \$13,182       | \$0                           | \$145,000 |
|                        |                                    | 2021 | \$19,951        | \$4,156        | \$2,290        | \$15,781                      | \$42,178  |
| Mr Michael Lukin       | Independent Non-executive Director | 2022 | \$0             | \$0            | \$0            | \$0                           | \$0       |
|                        |                                    | 2021 | \$52,903        | \$0            | \$0            | \$0                           | \$52,903  |
| Mr Joel Mahemoff       | Independent Non-executive Director | 2022 | \$0             | \$0            | \$0            | \$0                           | \$0       |
|                        |                                    | 2021 | \$52,903        | \$0            | \$0            | \$0                           | \$52,903  |
| Dr Shane Kelly         | Independent Non-executive Director | 2022 | \$0             | \$0            | \$0            | \$0                           | \$0       |
|                        |                                    | 2021 | \$30,000        | \$0            | \$0            | \$0                           | \$30,000  |

(i) Other benefits relates to consulting fees that were paid prior to the Director being appointed as a Director of the Company.

### KMP equity interests and changes during FY22

Movements in equity interests held by executive KMP during the reporting period, including their related parties, are set out below. All equity interests are granted by the listed entity unless otherwise specified:

|                    |            | Number Held<br>at Open FY22 | FY22 Purchased/<br>Other | FY22 Sold        | Number Held<br>at Close FY22 | Shares held in<br>escrow (MEP) |
|--------------------|------------|-----------------------------|--------------------------|------------------|------------------------------|--------------------------------|
| Name               | Instrument | Number                      | Number                   | Number           | Number                       | Number                         |
|                    | Shares     | 2,791,473                   | 66,200                   | -                | 2,857,673                    | 1,905,116                      |
| Ms Melinda McGrath | Unvested   |                             |                          |                  |                              |                                |
|                    | Rights     | 247,252                     | -                        | -                | 247,252                      | -                              |
|                    | Shares     | 754,390                     | -                        | (191,291)        | 563,099                      | 502,927                        |
| Mr James Davison   | Unvested   |                             |                          |                  |                              |                                |
|                    | Rights     | 110,988                     | -                        | -                | 110,988                      | -                              |
| <b>TOTALS</b>      |            | <b>3,904,103</b>            | <b>66,200</b>            | <b>(191,291)</b> | <b>3,779,012</b>             | <b>2,408,043</b>               |

Movements in equity interests held by non-executive KMP during the reporting period, including their related parties, are set out below:

|                        |            | Number Held at<br>Open FY22 | FY22 Purchased/<br>Other | Number Held at<br>Close FY22 <sup>(ii)</sup> |
|------------------------|------------|-----------------------------|--------------------------|--|
| Name                   | Instrument | Number                      | Number                   | Number                                       |
| Mr Michael Alscher     | Shares     | 250,000                     | 5,928                    | 255,928                                      |
| Mr Andrew Dutton       | Shares     | 80,000                      | 1,897                    | 81,897                                       |
| Dr Leanne Rowe AM      | Shares     | 37,500                      | -                        | 37,500                                       |
| Dr Michael Stanford AM | Shares     | 30,000                      | 8,000                    | 38,000                                       |
| Mr Mark Haberlin       | Shares     | 25,000                      | 22,500                   | 47,500                                       |

# Directors' Report

## for the year ended 30 June 2022

The following outlines the accounting values and potential future costs of equity remuneration granted for executive KMP:

| Equity Grants      |            |             |                |                    |            |                               |                           |                        |  |
|--------------------|------------|-------------|----------------|--------------------|------------|-------------------------------|---------------------------|------------------------|--|
| Name               | Tranche    | Grant Type  | Number         | Vesting Conditions | Grant Date | Fair Value Each At Grant Date | Total Fair Value at Grant | Value Expensed in FY22 | Max Value to be Expensed in Future Years |
| Ms Melinda McGrath | Tranche 1  | LTVR Rights | 123,626        | iTSR               | 25/05/2021 | 3.64                          | 449,999                   | 80,259                 | 152,822                                  |
|                    | Tranche 2  | LTVR Rights | 123,626        | iTSR               | 25/05/2021 | 3.64                          | 449,999                   | 54,173                 | 103,151                                  |
| Mr James Davison   | Tranche 1  | LTVR Rights | 55,494         | iTSR               | 25/05/2021 | 3.64                          | 201,998                   | 36,027                 | 68,600                                   |
|                    | Tranche 2  | LTVR Rights | 55,494         | iTSR               | 25/05/2021 | 3.64                          | 201,998                   | 24,317                 | 46,303                                   |
| <b>TOTALS</b>      | <b>n/a</b> | <b>n/a</b>  | <b>358,240</b> | <b>n/a</b>         | <b>n/a</b> | <b>n/a</b>                    | <b>1,303,994</b>          | <b>194,776</b>         | <b>370,875</b>                           |

Note: All Rights granted under the LTVR in FY21 will expire in FY26. They may only be exercised after vesting which is expected to occur after release of the year ended 30 June 2024 results.

The total fair value at grant date differs from the total value expected to be expensed through the profit and loss due to the measure of the plan using the Monte Carlo valuation for accounting purposes, which is different to the valuation at grant date.

### KMP Service Agreements

#### Executive KMP Service Agreements

The following outlines current executive KMP service agreements:

| Name               | Position Held at Close of FY22                 | Employing Company                | Duration of Contract | Period of Notice |          |
|--------------------|--|----------------------------------|----------------------|------------------|----------|
|                    |  |                                  |                      | From Company     | From KMP |
| Ms Melinda McGrath | Chief Executive Officer and Executive Director | Australian Clinical Labs Limited | No fixed term        | 6 months         | 6 months |
| Mr James Davison   | Chief Financial Officer                        | Australian Clinical Labs Limited | No fixed term        | 6 months         | 6 months |

#### Non-executive Directors service agreements

Non-executive Directors are appointed under a service agreement. The service agreements stipulate that Non-executive Directors' fees are inclusive of superannuation and that Non-executive Directors are not eligible for any termination benefits or other contractual or statutory entitlements (other than superannuation) following termination of their office.

### Other statutory disclosures

#### Loans to KMP and their related parties

During the financial year and to the date of this report, the Company has not made any loans to Directors and other KMP.

There are no loan balances outstanding as at 30 June 2022 with any related parties.

***Other transactions with KMP***

Certain Directors and KMP, or their personally-related entities (Related Parties), hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities. A number of these entities transacted with the Company in the FY22 reporting period. The terms and conditions of the transactions were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions with unrelated entities on an arms-length basis.

During the year the Group paid for convertible notes in Geneseq Pty Ltd (Geneseq). Certain KMP are also appointed Directors of Geneseq and also hold shares in the entity. The terms and conditions of the acquisition were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions with unrelated entities on an arms-length basis.

There were no transactions which occurred with entities controlled by Related Parties.





# Financial Statements

# Consolidated statement of profit or loss

for the year ended 30 June 2022

|  | Note | 2022<br>\$'000         | 2021<br>\$'000         |
|--|------|------------------------|------------------------|
| Revenue  | 3    | 995,604                | 646,702                |
| Other income   | 3    | 1,561                  | (2,034)                |
| <b>Total</b>   |      | <b>997,165</b>         | <b>644,668</b>         |
| Consumables  |      | (207,592)              | (119,585)              |
| Labour costs   |      | (314,003)              | (249,685)              |
| Property costs   |      | (17,325)               | (14,017)               |
| Repairs and maintenance  |      | (8,061)                | (6,889)                |
| IPO transaction costs  |      | –                      | (17,420)               |
| Acquisition related expenses                                     |      | (7,379)                | –                      |
| Insurance write-off and associated costs                         |      | (1,561)                | –                      |
| Other operating expenses   |      | (68,544)               | (40,473)               |
| Depreciation   | 4    | (12,145)               | (10,160)               |
| Depreciation of right-of-use assets                              | 4    | (93,724)               | (77,865)               |
| Amortisation of customer lists                                   | 4    | (227)                  | (27)                   |
| <b>Total operating costs</b>                                     |      | <b>(730,561)</b>       | <b>(536,121)</b>       |
| <b>Earnings before interest and tax</b>                          |      | <b>266,604</b>         | <b>108,547</b>         |
| Net finance costs  | 5    | (11,704)               | (21,894)               |
| <b>Profit before income tax</b>                                  |      | <b>254,900</b>         | <b>86,653</b>          |
| Income tax expense   | 6    | (76,498)               | (26,264)               |
| <b>Profit for the year</b>                                       |      | <b>178,402</b>         | <b>60,389</b>          |
| Net (profit) attributable to non-controlling interests           |      | (158)                  | (16)                   |
| <b>Net profit to members of Australian Clinical Labs Limited</b> |      | <b>178,244</b>         | <b>60,373</b>          |
| <b>Earnings per share</b>  |      |                        |                        |
|  |      | <b>Cents per share</b> | <b>Cents per share</b> |
| Basic earnings per share from continuing operations              | 22   | 88.55                  | 39.69                  |
| Diluted earnings per share from continuing operations            | 22   | 88.46                  | 39.69                  |

The above consolidated statement of profit or loss should be read in conjunction with the accompanying notes.

## Consolidated statement of other comprehensive income

for the year ended 30 June 2022

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>Profit for the year</b>  | 178,402        | 60,389         |
| <b>Other comprehensive income</b>                                     |                |                |
| <b>Items that may be reclassified subsequently to profit and loss</b> |                |                |
| Exchange differences on translation of foreign operations             | 6              | (36)           |
| <b>Other comprehensive income for the year, net of tax</b>            | <b>6</b>       | <b>(36)</b>    |
| <b>Total comprehensive income for the year</b>                        | <b>178,408</b> | <b>60,353</b>  |
| <b>Total comprehensive income attributable to:</b>                    |                |                |
| Members of Australian Clinical Labs Limited                           | 178,250        | 60,337         |
| Non-controlling interests   | 158            | 16             |
|   | <b>178,408</b> | <b>60,353</b>  |

The above statement of other comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated statement of financial position

as at 30 June 2022

|                                      | Note  | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------------------------|-------|----------------|----------------|
| <b>CURRENT ASSETS</b>                |       |                |                |
| Cash and cash equivalents            | 28(a) | 26,372         | 35,233         |
| Trade and other receivables          | 7     | 91,114         | 62,976         |
| Inventories                          | 8     | 20,088         | 13,356         |
| Other assets                         | 9     | 5,271          | 5,661          |
| Current tax assets                   |       | 26             | –              |
| <b>TOTAL CURRENT ASSETS</b>          |       | <b>142,871</b> | <b>117,226</b> |
| <b>NON-CURRENT ASSETS</b>            |       |                |                |
| Plant and equipment                  | 10    | 58,145         | 42,287         |
| Right-of-use assets*                 | 11    | 252,055        | 196,057        |
| Intangible assets                    | 12    | 165,400        | 112,906        |
| Other assets                         |       | 150            | –              |
| Deferred tax assets                  | 13    | 9,421          | 15,625         |
| <b>TOTAL NON-CURRENT ASSETS</b>      |       | <b>485,171</b> | <b>366,875</b> |
| <b>TOTAL ASSETS</b>                  |       | <b>628,042</b> | <b>484,101</b> |
| <b>CURRENT LIABILITIES</b>           |       |                |                |
| Trade and other payables             | 14    | 59,189         | 42,438         |
| Lease liabilities*                   | 15    | 94,767         | 69,996         |
| Provisions                           | 17    | 53,770         | 48,648         |
| Deferred consideration               | 18    | 10,235         | 675            |
| Current tax liabilities              |       | 5,615          | 4,019          |
| Other liabilities                    |       | 1,587          | –              |
| <b>TOTAL CURRENT LIABILITIES</b>     |       | <b>225,163</b> | <b>165,776</b> |
| <b>NON-CURRENT LIABILITIES</b>       |       |                |                |
| Lease liabilities*                   | 15    | 167,610        | 134,344        |
| Borrowings                           | 16    | –              | 99,511         |
| Provisions                           | 17    | 2,712          | 2,556          |
| <b>TOTAL NON-CURRENT LIABILITIES</b> |       | <b>170,322</b> | <b>236,411</b> |
| <b>TOTAL LIABILITIES</b>             |       | <b>395,485</b> | <b>402,187</b> |
| <b>NET ASSETS</b>                    |       | <b>232,557</b> | <b>81,914</b>  |

\* ACL has revised the previous year financial statements. Refer to notes 11 and 15 for further details.

# Consolidated statement of financial position

as at 30 June 2022

|                                     | Note | 2022<br>\$'000 | 2021<br>\$'000 |
|-------------------------------------|------|----------------|----------------|
| <b>EQUITY</b>                       |      |                |                |
| Issued capital                      | 19   | 793,031        | 797,975        |
| Reserves                            | 20   | (776,807)      | (778,271)      |
| Retained earnings                   |      | 216,220        | 62,194         |
| <b>Total parent entity interest</b> |      | <b>232,444</b> | <b>81,898</b>  |
| <b>Non-controlling Interest</b>     |      | <b>113</b>     | <b>16</b>      |
| <b>TOTAL EQUITY</b>                 |      | <b>232,557</b> | <b>81,914</b>  |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.



