X2M Connect Limited Appendix 4E Preliminary final report



1. Company details

Name of entity: X2M Connect Limited

ACN: 637 951 154

Reporting period: For the period ended 30 June 2022 Previous period: For the period ended 30 June 2021

2. Results for announcement to the market

| | | | \$ |
|---|----|--------|--------------|
| Revenues from ordinary activities | up | 82% to | 10,387,638 |
| Loss from ordinary activities after tax attributable to the owners of X2M Connect Limited | up | 24% to | (10,235,780) |
| Loss for the period attributable to the owners of X2M Connect Limited | up | 24% to | (10,235,780) |

Dividends

There were no dividends paid, recommended or declared during the current financial period.

Key points

The 2022 financial year was a transformative one for X2M. It saw the Company listed on the Australian Securities Exchange in September 2021. The period also saw all core business metrics perform well as the Company's strategy of investing in growth delivered results. Key operational metrics compared to the prior corresponding period (pcp) ended 30 June 2021 were:

- Revenues from ordinary activities are up 82% to \$10.4 million
- 12 new enterprise and government customers were added during the year increasing the total customer base to 46, up 35% on the pcp
- Total connected devices increased to 245,265 up from 123,256 on the pcp
- Zero customer churn was experienced
- X2M's balance sheet was strengthened following the successful IPO and repayment of the majority of borrowings

Group Commentary

X2M's FY22 results reflect the Company's strategy to invest in growth, move into new markets and one off costs associated with the September 2021 IPO.

Revenue for the period was \$10.4 million, up 82% on the pcp, an increase reflective of significant organic growth across all operating jurisdictions. South Korean operations continued to perform well, driven by deployments at Bucheon, Okcheon and Jeonju, with an addressable market of 360,000 households. The Group also won several tenders from Korea Water Resources Corporation (K Water) to deploy remote water monitoring solutions across various municipalities. Taiwan continued its progress as the Group's incubation hub securing the first commercial deployment of X2M's new energy management solution. The China market, which the Group entered in 2021, made good progress reporting revenues of \$3.3 million for the year. The Group's total connected devices increased to 245,265 at 30 June 2022, adding approximately 122,000 connected devices to X2M's patented software platform over the year, representing 99% growth on the pcp.

Other income was \$0.4 million, mainly consisting of \$0.3 million in the research and development tax incentive. The reduction compared to the pcp was predominately due to the COVID-19 assistance of \$0.4 million received from the Australian government in the prior year.

Gross profit margin was 22%, compared to 29% pcp. This reduced number was mainly attributable to low margin sales into the China market as part of X2M's growth strategy and higher component costs associated with the global supply shortage of semi-conductors.

Operating expenses, excluding cost of sales and IPO expenses, were \$9.0 million up 27% on pcp. Key expenses were:

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- \$5.2 million in employee benefits and staff costs, up 12%, or \$0.6 million, on pcp. This increase in part reflected the
 onboarding of staff to support the China market entry and growth in customers. It also included director and company
 secretarial fees for a full financial year.
- \$2.0 million in other expenses (pcp: \$1.1 million), including additional costs associated with being a listed entity and \$0.8 million incurred on delivering product maintenance.
- \$1.4 million in professional fees (pcp: \$0.9 million), including additional contractors and associated recruitment costs to support growth.

Cost of sales were up 98% or \$4.0 million on pcp to \$8.1 million, reflecting increased sales volumes and higher component costs as outlined above.

Non-cash share based payments and IPO expenses were \$3.1 million (pcp: \$2.7 million).

