

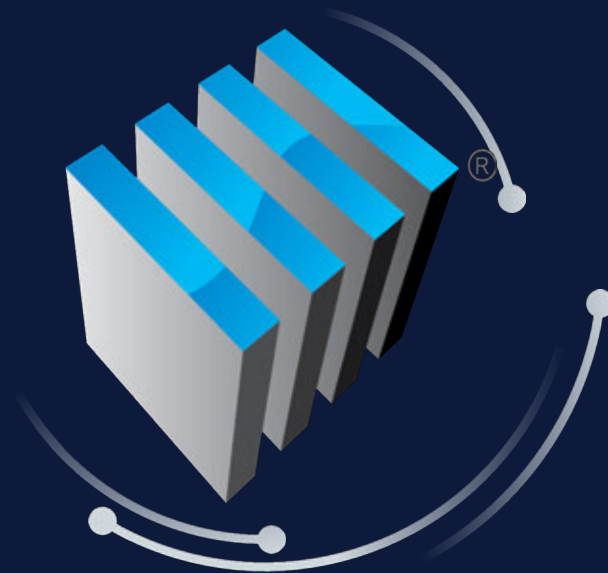
JOHNS LYNG  GROUP

2022 AGM

Annual General Meeting



Procedural Matters



Chairman's Address

Mr. Peter Nash

FY22 Performance

Johns Lyng Group's FY22 Performance

FY23 Forecast

Johns Lyng Group's FY23 Forecast



FINANCIAL PERFORMANCE

Exceeding Expectations

Financial Performance

Record Financial Performance

In the face of a challenging operating environment, which included the ongoing COVID-19 pandemic and broader economic and geopolitical headwinds.



\$895.0m
Group Revenue



+57.5%
Increase on FY21



\$83.6m
Group EBITDA



+58.9%
Increase on FY21

Financial Performance

FY23 Financial Forecast

The Group has made a strong start to the new financial year and reconfirms its current earnings guidance of **+15.2%** Revenue growth and **+26.0%** EBITDA growth for FY23.



\$1,030.9m
Group Revenue



+ 15.2 %
Increase on FY22



\$105.3m
Group EBITDA



+26.0%
Increase on FY22

CEO's Address

Mr. Nick Carnell
CEO | Johns Lyng Group Australia

FY22 Highlights

Johns Lyng Group's FY22 highlights

- Insurance Building & Restoration Services
- New Contract Agreements
- Strata Services
- Disaster Recovery



FINANCIAL YEAR 2022 HIGHLIGHTS

Building New Opportunities

Financial Performance

FY22 Highlights

FY22 was a year of significant achievements for Johns Lyng Group, including a record financial performance and considerable strategic growth.



Performance

Strong Financial Performance



Contracts

New & Existing Contracts



Partnerships

Business Development
Mergers & Acquisitions

Four Pillars

Pillar One

Insurance


Insurance Building
& Restoration Services



Pillar Two

Strata

Strata Building &
Management Services



Pillar Three

Disaster

Disaster Recovery
& Management

Government



Pillar Four

USA

USA Growth &
Reconstruction Experts

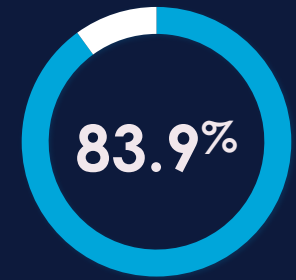


Insurance Building & Restoration

Organic Growth

Revenue Contribution

Whilst the economic and geopolitical landscape is particularly volatile, our IB&RS division is largely immune and is our strongest revenue contributor.



Expanding Footprint

With the addition of Steamatic Australia, the Group has now expanded our footprint to consist of 78 office locations which increases our BaU and CAT response capabilities.



New Contract Agreements



Greater Integration

Exceptional Management

We have the strongest leadership in Australia with our MD Chris Duggan recently appointed as President of SCA.



Greater Integration

We have further strengthened the integration between Strata Services and Bright & Duggan employees, resulting in greater work volumes.