# Consolidated statement of changes in equity

for the year ended 30 June 2022

|   | Issued<br>capital<br>\$'000 | Reserves<br>\$'000 | Retained<br>earnings<br>\$'000 | Total<br>\$'000  | Non-<br>controlling<br>interest<br>\$'000 | Total<br>\$'000  |
|---|-----------------------------|--------------------|--------------------------------|------------------|---|------------------|
| <b>2021</b>   |                             |                    |                                |                  |   |                  |
| <b>Opening balance at 1 July 2020</b>                           | <b>146,505</b>              | <b>(118,772)</b>   | <b>41,255</b>                  | <b>68,988</b>    | <b>–</b>                                  | <b>68,988</b>    |
| Profit for the year   | –                           | –                  | 60,373                         | <b>60,373</b>    | 16  | <b>60,389</b>    |
| Exchange differences on translation of foreign operations       | –                           | (36)               | –                              | <b>(36)</b>      | –   | <b>(36)</b>      |
| <b>Total other comprehensive income for the year net of tax</b> | <b>–</b>                    | <b>(36)</b>        | <b>–</b>                       | <b>(36)</b>      | <b>–</b>                                  | <b>(36)</b>      |
| <b>Total comprehensive income for the year</b>                  | <b>–</b>                    | <b>(36)</b>        | <b>60,373</b>                  | <b>60,337</b>    | <b>16</b>                                 | <b>60,353</b>    |
| <b>Transactions with owners in their capacity as owners</b>     |                             |                    |                                |                  |   |                  |
| Share based payments  | –                           | 1,235              | –                              | <b>1,235</b>     | –   | <b>1,235</b>     |
| Dividend declared and paid                                      | –                           | –                  | (42,000)                       | <b>(42,000)</b>  | –   | <b>(42,000)</b>  |
| Reverse existing capital resulting from restructure             | (146,505)                   | –                  | –                              | <b>(146,505)</b> | –   | <b>(146,505)</b> |
| Ordinary shares issued net of transaction costs                 | 797,975                     | –                  | –                              | <b>797,975</b>   | –   | <b>797,975</b>   |
| Common control reserve from acquisition                         | –                           | (645,632)          | –                              | <b>(645,632)</b> | –   | <b>(645,632)</b> |
| Payment of promissory note                                      | –                           | (12,500)           | –                              | <b>(12,500)</b>  | –   | <b>(12,500)</b>  |
| Reclassification of pre IPO Management Equity Plan              | –                           | (2,566)            | 2,566                          | –                | –   | –                |
| <b>Closing balance at 30 June 2021</b>                          | <b>797,975</b>              | <b>(778,271)</b>   | <b>62,194</b>                  | <b>81,898</b>    | <b>16</b>                                 | <b>81,914</b>    |
| <b>2022</b>   | <b>\$'000</b>               | <b>\$'000</b>      | <b>\$'000</b>                  | <b>\$'000</b>    | <b>\$'000</b>                             | <b>\$'000</b>    |
| <b>Opening balance at 1 July 2021</b>                           | <b>797,975</b>              | <b>(778,271)</b>   | <b>62,194</b>                  | <b>81,898</b>    | <b>16</b>                                 | <b>81,914</b>    |
| Profit for the year   | –                           | –                  | 178,244                        | <b>178,244</b>   | 158                                       | <b>178,402</b>   |
| Exchange differences on translation of foreign operations       | –                           | 6                  | –                              | <b>6</b>         | –   | <b>6</b>         |
| <b>Total other comprehensive income for the year net of tax</b> | <b>–</b>                    | <b>6</b>           | <b>–</b>                       | <b>6</b>         | <b>–</b>                                  | <b>6</b>         |
| <b>Total comprehensive income for the year</b>                  | <b>–</b>                    | <b>6</b>           | <b>178,244</b>                 | <b>178,250</b>   | <b>158</b>                                | <b>178,408</b>   |
| <b>Transactions with owners in their capacity as owners</b>     |                             |                    |                                |                  |   |                  |
| Share based payments  | –                           | 1,458              | –                              | <b>1,458</b>     | –   | <b>1,458</b>     |
| Dividend declared and paid                                      | –                           | –                  | (24,218)                       | <b>(24,218)</b>  | –   | <b>(24,218)</b>  |
| Dividend paid to minority interest in controlled entities       | –                           | –                  | –                              | –                | (61)                                      | <b>(61)</b>      |
| Acquisition of treasury shares                                  | (4,944)                     | –                  | –                              | <b>(4,944)</b>   | –   | <b>(4,944)</b>   |
| <b>Closing balance at 30 June 2022</b>                          | <b>793,031</b>              | <b>(776,807)</b>   | <b>216,220</b>                 | <b>232,444</b>   | <b>113</b>                                | <b>232,557</b>   |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# Consolidated statement of cash flows

for the year ended 30 June 2022

|  | Note         | 2022<br>\$'000   | 2021<br>\$'000   |
|--|--------------|------------------|------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                              |              |                  |                  |
| Receipts from customers and government grants                            |              | 990,238          | 661,967          |
| Payments to suppliers and employees                                      |              | (625,932)        | (450,224)        |
| <b>Cash provided by operations</b>                                       |              | <b>364,306</b>   | <b>211,743</b>   |
| Interest received  |              | 45               | 75               |
| Interest and costs of finance paid                                       |              | (11,392)         | (39,390)         |
| Income tax paid  |              | (68,872)         | (18,564)         |
| <b>Net cash provided by operating activities</b>                         | <b>28(b)</b> | <b>284,087</b>   | <b>153,864</b>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                              |              |                  |                  |
| Proceeds from sale of plant and equipment                                |              | 273              | 112              |
| Proceeds from disposal of investments                                    |              | –                | 1,066            |
| Purchase of plant and equipment  |              | (21,252)         | (9,506)          |
| Inflows from/(payments for) business combinations (net of cash acquired) |              | (51,064)         | 2,252            |
| <b>Net cash used in investing activities</b>                             |              | <b>(72,043)</b>  | <b>(6,076)</b>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                              |              |                  |                  |
| Principal portion of lease payments                                      |              | (91,687)         | (75,134)         |
| Proceeds from new shares issued net of transaction costs                 |              | –                | 146,254          |
| Repayment of borrowings  |              | (100,000)        | (269,590)        |
| Proceeds from borrowings   |              | –                | 321,600          |
| Payment for common control restructure                                   |              | –                | (216,000)        |
| Dividends paid   |              | (24,218)         | (42,000)         |
| Dividend paid to minority interest in controlled entities                |              | (61)             | –                |
| Payment of promissory note   |              | –                | (12,500)         |
| Payment for treasury shares  |              | (4,944)          | –                |
| <b>Net cash used in financing activities</b>                             |              | <b>(220,910)</b> | <b>(147,370)</b> |
| <b>Net (decrease)/increase in cash and cash equivalents</b>              |              | <b>(8,866)</b>   | <b>418</b>       |
| Foreign exchange differences on cash holdings                            |              | 5                | (34)             |
| Cash and cash equivalents at the beginning of the year                   |              | 35,233           | 34,849           |
| <b>Cash and cash equivalents at the end of the year</b>                  | <b>28(a)</b> | <b>26,372</b>    | <b>35,233</b>    |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 1: Summary of Significant Accounting Policies

The principal accounting policies adopted in the presentation of the financial report are set out below. These policies have been consistently applied to all periods presented, unless otherwise stated.

#### (a) Basis of preparation

The general purpose financial report has been prepared in accordance with Australian Accounting Standards, interpretations issued by the Australian Accounting Standards Board (AASB), all other applicable authoritative pronouncements of the AASB and the *Corporations Act 2001*.

The financial report includes financial statements for the Consolidated Group ('the Group') consisting of Australian Clinical Labs Limited ('Parent Company' or 'Company') and its subsidiaries. Australian Clinical Labs Limited is a for-profit entity domiciled in Australia.

The financial report was authorised for issue by the Directors on 9 August 2022.

#### Compliance with IFRS

The financial report of the Group complies with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The Parent Company financial information included in Note 30 also complies with IFRS.

#### Basis of measurement

The financial report has been prepared on the basis of historical cost except for the revaluation of financial assets and liabilities at fair value through profit or loss. Cost is based on the fair values of the consideration given in exchange for assets.

Where applicable, comparatives may be restated in line with current year presentation.

#### Going concern

As at 30 June 2022, the Group recorded a deficiency in current assets of \$82.3m. This has been caused by AASB 16 *Leases*, whereby \$94.8m of lease liability has been recognised as current, however the corresponding right-of-use asset is non-current. Excluding the current portion of the lease liability, the Group has a current asset surplus of \$12.5m.

The Directors have concluded that the Group will be able to pay its debts as and when they fall due with consideration of the above factors, profitability and operating cash flows of the Group. Accordingly, the financial report has been prepared on a going concern basis.

#### (b) Basis of consolidation

The financial report incorporates the assets and liabilities of all subsidiaries controlled by Australian Clinical Labs Limited as at 30 June 2022 and the results of all subsidiaries for the year then ended.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when it is exposed, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Consistent accounting policies are employed in the preparation and presentation of the consolidated financial statements.

When control of an entity is obtained during a financial year, its results are included in the statement of profit and loss from the date on which control commences. Where control of an entity ceases during a financial year its results are included for that part of the year during which control existed.

Non-controlling interests in the results and equity of controlled entities are shown separately in the statement of profit and loss, statement of comprehensive income, statement of financial position and statement of changes in equity.

All inter-company balances and transactions between entities in the economic entity, including any unrealised profits or losses, have been eliminated on consolidation.

#### Associates

An associate is an entity over which the Group is able to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control of those policies.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 1: Summary of Significant Accounting Policies (continued)

The Group's interests in associates are accounted for using the equity method after initially being recognised at cost. Under the equity method, the Group's share of the profits or losses of the associate is recognised in the Group's profit or loss and the Group's share of other comprehensive income items is recognised in the Group's other comprehensive income.

Unrealised gains and losses on transactions between the Group and an associate are eliminated to the extent of the Group's interest in the associate.

#### **(c) Business combination**

A business combination is a transaction or other event in which an acquirer obtains control of one or more businesses and results in the consolidation of the assets and liabilities acquired. Business combinations are accounted for by applying the acquisition method unless it is a common control acquisition.

The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree. Deferred consideration payable is measured at its acquisition-date fair value. Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. At each reporting date subsequent to the acquisition, contingent consideration payable is measured at its fair value with any changes in the fair value recognised in profit or loss unless the contingent consideration is classified as equity, in which case the contingent consideration is carried at its acquisition-date fair value.

Goodwill is recognised initially at the excess of: (a) the aggregate of the consideration transferred, the amount of the non-controlling interest, and the acquisition date fair value of the acquirer's previously held equity interest (in case of step acquisition); over (b) the acquisition date amount of the identifiable assets acquired and liabilities assumed.

If the net fair value of the acquirer's interest in the identifiable assets acquired and liabilities assumed is greater than the aggregate of the consideration transferred, the fair value of the non-controlling interest, and the acquisition date fair value of the acquirer's previously held equity interest, the difference is immediately recognised as a gain in profit or loss. Acquisition related costs are expensed as incurred.

#### **Common control acquisition**

A common control acquisition is a transaction whereby the direct ownership changes as a result of a restructure, however there is ultimately no change in control over the assets.

Common control acquisitions are recognised in accordance with Australian Accounting Standards and are presented as a continuation of the pre-existing entity.

#### **(d) Foreign currency translation and balances**

##### ***Functional and presentation currency***

The financial statements for each entity within the Group are measured using the currency of the primary economic environment in which that entity operates (the functional currency). The consolidated financial statements are presented in Australian dollars which is the Group's functional currency.

##### ***Transactions and balances***

Foreign currency monetary items that are outstanding at the reporting date (other than monetary items arising under foreign currency contracts where the exchange rate for that monetary item is fixed in the contract) are translated using the spot rate at the end of the financial year. All resulting exchange arising on settlement or restatement are recognised as revenue or expenses for the financial year.

##### ***Foreign subsidiaries***

Subsidiaries that have a functional currency different to the presentation currency of the consolidated Group are translated as follows:

- Assets and liabilities are translated at the closing rate on reporting date;
- Income and expenses are translated at actual exchange rates or average exchange rates for the period, where appropriate; and
- All resulting exchange differences are recognised in other comprehensive income.

#### **(e) Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates or other similar allowances.

### ***Rendering of services***

Revenue from the provision of services is recognised when the related services are completed. Revenue is accrued at balance date for services which are completed but yet to be invoiced.

### ***Clinic revenue***

Clinic revenue represents support services provided to doctors (enabling them to treat patients), in consideration for a percentage share of billings as determined by each doctor's medical services agreement. Revenue is recognised in the period in which doctors' services are rendered to patients.

### **(f) Other income**

Government grant income is only recognised when there is reasonable assurance that the Group will comply with the conditions attaching to them, and the grant will be received.

### **(g) Income tax**

Income tax expense or benefit represents the sum of the tax currently payable and deferred tax.

#### ***Current tax***

The current tax payable is based on taxable profit for the year. Taxable profit differs from 'profit before income tax' as reported in the consolidated statement of profit or loss because of items of income or expense that are taxable or deductible in other periods and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting year.

#### ***Deferred tax***

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial report and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures except where the Group is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with these investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### ***Current and deferred tax for the year***

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items that are recognised outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss. In the case of a business combination, the tax effect is included in the accounting for the business combination.



# Notes to the financial statements

## for the year ended 30 June 2022

### Note 1: Summary of Significant Accounting Policies (continued)

#### **Tax consolidation**

Australian Clinical Labs Limited and its wholly-owned Australian controlled entities have implemented the Australian tax consolidation legislation on 6 November 2020.

Australian Clinical Labs Limited and subsidiaries in the tax-consolidated group have entered into a tax funding agreement such that each entity in the tax-consolidated group recognises the assets, liabilities, expenses and revenues in relation to its own transactions, events and balances only. This means that:

- the parent entity recognises all current and deferred tax amounts relating to its own transactions, events and balances only;
- the subsidiaries in the tax consolidated group recognise current or deferred tax amounts arising in respect of their own transactions, events and balances;
- current tax liabilities and deferred tax assets arising in respect of tax losses, are transferred from the subsidiaries in the tax consolidated group to the head entity as inter-company payables or receivables.

The tax-consolidated group also has a tax sharing agreement in place to limit the liability of subsidiaries in the tax-consolidated group arising under the joint and several liability requirements of the tax consolidation system, in the event of default by the parent entity to meet its payment obligations.

#### **(h) Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and on demand deposits. Cash equivalents are short-term, highly liquid investments, that are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

#### **(i) Inventories**

Inventories represent medical and laboratory supplies. They are measured at the lower of cost and net realisable value.

#### **(j) Plant and equipment**

Each class of plant and equipment is carried at cost less, where applicable, any accumulated depreciation and accumulated impairment losses.

- Plant and equipment is measured on the cost basis.
- Leasehold improvements are measured on the cost basis.

#### **Depreciation**

The depreciable amount of all fixed assets, including buildings and capitalised lease assets, but excluding freehold land is depreciated over their useful lives to the Group, commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual accounting period, with the effect of any changes recognised on a prospective basis.

The ranges of depreciation rates used for each class of depreciable assets are:

| <b>Class of property, plant and equipment</b> | <b>Depreciation rate</b> |
|---|--------------------------|
| Leasehold improvements                        | 2% to 100%               |
| Plant & equipment                             | 5% to 50%                |

The gain or loss on disposal of all fixed assets is determined as the difference between the carrying amount of the asset at the time of disposal and the proceeds on disposal, and is included in operating profit before income tax of the Group in the year of disposal.

#### **(k) Leases**

At the commencement date of a lease (other than leases of 12 months or less and leases of low value assets), the Group recognises a lease asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

### ***Lease assets***

Lease assets are initially recognised at cost, comprising the amount of the initial measurement of the lease liability, any lease payments made at or before the commencement date of the lease, less any lease incentives received, any initial direct costs incurred by the Group, unless those costs are incurred to produce inventories.

Subsequent to initial recognition, lease assets are measured at cost (adjusted for any re-measurement of the associated lease liability), less accumulated depreciation and any accumulated impairment loss.

Lease assets are depreciated over the shorter of the lease term and the estimated useful life of the underlying asset, consistent with the estimated consumption of the economic benefits embodied in the underlying asset.