The following table summarises key reconciling items between the statutory after tax result attributable to the shareholders of the Company and adjusted EBITDA*:

| | Consolidated | |
|---|---|---|
| | 2022 \$'000 | 2021 \$'000 |
| Revenue | 10,388 | 5,700 |
| Adjusted EBITDA* Depreciation and amortisation | (6,124) (946) | (4,439) (1,245) |
| Adjusted EBIT* Share-based payments expense** One off IPO expenses Finance costs Income tax benefit/(expense) | (7,070) (2,184) (892) (75) (15) | (5,684) (2,072) (682) (161) 344 |
| Loss after income tax | (10,236) | (8,255) |

- * Adjusted EBITDA is a non-IFRS measure calculated as earnings before income tax, and before depreciation and amortisation, finance costs, share based payments and one-off IPO expenses. The Board assesses the underlying performance of the business based on measures of Adjusted EBITDA and Adjusted EBIT which exclude the effect of non-operating and non-recurring items.
- ** Share-based payments expense relates to non-cash shares and options issued under the Employee Incentive Plan.

Financial position

The Group's cash and cash equivalents as at 30 June 2022 were \$1.02 million, a decrease of \$0.9 million from 30 June 2021, mainly attributable to \$8.0 million (before costs) raised at the IPO offset by operating spend and the negative impact from FX movements. Borrowings were reduced to \$0.6 million, down from \$2.4 million at 30 June 2021.

3. Net tangible assets

| | Reporting period Cents | Previous period Cents |
|---|------------------------------|-----------------------------|
| Net tangible assets per ordinary security | (0.68) | (2.72) |

The net tangible assets per ordinary share figures were calculated based on 140,101,536 shares on issue at 30 June 2022 and 88,062,050 shares on issue at 30 June 2021.

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Date: 31 August 2022

4. Control gained over entities Not applicable. 5. Loss of control over entities Not applicable. 6. Dividends Current period There were no dividends paid, recommended or declared during the current financial period. Previous period There were no dividends paid, recommended or declared during the previous financial period. 7. Dividend reinvestment plans Not applicable. 8. Details of associates and joint venture entities Not applicable. 9. Foreign entities Details of origin of accounting standards used in compiling the report: Not applicable. 10. Audit qualification or review Details of audit/review dispute or qualification (if any): The financial statements are in the process of being audited and an unqualified opinion is expected to be issued. 11. Attachments Details of attachments (if any): The Preliminary Financial Report of X2M Connect Limited for the period ended 30 June 2022 is attached. 12. Signed

Hon. Alan Stockdale AO Non-Executive Chairman Melbourne

Signed _____



X2M Connect Limited

ACN 637 951 154

Preliminary Financial Report - 30 June 2022

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X2M Connect Limited Corporate directory 30 June 2022



Directors Hon. Alan Stockdale AO (Non-Executive Chairman)

Ms Jodie Leonard (Non-Executive Director)
Mr Damien Johnston (Non-Executive Director)
Mr John Stewart (Non-Executive Director)

Chief Executive Officer Mr Mohan Jesudason

Company secretary Mr Oliver Carton

Registered office Suite 1.01b, Building B, and principal place of business 18-24 Ricketts Road,

18-24 Ricketts Road, Mount Waverley, VIC 3149

Telephone: 1800 926 926 (1800 X2M X2M)

Share register Automic Pty Ltd

Level 5, 126 Phillip Street, Sydney, NSW 2000

Telephone: +61 2 9698 5414

Auditor Grant Thornton

Collins Square Tower 5, 727 Collins Street, Melbourne, VIC 3008

Stock exchange listing X2M Connect Limited securities are listed on the Australian Securities Exchange

(ASX code: X2M and X2MO)

Website www.x2mconnect.com

X2M Connect Limited Statement of profit or loss and other comprehensive income For the period ended 30 June 2022



