

ASX TO CROSS RELEASE: NTO

26 October 2022

BY ASX ONLINE - 5 pages

Manager Company Announcements ASX Limited Level 10 20 Bond Street SYDNEY 2000

Dear Sir/Madam,

Notice of initial substantial holder Nitro Software Limited [ASX:NTO]

Following is a Form 603 *Notice of initial substantial holder* dated 26 October 2022 in accordance with section 671B of the Corporations Act.

Yours sincerely,

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CRAIG SMITH ACIS, CPA Secretary

Form **603**

Corporations Act 2001 Section 671B

Section 671B

Notice of initial substantial holder

| To: company name/scheme NITRO SOFTWARE LIMITED | | |
|--|------|-------------|
| | ACN: | 079 215 419 |

1. Details of substantial holder

| Name | THORNEY TECHNOLOGIES LTD and each of the associate entities listed in the attached Annexure 'A' to this notice. | |
|---------------------|--|--|
| ACN (if applicable) | 096 782 188 | |

The holder became a substantial holder on

24-Oct-22

2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate had a relevant interest in on the date the substantial holder became of substantial holder are as follows:

| Class of Securities | Number of securities | Person's votes | Voting power |
|----------------------------|----------------------|----------------|--------------|
| Fully paid ordinary shares | 12,468,142 | 12,468,142 | 5.09% |

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

| Holder of relevant interest | Nature of relevant interest | Number and class of securities |
|--|-----------------------------------|--------------------------------|
| Thorney Technologies Ltd | Beneficial owner of voting shares | 2,931,099 ordinary shares |
| Tiga Trading Pty Ltd [and each of the Thorney Investment Group entities listed in Annexure 'A' (together 'Thorney Investment Group')] | Beneficial owner of voting shares | 9,537,043 ordinary shares |

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder | Nature of relevant interest | Number and class of securities | Person's votes |
|-----------------------------------|---------------------------------------|---|--|--------------------------------------|-------------------|
| Thorney Technologies Ltd | UBS Nominees Pty Ltd | Thorney Technologies Ltd | Thorney Technologies Ltd has a relevant interest under section 608(1)(b) of the <i>Corporations Act 2001 (Cth)</i> (the <i>Act</i>) as it is the beneficial holder of those shares. | 2,931,099 ordinary shares | 2,931,099 |
| Thorney Investment | UBS Nominees Pty Ltd | Thorney Technologies Ltd | Thorney Investment Group is taken to have a relevant interest as it has the capacity to determine the outcome of decisions about the financial and operating policies of Thorney Technologies Ltd | 2,931,099 ordinary shares | 2,931,099 |
| Group | | Pty Ltd TIGA Trading Pty Ltd | Thorney Investment Group is taken under section 608(3)(b) of the <i>Act</i> to have a relevant interest as it holds all the issued capital in Tiga Trading Pty Ltd. | 9,537,043 ordinary shares | 9,537,043 |
| | Alex UBS islitz Pty Ltd TIGA T | Thorney Technologies Ltd | Each of the entities listed in the adjacent column (and in Annexure 'A') are 'associates' pursuant to section | 2,931,099 ordinary shares | 2,931,099 |
| Mr Alex Waislitz | | TIGA Trading Pty Ltd | 12(2)(a)(iii) of the <i>Act</i> by virtue of them being commonly controlled by Mr Alex Waislitz who, pursuant to section 50AA of the <i>Act</i> , has the capacity to determine the outcome of decisions about the financial and operating policies of each of those entities. | 9,537,043 ordinary shares | 9,537,043 |

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Date of acquisitions | Holder of relevant interest | Nature of change | Cash consideration | Number and class of securities affected | Person's votes affected |
|----------------------|-----------------------------|------------------|-----------------------|--|-------------------------------|
| 29-Jun-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 60,000 ordinary shares | 60,000 |
| 30-Jun-22 | TIGA Trading Pty Ltd | Markat purabasa | \$Nil | 125,000 ordinary shares | 125,000 |
| 30-Jun-22 | Thorney Technologies Ltd | Market purchase | \$106,456.00 | 80,000 ordinary shares | 80,000 |
| 29-Jul-22 | Thorney Technologies Ltd | Market purchase | \$152,239.46 | 135,000 ordinary shares | 135,000 |
| 29-Aug-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 65,545 ordinary shares | 65,545 |
| 05 Con 22 | TIGA Trading Pty Ltd | | \$Nil | 93,272 ordinary shares | 93,272 |
| 05-Sep-22 | Thorney Technologies Ltd | Market purchase | \$50,000.00 | 31,250 ordinary shares | 31,250 |
| 07-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 31,730 ordinary shares | 31,730 |
| 12 Con 22 | TIGA Trading Pty Ltd | Markat purchase | \$Nil | 242,336 ordinary shares | 242,336 |
| 13-Sep-22 | Thorney Technologies Ltd | Market purchase | \$150,142.36 | 91,000 ordinary shares | 91,000 |
| 14 Con 22 | TIGA Trading Pty Ltd | Markat purchase | \$Nil | 66,300 ordinary shares | 66,300 |
| 14-Sep-22 | Thorney Technologies Ltd | Market purchase | \$30,072.77 | 18,263 ordinary shares | 18,263 |
| 15-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 11,752 ordinary shares | 11,752 |
| 10.0-= 22 | TIGA Trading Pty Ltd | | \$Nil | 150,839 ordinary shares | 150,839 |
| 19-Sep-22 | Thorney Technologies Ltd | Market purchase | \$100,155.47 | 61,000 ordinary shares | 61,000 |
| 20-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 58,510 ordinary shares | 58,510 |
| 21-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 78,220 ordinary shares | 78,220 |
| 00 Can 00 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 497,000 ordinary shares | 497,000 |
| 23-Sep-22 | Thorney Technologies Ltd | Market purchase | \$199,897.56 | 124,780 ordinary shares | 124,780 |
| 26-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 77,505 ordinary shares | 77,505 |
| 07 Can 22 | TIGA Trading Pty Ltd | | \$Nil | 190,679 ordinary shares | 190,679 |
| 27-Sep-22 | Thorney Technologies Ltd | Market purchase | \$50,269.28 | 31,816 ordinary shares | 31,816 |
| 28-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 115,987 ordinary shares | 115,987 |
| 29-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 75,000 ordinary shares | 75,000 |
| 30-Sep-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 163,404 ordinary shares | 163,404 |
| 03-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 100,000 ordinary shares | 100,000 |
| 04-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 74,571 ordinary shares | 74,571 |
| 06-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 27,929 ordinary shares | 27,929 |
| 07-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 93,601 ordinary shares | 93,601 |
| 10-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 47,131 ordinary shares | 47,131 |
| 11-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 50,464 ordinary shares | 50,464 |
| 12-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 25,243 ordinary shares | 25,243 |
| 13-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 251,259 ordinary shares | 251,259 |
| 14-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 12,234 ordinary shares | 12,234 |
| 17-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 9,283 ordinary shares | 9,283 |
| 20-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 23,709 ordinary shares | 23,709 |
| 21-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 14,282 ordinary shares | 14,282 |
| 24-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 300,000 ordinary shares | 300,000 |
| 25-Oct-22 | TIGA Trading Pty Ltd | Market purchase | \$Nil | 100,106 ordinary shares | 100,106 |