### ***Lease liabilities***

Lease liabilities are initially recognised at the present value of the future lease payments. These lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined, or otherwise using the Group's incremental borrowing rate.

Subsequent to initial recognition, lease liabilities are measured at the present value of the remaining lease payments reduced by rental accruals for missed lease payments. Interest expense on lease liabilities is recognised in profit or loss (presented as a component of finance costs). Lease liabilities are remeasured to reflect changes to lease terms, changes to lease payments (once confirmed) and any lease modifications not accounted for as separate leases.

Variable lease payments not included in the measurement of lease liabilities are recognised as an expense when incurred.

### ***Leases of 12 months or less and leases of low value assets***

Lease payments made in relation to leases of 12 months or less and leases of low value assets (for which a lease asset and a lease liability has not been recognised) are recognised as an expense as incurred.

### ***COVID-19 related rent concessions***

The Group has elected to apply the practical expedient (as permitted by Australian Accounting Standards) not to assess whether rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications, and to account for any changes in lease payments resulting from the rent concessions as if the changes were not lease modifications. Any gains arising from COVID-19 related rent concessions are recognised in profit or loss.

The practical expedient only applies to rent concessions occurring as a direct consequence of the COVID-19 pandemic and only if all the following conditions are met:

- (a) the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- (b) any reduction in lease payments affects only payments due on or before 30 June 2022; and
- (c) there is no substantive change to other terms and conditions of the lease.

## ***(I) Intangible assets***

### ***Goodwill***

Goodwill represents the future economic benefits arising from other assets acquired in a business combination that are not individually identifiable or separately recognised. Goodwill is initially recognised at an amount equal to the excess of: (a) the aggregate of the consideration transferred, the amount of any non-controlling interest, and the acquisition date fair value of the acquirer's previously held equity interest (in the case of a step acquisition); over (b) the net fair value of the identifiable assets acquired and liabilities assumed. For accounting purposes, such measurement is treated as the cost of goodwill at that date.

Goodwill is not amortised, but is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses.

### ***Intangible assets acquired separately***

Intangible assets acquired separately are recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with any changes in these accounting estimates being accounted for on a prospective basis.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 1: Summary of Significant Accounting Policies (continued)

#### *Intangibles assets acquired in a business combination*

Intangibles acquired in a business combination are initially recognised at fair value (which, for accounting purposes, is treated as the cost of the intangible asset), and are subsequently amortised over their estimated useful lives commencing from the time the asset is available for use. The amortisation method applied to an intangible asset is consistent with the estimated consumption of economic benefits of the asset. Subsequent to initial recognition, intangible assets acquired in a business combination are measured at cost, less accumulated amortisation and any accumulated impairment losses.

#### **(m) Impairment testing of tangible and intangible assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Intangible assets with indefinite useful lives such as goodwill and intangible assets not yet available for use are tested for impairment at least annually and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset (or cash generating unit) is estimated to be less than the carrying amount, the carrying amount of the asset (or cash generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the profit or loss immediately, unless the relevant asset is carried at a re-valued amount in which case the impairment is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit other than goodwill) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at a re-valued amount in which case the reversal of the impairment loss is treated as a revaluation increase.

#### **(n) Financial instruments**

##### *Recognition*

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the Group commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value adjusted for transaction costs, except where the instrument is classified as fair value through profit or loss, in which case transaction costs are immediately recognised as expenses in profit or loss.

##### *Classification of financial assets*

Financial assets recognised by the Group are subsequently measured in their entirety at either amortised cost or fair value, subject to their classification and whether the Group irrevocably designates the financial asset on initial recognition at fair value through other comprehensive income (FVtOCI) in accordance with the relevant criteria in AASB 9.

Financial assets not irrevocably designated on initial recognition at FVtOCI are classified as subsequently measured at amortised cost, FVtOCI or fair value through profit or loss (FVtPL) on the basis of both:

- (a) the Group's business model for managing the financial assets; and
- (b) the contractual cash flow characteristics of the financial asset.

##### *Classification of financial liabilities*

Financial liabilities classified as held-for-trading, contingent consideration payable by the Group for the acquisition of a business, and financial liabilities designated at FVtPL, are subsequently measured at fair value.

All other financial liabilities recognised by the Group are subsequently measured at amortised cost.

### ***Trade and other receivables***

Trade and other receivables arise from the Group's transactions with its customers.

Consistent with both the Group's business model for managing the financial assets and the contractual cash flow characteristics of the assets, trade and other receivables are subsequently measured at amortised cost.

### ***Impairment of financial assets***

Receivables from customers are tested for impairment by applying the 'expected credit loss' impairment model.

The Group applies the simplified approach under AASB 9 to measuring the allowance for credit losses for both receivables from contracts with customers and contract assets. Under the AASB 9 simplified approach, the Group determines the allowance for credit losses for receivables from contracts with customers and contract assets on the basis of the lifetime expected credit losses of the financial asset. Lifetime expected credit losses represent the expected credit losses that are expected to result from default events over the expected life of the financial asset.

The Group consider a range of information when assessing whether the credit risk has increased since initial recognition. This includes such factors as the identification of significant changes in external market indicators of credit risk, significant adverse changes in the financial performance or financial position of the counterparty, significant changes in the value of collateral, and past due information.

The Group assumes that the credit risk on a financial instrument has increased significantly since initial recognition when contractual payments are more than 120 days past due.

The Group determines expected credit losses using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the financial asset as well as current and future expected economic conditions relevant to the financial asset. When material, the time value of money is incorporated into the measurement of expected credit losses. There has been no change in the estimation techniques or significant assumptions made during the reporting period.

The gross carrying amount of a financial asset is written off (i.e., reduced directly) when the counterparty is in severe financial difficulty and the Group has no realistic expectation of recovery of the financial asset. Financial assets written off remain subject to enforcement action by the Group. Recoveries, if any, are recognised in profit or loss.

## **(o) Employee benefits**

### ***Short-term employee benefit obligations***

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities recognised in respect of short-term employee benefits are measured at their nominal value, using the remuneration rate expected to apply at the time of settlement.

### ***Long-term employee benefit obligations***

Liabilities recognised in respect of long-term employee benefits are measured at the present value of the estimated future cash outflows to be made by the Group in respect of services provided by employees up to reporting date.

### ***Retirement benefit obligations***

Contributions to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

### ***Share based payments***

The Group operates share based payment employee share and option schemes for accounting purposes. The fair value of the equity to which employees become entitled is measured at grant date and recognised as an expense over the vesting period, with a corresponding increase to an equity account. In respect of share-based payments that are dependent on the satisfaction of performance conditions, the number of shares and options expected to vest is reviewed and adjusted at each reporting date. The amount recognised for services received as consideration for these equity instruments granted is adjusted to reflect the best estimate of the number of equity instruments that eventually vest.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 1: Summary of Significant Accounting Policies (continued)

#### ***Bonus plan***

The Group recognises a provision when a bonus is payable in accordance with the employee's contract of employment, and the amount can be reliably measured.

#### **(p) Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

#### **(q) Australian Clinical Labs Employee Share Trust ('ACLEST')**

The Group has formed a trust to obtain and hold shares for the purpose of providing shares under Australian Clinical Labs Limited Rights Plan. This trust is consolidated, as the substance of the relationship is that the trust is controlled by the Group. Shares held by ACLEST are disclosed as treasury shares and deducted from contributed equity.

#### **(r) Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- (i) Where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- (ii) For receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables. Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### **(s) Rounding of amounts**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, and in accordance with that instrument, amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

Some numerical figures included in this report have been subject to rounding adjustments. Any differences between totals and sums of components in tables or figures contained in this report are due to rounding.

#### **(t) Significant accounting estimates and assumptions**

In the financial report, management has made judgements, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

The following are the estimates and judgements that management has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the financial report:

#### ***Employee entitlements***

Management judgement is applied in determining the following key assumptions used in the calculation of long service leave at balance date:

- Future increases in salaries and wages;
- Future on-cost rates;
- Experience of employee departures and period of service; and
- Appropriate discount rate to reflect long term liabilities at present value.

#### ***Impairment of tangible and intangible assets***

Determining whether assets are impaired requires an estimation of recoverable amount for the cash-generating units to which these assets have been allocated. The recoverable amount of each cash-generating unit is the greater of its value in use or fair value less costs to sell.



Value in use is determined as the present value of the estimated future cash flows expected to arise from the continued use of the asset in its present form. Value in use is determined by applying assumptions specific to the Group's continued use and cannot take into account future development. Fair value is determined as the amount that would be obtained from the sale of the asset in an arm's length transaction between knowledgeable and willing parties.

#### ***Share based payments***

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the day on which they are granted. The fair value is determined using a Black-Scholes model or Monte Carlo model and is recognised as an expense over the vesting period, with a corresponding increase to an equity account.

#### ***Deferred tax balances***

The extent to which deferred tax assets can be recognised is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forwards can be utilised. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions.

#### ***Determination of the lease term as the non-cancellable term of contracts with renewal options***

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal including penalties to terminate, the value of leasehold improvements remaining plus current and future expected economic performance from use of the asset.

After the commencement date, the Group generally can only make a reasonable certainty assessment if there is a significant event or change in circumstances that is within its control and affects the ability to exercise (or not exercise) the option to renew.

#### ***Calculation of incremental borrowing rates***

Where the Group cannot readily determine the interest rate implicit in lease contracts, the present value of the Group's lease liabilities is estimated using the incremental borrowing rate as if leasing over a similar term, the funds necessary to obtain an asset of a similar value to the right-of-use asset, in a similar economic environment. The Group uses observable inputs such as market interest rates as applicable.

#### **(u) Adoption of new and revised Accounting Standards**

The Group has applied all new and revised Australian Accounting Standards that apply to annual reporting periods beginning on or after 1 July 2021. These standards do not have a material impact on the Group's financial results or position.

#### **(v) Standards and interpretations issued but not yet effective**

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The Group has decided not to early adopt any of these new and amended pronouncements. These pronouncements are not expected to have a material impact on the entity in the current or future reporting periods or on foreseeable future transactions.

## **Note 2: Segment Information**

The Group's Chief Executive Officer and the Board of Directors (the chief operating decision makers) review the Group's performance of the business to assess performance and determine the allocation of resources. Discrete financial information is reported to the chief operating decision makers on at least a monthly basis. The discrete financial information is provided by one operating segment and one geographical segment, being Australia.

The Group has the one reportable segment:

#### **Pathology**

Pathology/clinical laboratory services provided in Australia.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 3: Revenue and Other Income

|  | 2022<br>\$'000 | 2021<br>\$'000 |
|--|----------------|----------------|
| An analysis of the Group's revenue for the year is as follows: |                |                |
| Pathology revenue  | 976,564        | 639,679        |
| Clinic revenue   | 12,734         | 1,632          |
| Rental revenue from subleasing right-of-use assets             | 645            | 673            |
| Other revenue  | 5,661          | 4,718          |
| <b>Total revenue</b>   | <b>995,604</b> | <b>646,702</b> |
| <b>Other</b>   |                |                |
| JobKeeper income   | –              | (2,034)        |
| Insurance claim proceeds                                       | 1,561          | –              |
| <b>Total other income</b>                                      | <b>1,561</b>   | <b>(2,034)</b> |

During the year one of our laboratories based in Queensland was flooded with extensive damage caused to the laboratory equipment and consumables on hand.

Insurance claim proceeds have been recognised for specific equipment verified by the insurers at 30 June 2022. This is not the expected total insurance claim proceeds for the claim and as such, a contingent asset exists. Refer to Note 32 for full details.

The loss of assets, loss on consumables and associated insurance costs to date also total \$1.6m and as such, there is no overall P&L impact to NPAT in FY22.

On 3rd March 2021, the Board chose to repay JobKeeper grants received in the financial year with the repayment conducted on 16 March 2021. The 2021 balance shown above was initially recognised as income in June 2020 as it related to the last fortnight in June. However, these funds were repaid in full in March 2021 resulting in a negative income amount shown above.

## Note 4: Expenses

|  | 2022<br>\$'000 | 2021<br>\$'000 |
|--|----------------|----------------|
| Profit before income tax includes the following specific expenses: |                |                |
| <b>(a) Depreciation expense</b>                                    |                |                |
| Leasehold improvements   | 3,732          | 3,733          |
| Plant and equipment  | 8,413          | 6,427          |
| Right-of-use assets  | 93,724         | 77,865         |
|  | <b>105,869</b> | <b>88,025</b>  |
| <b>(b) Amortisation expense</b>                                    |                |                |
| Customer lists   | 227            | 27             |
| <b>(c) Lease rental expense</b>                                    |                |                |
| Short term/low value lease payments                                | 14,676         | 12,070         |

## Note 5: Finance Income and Expenses

|   | 2022<br>\$'000  | 2021<br>\$'000  |
|---|-----------------|-----------------|
| <b>Finance Income</b>                   |                 |                 |
| Bank deposits                           | 45              | 75              |
| <b>Finance Expenses</b>                 |                 |                 |
| Interest expense – related parties      | –               | (1,046)         |
| Interest expense – bank facilities      | (1,339)         | (3,054)         |
| Interest expense – leasing arrangements | (10,410)        | (11,030)        |
| Other borrowing costs                   | –               | (6,839)         |
|   | <b>(11,749)</b> | <b>(21,969)</b> |
| <b>Net finance costs</b>                | <b>(11,704)</b> | <b>(21,894)</b> |

### Other borrowing costs

As part of the IPO in the 2021 financial year, the pre-existing debt facility was repaid in full resulting in \$5.8m of transaction costs being released into the P&L through other borrowing costs.

