

#### **ASX Release**

# TD1 Q2-FY23 ACTIVITIES REPORT & APPENDIX 4C

#### HIGHLIGHTS

# **Successful Capital Raise**

- TALi successfully completed the placement of the Entitlement Offer shortfall of \$2.2m
- Commitments for a Conditional Placement of \$1.0m obtained, increasing the total capital raising to \$4.1m (before costs)
- TALi now fully funded to continue commercialisation of TALi's products and advance global and domestic partnership initiatives

# Sprint/Genius Agreement launches TALi Educate

- Exclusive distribution rights throughout Genius Childcare network across Australia and the development of the TALi Educate vertical
- Genius to support TALi to gain access to Kindergarten Funding Accreditation
- Partnership will pursue development of childcare technology platform
- Real in-market testing for TALi products to obtain data on the value of cognitive attention training

### Successful Launch of Ready, Attention, Go

- Successful completion of Ready, Attention, Go product as part of TALi Healths suite of products
- On-time launch of Controlled Market Release

#### **CAPITAL RAISE**

TALi Digital Limited (ASX: TD1) successfully placed the Entitlement Offer Shortfall and has received commitments for a Conditional Placement which, when combined with the Company's Placement announced to the ASX on Monday, 21 November 2022, takes the total capital raise to \$4.1m before costs.

Proceeds from this placement will be used to support TALi's continue commercialisation of TALi's products and the advancement of global and domestic partnership initiatives.



### SPRINT/GENIUS PARTNERSHIP

TALi and Genius reached agreement that will allow Genius Childcare Centres to exclusively distribute TALi products into their Australian Childcare Sector of over 300,000 children. Genius has over 30 centres open with a strong pipeline of new centres across Australia.

With the assistance of Genius, TALi will seek to have its products and services listed on the appropriate Government Funding Menus. This will allow centres across Australia access to the TALi products for their children.

Additionally, Genius will assist in developing a technology platform to allow childcare centre staff to administer sessions to children using TALi products.

Genius has committed to utilising TALi's products in its childcare centres, conducting testing and running attention-based programs for the benefit of early years sector children. The partnership opportunity with Genius Childcare allows TALi to grow by leveraging both the education as well as health channels.

## READY, ATTENTION, GO! PRODUCT DEVELOPMENT AND CMR LAUNCH

Under the banner of TALI Health, we successfully completed development of an upgraded and improved product, Ready, Attention, Go!. The product is currently in controlled market release (soft launch) and TALI anticipate full roll out in the coming months.

#### **FINANCE UPDATE**

As at 31 December 2022, TALi had a closing cash balance of \$1.92 million. TALi reported a net operating cash outflow for Q1 FY23 of \$0.029 million, a decrease from the net operating cash outflows in the prior quarter (\$0.867 million). This was driven by the receipt of \$681,089 from the Australian Taxation Office under the Federal Government's Research and Development Tax Incentive (RDTI) Scheme for FY2022. TALi also received \$36,600 from Export Market Development Grants with further grant payments expected.

TALi reported an overall net inflow for the December 2022 quarter of \$0.860 million, the operating net outflow offset by TALi issuing 449,476,617 ordinary shares at \$0.002 raising \$0.9 million (before costs) as part of the capital raise that straddled December 2022 and January 2023. A further \$2.2m (before costs) was received in January 2023 and as announced to the market on 23 December 2022 TALi has received commitments for another \$1.0 million subject to shareholder approval to be sought in February 2023.

In accordance with Listing Rule 4.7C, payments made to related parties and their associates included in item 6.1 of the Appendix 4C was approximately \$9,000 and included Non-Executive Director fees.

The Company continues to have a strong focus on delivering to the development milestones under the agreement with Akili which are forecast to provide significant milestone and sales-based royalty



payments to TALi. The Company looks forward to providing the market further updates on commercialisation activities of the Company as appropriate and in future quarterly activities reports.

