

**ASX Announcement | 16 January 2023**  
**DomaCom Limited (ASX:DCL)**

**Quarterly Activity Report & Appendix 4C**

**DomaCom continues to grow FUM and customer accounts  
in the December 2022 quarter; relists on the ASX**

**Investment highlights**

- Funds Under management (FUM) on the DomaCom platform was \$182m as at 31 December 2022, up 17% quarter-on-quarter (QoQ) and a strong 84% year-on-year (YoY).
- DomaCom customer accounts numbered 2,180 by the end of the December 2022 quarter, up 9% QoQ and 49% YoY.
- The number of sub-funds on the DomaCom platform climbed to 129 by 31 December 2022, up 12% QoQ and 47% YoY.
- DomaCom is targeting further strong FUM growth over the balance of the 2023 financial year (FY23) and beyond, aided by the ongoing implementation of its stated recovery strategy.
- DomaCom relisted on the Australian Securities Exchange (ASX) on 23 December 2022, after satisfying all the conditions the ASX set for re-admission.
- DomaCom's cash at hand at the end of the December 2022 quarter totalled \$1.936m.

Fractional investment platform **DomaCom Limited (ASX:DCL)** ('DomaCom' or '**the Company**') is pleased to announce its Appendix 4C cash flow report for the quarter ended 31 December 2022 (Q2 FY23), along with the following financial and operational update.

### Further strong Funds Under Management (FUM) growth delivered

DomaCom continued to report strong growth in key performance metrics over the December 2022 quarter, as shown in the following table.

Growth Metric		Percentage Change	
		QoQ	YoY
<b>Funds Under Management (\$m)</b>	182	+17	+84
<b>Customer Accounts (No.)</b>	2,180	+9	+49
<b>Sub Funds (No.)</b>	129	+12	+47

Funds Under management (FUM) on the DomaCom platform was \$182m as at 31 December 2022. This was up \$27m (or 17%) on the previous quarter figure of \$155m and well above the end-December 2021 number of \$99m (with the YoY gain \$83m or 84%). This strong FUM growth performance continues to be driven by multi-residential apartment developments and House and Land packages within the short-term accommodation and NDIS sector.

A sustained uplift in customer accounts to 2,180 by the end of the December 2022 quarter was a major contributor to the strong growth seen in DomaCom's FUM. The customer accounts metric advanced on both a QoQ (up 181 or 9%) and YoY (up 716 or 49%) basis.

The growth in FUM has also been accompanied by a further increase in the number of sub-funds on the DomaCom platform. By 31 December 2022, 129 sub-funds were in place. This total was up by 14 (or 12%) on the prior quarter figure and well above the year-ago number, with the YoY increase in sub-funds 41 (a gain of 47%).

### DomaCom relists on the ASX

DomaCom relisted on the Australian Securities Exchange (ASX) on 23 December 2022, after satisfying all the conditions for re-admission to quotation.

The Company's capital structure as at the date of re-admission to quotation on the Official List of the ASX is set out below.

<b>Class of Security</b>	<b>Number</b>
Fully paid ordinary shares	435,501,773
Secured convertible notes	2,950,000
Unsecured convertible notes	650,000

### **Revenue continues to grow**

We are very pleased to announce that fee revenue for the three months ended 31 December 2022 was \$996,000, a \$534,000 (116%) increase from the \$462,000 for the three months to 30 September 2022 and a \$743,000 (294%) increase from the \$253,000 for the three months ended 31 December 2021.

### **Expenditure levels remain contained**

In accordance with ASX Listing Rule 4.7C the Company provides the following additional commentary relating to the financial results included in the Appendix 4C for the quarter ended 31 December 2022.

Payment of remuneration to executive and non-executive directors and their related parties amounted to \$240,000 during the quarter ended 31 December 2022. In addition, a net amount of \$4,000 was paid for expenses incurred on behalf of the related party DomaCom Fund.