# Notes to the financial statements

for the year ended 30 June 2022

## Note 6: Income Tax

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>(a) Components of income tax expense</b>   |                |                |
| Current tax   | 70,367         | 33,401         |
| Deferred tax  | 6,131          | (7,137)        |
|   | <b>76,498</b>  | <b>26,264</b>  |
| <b>(b) Income tax reconciliation</b>  |                |                |
| The prima facie tax payable on profit before income tax is reconciled to the income tax expense as follows:   |                |                |
| Profit before tax   | 254,900        | 86,653         |
| Domestic tax rate   | 30%            | 30%            |
| <b>Expected income tax expense</b>  | <b>76,470</b>  | <b>25,996</b>  |
| Adjustments for non-deductible expenses:  |                |                |
| Other non-deductible expenses   | 28             | 268            |
| <b>Actual income tax expense</b>  | <b>76,498</b>  | <b>26,264</b>  |
| <b>(c) Amounts recognised directly in equity</b>  |                |                |
| Aggregate current and deferred tax arising in the reporting period and not recognised in the net profit or loss or other comprehensive income but credited directly to equity |                |                |
| Capital raising costs   | —              | 6,208          |

## Note 7: Trade and Other Receivables

|                                    | 2022<br>\$'000 | 2021<br>\$'000 |
|------------------------------------|----------------|----------------|
| <b>CURRENT</b>                     |                |                |
| Trade receivables                  | 64,888         | 44,117         |
| Allowance for expected credit loss | (4,199)        | (2,342)        |
|                                    | <b>60,689</b>  | <b>41,775</b>  |
| Accrued revenue                    | 26,782         | 19,744         |
| Other receivables                  | 3,643          | 1,457          |
|                                    | <b>91,114</b>  | <b>62,976</b>  |

a) At 30 June, the ageing analysis of trade receivables is as follows:

|                                   | Gross Value<br>2022<br>\$'000 | 2021<br>\$'000 |
|-----------------------------------|-------------------------------|----------------|
| <b>Current</b>                    | 32,684                        | 31,131         |
| <b>30 to 60 days</b>              | 16,871                        | 6,783          |
| <b>60 to 90 days</b>              | 4,994                         | 1,551          |
| <b>90 to 120 days</b>             | 1,932                         | 965            |
| <b>120 days +</b>                 | 8,407                         | 3,687          |
| <b>Closing balance at 30 June</b> | <b>64,888</b>                 | <b>44,117</b>  |

### b) Allowance for expected credit loss

The Group applies the simplified approach to measure the expected credit losses, using a provision matrix for all trade receivables and adjusts for any known forward-looking issues specific to the debtors and the economic environment. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The provision matrix assesses all debtors based on past experience. As at 30 June 2022 current trade receivables for the Group with a nominal value of \$4.2m (2021: \$2.3m) were impaired.

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>Movement in allowance for expected credit losses</b> |                |                |
| Opening balance at 1 July                               | 2,342          | 1,969          |
| Provision for impairment expensed                       | 2,907          | 1,476          |
| Receivables written off                                 | (1,050)        | (1,103)        |
| <b>Closing balance at 30 June</b>                       | <b>4,199</b>   | <b>2,342</b>   |

Amounts charged to the allowance for expected credit loss are generally written off when there is no expectation of recovering additional cash in excess of the cost of recovery.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 7: Trade and Other Receivables (continued)

#### c) Foreign exchange and interest rate risk

Information about the Group's exposure to foreign currency risk and interest rate risk in relation to trade and other receivables is provided in Note 29. All carrying amounts of the Group's trade debtors are denominated in functional currency.

#### d) Fair value and credit risk

Due to the short-term nature of these receivables, the carrying value is assumed to approximate their fair value. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above.

### Note 8: Inventories

|                             | 2022<br>\$'000 | 2021<br>\$'000 |
|-----------------------------|----------------|----------------|
| Consumable supplies at cost | 20,088         | 13,356         |

### Note 9: Other Assets

|                      | 2022<br>\$'000 | 2021<br>\$'000 |
|----------------------|----------------|----------------|
| <b>CURRENT</b>       |                |                |
| Prepayments          | 4,137          | 4,612          |
| Bonds and securities | 1,134          | 1,049          |
|                      | 5,271          | 5,661          |

### Note 10: Plant and Equipment

| 2022  | Leasehold<br>improvements<br>\$'000 | Plant and<br>equipment<br>\$'000 | Capital work<br>in progress<br>\$'000 | Total<br>\$'000 |
|---|-------------------------------------|----------------------------------|---------------------------------------|-----------------|
| Gross carrying amount                               | 51,727                              | 106,269                          | 3,348                                 | 161,344         |
| Accumulated depreciation                            | (35,294)                            | (67,905)                         | —                                     | (103,199)       |
| <b>Total plant and equipment as at 30 June 2022</b> | <b>16,433</b>                       | <b>38,364</b>                    | <b>3,348</b>                          | <b>58,145</b>   |

| 2021  |               |               |              |               |
|---|---------------|---------------|--------------|---------------|
| Gross carrying amount                               | 44,973        | 87,762        | 1,687        | 134,422       |
| Accumulated depreciation                            | (31,559)      | (60,576)      | —            | (92,135)      |
| <b>Total plant and equipment as at 30 June 2021</b> | <b>13,414</b> | <b>27,186</b> | <b>1,687</b> | <b>42,287</b> |



| <b>2022</b>                            | <b>Leasehold<br/>improvements<br/>\$'000</b> | <b>Plant and<br/>equipment<br/>\$'000</b> | <b>Capital work<br/>in progress<br/>\$'000</b> | <b>Total<br/>\$'000</b> |
|--|--|---|--|-------------------------|
| <b>Gross carrying amount</b>           |  |   |  |                         |
| Balance at 1 July 2021                 | 44,973                                       | 87,762                                    | 1,687  | 134,422                 |
| Additions                              | 5,579  | 14,599                                    | 1,696  | 21,874                  |
| Additions through business combination | 1,031  | 4,412                                     | 1,603  | 7,046                   |
| Disposals                              | (4)  | (2,020)                                   | –  | (2,024)                 |
| Capitalisation of work in progress     | 139  | 1,499                                     | (1,638)  | –                       |
| Net exchange differences               | 9  | 17  | –  | 26                      |
| <b>Balance at 30 June 2022</b>         | <b>51,727</b>                                | <b>106,269</b>                            | <b>3,348</b>                                   | <b>161,344</b>          |
| <b>Accumulated depreciation</b>        |  |   |  |                         |
| Balance at 1 July 2021                 | (31,559)                                     | (60,576)                                  | –  | (92,135)                |
| Disposals                              | –  | 1,092                                     | –  | 1,092                   |
| Net exchange differences               | (3)  | (8)                                       | –  | (11)                    |
| Depreciation                           | (3,732)                                      | (8,413)                                   | –  | (12,145)                |
| <b>Balance at 30 June 2022</b>         | <b>(35,294)</b>                              | <b>(67,905)</b>                           | <b>–</b>                                       | <b>(103,199)</b>        |
| <b>Carrying amount at 30 June 2022</b> | <b>16,433</b>                                | <b>38,364</b>                             | <b>3,348</b>                                   | <b>58,145</b>           |

| <b>2021</b>                            | <b>Leasehold<br/>improvements<br/>\$'000</b> | <b>Plant and<br/>equipment<br/>\$'000</b> | <b>Capital work<br/>in progress<br/>\$'000</b> | <b>Total<br/>\$'000</b> |
|--|--|---|--|-------------------------|
| <b>Gross carrying amount</b>           |  |   |  |                         |
| Balance 1 July 2020                    | 42,194                                       | 81,197                                    | 482  | 123,873                 |
| Additions                              | 2,246  | 5,793                                     | 1,507  | 9,546                   |
| Additions through business combination | 1,571  | 2,429                                     | 499  | 4,499                   |
| Disposals                              | (1,153)                                      | (2,287)                                   | –  | (3,440)                 |
| Capitalisation of work in progress     | 135  | 666                                       | (801)  | –                       |
| Net exchange differences               | (20)   | (36)                                      | –  | (56)                    |
| <b>Balance at 30 June 2021</b>         | <b>44,973</b>                                | <b>87,762</b>                             | <b>1,687</b>                                   | <b>134,422</b>          |
| <b>Accumulated depreciation</b>        |  |   |  |                         |
| Balance 1 July 2020                    | (28,845)                                     | (56,438)                                  | –  | (85,283)                |
| Disposals                              | 1,045  | 2,248                                     | –  | 3,293                   |
| Net exchange differences Depreciation  | 4  | 11  | –  | 15                      |
| Depreciation                           | (3,763)                                      | (6,397)                                   | –  | (10,160)                |
| <b>Balance at 30 June 2021</b>         | <b>(31,559)</b>                              | <b>(60,576)</b>                           | <b>–</b>                                       | <b>(92,135)</b>         |
| <b>Carrying amount at 30 June 2021</b> | <b>13,414</b>                                | <b>27,186</b>                             | <b>1,687</b>                                   | <b>42,287</b>           |

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 11: Right-of-use Assets

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>Carrying amount of lease assets, by class of underlying asset:</b> |                |                |
| <i>Buildings under lease arrangements</i>                             |                |                |
| At cost*  | 490,235        | 340,503        |
| Accumulated depreciation  | (238,180)      | (144,446)      |
| <b>Total carrying amount of lease assets</b>                          | <b>252,055</b> | <b>196,057</b> |
| <b>Additions to right-of-use assets</b>                               |                |                |
| Buildings under lease arrangements*                                   | 116,180        | 113,509        |

\* Right-of-use assets in FY21 have been restated retrospectively due to omitted lease extensions. The previously reported balance was cost \$331.1m (\$9.4m increase) and carrying amount \$186.7m (\$9.4m increase) with additions in FY21 \$9.4m higher.

### Note 12: Intangible Assets

| 2022  | Goodwill<br>\$'000 | Brand names<br>\$'000 | Customer lists<br>\$'000 | Total<br>\$'000 |
|---|--------------------|-----------------------|--------------------------|-----------------|
| Gross carrying amount                       | 158,684            | 5,600                 | 1,370                    | 165,654         |
| Accumulated amortisation                    | —                  | —                     | (254)                    | (254)           |
| <b>Total intangibles as at 30 June 2022</b> | <b>158,684</b>     | <b>5,600</b>          | <b>1,116</b>             | <b>165,400</b>  |

|   |                |              |              |                |
|---|----------------|--------------|--------------|----------------|
| <b>2021</b>                                 |                |              |              |                |
| Gross carrying amount                       | 105,983        | 5,600        | 1,350        | 112,933        |
| Accumulated amortisation                    | —              | —            | (27)         | (27)           |
| <b>Total intangibles as at 30 June 2021</b> | <b>105,983</b> | <b>5,600</b> | <b>1,323</b> | <b>112,906</b> |

| 2022                                   | Goodwill<br>\$'000 | Brand names<br>\$'000 | Customer lists<br>\$'000 | Total<br>\$'000 |
|--|--------------------|-----------------------|--------------------------|-----------------|
| <b>Gross carrying amount</b>           |                    |                       |                          |                 |
| Balance at 1 July 2021                 | 105,983            | 5,600                 | 1,350                    | 112,933         |
| Additions through business combination | 52,701             | —                     | 20                       | 52,721          |
| <b>Balance at 30 June 2022</b>         | <b>158,684</b>     | <b>5,600</b>          | <b>1,370</b>             | <b>165,654</b>  |
| <b>Accumulated amortisation</b>        |                    |                       |                          |                 |
| Balance at 1 July 2021                 | —                  | —                     | (27)                     | (27)            |
| Amortisation                           | —                  | —                     | (227)                    | (227)           |
| <b>Balance at 30 June 2022</b>         | <b>—</b>           | <b>—</b>              | <b>(254)</b>             | <b>(254)</b>    |
| <b>Carrying amount at 30 June 2022</b> | <b>158,684</b>     | <b>5,600</b>          | <b>1,116</b>             | <b>165,400</b>  |

| 2021                                   | Goodwill<br>\$'000 | Brand names<br>\$'000 | Customer lists<br>\$'000 | Total<br>\$'000 |
|--|--------------------|-----------------------|--------------------------|-----------------|
| <b>Gross carrying amount</b>           |                    |                       |                          |                 |
| Balance 1 July 2020                    | 35,748             | –                     | –                        | 35,748          |
| Additions through business combination | 70,235             | 5,600                 | 1,350                    | 77,185          |
| <b>Balance at 30 June 2021</b>         | <b>105,983</b>     | <b>5,600</b>          | <b>1,350</b>             | <b>112,933</b>  |
| <b>Accumulated amortisation</b>        |                    |                       |                          |                 |
| Balance 1 July 2020                    | –                  | –                     | –                        | –               |
| Amortisation                           | –                  | –                     | (27)                     | (27)            |
| <b>Balance at 30 June 2021</b>         | <b>–</b>           | <b>–</b>              | <b>(27)</b>              | <b>(27)</b>     |
| <b>Carrying amount at 30 June 2021</b> | <b>105,983</b>     | <b>5,600</b>          | <b>1,323</b>             | <b>112,906</b>  |

On 20 December 2021, the Group acquired Medlab Pathology, refer to Note 24 for full details.

On 18 May 2021, the Group acquired the SunDoctors Group and as a result brand name associated with SunDoctors was recognised along with associated customer lists.

### Impairment testing of goodwill and intangibles with indefinite useful lives

Goodwill is allocated to a cash generating unit or units (CGU) according to management's expectations regarding which assets will be expected to benefit from the synergies arising from the business combination that gave rise to the goodwill. Management have assessed that only one CGU exists, being the Australian pathology business.

The recoverable amount of a CGU is based on value-in-use calculations. These calculations use cash projections based on financial budgets/forecasts approved by management for covering a minimum period of one year (maximum of five years). Management's determination of cash flow projections and gross margins are based on past performance and its expectation for the future. The present value of future cash flows has been calculated using an average growth rate of 5.4% (2021: 5.4%) for cash flows in year two to five which is based on historic growth rate and industry trends and a terminal value growth rate of 3.1% (2021: 3.5%) a discount rate of 9.2% (2021: 9.3%) to determine value-in-use.

The carrying value of brand names at 30 June 2022 relates solely to SunDoctors. The recoverable amount of the SunDoctors brand is based on value-in-use calculations via the relief from royalty valuation method. Under this method, the fair value is based on the present value of future foregone royalty payments over the life of the asset by virtue of owning the asset. The present value of future cash flows has been calculated using a royalty rate of 3.0% (2021: 3.0%), an indefinite useful life and a discount rate of 8.7% (2021: 8.7%).

Management have determined that this brand will be used as part of the wider pathology business with synergies from the existing pathology operations and as such, the brand relates solely to the existing one CGU and the recoverable amounts are assessed as part of the recoverable amount of the CGU.

