

ASX ANNOUNCEMENT

9 January 2023

Biome Australia's strong sales drive record H1 result

- H1 Sales reach \$3.4m, 87% growth vs the previous corresponding period
- Q2 sales reach \$1.8m, 103% growth vs the previous corresponding period
- Biome launches new investor hub - [Biome Australia Investor Hub](#)

Microbiome health company **Biome Australia Limited** (ASX: BIO) ('Biome' or 'the Company') is pleased to provide a half-year (H1 FY23) sales update.

Biome achieved an unaudited sales result of \$3.4m for H1 FY23. This half-year is the best result Biome has recorded for any six-month trading period. This represents a 87% increase in sales revenue compared to the previous corresponding period (PCP).

Further to this, the sales revenue for the December quarter (Q2 FY23) of \$1.8m, Biome's best quarter on record. This represents growth of 103% compared to the previous corresponding period.

Sales Performance: H1 FY22 vs H1 FY23



Biome's strong sales growth has been driven by its flagship precision probiotics brand Activated Probiotics, delivering \$3.3m or 97% of sales for the H1 FY23 period.

Australian community pharmacy remains Biome's largest sales channel, contributing sales of \$2.1m (H1 FY23).

Investor Hub

Biome has launched a new interactive investor hub. To view a video presentation of this announcement, ask questions or sign up for future company updates, please visit the investor hub via [this link \(https://bio.freshamplify.com/\)](https://bio.freshamplify.com/).

Biome Australia Managing Director and Founder Blair Norfolk said:

"We are very pleased with our performance in both half one and especially quarter two FY23. The Biome team has again delivered strong sales growth championed by the Activated Probiotics range. Biome's ongoing commitment to supporting previously unmet medical needs, will be further highlighted by the launch of another novel live biotherapeutic product in half two FY23. Biome will continue to accelerate sales growth and distribution in half two FY23. We look forward to providing shareholders with further updates on our progress in the coming months."

Upcoming Activities		
1	Biome Lift clinic trial on subthreshold depression	Preliminary results in Q3 FY23
2	Biome Daily Kids Clinical trial on	Recruitment completes in Q3 FY23
3	Half year results	27 February 2023
4	Investor Roadshow	March 2023
5	New novel live biotherapeutic product launch	Launching Q4 FY23
6	Biome Osteo Clinical Trial	Recruitment completes in Q4 FY23

–ENDS–

Approved for release by the Biome Australia board of directors.



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About Biome Australia Limited

Biome Australia develops, licenses, commercialises and markets innovative, evidence-based live biotherapeutics (probiotics) and complementary medicines, many of which are supported by clinical research. Biome aims to improve health outcomes and quality of life, and make its products accessible to all.

Incorporated in Australia in 2018, Biome distributes locally and abroad. In partnership with some of the world's leading organisations in microbiome research and development, Biome produced several unique live biotherapeutic (probiotic) products with innovative delivery technologies that improve their stability and efficacy to create its flagship range of complementary medicines: Activated Probiotics®.

Supported by clinical research, including randomised double-blind placebo-controlled trials, Activated Probiotics help prevent and support the management of various health concerns, including low mood and sleep, bone health, iron malabsorption, mild eczema and IBS. Through practitioner-only distribution, Biome is committed to educating health professionals on the newfound systemic health effects of the gut microbiota, helping them to provide innovative, evidence-based natural medicines for the management of some of humanity's most prevalent and chronic health concerns.

Biome also develops, licenses and distributes a scientifically formulated, organic nutraceutical range, Activated Nutrients® and a sports performance and recovery range, Activated X Performance®, which is made exclusively for professional athletes.

For more information visit: www.biomeaustralia.com

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Forward looking statements

*This release may contain forward looking statements, including but not limited to projections, guidance on future revenues, earnings, other potential synergies and estimates and the future performance of Biome (**Forward Looking Statements**).*

Forward Looking Statements are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Actual results, performance or achievements may differ materially from those expressed or implied in such Forward Looking Statements and any projections and assumptions on which these Forward Looking Statements are based. Such statements may assume the success of Biome's business strategies. You are cautioned not to place undue reliance on Forward Looking Statements.



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The Forward Looking Statements are based on information available to Biome as at the date of this release. Any Forward Looking Statements containing forward looking financial information provided in this release is for illustrative purposes only and is not represented as being indicative of Biome's views on its future financial condition and/or performance. The historic financial information for the September 2021 financial quarter and revenue figures for October and November 2021 have not been audited or reviewed by Biome's auditors. Such information should not be taken as a guide for future performance.

Nothing in this release is a promise or representation as to the future. No representation or warranty, express or implied, is made as to the accuracy, likelihood of achievement or reasonableness of any Forward Looking Statements contained in this release. Except as required by law or regulation (including the ASX Listing Rules), Biome does not undertake to provide any additional or updated information whether as a result of a change in expectations or assumptions, new information, future events or results or otherwise.

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Investors are strongly cautioned not to place undue reliance on Forward Looking Statements, particularly in light of the current economic climate and the significant volatility, uncertainty and disruption caused by the Covid-19 pandemic.



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