6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

| Name | Nature of association |
|--|--|
| Thorney Technologies Ltd, TIGA Trading Pty Ltd and each of the entities listed in Annexure 'A'. | Each of the entities listed in Paragraph 3 and Annexure "A" to this notice are 'associates' in respect of the Company pursuant to section 12(2)(a)(iii) of the <i>Act</i> by virtue of them being commonly controlled by Mr Alex Waislitz who, pursuant to section 50AA of the <i>Act</i> , has the capacity to determine the outcome of decisions about the financial and operating policies of each of those entities. |

7. Addresses

The addresses of persons named in this form are as follows:

| Name | Address |
|--|---|
| Thorney Technologies Ltd ACN 096 782 188 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA Trading Pty Ltd | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Investment Group and each of the entities listed in Annexure 'A' to this notice | See Annexure 'A' to this notice |
| Alex Waislitz | Level 39, 55 Collins Street, Melbourne 3000 |

Signature

Print name CRAIG SMITH

Sign here

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Capacity SECRETARY

Date 26 October 2022

ANNEXURE 'A'

This is Annexure A referred to in the Form 604 Notice of change of interests of substantial holder signed by me and dated 26 October 2022.

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CRAIG SMITH Secretary

SUBSTANTIAL HOLDERS - ENTITY DETAILS

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| Associated Entities | Address |
|--|--|
| Thorney Investment Group | |
| Jamahjo Pty Ltd, ACN 117 488 696 as trustee for the Halex Family Trust | c/- Wilson Pateras, Ground Floor, 40 River Boulevard, Richmond 3121 |
| Thistle Custodians Pty Ltd, ACN 078 027 193 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thistle Holdings Pty Ltd, ACN 075 051 464 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Alpha Pty Ltd, ACN 162 820 537 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Beta Pty Ltd, ACN 162 828 677 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Holdings Proprietary Limited, ACN 006 262 835 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney International Pty Ltd, ACN 132 886 698 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Investment Group Australia Pty Ltd, ACN 117 488 892 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Management Services Pty Ltd, ACN 164 880 148 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Omega Pty Ltd, ACN 163 964 636 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA Property Pty Ltd, ACN 117 811 453 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA (Ballarat) Pty Ltd, ACN 117 812 030 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA Finance Pty Ltd, ACN 118 521 412 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA (Hawthorn) Pty Ltd, ACN 126 952 663 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA Tails Pty Ltd, ACN 080 534 416 | Level 39, 55 Collins Street, Melbourne 3000 |
| TIGA Trading Pty Ltd, ACN 118 961 210 | Level 39, 55 Collins Street, Melbourne 3000 |
| Other associates | |
| Early Force Pty Ltd, ACN 103 134 363 as trustee for the Alex Waislitz Property Investment Trust | Level 39, 55 Collins Street, Melbourne 3000 |
| Jamah Investments Pty Ltd, ACN 093 388 928 as trustee for the Jamah Investment Trust | c/- Wilson Pateras, Ground Floor, 40 River Boulevard, Richmond 3121 |
| Jasforce Pty Ltd, ACN 017 167 713 as trustee for the Alex Waislitz Retirement Plan | c/- Wilson Pateras, Ground Floor, 40 River Boulevard, Richmond 3121 |
| Thorney Opportunities Ltd, ACN 080 167 264 | Level 39, 55 Collins Street, Melbourne 3000 |
| Thorney Technologies Ltd, ACN 096 782 188 | Level 39, 55 Collins Street, Melbourne 3000 |
| Two Towers Pty Ltd, ACN 134 730 546 | c/- Wilson Pateras, Ground Floor, 40 River Boulevard, Richmond 3121 |
| Urban Land Nominees Pty Ltd, ACN 004 753 066 | c/- Wilson Pateras, Ground Floor, 40 River Boulevard, Richmond 3121 |
| Waislitz Charitable Corporation Pty Ltd, ACN 163 623 612 as trustee for the Waislitz Family Foundation | Level 39, 55 Collins Street, Melbourne 3000 |