DomaCom continued to carefully monitor costs during the quarter. Expenditure within 'cash flows from operating activities' for the quarter ended 31 December 2022 totalled \$1,170,000, a decrease of \$169,000 from the previous quarter. The decrease is partly due to the timing of payments. However, the impact of cost saving measures have seen reductions on an expense basis across a number of categories, including staff-related costs and occupancy costs compared to the previous quarter.

Transaction costs related to issues of equity securities or convertible debt securities were \$358,000 for the quarter ended 31 December 2022, representing a decrease of \$98,000 on the equivalent figure in the previous quarter. The fees relate to the waiving of the Thundering Herd Convertible Notes default provision linked to not being quoted on the ASX and the fee paid to extend the Convertible Notes to 1 February 2024.

### A recovery strategy delivering on stated corporate objectives

The Company continues to target strong growth in its business operations over the balance of the 2023 financial year (FY23) and beyond. This growth will be premised on enhanced client engagement, strong risk and governance controls and a rapid improvement in the Company's financial position. Much of the groundwork for a successful delivery of this recovery plan has already been laid via the completed and in train initiatives outlined in the following figure.

#### FY23 Strategy focus and outlook



- ❖ Fiscal stabilisation and ASX relisting
- ❖ Operational **review**
- ❖ Marketing, communications, brand and website **refresh**
- ❖ People and digital innovation **investment**
- ❖ **Redefinition** of target markets
- ❖ **Re-engagement with** distribution and commercial partners



**These priorities will substantially progress our overall short to medium-term focus of restoring stakeholder confidence as a platform, enabling significant growth in the long-term**

The abovementioned priority tasks align with the four broad corporate objectives central to the Company's growth strategy. In short, these objectives are to:

- Ensure capital sustainability and deployment to meet corporate objectives and shareholder return and liquidity expectations.
- Drive connectivity and collaboration with distribution and commercial partners.
- Deliver broader, innovative and differentiated digital value propositions to diversify revenue base, increase market share and improve client experience.
- As an employer of choice, attract, develop and retain top talent who are innovative and collaborative.

**DomaCom CEO John Elkovich said:** "We are thrilled by the sustained growth in funds under management achieved by the DomaCom platform over the December 2022 quarter. It has been ably assisted by our continued ability to expand both customer accounts and the number of sub-funds on the platform. Together, these strong performance metrics demonstrate that our product offering is continuing to gain traction, as investors seek to enter additional asset classes that deliver them much sought after portfolio diversification. But importantly, these growth figures are also attributable to the DomaCom team's unwavering efforts to reinvigorate our sales and marketing tools, redefine our target markets and successfully reconnect with key distribution and commercial partners.

Another significant achievement over the December 2022 quarter was our recent relisting on the ASX. This event, which has been months in the making, sees the removal of a key obstacle to DomaCom's recovery process. It means we can without any distraction focus on rebuilding trust. The relisting will also be a clear positive as we pursue some exciting third party deals, which include partnerships and the potential for new products. I personally want to thank shareholders for their patience while our staff worked diligently towards the goal of getting the Company back on the boards.

Looking ahead, the DomaCom senior leadership team continues to implement a wide-ranging growth strategy that is targeting much more than just top-line revenue growth. It is also about delivering a cost base discipline that will deliver an additional boost to earnings performance over the balance of our FY23. Over coming months I look forward to updating investors on the range of initiatives we are now undertaking to turn DomaCom into a profitable business."

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**About Company**

DomaCom Limited (ASX:DCL) is the operator of an innovative fractional investment platform for a wide range of assets across wholesale and retail markets. The platform offers investors and financial advisers easy access, reporting and transparency with comparatively lower minimum investments and competitive fees. Investments on the platform can include a range of unique assets from agriculture, energy, securities, commercial and residential property. As a leader in the Australian financial sector, DomaCom has a reputation for innovative structures and making portfolio diversification a reality for investors.

To learn more, please visit: [www.domacom.com.au](http://www.domacom.com.au)

**This ASX announcement has been authorised for release by Philip Chard, Company Secretary of DomaCom Limited.**