After performing sensitivity analysis, management believes that any reasonably possible change in the key assumptions on which the recoverable amount has been assessed would not cause the carrying amount to exceed the recoverable amount.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 13: Deferred Tax Assets

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

|  | 2022<br>\$'000  | 2021<br>\$'000  |
|--|-----------------|-----------------|
| Doubtful debts   | 1,260           | 703             |
| Employee benefits  | 17,103          | 15,211          |
| Sundry accruals  | 1,813           | 1,320           |
| Lease liability  | 78,219          | 58,407          |
| Share issue costs  | 1,615           | 2,682           |
| Capitalised costs  | 1,126           | 1,502           |
| Less: deferred tax liabilities offset against deferred tax assets  | (91,715)        | (64,200)        |
|  | <b>9,421</b>    | <b>15,625</b>   |
| <b>Deferred tax liabilities offset against deferred tax assets</b> |                 |                 |
| Prepayments and sundry debtors                                     | (337)           | (197)           |
| Inventories  | (6,026)         | (4,007)         |
| Accrued revenue  | (468)           | –               |
| Right-of-use assets  | (75,135)        | (55,832)        |
| Intangibles  | (2,013)         | (2,085)         |
| Plant and equipment  | (7,652)         | (1,966)         |
| Capitalised costs  | (84)            | (113)           |
|  | <b>(91,715)</b> | <b>(64,200)</b> |
|  |                 |                 |
|  | 2022<br>\$'000  | 2021<br>\$'000  |
| <b>Movement</b>  |                 |                 |
| Opening balance at 1 July  | 15,625          | 23,164          |
| Amounts recognised in profit or loss                               | (5,685)         | (7,014)         |
| Amounts recognised in business combination                         | (144)           | (2,027)         |
| Amounts recognised directly in equity                              | (375)           | 1,502           |
| <b>Closing balance at 30 June</b>                                  | <b>9,421</b>    | <b>15,625</b>   |

### Note 14: Trade and Other Payables

|                               | 2022<br>\$'000 | 2021<br>\$'000 |
|-------------------------------|----------------|----------------|
| <b>CURRENT</b>                |                |                |
| Trade creditors               | 26,468         | 18,572         |
| Sundry creditors and accruals | 32,721         | 23,866         |
|                               | <b>59,189</b>  | <b>42,438</b>  |

Due to the short-term nature of these payables, the carrying values is assumed to approximate their fair value.

## Note 15: Lease Liabilities

|   | 2022<br>\$'000         | 2021<br>\$'000         |
|---|------------------------|------------------------|
| <b>Lease liabilities</b>  |                        |                        |
| Current lease liabilities*  | 94,767                 | 69,996                 |
| Non-current lease liabilities*  | 167,610                | 134,344                |
| <b>Total carrying amount of lease liabilities</b>                           | <b>262,377</b>         | <b>204,340</b>         |
|   |                        |                        |
| <b>Cash outflow</b>   | <b>2022<br/>\$'000</b> | <b>2021<br/>\$'000</b> |
| Total cash outflow in relation to lease liabilities and associated interest | (102,097)              | (86,164)               |

\* Lease liabilities in FY21 have been restated retrospectively due to omitted lease extensions. The previously reported balance was current lease liabilities \$70.4m (\$400k decrease) and non-current lease liabilities \$124.5m (\$9.8m increase). The restatement has no impact on cash outflows associated with lease liabilities or associated interest.

### Lease arrangements

The above information is presented in accordance with AASB 16 *Leases*. Leases relate to properties leased by the Group with lease terms between 1 and 15 years. Leases can contain market review/fixed increments/CPI increment within the lease period and can contain additional clauses in the event that the lessee exercises its option to renew. The lessee does not have an option to purchase the property at the expiry of the lease period.

## Note 16: Borrowings

|                                      | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------------------------|----------------|----------------|
| <b>NON-CURRENT</b>                   |                |                |
| <b>Unsecured – at amortised cost</b> |                |                |
| Bank loans                           | –              | 99,511         |

Details of the fair values and interest rate risk exposure relating to each of the unsecured liabilities are set out in Note 29.

### Terms and repayment schedule

The terms and conditions of outstanding loans are as follows:

| Loan       | Currency | Nominal<br>interest rate | Year of<br>maturity | 2022<br>\$'000 | 2021<br>\$'000 |
|------------|----------|--------------------------|---------------------|----------------|----------------|
| Bank loans | AUD      | BBSY + 1.5% - 2.4%       | 2024                | –              | 99,511         |

# Notes to the financial statements

for the year ended 30 June 2022

## Note 17: Provisions

|                    | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------|----------------|----------------|
| <b>CURRENT</b>     |                |                |
| Employee benefits  | 46,331         | 42,770         |
| Other              | 7,439          | 5,878          |
|                    | <b>53,770</b>  | <b>48,648</b>  |
| <b>NON-CURRENT</b> |                |                |
| Employee benefits  | 2,712          | 2,556          |

## Note 18: Deferred Consideration

|                                       | 2022<br>\$'000 | 2021<br>\$'000 |
|---------------------------------------|----------------|----------------|
| <b>CURRENT</b>                        |                |                |
| Deferred and contingent consideration | 10,235         | 675            |

The majority of deferred and contingent consideration (\$10.0m) is in relation to the Medlab business acquisition. Refer to Note 24 for full details.

## Note 19: Issued Capital

### a) Share capital

|                                | 2022<br>Shares     | 2021<br>Shares     | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------------------|--------------------|--------------------|----------------|----------------|
| Fully paid ordinary shares     | 201,834,015        | 201,834,015        | 797,975        | 797,975        |
| <b>Other equity securities</b> |                    |                    |                |                |
| Treasury shares                | (1,023,715)        | –                  | (4,944)        | –              |
|                                | <b>200,810,300</b> | <b>201,834,015</b> | <b>793,031</b> | <b>797,975</b> |



## b) Movements in ordinary share capital

| Date<br>2022 | Details                      | Number of<br>shares | Value of<br>shares<br>\$'000 |
|--------------|------------------------------|---------------------|------------------------------|
| 1/07/2021    | Opening balance of the Group | 201,834,015         | 797,975                      |
| 30/06/2022   | Closing balance of the Group | 201,834,015         | 797,975                      |

### 2021

|            |   |               |           |
|------------|---|---------------|-----------|
| 1/07/2020  | Opening balance of the Group                          | 337,909,852   | 146,505   |
| 17/12/2020 | Reverse existing capital resulting from restructure   | (337,909,852) | (146,505) |
| 6/11/2020  | Incorporation of ACL Holdco Pty Ltd                   | 1             | –         |
| 16/12/2020 | ACL Holdco Pty Ltd share issue                        | 100,000       | 1         |
| 17/12/2020 | Ordinary shares issued to existing shareholders       | 584,000,000   | 584,000   |
| 3/02/2021  | Shares issued under Management Equity Plan            | 7,984,946     | 2,256     |
| 22/03/2021 | Share consolidation                                   | (489,113,638) | –         |
| 26/04/2021 | Share split   | 44,355,737    | –         |
| 18/05/2021 | Shares issued under acquisition of SunDoctors         | 18,688,342    | 74,652    |
| 18/05/2021 | Shares issued via Employee Gift Offer                 | 183,000       | 732       |
| 18/05/2021 | Shares issued via Priority Employee Discount Offer    | 332,058       | 1,328     |
| 18/05/2021 | Shares issued under an Institutional Placement        | 35,303,569    | 141,215   |
| 18/05/2021 | Transaction costs associated with issue of new shares | –             | (6,209)   |
| 30/06/2021 | Closing balance of the Group                          | 201,834,015   | 797,975   |

## c) Ordinary shares

All shares are equally eligible to receive dividends and the repayment of capital and represent one vote at shareholders' meetings of Australian Clinical Labs Limited.

## d) Options and performance rights

Details of options and performance rights issued, exercised and forfeited during the financial year and options and performance rights outstanding at the end of the financial year are set out in Note 21.

## e) Share restructure

Capital was reversed and reissued to existing shareholders as part of the common control acquisition in the 2021 financial year.

## f) Shares issued as part of acquisition of business

Shares were issued in the Company as part of the SunDoctors acquisition in 2021. Refer to Note 24 for full details.

## g) Employee gift shares

Eligible employees who elected to receive \$1,000 worth of shares in the Company at no cost as part of the IPO.

## h) Priority employee discount offer

Eligible employees who elected to acquire shares at a discounted price of 85% of the offer price as part of the IPO.

## i) Treasury shares

Treasury shares in Clinical Labs are held by the Australian Clinical Labs Employee Share Trust ('ACLEST'). For further details, please refer to Note 1(q).

# Notes to the financial statements

for the year ended 30 June 2022

## Note 19: Issued Capital (continued)

| Date<br>2022      | Details                             | Number of<br>shares | Value of<br>shares<br>\$'000 |
|-------------------|-------------------------------------|---------------------|------------------------------|
| 1/07/2021         | Opening balance of the Group        | –                   | –                            |
| 9/12/2021         | Treasury shares acquired on market  | (100,000)           | (450)                        |
| 10/12/2021        | Treasury shares acquired on market  | (100,000)           | (458)                        |
| 13/12/2021        | Treasury shares acquired on market  | (100,000)           | (474)                        |
| 14/12/2021        | Treasury shares acquired on market  | (100,000)           | (481)                        |
| 15/12/2021        | Treasury shares acquired on market  | (100,000)           | (478)                        |
| 16/12/2021        | Treasury shares acquired on market  | (100,000)           | (491)                        |
| 17/12/2021        | Treasury shares acquired on market  | (100,000)           | (488)                        |
| 20/12/2021        | Treasury shares acquired on market  | (100,000)           | (504)                        |
| 21/12/2021        | Treasury shares acquired on market  | (100,000)           | (543)                        |
| 22/12/2021        | Treasury shares acquired on market  | (100,000)           | (577)                        |
| 21/04/2022        | Dividend reinvestment plan          | (23,715)            | –                            |
| <b>30/06/2022</b> | <b>Closing balance of the Group</b> | <b>(1,023,715)</b>  | <b>(4,944)</b>               |

## Note 20: Reserves and Retained Earnings

|   | Share based<br>payment<br>reserve<br>\$'000 | Foreign<br>currency<br>translation<br>reserve<br>\$'000 | Common<br>control<br>reserve<br>\$'000 | Loss<br>reserve<br>\$'000 | Total<br>reserves<br>\$'000 |
|---|---|---|--|---------------------------|-----------------------------|
| <b>2021</b>   |   |   |  |                           |                             |
| <b>Opening balance at 1 July 2020</b>                     | 1,374                                       | 142   | –                                      | (120,288)                 | (118,772)                   |
| Exchange differences on translation of foreign operations | –   | (36)  | –                                      | –                         | (36)                        |
| Management share scheme – Legacy Plan                     | 272   | –   | –                                      | –                         | 272                         |
| Management share scheme – Legacy Plan (acceleration)      | 920   | –   | –                                      | –                         | 920                         |
| Management share scheme – LTVR                            | 43  | –   | –                                      | –                         | 43                          |
| Common control reserve from acquisition                   | –   | –   | (645,632)                              | –                         | (645,632)                   |
| Payment of promissory note                                | –   | –   | –                                      | (12,500)                  | (12,500)                    |
| Reclassification of pre-IPO Management Equity Plan        | (2,566)                                     | –   | –                                      | –                         | (2,566)                     |
| <b>Closing balance at 30 June 2021</b>                    | <b>43</b>                                   | <b>106</b>  | <b>(645,632)</b>                       | <b>(132,788)</b>          | <b>(778,271)</b>            |
| <b>2022</b>   | <b>\$'000</b>                               | <b>\$'000</b>   | <b>\$'000</b>                          | <b>\$'000</b>             | <b>\$'000</b>               |
| <b>Opening balance at 1 July 2021</b>                     | 43  | 106   | (645,632)                              | (132,788)                 | (778,271)                   |
| Exchange differences on translation of foreign operations | –   | 6   | –                                      | –                         | 6                           |
| Management share scheme – LTVR                            | 1,458                                       | –   | –                                      | –                         | 1,458                       |
| <b>Closing balance at 30 June 2022</b>                    | <b>1,501</b>                                | <b>112</b>  | <b>(645,632)</b>                       | <b>(132,788)</b>          | <b>(776,807)</b>            |

#### a) Share based payment reserve

The share based payment reserve reflects the fair value of equity-settled share based payments.

The Group established an equity incentive plan under which management received ordinary shares as part of their incentive arrangements (Legacy Plan). Equity issued under the Legacy Plan is treated as share options for accounting purposes and the expense associated with the current year is booked in the share based payment reserve.

The IPO triggered the Legacy Plan to vest and subsequently there was an acceleration of the expense associated with this plan which lead to a one-off expense totalling \$920k on the previous financial year.

Given the Legacy Plan has ceased for accounting purposes, the share based payment reserve associated with this reserve has been transferred to retained earnings.

Post IPO the Group established a Long-Term Variable Remuneration (LTVR) Plan commencing 25 May 2021.

Refer to Note 1(t), Note 27 and the Remuneration Report for full details.

#### b) Foreign currency translation reserve

Exchange differences arising on translation of the foreign subsidiary are taken to the foreign currency translation reserve as described in accounting policy Note 1(d).

#### c) Common control reserve

On 17 December 2020, a restructure took place that resulted in a newly incorporated company, Australian Clinical Labs Limited (formerly ACL Holdco Pty Ltd) obtaining control over Clinical Laboratories Pty Ltd and its controlled entities. Refer to Note 24(a) for full details.

The financial report is presented on the basis of historical cost however the debt and restructure occurred based on the fair value of the business which has not been reflected in the financial report resulting in the recognition of a common control reserve.

#### d) Loss reserve

The reserve is comprised of losses up to 30 June 2019 (\$120.3m), and a \$12.5m payment to Advanced Medical Technology Pty Ltd as a result of the restructure, where the Group recognised and settled a promissory note.

### Note 21: Share Based Payments

The Group has equity-settled share based compensation plan for executives and employees. The fair value of equity remuneration granted under the plan is recognised as an expense with a corresponding increase in equity. Please refer to Note 1(t) for further details.