# Release authorised by:

The Board of TALi Digital Limited

#### CONTACT

CorporateInvestorsMark SimariMary Beth BrinsonChairCEOTALi DigitalTALi Digital1300 082 0131300 082 013investors@talidigital.cominvestors@talidigital.com

#### About TALi Digital

TALi Digital Limited (ASX: TD1) is a digital health company delivering diagnostic and therapeutic solutions to enhance cognitive function and behaviour. The Company has built a patented platform technology with our first solution targeting cognitive attention skills during early childhood via the evidence-based screening (DETECT®) and training (TRAIN®) modules. This program is complementary to existing diagnosis and therapy, placing TALi at the forefront of improving early intervention for childhood attention and concentration performance. We believe in healthy, happier minds – our vision is to deliver a personalised digital experience to enhance cognitive care.

A continuous innovation focus will see the Company deliver a series of product developments in ADHD (Attention Deficit Hyperactivity Disorder) and ASD (Autism Spectrum Disorder). Learn more at <u>talidigital.com</u>.



# **Appendix 4C**

# Quarterly cash flow report for entities subject to Listing Rule 4.7B

# Name of entity

# TALI DIGITAL LIMITED

**ABN** 

Quarter ended ("current quarter")

53 108 150 750

31 December 2022

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	44	112
1.2	Payments for		
	(a) research and development	(98)	(234)
	(b) product manufacturing and operating costs	-	-
	(c) advertising and marketing	(14)	(67)
	(d) leased assets	-	-
	(e) staff costs	(394)	(819)
	(f) administration and corporate costs	(278)	(594)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(7)	(12)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	718	718
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(29)	(896)

2.	Cash flows from investing activities	
2.1	Payments to acquire or for:	
	(a) entities	-
	(b) businesses	-
	(c) property, plant and equipment	-



Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(g) entities	-	-
	(h) businesses	-	-
	(i) property, plant and equipment	-	-
	(j) investments	-	-
	(k) intellectual property	-	-
	(I) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	-

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	899	985
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(10)	(10)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (repayment of lease liability)	-	-
3.10	Net cash from / (used in) financing activities	889	975



Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,070	1,845
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(29)	(896)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	889	975
4.5	Effect of movement in exchange rates on cash held	(7)	(1)
4.6	Cash and cash equivalents at end of period	1,923	1,923

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,923	1,070
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,923	1,070

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	9
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
	f any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a o ation for, such payments.	lescription of, and an



The amount at 6.1 includes Director fees and salary (including superannuation) for the Non-Executive Directors. Director remuneration was put on hold

7.	Financing facilities Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	504	504
7.2	Credit standby arrangements	_	-
7.3	Other (please specify)	-	-
7.4	Total financing facilities	504	504
7.5	Unused financing facilities available at qu	uarter end	-

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The Loan facility is a non-dilutive funding facility of up to \$503,744 with Treasury Corporation of Victoria (TCV) as part of the Victorian Government's R&D Cash Flow Loan Initiative. The Facility was received in two tranches: the first of \$300,000 was received in October 2021; and the second of \$203,744 was received in February 2022. The amount of the second tranche funding was capped so as not to exceed a total Facility draw down of 80% of the Company's forecast R&D Tax Incentive (RDTI) rebate for FY2022. Interest on Facility advances is variable at the "TCV 11am" loan interest rate (currently 3.265%). Repayment of the Facility is timed to coincide with receipt of the Company's FY2023 RDTI refund, expected by 31 October 2023, but may be repaid earlier. The Facility is secured by the FY2022 and FY2023 RDTI refunds. As at 31 December 2022 the total loan facility was \$503,744, being fully drawn.

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(29)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,923
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	1,923
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	66.3
	Note: if the entity has reported positive net operating cash flows in item 1.9, answer item	n 8.5 as "N/A" Otherwise a

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.



8.6	If item 8.5 is les	s than 2 quarters	s, please pro	vide answers to	the following	questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

# Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

D - 4 -	25 / 1 / 2023
Date:	
	Mark Simari - Chair
Authorised by:	
•	(Name of body or officer authorising release – see note 4)

#### Notes

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles* and *Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.