

23 January 2023

ASX ANNOUNCEMENT

Update on Senetas investment in Votiro Cybersec Global Pty Ltd

Senetas Corporation Limited (ASX:SEN) (Senetas / the Company) has today provided an update on the proposed capital raise by its majority owned subsidiary, Votiro Cybersec Global Pty Ltd (Votiro).

On 9 December 2022 Senetas announced that it was reviewing the capital raising needs of and investment opportunities for Votiro, and that it had been involved in discussions with other Votiro shareholders and investors regarding a capital raising.

Senetas can now confirm that as part of a capital raising of up to US\$12 million, conditional agreement has been reached with Harvest Lane Capital Management Pty Ltd to participate in the Votiro capital raising as a cornerstone investor with a commitment of up to US\$5 million.

Senetas and Votiro continue discussions with other existing and potential new Votiro shareholders about additional capital contributions.

Subject to the Votiro capital raising for up to US\$12 million, Senetas's loan to Votiro of US\$6.4 million will be converted into equity in Votiro on the same terms as the capital raising.

Senetas will keep the market informed on the progress of further developments in relation to the capital raising by Votiro as and when required in accordance with Listing Rule 3.1.

Senetas CEO, Andrew Wilson, said: "Votiro's outlook remains very positive with a strong sales pipeline in excess of US\$25 million continuing to build, and a number of potential transactions at an advanced stage of negotiation. The capital raise will allow Votiro to add the additional sales and engineering resources that are required to capture and convert the strong pipeline growth into sales."

Votiro's sales booking for the calendar year to 31 December 2022 were US\$9.4 million, up 125% over the prior calendar year. Votiro's ARR at 31 December was US\$4.8 million.

Sales bookings were broadly in line with expectations, however, Votiro's ARR was below internal expectations as a result of delays in closing transactions with new clients.

Andrew Wilson said: "Whilst delays in finalising some contracts with new customers for Votiro has been frustrating, this is not an unusual occurrence in the industry and all of the transactions that were expected to contribute to ARR growth in the second half of the 2022 calendar year remain in the pipeline and we expect them to close in the first half of calendar 2023. The additional resources to be added to the business as a result of the capital raising will assist Votiro to reduce sales lead times and accelerate ARR growth."

Further details of Votiro's financial performance and an update on ARR will be provided with Senetas's financial results for the six months to 31 December 2022 which are expected to be released on or around 28 February 2023.

This announcement has been authorised by Andrew Wilson, CEO.

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ABOUT VOTIRO

By leveraging Positive Selection® technology, Votiro's Secure File Gateway is the only SaaS-based file security solution that ensures all files coming into an enterprise are completely safe.

Founded in Israel in 2012 by leading file security experts, Votiro is trusted by large enterprises, including top Fortune 500 companies, to completely eliminate file-based threats while ensuring zero interruption to business. Votiro has offices in the United States, Australia, Israel, and Singapore, and is trusted by hundreds of companies and millions of users worldwide to safely access files and attachments with complete peace of mind.

For more information about Votiro, please visit <https://www.votiro.com>

ABOUT SENETAS

Senetas is a global leader in high-performance encryption security solutions. Senetas cybersecurity solutions are developed and manufactured in Australia. **Senetas high-speed encryptors** protect network data in transit without compromising performance. They include certified high-assurance hardware encryptors for core IT network infrastructure and virtualised encryption to the network edge. For secure user-friendly file sharing and collaboration, **SureDrop** is the most secure application also providing 100% data sovereignty control and protection against malware and zero-day attacks.

All Senetas solutions share a crypto-agile and quantum-ready end-to-end encryption platform.

Senetas solutions are used to protect much of the world's most sensitive data, from enterprise, government, defence and intelligence agency data, to technology service provider and critical national infrastructure customers against data breaches and cyber-attacks. Leveraging end-to-end encryption, state-of-the-art key management and quantum-ready design, they provide long-term data protection without compromising network and application performance, or user experience.

Senetas encryption solutions are used in more than 40 countries. They are distributed and supported internationally by Thales, the world's largest security company.

www.senetas.com