



JB HI-FI LIMITED  
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## COMPANY ANNOUNCEMENT

27 October 2022

### FY23 Sales Update

#### FY23 Sales Update

For the period 1 July 2022 to 30 September 2022 (Q1 FY23):

- Total sales growth for JB HI-FI Australia was 14.6% (Q1 FY22: -7.5%) with comparable sales growth of 14.2% (Q1 FY22: -7.9%)
- Total sales growth for JB HI-FI New Zealand was 27.7% (Q1 FY22: -6.4%) with comparable sales growth of 27.7% (Q1 FY22: -6.4%)
- Total sales growth for The Good Guys was 12.3% (Q1 FY22: -5.6%) with comparable sales growth of 12.3% (Q1 FY22: -6.1%)

The Group is pleased with its start to FY23, with continued sales momentum and strong sales growth rates over a three-year period.

Authorised by the Board.

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Media & Investors:

Terry Smart  
Group Chief Executive Officer  
03 8530 7454

Investors:

Nick Wells  
Group Chief Financial Officer  
03 8530 7454