#### (a) Australian Clinical Labs Limited Rights Plan

Performance rights are granted under the Australian Clinical Labs Limited Rights Plan for no consideration and carry no dividend or voting rights. When exercisable, each performance right is convertible into one ordinary share.

| Type<br>2022          | Grant<br>date | Expiry<br>date | Exercise<br>price | Balance<br>at start<br>of year | Granted<br>during<br>the year | Forfeited<br>during<br>the year | Balance<br>at end of<br>year | Exercisable<br>at end<br>of year | Balance<br>at date<br>of this<br>report |
|-----------------------|---------------|----------------|-------------------|--------------------------------|-------------------------------|---------------------------------|------------------------------|----------------------------------|---|
| Performance<br>rights | 25-May-21     | 24-May-26      | Nil               | 804,532                        | –                             | –                               | 804,532                      | –                                | 804,532                                 |
| Performance<br>rights | 13-Jul-21     | 12-Jul-26      | Nil               | –                              | 104,025                       | (26,573)                        | 77,452                       | –                                | 77,452                                  |
| Service<br>rights     | 20-Nov-21     | 19-Nov-26      | Nil               | –                              | 811,641                       | (18,939)                        | 792,702                      | –                                | 792,702                                 |
| <b>Total</b>          |               |                |                   | <b>804,532</b>                 | <b>915,666</b>                | <b>(45,512)</b>                 | <b>1,674,686</b>             | <b>–</b>                         | <b>1,674,686</b>                        |

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 21: Share Based Payments (continued)

| Type<br>2021          | Grant<br>date | Expiry<br>date | Exercise<br>price | Balance<br>at start<br>of year | Granted<br>during<br>the year | Forfeited<br>during<br>the year | Balance<br>at end of<br>year | Exercisable<br>at end<br>of year | Balance<br>at date<br>of this<br>report |
|-----------------------|---------------|----------------|-------------------|--------------------------------|-------------------------------|---------------------------------|------------------------------|----------------------------------|---|
| Performance<br>rights | 25-May-21     | 24-May-26      | Nil               | –                              | 804,532                       | –                               | 804,532                      | –                                | 804,532                                 |
| <b>Total</b>          |               |                |                   | –                              | <b>804,532</b>                | –                               | <b>804,532</b>               | –                                | <b>804,532</b>                          |

#### Fair value of rights granted

The average assessed fair value of performance rights granted during the year ended 30 June 2022 was \$1.927 per right (2021: \$1.814). The average assessed fair value of service rights granted during the year ended 30 June 2022 was \$4.054 per right (2021: \$Nil). The service rights generally have a higher value than the performance rights given that the only condition is a service period and not Group performance. The valuation model inputs for rights granted during the year ended 30 June 2022 and 30 June 2021 included:

| Type                  | Grant<br>date | Expiry<br>date | Exercise<br>price | Share<br>price at<br>time of<br>grant | Expected<br>life (years<br>from date<br>of issue) | Share<br>price<br>volatility | Risk free<br>rate | Dividend<br>yield |
|-----------------------|---------------|----------------|-------------------|---------------------------------------|---|------------------------------|-------------------|-------------------|
| Performance<br>rights | 25-May-21     | 24-May-26      | Nil               | \$3.60                                | 3.1   | 45%                          | 0.15%             | 2.96%             |
| Performance<br>rights | 13-Jul-21     | 12-Jul-26      | Nil               | \$3.46                                | 3.0   | 45%                          | 0.21%             | 3.00%             |
| Service rights        | 20-Nov-21     | 19-Nov-26      | Nil               | \$4.34                                | 2.0   | 31%                          | 1.15%             | 3.40%             |

A Monte Carlo simulation was applied to fair value the TSR performance condition element of performance rights granted. The model simulated the Group's TSR and compared it against the peer group over the vesting periods. The service rights are valued using a Black-Scholes model.

#### (b) Legacy Plan

The Group established an equity incentive plan under which key management personnel received ordinary shares as part of their incentive arrangements (Legacy Plan/MEP). Equity issued under the Legacy Plan will be dealt with as described below to ensure that participants continue to be motivated to achieve sustained growth.

Under the arrangements for the issue of the MEP Shares, if a participant ceases to be employed by the Group, the participant will no longer have an entitlement to unvested MEP Shares.

Of the current MEP Shares, they will be held in escrow and released as follows:

One-third was released after the release of the Group's results for the period to 31 December 2021;

One-third will be released from escrow after the release of the Group's results for the period to 30 June 2022; and

One-third will be released from escrow after the release of the Group's results for the period to 31 December 2022.

The IPO triggered the Legacy Plan to vest and subsequently there was an acceleration of the expense associated with this plan which lead to a one-off expense totalling \$920k.

No further shares will be issued under the Legacy Plan.

### (c) Expenses arising from share based payment transactions

Total expenses arising from equity-settled share based payment transactions recognised during the financial year as part of employee benefit expense were as follows:

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| Employee gift offer                       | –              | 732            |
| Priority employee discount offer          | –              | 199            |
| Share based payment expense               | 1,458          | 315            |
| Share based payment expense (accelerated) | –              | 920            |
|   | 1,458          | 2,166          |

In the prior financial year, the IPO triggered the Legacy Plan to vest and subsequently there was an acceleration of the expense associated with this plan which lead to a one-off expense totalling \$920k.

### (d) Employee Share Schemes – Employee Gift Offer (IPO)

The Employee Gift Offer was an offer in conjunction with the IPO and was open to Eligible Employees, being persons who are full or part time employees of the Group, with a start date prior to 31 December 2020 who have a registered address in Australia and are not located in the United States, and who have received an offer from the Company to acquire \$1,000 worth of shares in the Company at no cost and have not elected to receive the equivalent cash gift or receive the equivalent amount in cash.

Directors of the Company were not eligible to participate in the Employee Gift Offer

Eligible Employees may not sell, transfer or otherwise dispose of any shares acquired under the Employee Gift Offer for a minimum period of three years, unless the Eligible Gift Employee ceases to be employed by the Group or the dealing is required by law (in which case the shares will be released).

| Grant date  | No. of employee gift shares issued | Share price at grant date | Exercise price | Share based payment expense recognised |
|-------------|------------------------------------|---------------------------|----------------|--|
| 18 May 2021 | 183,000                            | \$4.00                    | Nil            | \$732,000                              |

### (e) Employee Share Schemes – Priority Employee Discount Offer (IPO)

The Priority Employee Discount Offer was an offer in conjunction with the IPO and was open to Eligible Priority Employees. Eligible Priority Employees are persons who have a registered address in Australia and are not located in the United States, and are employees of the Group as management or pathologists.

Eligible Priority Employees who have received an offer from the Company to acquire shares at a discounted price of 85% of the Offer Price. The Offer Price for IPO was \$4.00.

Eligible Priority Employees may not sell, transfer or otherwise dispose of any shares acquired under the Priority Employee Discount Offer until the release of 30 June 2022 results, unless the Eligible Priority Employee ceases to be employed by the Group or the dealing is required by law (in which case the shares will be released).

| Grant date  | No. of priority employee discount shares issued | Share price at grant date | Exercise price | Share based payment expense recognised |
|-------------|---|---------------------------|----------------|--|
| 18 May 2021 | 332,058   | \$4.00                    | \$3.40         | \$199,235                              |

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 22: Earnings Per Share

#### Basic and diluted earnings per share

The calculation of basic and diluted earnings per share ("EPS") has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares.

|                            | 2022<br>Cents | 2021<br>Cents |
|----------------------------|---------------|---------------|
| Basic earnings per share   | 88.55         | 39.69         |
| Diluted earnings per share | 88.46         | 39.69         |

| Earnings   | 2022<br>\$'000 | 2021<br>\$'000 |
|--|----------------|----------------|
| The earnings used in the calculation of basic and diluted earnings per share are the same and can be reconciled to the consolidated statement of profit or loss and other comprehensive income as follows: |                |                |
| Profit for the year  | 178,402        | 60,389         |
| Net (profit) attributable to non-controlling interests   | (158)          | (16)           |
| <b>Earnings used in calculating basic and diluted earnings per share</b>   | <b>178,244</b> | <b>60,373</b>  |

| Weighted average number of shares   | 2022        | 2021        |
|---|-------------|-------------|
| The weighted average number of shares used in the calculation of basic earnings per share                                 | 201,291,659 | 152,104,480 |
| The weighted average number of shares and potential ordinary shares used in the calculation of diluted earnings per share | 201,486,594 | 152,104,480 |

The number of ordinary shares in the 2021 financial year were adjusted retrospectively back to 1 July 2019 (see Note 19).

Performance rights under the Australian Clinical Labs Performance Rights Plan are determined to be contingently issuable shares because their issue is contingent upon satisfying specified conditions in addition to the passage of time and therefore are not included in the determination of diluted earnings per share.

Details of the options and rights exercised, forfeited and issued in the period between the reporting date and the date of this report are detailed in Note 21.

## Note 23: Dividends

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>(a) Dividends paid or declared</b>   |                |                |
| Final dividend for the year-ended 30 June 2020 of 6.21 cents per share paid on 29 September 2020 fully franked.<br>On a retrospective basis, in line with the EPS calculation at Note 22, the dividend would have been 14.45 cents per share. | –              | 21,000         |
| Pre IPO dividend of 14.25 cents per share paid on 18 May 2021 fully franked.<br>On a retrospective basis, in line with the EPS calculation at Note 22, the dividend would have been 14.25 cents per share.                                    | –              | 21,000         |
| Interim dividend for the half-year ended 31 December 2021 of 12.00 cents (2021: Nil cents) per share paid on 21 April 2022 fully franked.   | 24,218         | –              |
|   | <b>24,218</b>  | <b>42,000</b>  |
| <b>(b) Dividends declared after the reporting period and not recognised</b>   |                |                |
| Final dividend for the year-ended 30 June 2022 of 41.00 cents per share (2021: Nil cents) has been declared with a record date of 24 August 2022 and payable on 15 September 2022, fully franked.   | 82,752         | –              |
| <b>(b) Franked dividends</b>  |                |                |
| Franking credits available at year end for subsequent financial years based on a tax rate of 30%  | 69,994         | 11,687         |



# Notes to the financial statements

## for the year ended 30 June 2022

### Note 24: Changes to the Composition of the Group

#### Business combinations

##### a) Acquisition of Medlab Pathology

On 20 December 2021, the Group successfully completed the acquisition of Medlab Pathology (Medlab), a leading Australian privately-owned independent pathology provider, with two laboratories and around 300 collection centres across NSW and Queensland.

The details of the business combination are as follows:

|  | \$'000        |
|--|---------------|
| <b>Fair value of consideration transferred</b>       |               |
| Consideration transferred settled in cash            | 60,000        |
| Deferred consideration                               | 5,000         |
| Contingent consideration                             | 5,000         |
| Free cashflow adjustment                             | (9,500)       |
| <b>Total</b>   | <b>60,500</b> |
| <b>Recognised amounts of identifiable net assets</b> |               |
| Inventories  | 2,834         |
| Other assets   | 119           |
| <b>Total current assets</b>                          | <b>2,953</b>  |
| Plant and equipment (Note 10)                        | 7,046         |
| Right-of-use assets                                  | 33,552        |
| <b>Total non-current assets</b>                      | <b>40,598</b> |
| Lease liabilities                                    | 11,205        |
| Provisions   | 1,988         |
| <b>Total current liabilities</b>                     | <b>13,193</b> |
| Lease liabilities                                    | 21,769        |
| Provisions   | 366           |
| Deferred tax liability                               | 144           |
| <b>Total non-current liabilities</b>                 | <b>22,279</b> |
| <b>Identifiable net assets</b>                       | <b>8,079</b>  |
| <b>Goodwill on acquisition (Note 12)</b>             | <b>52,421</b> |

#### Consideration transferred

The acquisition of Medlab is to be settled in cash totalling \$60.5m.

Acquisition-related costs are not included as part of consideration transferred and have been recognised as an expense in the consolidated statement of profit or loss.

#### Contingent consideration

Contingent consideration of \$5.0m is payable if certain revenue targets are met for FY22. The full value of this contingent consideration has been recognised on acquisition as the targets are deemed probable of being achieved.

**b) Acquisition of SunDoctors (prior year)**

On 18 May 2021 in conjunction with the IPO, the Group acquired 100% of the issued share capital in Southern Sun Clinics Pty Ltd (SunDoctors).

The details of the business combination are as follows:

|  | <b>2021</b>    |
|--|----------------|
|  | <b>\$'000</b>  |
| <b>Fair value of consideration transferred</b>       |                |
| Amount settled in cash                               | 90             |
| Shares issued in Australian Clinical Labs Limited    | 74,651         |
| <b>Total</b>   | <b>74,741</b>  |
| <b>Recognised amounts of identifiable net assets</b> |                |
| Cash and cash equivalents                            | 2,358          |
| Trade and other receivables                          | 2,426          |
| Inventories  | 597            |
| Other assets   | 967            |
| <b>Total current assets</b>                          | <b>6,348</b>   |
| Plant and equipment (Note 10)                        | 4,499          |
| Right-of-use assets                                  | 4,942          |
| <b>Total non-current assets</b>                      | <b>9,441</b>   |
| Trade and other payables                             | 4,701          |
| Lease liabilities                                    | 1,807          |
| Provisions   | 1,118          |
| Current tax liabilities                              | 26             |
| Borrowings   | 4,661          |
| Deferred consideration (CL)                          | 664            |
| <b>Total current liabilities</b>                     | <b>12,977</b>  |
| Lease liabilities                                    | 3,229          |
| Deferred tax liabilities                             | 496            |
| <b>Total non-current liabilities</b>                 | <b>3,725</b>   |
| <b>Identifiable net assets</b>                       | <b>(913)</b>   |
| <b>Goodwill on acquisition (Note 12)</b>             | <b>70,235</b>  |
| <b>Brand value on acquisition (Note 12)</b>          | <b>5,600</b>   |
| <b>Customer lists on acquisition (Note 12)</b>       | <b>1,350</b>   |
| <b>Deferred tax on acquisition</b>                   | <b>(1,531)</b> |
| Consideration transferred settled in cash            | (90)           |
| Cash and cash equivalents acquired                   | 2,358          |
| <b>Net cash inflow on acquisition</b>                | <b>2,268</b>   |

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 24: Changes to the Composition of the Group (continued)

#### ***Consideration transferred***

The acquisition of SunDoctors was settled in cash of \$90k and shares issued in the Company amounting to \$74.7m.

Acquisition-related costs are not included as part of consideration transferred and have been recognised as an expense in the consolidated statement of profit or loss, as part of other expenses in the prior financial year.

#### ***Identifiable net assets***

The fair value of the trade and other receivables acquired as part of the business combination amounted to \$2.4m, with a gross contractual amount of \$2.4m. As of acquisition date, the Group's best estimate of the contractual cash flow not expected to be collected is \$nil.

#### **c) Geneseq Pty Ltd**

On 18 May 2021, the Group disposed of all shares in Geneseq Pty Ltd ("Geneseq"), an entity that the Group was deemed to have significant influence over, at cost price.

On 6 June 2022, the Group paid for convertible notes in Geneseq.

