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Contact: Email: Contact: Email: James Rozsa +61 2 8274 9541 James.Rozsa@jws.com.au Byron Koster +61 2 8274 9550 Byron.Koster@jws.com.au

20 March 2023

The Manager ASX Market Announcements Office ASX Limited, Exchange Centre 20 Bridge Street SYDNEY NSW 2000

#### FOR LODGEMENT ONLINE

Dear Sir/Madam

#### Notice of change of interests of substantial holder

We act for Potentia Capital Management Pty Ltd (ACN 630 264 210) (**Potentia Capital**) in relation to its off-market takeover bid through Technology Growth Capital LLC (**Bidder**) to acquire ordinary shares in Nitro Software Limited (ACN 079 215 419) (ASX:NTO).

In accordance with section 671B(1) of the *Corporations Act 2001* (Cth), enclosed on behalf of the Bidder and its associates is a Form 604 (Notice of change of interests of substantial holder).

Yours faithfully,

Shron Winter Stattery

Johnson Winter Slattery

Level 14, 50 Bridge Street SYDNEY NSW 2000 T +61 2 8274 9555 | F +61 2 8274 9500 www.jws.com.au

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# Form 604

Corporations Act 2001 Section 671B

# Notice of change of interests of substantial holder

To Company Name/Scheme	Nitro Software Limited (ASX:NTO) (Nitro)		
ACN/ARSN	079 215 419		
1. Details of substantial holder	Taskaslana Oracik Osacik		
Name	(Potentia Group), Harbour	LLC ( <b>Bidder</b> ) on behalf of itself, each of its associates Vest Partners Co-Investment VI Aggregator L.P. ( <b>Harb</b> 202 672) as trustee of Aware Super (ABN 53 226 460	ourVest) and Aware
ACN/ARSN (if applicable) n/a			
There was a change in the interests of th	ne substantial holder on	17 March 2023	
The previous notice was given to the company on		17 March 2023	
The previous notice was dated		17 March 2023	

#### 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate had a relevant interest in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

Class of securities (4)	Previous notice		Present notice	
	Person's votes	Voting power (5)	Person's votes	Voting power (5)
Fully paid ordinary shares in NTO (Shares)	137,116,272	54.50%	141,052,707	56.07%%

#### 3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company are as follows:

Date of change	Person whose relevant interest changed	Nature of change	Consideration given in relation to change	Class and number of securities affected	Person's votes affected
17 March 2023	Bidder	Completion of acquisition of Shares under the offers made under Technology Growth Capital LLC's ( <b>Bidder's</b> ) off-market takeover offer for Shares on the terms of the offer set out in the bidder's statement dated 28 October 2022 (as subsequently varied) ( <b>Offer</b> ).	Either (or both) \$2.17 per Share or scrip consideration in Oak Ridge Software Limited (ACN 664 474 999) ( <b>TopCo</b> ) as per the Offer.	69,783,933	27.74%
See Annexure B	Bidder	Acquisition of relevant interests through acceptances under the Offer.	As above.	See Annexure B	See Annexure B
As above.	Potentia Group	As above.	As above.	As above.	As above.
As above.	HarbourVest	As above.	As above.	As above.	As above.
As above.	Aware Super	As above.	As above.	As above.	As above.

#### 4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder	Nature of relevant interest	Class and number of securities	Person's votes
Technology Growth Capital LLC	Technology Growth Capital Pty Ltd (ACN 659 330 319)	Not applicable	Arising under section 608(3)(a) of the Act by reason of having voting power above 20% in Technology Growth Capital Pty Ltd ( <b>TGC</b> ).	48,586,139	19.31%
			Arising under section 608(1)(a) of the Act by being the registered holder of Shares.	69,783,933	27.74%
			Arising under section 608(1)(b) of the Act arising from acceptances of the Offer.	22,682,635	9.02%
Technology Growth Capital Pty Ltd (ACN 659 330 319)	Technology Growth Capital Pty Ltd (ACN 659 330 319)	Not applicable	Arising under section 608(1)(a) of the Act by being the registered holder of Shares.	48,586,139	19.31%
, , , , , , , , , , , , , , , , , , ,	· · · · · · · · · · · · · · · · · · ·		Arising under section 608(3)(b) of the Act because it controls the Bidder.	69,783,933	27.74%
			As above.	22,682,635	9.02%
members of the Capita	Technology Growth Capital Pty Ltd (ACN 659 330 319)	Not applicable	Arising under section 608(3) of the Corporations Act by reason of having control of and / or voting power above 20% in TGC.	48,586,139	19.31%
			As above.	69,783,933	27.74%
			As above.	22,682,635	9.02%
HarbourVest Partners Co-Investment VI Aggregator L.P.	Technology Growth Capital Pty Ltd (ACN 659 330 319)	Not applicable	Arising under section 608(3)(a) of the Act because it controls the Bidder.	48,586,139	19.31%
			As above.	69,783,933	27.74%
			As above.	22,682,635	9.02%
Aware Super Pty Ltd (ABN 11 118 202	Technology Growth Capital Pty Ltd	Not applicable	As above.	48,586,139	19.31%
672) as trustee of Aware Super (ABN 53 226 460 365)	(ACN 659 330 319)		As above.	69,783,933	27.74%
			As above.	22,682,635	9.02%