Disaster Recovery & Management

VIC Storms 2021

- Hazardous tree and debris removal on private and public land
- Effectively complete

VIC Floods 2022

- Curbside clean-up and waste management
- Rapid damage assessments of over 1,000 homes
- Emergency accommodation villages
- Demolition and rapid retrofit programs
- Expected completion: 2024

NSW Floods 2022

- Over 4,500 building and structural assessments
- 4 temporary accommodation villages for over 200 residents
- Conducting habitable repairs to 300 homes
- Demolition program in support Gov. buybacks
- Expected completion: 2024

QLD Resilient Homes Program

- Over 1,500 resilience assessments
- Supporting Government to improve resilience
- Expected completion: 2023





CEO's Address

Mr. Scott Didier AM
CEO | Johns Lyng Group

USA Expansion

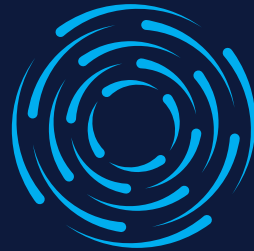
Johns Lyng USA



Reconstruction Experts

Hurricane Ian

Hurricane Ian damages are estimated at **+\$60b**, with Reconstruction Experts responding to the event. The response has accelerated the business' entry to major insurance panels.



Bolt on Services

The Group are beginning to provide additional bolt on services, serving as the early foundations in expanding our Makesafe and Express Building businesses within the US.



FY23 Outlook

Growth Strategy

The Group's growth strategy remains unchanged – building and strengthening relationships along with additional strategic acquisitions.



Job Registrations

BaU operations are tracking in-line with expectations as evidenced by strong job registration volume.

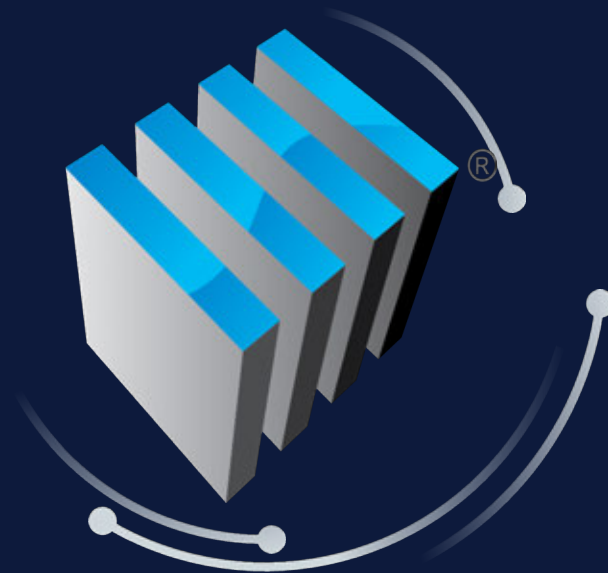


Financial Performance

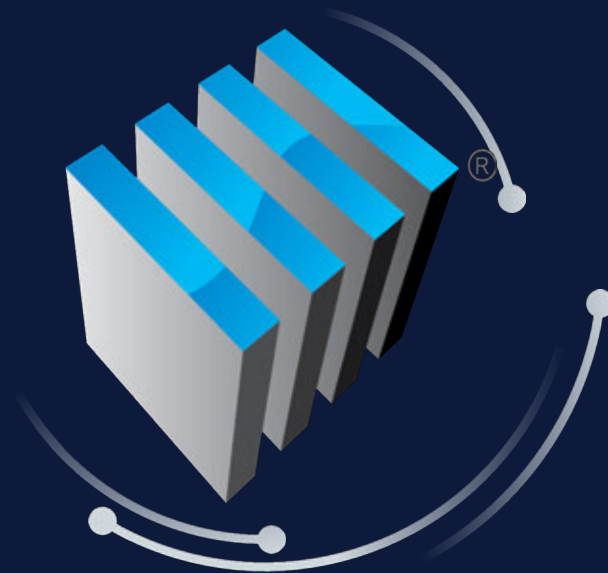
The Group has made a strong start to the new financial year and reconfirms its current earnings guidance of **+15.2%** Revenue growth and **+26.0%** EBITDA growth for FY23.



Open to
Questions



Business of **the Meeting**



Item 1: Financial and Related Reports

To receive and consider the Financial Report of the Company and its controlled entities and the related Directors' and Auditor's Reports in respect of the financial year ended 30 June 2022.

Item 2: Adoption of the Remuneration Report

“THAT, the Remuneration Report for the year ended 30 June 2022 be adopted.”