## Note 25: Controlled Entities

The financial report includes the financial statements of Australian Clinical Labs Limited and its controlled entities as listed below:

|   | Country of<br>incorporation | Percentage<br>owned<br>(%)<br>2022 | Percentage<br>owned<br>(%)<br>2021 |
|---|-----------------------------|------------------------------------|------------------------------------|
| <i>Parent Entity:</i>   |                             |                                    |                                    |
| Australian Clinical Labs Limited  | Australia                   |                                    |                                    |
| <i>Subsidiaries of Australian Clinical Labs Limited:</i>                          |                             |                                    |                                    |
| ACL MidCo Pty Ltd   | Australia                   | 100                                | 100                                |
| ACL Finco Pty Ltd   | Australia                   | 100                                | 100                                |
| Clinical Laboratories Pty Ltd   | Australia                   | 100                                | 100                                |
| Clinical Laboratories (WA) Pty Ltd  | Australia                   | 100                                | 100                                |
| Perth Medical Laboratories Pty Ltd  | Australia                   | 100                                | 100                                |
| ACL Employee Share Trusco Pty Ltd   | Australia                   | 100                                | –                                  |
| Malvern Pathology Laboratories Sdn Bhd.   | Malaysia                    | 100                                | 100                                |
| Southern Sun Clinics Pty Ltd  | Australia                   | 100                                | 100                                |
| SunDoctors Kalowen Pty Ltd  | Australia                   | 85                                 | 85                                 |
| Southern Sun Practices Pty Ltd  | Australia                   | 100                                | 100                                |
| SunDoctors Taree Pty Ltd  | Australia                   | 100                                | 100                                |
| SunDoctors Coffs Harbour (Southern Cross) Pty Ltd                                 | Australia                   | 100                                | 100                                |
| SunDoctors Pottsville Pty Ltd   | Australia                   | 100                                | 100                                |
| SunDoctors Byron Bay Pty Ltd  | Australia                   | 100                                | 100                                |
| SunDoctors Burleigh Heads Pty Ltd   | Australia                   | 100                                | 100                                |
| SunDoctors Novocastrian Pty Ltd   | Australia                   | 100                                | 100                                |
| Dermapath AI Pty Ltd  | Australia                   | 100                                | 100                                |
| Southern Sun Pathology (Helix) Pty Ltd  | Australia                   | 100                                | 100                                |
| Southern Sun Healthcare Pty Ltd   | Australia                   | 100                                | 100                                |
| SunDoctors Nelson Bay Pty Ltd (formerly known as<br>SunDoctors Joondalup Pty Ltd) | Australia                   | 100                                | 100                                |
| WSCC Healthcare Pty Ltd   | Australia                   | 50                                 | 50                                 |
| Orange Skin Cancer Clinic Pty Ltd   | Australia                   | 100                                | 100                                |
| Ryde Skin Cancer Clinic Pty Ltd   | Australia                   | 100                                | 100                                |
| Bolton Street Cancer Clinic Pty Ltd   | Australia                   | 100                                | 100                                |
| Gosford SCC Pty Ltd   | Australia                   | 100                                | 100                                |
| Southern Sun Pathology Pty Ltd  | Australia                   | 100                                | 100                                |
| Skin Cancer Clinic Parramatta Pty Ltd   | Australia                   | 100                                | 100                                |
| Aussie Skin Cancer Clinics Pty Ltd  | Australia                   | 100                                | 100                                |
| Wollongong SCC Pty Ltd  | Australia                   | 100                                | 100                                |

Malvern Pathology Laboratories Sdn Bhd. recharges its costs plus a mark-up to Clinical Laboratories Pty Ltd which is eliminated upon consolidation.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 26: Interests in Associates and Joint Arrangements

At the end of the 2020 financial year, the Group had a 20% ownership interest in Geneseq Pty Ltd. The interest was immaterial to the Group. The Group's interest in Geneseq was sold on 18 May 2021. Please refer to Note 24(c) for more details.

The Group paid for convertible notes in Geneseq on 6 June 2022. Please refer to Note 24(c) for more details.

### Note 27: Related Parties

#### a) Parent entities and subsidiaries

Australian Clinical Labs Limited is the ultimate Parent Company in the Group comprising the Company and its subsidiaries as detailed in Note 25.

#### b) Key management personnel compensation

Details of remuneration of key management personnel and transactions with them have been disclosed in the Remuneration Report within the Directors' Report. The aggregate remuneration of the key management personnel is shown below:

|                                    | 2022<br>\$'000 | 2021<br>\$'000 |
|------------------------------------|----------------|----------------|
| Short-term employee benefits:      | 3,508          | 3,159          |
| Long-term employee benefits        | 18             | 51             |
| Post-employment benefits           | 107            | 58             |
| Share based payments               | 195            | 159            |
| Share based payments (accelerated) | –              | 469            |
|                                    | <b>3,828</b>   | <b>3,896</b>   |

The IPO triggered the Legacy Plan to vest and subsequently there was an acceleration of the expense associated with this plan which lead to a one-off expense totalling \$920k of which \$469k was in relation to key management personnel. Refer to Note 21 for full details.

### Note 28: Notes to the Statement of Cash Flows

#### (a) Reconciliation of cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the financial period as shown in the statement of cash flows are reconciled to the related items in the statement of financial position as follows:

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| Cash and cash equivalents – at amortised cost | 26,372         | 35,233         |

**(b) Reconciliation of net profit for the year to net cash flows from operating activities**

|  | 2022<br>\$'000 | 2021<br>\$'000 |
|--|----------------|----------------|
| Profit for the year before taxation                | 254,900        | 86,653         |
| <b>Non-cash flows in operating profit</b>          |                |                |
| Depreciation                                       | 106,096        | 88,052         |
| Loss on sale of assets                             | 668            | (26)           |
| Share based payments expense                       | 1,458          | 2,166          |
| Accrued interest expense on borrowings             | 97             | (16,672)       |
| Capitalised borrowing costs                        | 260            | (749)          |
|  | <b>363,479</b> | <b>159,424</b> |
| <b>Changes in assets and liabilities</b>           |                |                |
| (Increase)/decrease in trade and other receivables | (28,119)       | 2,749          |
| (Increase)/decrease in other assets                | 509            | (1,251)        |
| Increase in inventories                            | (3,898)        | (2,261)        |
| Increase in trade and other payables               | 16,487         | 5,175          |
| Increase in provisions                             | 2,915          | 8,592          |
| Increase in other liabilities                      | 1,587          | –              |
| Income tax paid                                    | (68,873)       | (18,564)       |
| <b>Net cash provided by operating activities</b>   | <b>284,087</b> | <b>153,864</b> |

**(c) Non-cash financing and investing activities**

The following non-cash financing and investing activities occurred during the year and are not reflected in the statement of cash flows:

- Acquisition of right-of-use assets (Note 11)
- Options and rights issued to employees for no cash consideration (Note 21)

**(d) Bank facilities and guarantees**

At 30 June 2022, the Group had a bank overdraft available of \$6.3m which had not been utilised at year end (2021: \$6.5m, nil utilised).

Financial guarantees also existed in relation to rental properties. The Group has utilised \$5.9m (2021: \$5.1m) of its \$7.0m (2021: \$7.0m) facility with the Commonwealth Bank at 30 June 2022.

In order to enhance the Group's liquidity, the Group also has available the following unsecured debt facilities:

- \$13.5m funded jointly with Commonwealth Bank and HSBC, which includes the bank overdraft and facility in relation to the financial guarantees above, \$5.9m utilised (2021: \$5.1m utilised, \$13.5m limit).
- \$100.0m funded jointly by Commonwealth Bank and HSBC which is unutilised as at 30 June 2022 (2021: \$100.0m, fully utilised).

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 29: Financial Risk Management

The Group's activities expose it to a variety of financial risks which includes market risk (including currency and interest rate risk), credit risk and liquidity risk. The Group's risk management is coordinated at its head office, in close cooperation with the board of directors, and focuses actively in ensuring the Group's short to medium-term cash flows by minimising potential adverse effects on the financial performance of the Group.

The Group's financial instruments consist mainly of deposit with banks, debt facilities, trade receivables and trade payables. The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The below is an outline of key financial risks and the Group management's strategies for managing them.

| Risk                           | Description   | Strategy for management   |
|--------------------------------|---|---|
| <b>Capital management risk</b> | <p>The Group manages its capital with the aim to ensure the Group's ability to continue to operate as a going concern so that it can continue to provide returns to its shareholders.</p> <p>The Group aims to optimise its debt and equity balance to reduce the cost of capital.</p>  | <p>The Group proactively manages its capital structure and may issue new shares, or enter into rights issues or vary the amount of dividends paid to shareholders.</p> <p>The capital structure of the Group is mainly monitored on the basis of the following ratios, which are also covenants under the Group's debt facilities:</p> <ul style="list-style-type: none"> <li>• <b>Leverage Ratio.</b><br/>The Group's leverage ratio as at 30 June 2022 is -0.09, which is well under the upper threshold of 3.50.</li> <li>• <b>Fixed Charge Cover Ratio.</b><br/>The Group's fixed charge ratio as at 30 June 2022 is approximately 15.57, which is well over the bottom threshold of 1.50.</li> </ul> |
| <b>Market risk</b>             |   |   |
| Interest rate risk             | The Group's exposure to market risk from changes interest rates relates primarily to its short-term cash investments and bank borrowings at variable interest rates.  | The Group may enter into interest rate swap contracts to hedge against exposure to fluctuations in interest rates. The Group did not enter into any interest rate swaps in the current year.  |
| Foreign exchange risk          | <p>The Group has minimum foreign currency risk from the following:</p> <ul style="list-style-type: none"> <li>• Translation of the net assets of the Group's foreign controlled entity, which operates using a different functional currency.</li> <li>• The Group has limited number of transactions that are required to be settled in foreign currencies.</li> </ul> | The Group may enter into cash flow hedges for committed, large and known expenditure denominated in foreign currency to manage its foreign exchange risk.   |
| Price risk                     | The Group does not have significant exposure to fluctuations in the fair values or future cash flows of financial instruments associated with changes in market prices.   | The Group does not currently invest in equity securities or other financial instruments with market prices risk.  |



| Risk                  | Description   | Strategy for management  |
|-----------------------|---|--|
| <b>Credit risk</b>    | <p>The exposure to credit risk at the balance date is the carrying amount of those assets, net any of provisions for impairment as disclosed in Note 7 of the financial report.</p> <p>The Group does not have any material exposure to any individual customers or counterparty other than certain government or statutory funded bodies which the Group operates.</p> | <p>The Group manages credit risk by performing ageing analysis on receivable balances on an ongoing basis. The Group also has a rigorous process in place to minimise bad debts which involve sending out reminder notices, demand for repayments and referral to debt collection agencies.</p> <p>The Group has not renegotiated any material collection/repayment terms of any financial assets in the current of previous financial year.</p> |
| <b>Liquidity risk</b> | The Group is required to maintain a high level of liquidity to ensure that it is capable of meeting its obligations associated with its financial liabilities and to fund its long-term strategic initiatives and expansion plans.  | <p>The Group manages its liquidity risk by:</p> <ul style="list-style-type: none"> <li>• The Group has adequate debt facilities in place should they be required to refinance any short term liabilities.</li> <li>• Ongoing cash flow forecasting and reporting.</li> </ul>   |

#### a) Interest rate risk

The Group's exposure to interest rate risk and the effective weighted average interest rate by maturity period is set out in the below table. Exposure predominantly arises from the Group's borrowings at floating interest plus a fixed margin.

| 2022                  | Average interest rate % | Variable interest rate \$'000 | Fixed interest rate     |                     |                          | Total \$'000 |
|-----------------------|-------------------------|-------------------------------|-------------------------|---------------------|--------------------------|--------------|
|                       |                         |                               | Less than 1 year \$'000 | 1 to 5 years \$'000 | More than 5 years \$'000 |              |
| Financial assets      |                         |                               |                         |                     |                          |              |
| Cash                  | 0.17%                   | 26,372                        | –                       | –                   | –                        | 26,372       |
| Financial liabilities |                         |                               |                         |                     |                          |              |
| Bank loans            | BBSY + 1.5% - 2.40%     | –                             | –                       | –                   | –                        | –            |
| Lease liabilities     | 2.05% - 7.00%           | –                             | (94,767)                | (154,374)           | (13,236)                 | (262,377)    |
| Total                 |                         | 26,372                        | (94,767)                | (154,374)           | (13,236)                 | (236,005)    |

| 2021                  | Average interest rate % | Variable interest rate \$'000 | Fixed interest rate     |                     |                          | Total \$'000 |
|-----------------------|-------------------------|-------------------------------|-------------------------|---------------------|--------------------------|--------------|
|                       |                         |                               | Less than 1 year \$'000 | 1 to 5 years \$'000 | More than 5 years \$'000 |              |
| Financial assets      |                         |                               |                         |                     |                          |              |
| Cash                  | 0.15%                   | 35,233                        | –                       | –                   | –                        | 35,233       |
| Financial liabilities |                         |                               |                         |                     |                          |              |
| Bank loans            | BBSY + 1.5% - 2.40%     | (99,511)                      | –                       | –                   | –                        | (99,511)     |
| Lease liabilities*    | 2.05% - 7.00%           | –                             | (69,996)                | (119,862)           | (14,482)                 | (204,340)    |
| Total                 |                         | (64,278)                      | (69,996)                | (119,862)           | (14,482)                 | (268,618)    |

\* ACL has revised the previous year financial statements. Refer to notes 11 and 15 for further details.

# Notes to the financial statements

## for the year ended 30 June 2022

### Note 29: Financial Risk Management (continued)

#### b) Sensitivity Analysis

The following table summarises the sensitivity of the Group's financial asset and liabilities to interest rate risk. The analysis has been determined based on the Group's exposure to variable interest rates during the financial year projecting a reasonably possible change taking place at the beginning of the financial year, held constant throughout the financial year and applied to variable interest payments made throughout the financial year.

|                              | Carrying amount<br>\$'000 | Result                           |                                  | Equity                           |                                  |
|------------------------------|---------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|                              |                           | 1.0%/100BP<br>increase<br>\$'000 | 1.0%/100BP<br>decrease<br>\$'000 | 1.0%/100BP<br>increase<br>\$'000 | 1.0%/100BP<br>decrease<br>\$'000 |
| <b>2022</b>                  |                           |                                  |                                  |                                  |                                  |
| <b>Financial assets</b>      |                           |                                  |                                  |                                  |                                  |
| Cash                         | 26,372                    | 264                              | (264)                            | 264                              | (264)                            |
| <b>Financial liabilities</b> |                           |                                  |                                  |                                  |                                  |
| Bank loans                   | —                         | —                                | —                                | —                                | —                                |
| <b>Total</b>                 | <b>26,372</b>             | <b>264</b>                       | <b>(264)</b>                     | <b>264</b>                       | <b>(264)</b>                     |

|                              | Carrying amount<br>\$'000 | Result                          |                                 | Equity                          |                                 |
|------------------------------|---------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                              |                           | 0.5%/50BP<br>increase<br>\$'000 | 0.5%/50BP<br>decrease<br>\$'000 | 0.5%/50BP<br>increase<br>\$'000 | 0.5%/50BP<br>decrease<br>\$'000 |
| <b>2021</b>                  |                           |                                 |                                 |                                 |                                 |
| <b>Financial assets</b>      |                           |                                 |                                 |                                 |                                 |
| Cash                         | 35,233                    | 176                             | (176)                           | 176                             | (176)                           |
| <b>Financial liabilities</b> |                           |                                 |                                 |                                 |                                 |
| Bank loans                   | (99,511)                  | (498)                           | 498                             | (498)                           | 498                             |
| <b>Total</b>                 | <b>(64,278)</b>           | <b>(322)</b>                    | <b>322</b>                      | <b>(322)</b>                    | <b>322</b>                      |

### Note 30: Parent Entity Information

|                          | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------------|----------------|----------------|
| <b>Assets</b>            |                |                |
| Current assets           | 230,613        | 226,984        |
| Non-current assets       | 585,468        | 586,579        |
| <b>Total assets</b>      | <b>816,081</b> | <b>813,563</b> |
| <b>Liabilities</b>       |                |                |
| Current liabilities      | 148            | 865            |
| Non-current liabilities  | —              | —              |
| <b>Total liabilities</b> | <b>148</b>     | <b>865</b>     |
| <b>Equity</b>            |                |                |
| Issued capital           | 797,975        | 797,975        |
| Reserves                 | 1,501          | 43             |
| Retained earnings        | 16,457         | 14,680         |
| <b>Total equity</b>      | <b>815,933</b> | <b>812,698</b> |

|                                   | 2022<br>\$'000 | 2021<br>\$'000 |
|-----------------------------------|----------------|----------------|
| <b>Financial performance</b>      |                |                |
| Loss for the year                 | (1,505)        | (9,353)        |
| <b>Total comprehensive income</b> | <b>(1,505)</b> | <b>(9,353)</b> |

### Note 31: Auditors' Remuneration

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>Auditor of Australian Clinical Labs Limited – Audit Services</b> |                |                |
| Audit of the financial report for the financial year                | 243            | 195            |
| Review of the financial report for the half year                    | 69             | 85             |
| <b>Total audit and other assurance services</b>                     | <b>312</b>     | <b>280</b>     |

### Note 32: Contingent Asset

During the year one of our laboratories based in Queensland was flooded with extensive damage caused to the laboratory equipment and consumables on hand.