| Revenue 3 10,387,638 5,700,396 Other income 4 443,213 819,279 Total revenue and other income 4 443,213 819,279 Total revenue and other income 10,830,851 6,519,675 Expenses (8,074,964) (4,074,487) Employee benefits expense (5,194,039) (4,622,097) Share based payments (2,184,136) (2,072,156) Depreciation and amortisation expense (946,043) (1,244,792) Finance costs (74,658) (161,084) Telephone expenses (271,008) (205,055) Short-term lease expenses (62,203) (101,779) Other expenses (1,979,152) (1,089,671) Professional fees (1,373,894) (866,441) IPO expenses (891,708) (681,534) |
|--|
| Revenue 3 10,387,638 5,700,396 Other income 4 443,213 819,279 Total revenue and other income 10,830,851 6,519,675 Expenses 2 8 8 8 9,671 9,675 10,724,487 10,724,487 10,724,487 10,724,487 10,724,487 10,724,487 10,724,439 10,724,4792 </th |
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| Professional fees (1,373,894) (866,441) IPO expenses (891,708) (681,534) |
| IPO expenses |
| |
| |
| Total expenses(21,051,805)(15,119,096) |
| Loss before income tax (expense)/benefit (10,220,954) (8,599,421) |
| Income tax (expense)/benefit (14,826) 344,307 |
| Loss after income tax (expense)/benefit for the period attributable to the owners of X2M Connect Limited (10,235,780) (8,255,114) |
| Other comprehensive income |
| Items that may be reclassified subsequently to profit or loss |
| Foreign currency translation (9,957) (260,670) |
| Other comprehensive income for the period, net of tax (9,957) (260,670) |
| |
| Total comprehensive income for the period attributable to the owners of X2M Connect Limited (10,245,737) (8,515,784) |
| Cents Cents |
| Basic earnings per share 10 (7.70) (12.21) |
| Diluted earnings per share 10 (7.70) (12.21) |

X2M Connect Limited Statement of financial position As at 30 June 2022



| | Consolidated | | |
|---|--------------|----------------------|----------------------|
| | Note | 2022 \$ | 2021 \$ |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | | 1,020,020 | 1,952,842 |
| Trade and other receivables | | 241,489 | 204,826 |
| Contract assets | | 796,228 | 237,483 |
| Inventories Other assets | | 135,135 2,054,133 | 76,317 1,506,599 |
| Total current assets | | 4,247,005 | 3,978,067 |
| Total current assets | | 4,247,000 | 3,970,007 |
| Non-current assets | | 227 222 | 000 050 |
| Property, plant and equipment and right-of-use assets | _ | 627,622 | 632,856 |
| Intangible assets Other assets | 5 | 3,095,854 201,972 | 2,196,687 128,021 |
| Total non-current assets | | 3,925,448 | 2,957,564 |
| Total non current assets | | 3,323,440 | 2,557,504 |
| Total assets | | 8,172,453 | 6,935,631 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 6 | 2,236,186 | 2,044,068 |
| Contract liabilities | | 2,203,139 | 1,070,696 |
| Borrowings | | 558,476 | 2,408,423 |
| Lease liabilities | | 243,075 | 129,056 |
| Derivative financial instruments | | - | 31,488 |
| Employee benefits | | 739,164 | 675,331 |
| Provisions Total current liabilities | | | 28,540 |
| Total current liabilities | | 5,980,040 | 6,387,602 |
| Non-current liabilities | | | |
| Lease liabilities | | 340,380 | 113,232 |
| Employee benefits | | 296,341 | 249,577 |
| Total non-current liabilities | | 636,721 | 362,809 |
| Total liabilities | | 6,616,761 | 6,750,411 |
| Net assets | | 1,555,692 | 185,220 |
| Equity | | | |
| Issued capital | 7 | 19,293,275 | 9,412,958 |
| Reserves | - | 2,141,509 | 415,574 |
| Accumulated losses | | (19,879,092) | (9,643,312) |
| Total equity | | 1,555,692 | 185,220 |
| | | | |

