

# ASX Announcement



Field Solutions Holdings Limited (ASX: FSG)  
ASX Limited  
Company Announcements Office

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## Managed Security Services – Central Highlands Regional Council

Field Solutions Holdings (ASX: FSG), Australia's leading rural, regional and remote telecommunications carrier, is pleased to announce it has been selected to provide CCTV and managed security services for the Central Highlands Regional Council (CHRC) in QLD.

### Highlights

- Revenue \$1.08M (First 3 Years)
- Initial contract term 3 Years, plus 2 x 1 Year extensions
- Delivers over the top security services across our existing network
- Bolsters FSG's rapidly growing specialised Managed Services product offering

Field Solutions Group has been awarded a contract to install, implement and manage over 100+ new CCTV cameras across the Central Highlands Regional Council. FSG has owned and operated a network across Central Highlands Regional Council for the past 8 years. "Our network will be utilised to supply connectivity to these CCTV services, as well as providing its existing residential, business and Enterprise services across the shire, outlines Andrew Roberts, CEO FSG.

"Our managed services business unit has driven our continued growth in the groups recurring revenues, and we are looking forward to adding a comprehensive set of security and access control products and services to our portfolio", says Roberts. FSG non infrastructure segment has grown its recurring revenues by 127% in the prior 6 months, ending Dec 31, 2023. "We are constantly looking for value adding, over the top products and services to deliver more value to our customers and ensure FSG is the local IT provider of choice in regional areas", add Roberts.

"Strategically, FSG's regional workforce presence allows us to provide ongoing support and maintenance to our customers in rural, regional and remote Australia", outlines Roberts. FSG have established operational field service teams in key regional areas such as Moree, NSW and Emerald QLD. These staff support FSG expanding fixed wireless network and our Government and Enterprise managed services customers.

FSG has obtained its security licenses in Queensland and New South Wales and is in the process of obtaining licenses in Tasmania and Western Australia. FSG has successfully installed and now manages CCTV security services for 5 regional councils across NSW and QLD. FSG partnered with a Global leader in physical security Verkada and their cloud based integrated security platform, supporting CCTV, access control, alarms and sensors. Verkada has a local team and data centre presence in Australia, ensuring government data security and sovereignty requirements are met.

FSG expects to be making further announcements regarding material security services contract wins in the coming months.

This announcement has been authorised for release by the Board of FSG.

### About FSG

FSG provides, builds and operates "true broadband networks" specifically for rural, regional and remote Australia. FSG is a licensed Australian telecommunications carrier, providing services via its own telecommunications network (trading under the brands 'JustISP' TasmaNet and "Ant Communications) and a NBNco Retail Service Provider.

### FSG Contact Details

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