An insurance claim process is underway, however at 30 June 2022 the insurance claim had not been verified in its entirety and as such a receivable for the entire claim has not been recorded at 30 June 2022. The Group was able to get the insurers to agree to some specific items and as such, there was insurance income recorded for \$1.6m in the statement of profit and loss. This was also in line with the value of assets and consumables written off during the year and as such there is no impact on the net profit after tax as a result of the insurance event.

The Group has a contingent asset for the remaining balance of the claim that has yet to be quantified and verified by the insurers, which has not been recognised in the financial statements.

### Note 33: Deed of Cross Guarantee

Pursuant to ASIC Corporations (Wholly-owned Companies) Instrument 2016/785, the wholly-owned subsidiaries listed below are relieved from the *Corporations Act 2001* requirements for preparation, audit and lodgement of financial reports, and Directors' reports.

It is a condition of the Instrument that the relevant holding entity and each of the relevant subsidiaries enter into a Deed of Cross Guarantee. The effect of the Deed is that each holding entity guarantees to each creditor payment in full of any debt in the event of winding up of any of the subsidiaries in each Group under certain provisions of the *Corporations Act 2001*. If a winding up occurs under other provisions of the *Corporations Act 2001*, each holding entity will only be liable in the event that after six months any creditor has not been paid in full. The subsidiaries have also given similar guarantees in the event that each holding entity is wound up.

The parent entity and subsidiaries subject to the Deed of Cross Guarantee as at 30 June 2022 are as follows:

- Australian Clinical Labs Limited
- ACL MidCo Pty Ltd
- ACL FinCo Pty Ltd
- Clinical Laboratories Pty Ltd
- Clinical Laboratories (WA) Pty Ltd
- Southern Sun Clinics Pty Ltd
- Southern Sun Pathology Pty Ltd
- Southern Sun Healthcare Pty Ltd
- Southern Sun Pathology (Helix) Pty Ltd

These entities above represent a 'Closed Group' for the purposes of the Instrument.

# Notes to the financial statements

for the year ended 30 June 2022

## Note 33: Deed of Cross Guarantee (continued)

### a) Consolidated statement of profit or loss of the Closed Group

|   | 2022<br>\$'000   | 2021<br>\$'000   |
|---|------------------|------------------|
| Revenue   | 985,212          | 641,616          |
| Other income  | 1,561            | (2,034)          |
| <b>Total</b>  | <b>986,773</b>   | <b>639,582</b>   |
| Consumables   | (207,143)        | (119,547)        |
| Labour costs  | (307,527)        | (245,957)        |
| Property costs  | (17,096)         | (14,015)         |
| Repairs and maintenance                                       | (7,972)          | (6,859)          |
| IPO transaction costs   | –                | (17,420)         |
| Acquisition related expenses                                  | (7,379)          | –                |
| Insurance write-off and associated costs                      | (1,561)          | –                |
| Other operating expenses                                      | (67,462)         | (40,008)         |
| Depreciation  | (10,888)         | (9,720)          |
| Depreciation of right-of-use assets                           | (93,724)         | (77,865)         |
| Amortisation of acquired intangible assets                    | 196              | 7                |
| <b>Total operating costs</b>                                  | <b>(720,556)</b> | <b>(531,384)</b> |
| <b>Earnings before interest and tax</b>                       | <b>266,217</b>   | <b>108,198</b>   |
| Net finance costs   | (11,635)         | (21,848)         |
| <b>Profit before income tax</b>                               | <b>254,582</b>   | <b>86,350</b>    |
| Income tax expense  | (76,519)         | (26,176)         |
| <b>Profit for the year</b>                                    | <b>178,063</b>   | <b>60,174</b>    |
| Net (profit) attributable to non-controlling interests        | (158)            | (16)             |
| <b>Net profit attributable to members of the Closed Group</b> | <b>177,905</b>   | <b>60,158</b>    |

### b) Consolidated statement of other comprehensive income of the Closed Group

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| <b>Profit for the year</b>  | <b>178,063</b> | <b>60,174</b>  |
| <b>Other comprehensive income</b>                                     |                |                |
| <b>Items that may be reclassified subsequently to profit and loss</b> |                |                |
| Exchange differences on translation of foreign operations             | –              | –              |
| <b>Other comprehensive income for the year, net of tax</b>            | <b>–</b>       | <b>–</b>       |
| <b>Total comprehensive income for the year</b>                        | <b>178,063</b> | <b>60,174</b>  |
| <b>Total comprehensive income attributable to:</b>                    |                |                |
| Members of the Closed Group   | 177,905        | 60,158         |
| Non-controlling interests   | 158            | 16             |
|   | <b>178,063</b> | <b>60,174</b>  |

### c) Reconciliation of retained earnings of the Closed Group

|   | 2022<br>\$'000 | 2021<br>\$'000 |
|---|----------------|----------------|
| Retained earnings at the beginning of the financial year  | 61,823         | 41,099         |
| Profit from ordinary activities after income tax expense  | 177,906        | 60,158         |
| Dividends paid during the year                            | (24,218)       | (42,000)       |
| Reclassification of pre IPO Management Equity Plan        | –              | 2,566          |
| <b>Retained earnings at the end of the financial year</b> | <b>215,511</b> | <b>61,823</b>  |

### d) Consolidated Statement of Financial Position of the Closed Group

|                                  | 2022<br>\$'000 | 2021<br>\$'000 |
|----------------------------------|----------------|----------------|
| <b>CURRENT ASSETS</b>            |                |                |
| Cash and cash equivalents        | 25,098         | 34,565         |
| Trade and other receivables      | 90,834         | 62,864         |
| Inventories                      | 19,980         | 13,249         |
| Other assets                     | 12,516         | 7,159          |
| <b>TOTAL CURRENT ASSETS</b>      | <b>148,428</b> | <b>117,837</b> |
| <b>NON-CURRENT ASSETS</b>        |                |                |
| Plant and equipment              | 56,940         | 40,784         |
| Right-of-use assets*             | 250,308        | 193,758        |
| Intangible assets                | 163,739        | 111,371        |
| Other assets                     | 150            | –              |
| Deferred tax assets              | 9,803          | 16,145         |
| <b>TOTAL NON-CURRENT ASSETS</b>  | <b>480,940</b> | <b>362,058</b> |
| <b>TOTAL ASSETS</b>              | <b>629,368</b> | <b>479,895</b> |
| <b>CURRENT LIABILITIES</b>       |                |                |
| Trade and other payables         | 58,934         | 42,072         |
| Lease liabilities*               | 93,964         | 69,170         |
| Provisions                       | 53,593         | 48,441         |
| Current tax liabilities          | 5,659          | 4,003          |
| Deferred consideration           | 10,000         | 200            |
| Other liabilities                | 1,587          | –              |
| <b>TOTAL CURRENT LIABILITIES</b> | <b>223,737</b> | <b>163,886</b> |

\* ACL has revised the previous year financial statements. Refer to notes 11 and 15 for further details.

# Notes to the financial statements

for the year ended 30 June 2022

## Note 33: Deed of Cross Guarantee (continued)

|                                      | 2022<br>\$'000 | 2021<br>\$'000 |
|--------------------------------------|----------------|----------------|
| <b>NON-CURRENT LIABILITIES</b>       |                |                |
| Lease liabilities*                   | 166,571        | 132,838        |
| Borrowings                           | —              | 99,511         |
| Provisions                           | 2,712          | 2,556          |
| <b>TOTAL NON-CURRENT LIABILITIES</b> | <b>169,283</b> | <b>234,905</b> |
| <b>TOTAL LIABILITIES</b>             | <b>393,020</b> | <b>398,791</b> |
| <b>NET ASSETS</b>                    | <b>236,348</b> | <b>81,104</b>  |
| <b>EQUITY</b>                        |                |                |
| Issued capital                       | 797,975        | 797,975        |
| Reserves                             | (777,251)      | (778,710)      |
| Retained earnings                    | 215,511        | 61,823         |
| <b>Total Closed Group interest</b>   | <b>236,235</b> | <b>81,088</b>  |
| <b>Non-controlling Interest</b>      | <b>113</b>     | <b>16</b>      |
| <b>TOTAL EQUITY</b>                  | <b>236,348</b> | <b>81,104</b>  |

\* ACL has revised the previous year financial statements. Refer to notes 11 and 15 for further details.

## Note 34: Subsequent Events

There were no other significant changes in the Group's state of affairs that occurred following the end of the financial year and up to the date of the financial report, other than those referred to elsewhere in this report.

## Directors' declaration

In the Directors' opinion:

- a) the financial statements and notes set out on pages 37 to 82 are in accordance with the *Corporations Act* 2001, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations* 2001 and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the Group's financial position as at 30 June 2022 and of its performance for the financial year ended on that date; and
- b) there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable; and
- c) at the date of this declaration, there are reasonable grounds to believe that the members of the Closed Group identified in Note 33 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the Deed of Cross Guarantee described in Note 33.

Note 1(a) confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required under section 295A of the *Corporations Act* 2001.

This declaration is made in accordance with a resolution of the Directors.



Michael Alscher  
Chair  
9 August 2022



Melinda McGrath  
CEO and Executive Director  
9 August 2022



# Independent Auditor's Report



AUSTRALIAN CLINICAL LABS LIMITED  
AND CONTROLLED ENTITIES  
ABN: 94 645 711 128

INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF  
AUSTRALIAN CLINICAL LABS LIMITED

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Australian Clinical Labs Limited "the Company" and its controlled entities "the Group", which comprises the consolidated statement of financial position as at 30 June 2022, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2022 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* "the Code" that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key Audit Matter   | How our audit addressed the key audit matter   |
|--|--|
| <i>Carrying value of Goodwill</i><br>Refer to Note 1(l) and Note 12  |  |
| At 30 June 2022 the Group's balance sheet includes goodwill relating to one cash generating unit ("CGU"). We believe due to the significance of the goodwill balance, that the carrying value is a key audit matter. | Our procedures included, amongst others: <ul style="list-style-type: none"><li>Assessing management's determination of the Group's CGU based on our understanding of the nature of the Group's business and the economic environment in which it operates.</li></ul> |

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# Independent Auditor's Report



**AUSTRALIAN CLINICAL LABS LIMITED  
AND CONTROLLED ENTITIES**  
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**INDEPENDENT AUDITOR'S REPORT  
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Specifically, the key audit matter for us was whether the Group's value in use model for impairment included appropriate consideration and support for significant estimates and judgements and the selection of key external and internal inputs.

- Understanding and evaluating the design and implementation of management's process and controls regarding valuation of the Group's goodwill assets to determine any asset impairment including the procedures around the preparation and review of forecasts.

Management's assessment of impairment of the Group's goodwill balances incorporated significant estimates and judgements in respect of factors such as forecast:

- revenues;
- expenses;
- capital expenditure; and
- economic assumptions in the cash flow model such as, discount rates, growth rates and terminal growth rate.

- Evaluating the Group's significant estimates and judgements used to determine the recoverable value of its assets, including those relating to forecast revenue, expenses, capital expenditure, and other economic assumptions.
- Engaging an auditor's expert to evaluate the key economic assumptions to external market data.
- Recalculating the mathematical accuracy of the cash flow model.
- Assessing the historical accuracy of forecasting of the Group.
- Performing sensitivity analysis in relation to the significant estimates and judgements made by management.
- Assessing the adequacy of disclosure in the financial statements.

***Business combination of Medlabs***  
Refer to Note 1(c) and Note 24

On 20 December 2021 the Group acquired Medlabs pathology business for gross purchase consideration of \$60.5 million.

Accounting for this transaction is a complex and judgemental exercise, requiring management to assess the fair value of acquired assets and liabilities, in particular assessing the allocation of purchase consideration to goodwill and any separately identifiable intangible assets such as customer contracts and relationships.

It is due to the size of the acquisition and the estimation process involved in accounting for it that this is a key area of audit focus.

Our procedures included, amongst others:

- We read the sale and purchase agreement to understand key terms and conditions;
- Evaluated the Group's purchase price allocation based on managements assumptions and estimates.
- Recalculating the Group's purchase price allocation using observable inputs.
- Performed substantive audit procedures on material acquired balances.
- Assessing the adequacy of disclosure in the financial statements.

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# Independent Auditor's Report



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**INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF  
AUSTRALIAN CLINICAL LABS LIMITED**

## *Other Information*

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2022, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## *Responsibilities of the Directors for the Financial Report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## *Auditor's Responsibilities for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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# Independent Auditor's Report



**AUSTRALIAN CLINICAL LABS LIMITED  
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ABN: 94 645 711 128**

**INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF  
AUSTRALIAN CLINICAL LABS LIMITED**

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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# Independent Auditor's Report



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**INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF  
AUSTRALIAN CLINICAL LABS LIMITED**

## **Report on the Remuneration Report**

### *Opinion on the Remuneration Report*

We have audited the Remuneration Report included in pages 21 to 35 of the directors' report for the year ended 30 June 2022. In our opinion, the Remuneration Report of Australian Clinical Labs Limited, for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

### *Responsibilities*

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

A handwritten signature in black ink, appearing to be 'S D Whitchurch'.

**S D WHITCHURCH**  
Partner

A handwritten signature in black ink, appearing to be 'Pitcher Partners'.

**PITCHER PARTNERS**  
Melbourne

9 August 2022

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