X2M Connect Limited Statement of changes in equity For the period ended 30 June 2022



| Consolidated | Issued capital \$ | Reserves \$ | Accumulated losses \$ | Total equity \$ |
|--|-------------------------------------|---------------------------|-----------------------------|-------------------------------------|
| Balance at 1 July 2020 | 260 | 23,813 | (1,388,198) | (1,364,125) |
| Loss after income tax benefit for the period Other comprehensive income for the period, net of tax | | - (260,670) | (8,255,114) | (8,255,114) (260,670) |
| Total comprehensive income for the period | - | (260,670) | (8,255,114) | (8,515,784) |
| Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 7) Share-based payments Issue of shares on conversion of convertible notes | 2,013,000 1,419,725 5,979,973 | - 652,431 - | - - - | 2,013,000 2,072,156 5,979,973 |
| Balance at 30 June 2021 | 9,412,958 | 415,574 | (9,643,312) | 185,220 |
| | | | | |
| Consolidated | Issued capital \$ | Reserves \$ | Accumulated losses | Total equity \$ |
| Consolidated Balance at 1 July 2021 | capital | | losses | Total equity \$ 185,220 |
| | capital \$ | \$ | losses \$ | \$ |
| Balance at 1 July 2021 Loss after income tax expense for the period | capital \$ | \$ 415,574 - | losses \$ (9,643,312) | \$ 185,220 (10,235,780) |
| Balance at 1 July 2021 Loss after income tax expense for the period Other comprehensive income for the period, net of tax | capital \$ | \$ 415,574 - (9,957) | (9,643,312) (10,235,780) | \$ 185,220 (10,235,780) (9,957) |

X2M Connect Limited Statement of cash flows For the period ended 30 June 2022



| | Consolidated | | idated |
|--|--------------|-------------------|--------------|
| | Note | 2022 \$ | 2021 \$ |
| Cash flows from operating activities | | | |
| Receipts from customers | | 12,074,079 | 7,279,600 |
| Receipts from government grants | | 352,389 | 497,178 |
| Payments to suppliers and employees | | (18,634,402) | (11,017,595) |
| Net cash used in operating activities | | (6,207,934) | (3,240,817) |
| Cash flows from investing activities | | | |
| Payments for property, plant and equipment | | (38,608) | _ |
| Payments for intangibles | | (1,659,929) | (776,738) |
| (Payment)/Proceeds (for)/ from release of security deposits | | (114,889) | 128,097 |
| Net cash used in investing activities | | (1,813,426) | (648,641) |
| Cash flows from financing activities | | | |
| Proceeds from issue of shares | 7 | 8,000,000 | 2,070,000 |
| Share issue transaction costs | | (694,743) | (57,000) |
| Proceeds from convertible notes | | 500,000 | 2,800,000 |
| Net proceeds/(repayments) from/(of) borrowings | | (395,612) | 952,221 |
| Repayment of lease liabilities (including interest) | | (195,635) | (225,013) |
| Net cash from financing activities | | 7,214,010 | 5,540,208 |
| Net increase/(decrease) in cash and cash equivalents | | (807,350) | 1,650,750 |
| Cash and cash equivalents at the beginning of the financial period | | 1,952,842 | 302,092 |
| Effects of exchange rate changes on cash and cash equivalents | | (125,472) | |
| Cash and cash equivalents at the end of the financial period | | 1,020,020 | 1,952,842 |



Note 1. Significant accounting policies

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of X2M as at 30 June 2022 and the results of all subsidiaries for the period then ended.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the Group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Foreign currency translation

The financial statements are presented in Australian dollars, which is X2M Connect Limited's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

Note 2. Operating segments

Identification of reportable operating segments

The Consolidated Entity has identified its operating segments based on business activities in South Korea, China and Taiwan. These operating segments are based on the internal reports that are reviewed and used by the Chief Executive Officer in assessing the performance and in determining the allocation of resources.

The principal continuing activities of the Consolidated Entity consisted of carrying on its business to deploy devices and connect them to its proprietary software platform, where the company generates upfront hardware revenue and platform subscription fees.

The Other segment comprises Australia, which is a cost centre for corporate costs including head office, R&D and software development; and Hong Kong and Japan.



Note 2. Operating segments (continued)

Intersegment transactions

Intersegment transactions were made at market rates. These transactions included internal services provided by Australian head office to overseas subsidiaries and intersegment sales. Intersegment transactions are eliminated on consolidation.

Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

Major customers

During the year ended 30 June 2022, three customers from South Korea contributed \$3,307,717, representing 32% of total external revenues. One customer from China contributed \$3,294,587, representing 32% of total external revenues.

Operating segment information

| Consolidated - 2022 | South Korea \$ | China \$ | Taiwan \$ | Other \$ | Total \$ |
|--------------------------------|----------------------|-------------|--------------|-------------|--------------|
| Revenue | | | | | |
| Sales to external customers | 6,183,307 | 3,294,587 | 296,092 | 613,652 | 10,387,638 |
| Intersegment sales | 289,753 | - | 200,002 | - | 289,753 |
| Total sales revenue | 6,473,060 | 3,294,587 | 296,092 | 613,652 | 10,677,391 |
| Other income | 75,432 | 5,845 | 11,610 | 350,326 | 443,213 |
| Total segment revenue | 6,548,492 | 3,300,432 | 307,702 | 963,978 | 11,120,604 |
| Intersegment eliminations | | | | 333,5.3 | (289,753) |
| Total revenue and other income | | | | = | 10,830,851 |
| | | | | - | . 0,000,00 |
| Adjusted EBITDA* | (1,620,124) | (194,948) | (838,136) | (3,471,201) | (6,124,409) |
| Depreciation and amortisation | (430,290) | (91,626) | (20,237) | (403,890) | (946,043) |
| Adjusted EBIT* | (2,050,414) | (286,574) | (858,373) | (3,875,091) | (7,070,452) |
| - | | | | | <u> </u> |
| Unallocated | | | | | |
| Share based payments** | | | | | (2,184,136) |
| IPO expenses*** | | | | | (891,708) |
| Finance costs | | | | | (74,658) |
| Income tax expense | | | | <u>-</u> | (14,826) |
| Loss after income tax expense | | | | - | (10,235,780) |
| A (- | | | | | |
| Assets | 0.074.005 | 040 400 | 070 500 | 5 04 4 44 0 | 0.470.450 |
| Segment assets | 2,374,285 | 213,188 | 270,562 | 5,314,418 | 8,172,453 |
| Total assets | | | | - | 8,172,453 |
| Liabilities | | | | | |
| Segment liabilities | 3,391,293 | 170,642 | 163,551 | 2,891,275 | 6,616,761 |
| Total liabilities | 0,001,200 | 170,012 | 100,001 | 2,001,270 | 6,616,761 |

^{*} Adjusted EBITDA is a non-IFRS measure calculated as earnings before income tax, and before depreciation and amortisation, finance costs, share based payments and one-off IPO expenses. The Board assesses the underlying performance of the business based on measures of Adjusted EBITDA and Adjusted EBIT which excludes the effect of non-operating and non-recurring items.

^{**} Share based payments expense relate to non-cash options issued under the Employee Incentive Plan.

^{***} IPO expenses are non-recurring in nature.



Note 2. Operating segments (continued)

| Consolidated - 2021 | South Korea \$ | China \$ | Taiwan \$ | Other \$ | Total \$ |
|--|---|--|-------------------------------------|--|---|
| Revenue Sales to external customers Intersegment sales Total sales revenue Other income Total segment revenue Intersegment eliminations Total revenue and other income | 3,778,735 122,139 3,900,874 2,603 3,903,477 | 1,088,774 1,088,774 418 1,089,192 | 547,219 547,219 26 547,245 | 285,668 285,668 816,232 1,101,900 | 5,700,396 122,139 5,822,535 819,279 6,641,814 (122,139) 6,519,675 |
| Adjusted EBITDA Depreciation and amortisation Adjusted EBIT | (1,108,544) (803,346) (1,911,890) | (201,604) (77,990) (279,594) | (924,016) (20,020) (944,036) | (2,205,691) (343,436) (2,549,127) | (4,439,855) (1,244,792) (5,684,647) |
| Unallocated Share based payments IPO expenses Finance costs Income tax benefit Loss after income tax benefit | | | | - - | (2,072,156) (681,534) (161,084) 344,307 (8,255,114) |
| Assets Segment assets Total assets | 2,064,136 | 824,901 | 333,795 | 3,712,799 | 6,935,631 6,935,631 |
| Liabilities Segment liabilities Total liabilities | 3,006,383 | 1,031,528 | 650,568 | 2,061,932 | 6,750,411 6,750,411 |