5. Changes in association The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

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15 July 2001

Name and ACN/ARSN (if applicable)	Nature of association
N/A	N/A

6. Addresses The addresses of persons named in this form are as follows:

Name	Address
Bidder	Suite 38.01, Level 38, Gateway, 1 Macquarie Place, Sydney NSW 2000
Potentia Group	Suite 38.01, Level 38, Gateway, 1 Macquarie Place, Sydney NSW 2000
HarbourVest	c/o HarbourVest Partners, LLC, One Financial Center, 44 <sup>th</sup> Floor, Boston, MA 02111 United States
Aware Super	Level 28, 388 George Street, Sydney NSW 2000

# Signature

Timothy Reed Capacity Managing Director print name date 20 / 03 / 2023 sign here

#### **Annexure A - Associates**

This is Annexure A of 1 page (including this page) referred to in Form 604 ('Notice of change of interests of substantial holder') signed by me and dated 20 March 2023.

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Signature

### **Timothy Reed, Managing Director**

Name

#### **Potentia Group**

No.	Entity	Corporation of Incorporation
1.	Potentia Capital Management Pty Ltd (ACN 630 264 210)	Australia
2.	Technology Growth Finance Pty Ltd (ACN 660 213 052)	Australia
3.	Technology Growth Partners Pty Ltd (ACN 659 330 140)	Australia
4.	I. Technology Growth Capital Pty Ltd (ACN 659 330 319) Australia	
5.	5. Potentia Capital IA Pty Ltd (ACN 659 062 718) as trustee for Potentia Capital Trust IA Australia	
6.	Potentia Capital IB Pty Ltd (ACN 659 062 969) as trustee for Potentia Capital Trust IB	Australia
7.	Potentia Capital IC Pty Ltd (ACN 659 063 322) as trustee for Potentia Capital Trust IC	Australia
8.	Potentia Capital Pty Ltd (ACN 169 877 445)	Australia
9.	Potentia Capital Holdings Pty Ltd (ACN 630 152 493)	Australia
10.	Oak Ridge Software Pty Ltd (ACN 664 474 999)	Australia

### Annexure B – Acquisition of relevant interests from acceptances of the Offer

This is Annexure B of 1 page (including this page) referred to in Form 604 ('Notice of change of interests of substantial holder') signed by me and dated 20 March 2023.

0 ..... Signature

Timothy Reed, Managing Director

Name

Date of change	Class and number of securities affected	Person's votes affected
17-Mar-23	1 fully paid ordinary share	1
17-Mar-23	3,537,514 fully paid ordinary shares	3,537,514
17-Mar-23	1,849 fully paid ordinary shares	1,849
17-Mar-23	394 fully paid ordinary shares	394
17-Mar-23	5,000 fully paid ordinary shares	5,000
17-Mar-23	1,000 fully paid ordinary shares	1,000
17-Mar-23	324,412 fully paid ordinary shares	324,412
17-Mar-23	3,263 fully paid ordinary shares	3,263
17-Mar-23	7,424 fully paid ordinary shares	7,424
17-Mar-23	4,200 fully paid ordinary shares	4,200
17-Mar-23	1,500 fully paid ordinary shares	1,500
17-Mar-23	1 fully paid ordinary share	1
17-Mar-23	6,000 fully paid ordinary shares	6,000
17-Mar-23	300 fully paid ordinary shares	300
17-Mar-23	900 fully paid ordinary shares	900
17-Mar-23	161 fully paid ordinary shares	161
17-Mar-23	1,039 fully paid ordinary shares	1,039
17-Mar-23	7,614 fully paid ordinary shares	7,614
17-Mar-23	1,142 fully paid ordinary shares	1,142
17-Mar-23	18,000 fully paid ordinary shares	18,000
17-Mar-23	2,500 fully paid ordinary shares	2,500
17-Mar-23	221 fully paid ordinary shares	221
17-Mar-23	2,000 fully paid ordinary shares	2,000
17-Mar-23	10,000 fully paid ordinary shares	10,000