Proxy Results

For	94,526,726	76.65%
Open	209,007	0.17%
Against	28,588,207	23.18%
Total Valid Proxies	123,323,940	100.00%
Abstain	21,718	-

Item 3: Re-election of Mr Lindsay Barber

“THAT Mr Lindsay Barber, having retired from his office as a Director in accordance with clause 63.1 of the Constitution and, being eligible, be re-elected as a Director.”

Proxy Results

For	142,568,141	78.34%
Open	5,944,342	3.27%
Against	33,468,285	18.39%
Total Valid Proxies	181,980,768	100.00%
Abstain	37,333	-

Item 4A: Issue of Performance Rights to Mr Scott Didier AM

“THAT the grant of 44,927 Performance Rights to Mr Scott Didier (or his nominee) under the Employee and Executive Incentive Plan on the terms set out in the Explanatory Notes is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes.”

Proxy Results

For	101,896,619	69.61%
Open	5,958,666	4.07%
Against	38,523,699	26.32%
Total Valid Proxies	146,378,984	100.00%
Abstain	22,364	-

Item 4B: Issue of Performance Rights to Mr Lindsay Barber

“THAT the grant of 44,927 Performance Rights to Mr Lindsay Barber (or his nominee) under the Employee and Executive Incentive Plan on the terms set out in the Explanatory Notes is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes.”

Proxy Results

For	137,972,656	75.62%
Open	5,946,303	3.26%
Against	38,536,237	21.12%
Total Valid Proxies	182,455,196	100.00%
Abstain	19,614	-

Item 4C: Issue of Performance Rights to Mr Adrian Gleeson

“THAT the grant of 27,985 Performance Rights to Mr Adrian Gleeson (or his nominee) under the Employee and Executive Incentive Plan on the terms set out in the Explanatory Notes is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes.”

Proxy Results

For	150,602,109	77.20%
Open	5,945,952	3.05%
Against	38,536,237	19.75%
Total Valid Proxies	195,084,298	100.00%
Abstain	20,634	-

Item 4D: Issue of Performance Rights to Ms Philippa Turnbull

“THAT the grant of 24,298 Performance Rights to Ms Philippa Turnbull (or her nominee) under the Employee and Executive Incentive Plan on the terms set out in the Explanatory Notes is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes.”

Proxy Results

For	150,440,285	77.18%
Open	5,946,552	3.05%
Against	38,536,237	19.77%
Total Valid Proxies	194,923,074	100.00%
Abstain	19,764	-

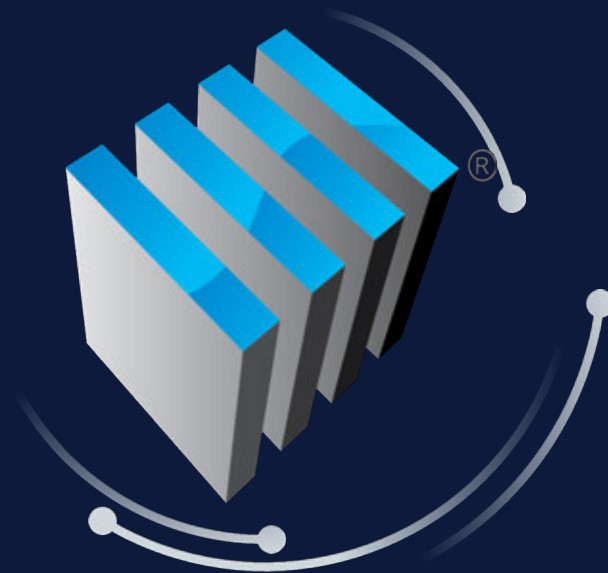
Item 4E: Issue of Performance Rights to Mr Nicholas Carnell

“THAT the grant of 30,934 Performance Rights to Mr Nicholas Carnell (or his nominee) under the Employee and Executive Incentive Plan on the terms set out in the Explanatory Notes is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes.”

Proxy Results

For	148,928,319	76.96%
Open	5,945,952	3.07%
Against	38,634,854	19.97%
Total Valid Proxies	193,509,125	100.00%
Abstain	20,364	-

Open to
Questions



Poll Procedure

Poll Procedure

Meeting
Closed