Note 3. Revenue

| | Consoli | Consolidated | | |
|--|-----------------------------------|-----------------------------------|--|--|
| | 2022 \$ | 2021 \$ | | |
| Platform subscriptions revenue Hardware sales Proof of concepts and other services revenue | 1,148,177 8,894,685 344,776 | 1,443,801 4,139,630 116,965 | | |
| Revenue | 10,387,638 | 5,700,396 | | |

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers and the related revenue recognition policies.



Note 3. Revenue (continued)

Type of product/service Nature and timing of satisfaction of performance obligations

Platform subscription revenue The nature and timing of revenue recognition can differ between customers based on

the deliverables and pricing of each customer's contract.

Where a contract provides pricing for licence/subscription fees, revenue is recognised

over the service period following the completion of hardware being installed.

Hardware sales Hardware sales are recognised at a point in time when the Group has transferred to the buyer control of the goods and where there is no unfulfilled obligation that could

affect the buyer's acceptance of the goods. The timing of the transfer of control varies depending on the individual terms of the sales agreement. The transfer usually occurs

once the units of hardware are installed.

revenue

Proof of concepts and other service Where a contract requires the completion of milestones related to proof of concept and development service revenue, revenue is recognised when the objectives of the

milestones are achieved.

Note 4. Other income

| | Consolidated | |
|--------------------------------------|--------------|---------|
| | 2022 | 2021 |
| | \$ | \$ |
| Research and development tax credits | 339,476 | 322,101 |
| Government assistance | 10,631 | 393,381 |
| Export market development grant | - | 100,000 |
| Interest income | 1,137 | 612 |
| Other income | 91,969 | 3,185 |
| Other income | 443,213 | 819,279 |

Note 5. Intangible assets

| | Consolidated | |
|--|-------------------|------------|
| | 2022 \$ | 2021 \$ |
| Non-current assets | | |
| Intellectual property, patents and copyright - at cost | 3,808,628 | 1,610,855 |
| Less: Accumulated amortisation | (812,786) | (448,943) |
| | 2,995,842 | 1,161,912 |
| Intellectual property in progress - at cost | 100,012 | 1,034,775 |
| | 3,095,854 | 2,196,687 |



Note 6. Trade and other payables

Balance

| Note 6. Trade and other payables | | | | |
|--|-------------------|----------------|------------------------|------------------------|
| | | | Consolidated | |
| | | | 2022 | 2021 |
| | | | \$ | \$ |
| | | | | |
| Current liabilities | | | 4 000 74 4 | COE 740 |
| Trade payables Accrued expenses | | | 1,093,714 1,142,472 | 695,746 1,348,322 |
| Accided expenses | | - | 1,142,472 | 1,540,522 |
| | | = | 2,236,186 | 2,044,068 |
| Note 7. Issued capital | | | | |
| | | | | |
| | 2000 | Consolidated | | 2224 |
| | 2022 Shares | 2021 Shares | 2022 \$ | 2021 \$ |
| | | | | |
| Ordinary shares - fully paid | 140,101,536 | 88,062,050 | 19,293,275 | 9,412,958 |
| Movements in ordinary share capital | | | | |
| Details | Date | Shares | Issue price | \$ |
| Balance | 1 July 2020 | 2,598 | | 260 |
| Share split | 4 February 2021 | 50,800,480 | - | - |
| Issue of incentive shares to a Director | 14 February 2021 | 720,000 | \$0.100 | 72,000 |
| Issue of shares on convertible note conversions | 11 March 2021 | 44,000,000 | \$0.125 | 5,500,000 |
| Issue of shares | 24 March 2021 | 600,000 | \$0.125 | 75,000 |
| Issue of incentive shares to key management | 0.4.1. | | * • • • • • | |
| personnel and employees | 24 March 2021 | 6,479,520 | \$0.045 | 291,578 |
| Issue of incentive shares to a key management | 25 March 2021 | 11,400,000 | \$0.045 | 513,000 |
| personnel Issue of shares | 4 June 2021 | 23,222,223 | \$0.045 \$0.045 | 1,045,000 |
| Issue of additional shares to convertible note holders | 9 June 2021 | 63,547,437 | φυ.υ43 | 1,043,000 |
| Share consolidation at a ratio of 2.777777778 | 9 June 2021 | (128,495,164) | _ | _ |
| Issue of share from pre-IPO capital raise | 23 June 2021 | 7,600,000 | \$0.125 | 950,000 |
| Issue of shares on loan conversions and | | .,000,000 | Ψ00 | 000,000 |
| establishment fees | 23 June 2021 | 3,839,780 | \$0.125 | 479,973 |
| Issue of incentive shares to Directors, employees and | | 4 24E 176 | \$0.125 | 543,147 |
| others Cost of capital raising | 30 June 2021 | 4,345,176 | φυ.125 - | (57,000) |
| Cost of capital raising | | | _ = | (37,000) |
| Balance | 30 June 2021 | 88,062,050 | | 9,412,958 |
| Issue of incentive shares to a key management | | , , | | , , |
| personnel | 2 July 2021 | 5,219,448 | \$0.125 | 652,431 |
| Issue of incentive shares to a key management | | | | |
| personnel | 14 July 2021 | 1,486,704 | \$0.125 | 185,838 |
| Issue of shares on conversion of convertible notes | 14 July 2021 | 13,333,334 | \$0.150 | 2,000,000 |
| Issue of shares upon completion of the Public Offer | 14 September 2021 | 32,000,000 | \$0.250 | 8,000,000 |
| Options issued as consideration for Public Offer | | | | (200,025) |
| services Share issue transaction costs | | - | - | (390,025) (567,927) |
| Chare issue transaction costs | | <u>-</u> | - | (301,321) |
| | | | | |

30 June 2022

140,101,536

19,293,275



Note 8. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1:

| | | Ownership inter | |
|--|-------------------------------|-----------------|------|
| | Principal place of business / | 2022 | 2021 |
| Name | Country of incorporation | % | % |
| Freestyle Energy Two Pty Ltd | Australia | 100% | 100% |
| Freestyle Technology Taiwan Limited | Taiwan | 100% | 100% |
| Freestyle Technology Co., Ltd | South Korea | 100% | 100% |
| Golden Sino Hong Kong Limited | Hong Kong | 100% | 100% |
| Freestyle Technology (Shanghai) Co., Ltd | China | 100% | 100% |
| Freestyle Technology Japan KK | Japan | 100% | 100% |
| Beijing Freestyle Technology Co., Ltd | China | 100% | 100% |

Note 9. Events after the reporting period

Subsequent to financial year end, the Company successfully completed a 1-for-3 Accelerated Non-Renounceable Entitlement Offer (Entitlement Offer). A total of 46,700,703 shares were issued at \$0.085 (8.5 cents) per share, raising \$3.97 million (before costs). Participating shareholders also received one free attaching option with an exercise price of \$0.16 for every two new X2M shares taken up under the Entitlement Offer.

No other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Note 10. Earnings per share

| | Consoli 2022 \$ | idated 2021 \$ |
|---|-----------------------|----------------------|
| Loss after income tax attributable to the owners of X2M Connect Limited | (10,235,780) | (8,255,114) |
| | Number | Number |
| Weighted average number of ordinary shares used in calculating basic earnings per share | 132,984,057 | 67,619,064 |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | 132,984,057 | 67,619,064 |
| | Cents | Cents |
| Basic earnings per share Diluted earnings per share | (7.70) (7.70) | (12.21) (12.21) |