



Stock exchange listings: New Zealand (NZX: AIR) / Australia (ASX: AIZ) / ADR (OTC: ANZLY)

## **MARKET ANNOUNCEMENT**

21 March 2023

#### **Disclosure of Director and Senior Managers Relevant Interests**

Air New Zealand has received a disclosure from director Paul Goulter relating to relevant interests in quoted financial products.

Disclosures from senior managers Nikki Dines, Greg Foran, Leanne Geraghty, David Morgan and Mike Williams have also been received relating to 2019 performance rights that lapsed on 17 March 2023.

Ends.

This announcement is authorised for release on NZX and ASX by: Jennifer Page
General Counsel & Company Secretary
jennifer.page@airnz.co.nz

Air New Zealand postal address: Private Bag 92007, Auckland, 1142, New Zealand

Investor Relations email: <a href="mailto:investor@airnz.co.nz">investor@airnz.co.nz</a>

Investor website: www.airnewzealand.co.nz/investor



#### **Disclosure of Directors and Senior Managers Relevant Interests**

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and	
Name of listed issuer:	Air New Zealand Limited
Date this disclosure made:	21-Mar-23
Date of last disclosure:	-
Director or senior manager giving disclosure	
Full name(s):	Paul Stewart Goulter
Name of listed issuer:	Air New Zealand Limited
Name of related body corporate (if applicable):	
Position held in listed issuer:	Director
Summary of acquisition or disposal of relevant interest (excluding specified deri	vatives)
Class of affected quoted financial products:	ordinary shares (NZX:AIR)
Nature of the affected relevant interest(s):	beneficial interest
For that relevant interest-	T [
Number held in class before acquisition or disposal:	<u> </u>
land the transfer of the trans	
Number held in class after acquisition or disposal:	76,401
Current registered holder(s):	76,401
	Sharesies Nominees Limited
Current registered holder(s):	
Current registered holder(s):  Registered holder(s) once transfers are registered:	
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal	Sharesies Nominees Limited
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:	Sharesies Nominees Limited
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)  \$59,975
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration:	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)  \$59,975 (\$0.785 per share)
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration:  Number of financial products to which the transaction related:  If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period)	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)  \$59,975 (\$0.785 per share)
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration:  Number of financial products to which the transaction related:  If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—  Whether relevant interests were acquired or disposed of during a closed period: Whether prior written clearance was provided to allow the acquisition or disposal to	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)  \$59,975 (\$0.785 per share) 76,401 Ordinary Shares
Current registered holder(s):  Registered holder(s) once transfers are registered:  Details of transactions giving rise to acquisition or disposal  Total number of transactions to which notice relates:  Details of transactions requiring disclosure-  Date of transaction:  Nature of transaction:  Name of any other party or parties to the transaction (if known):  The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration:  Number of financial products to which the transaction related:  If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—  Whether relevant interests were acquired or disposed of during a closed period:	Sharesies Nominees Limited  1  15-Mar-23 Acquisition of shares Sharesies Nominees Limited (nominal purchaser)  \$59,975 (\$0.785 per share) 76,401 Ordinary Shares

#### Certification

I, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer:

Date of signature:

Name and title of authorised person:

Jennifer Page

21-Mar-23

Jennifer Page, General Counsel & Company Secretary



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

Signature of person authorised to sign on behalf of director or officer:

Date of signature:

Name and title of authorised person:

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013	
To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	21-Mar-23
Date of last disclosure:	2-Nov-22
Divertor or contant recommendation of the leaves	
Director or senior manager giving disclosure Full name(s):	Nikki Dines
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	7 til 14CW ZCalaira
Position held in listed issuer:	Chief People Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	Rights convertable to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
Olass of affected quoted finantial products.	Power to acquire ordinary
	shares in accordance with the
Notice of the effected appropriate and the	
Nature of the affected relevant interest(s):	terms of the Rights
For that relevant interest-	
Number held in class before acquisition or disposal:	1,037,661
Number held in class after acquisition or disposal:	1,012,877
Current registered holder(s):	
Registered holder(s) once transfers are registered:	Nikki Dines
Details of transactions giving rise to acquisition or disposal	4
Total number of transactions to which notice relates:	1
Details of transactions requiring disclosure	
Date of transaction:	17-Mar-23
Nature of transaction:	Lapse of Rights pursuant to their terms
Name of any other party or parties to the transaction (if known):	
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into a	
cash value, describe the consideration:	
Number of financial products to which the transaction related:	24,784
If the issuer has a financial products trading policy that prohibits directors or senior	24,704
managers from trading during any period without written clearance (a closed period)	
include the following details—	
<u> </u>	not continuels
Whether relevant interests were acquired or disposed of during a closed period:	not applicable
Whether prior written clearance was provided to allow the acquisition or disposal to	wat and Backla
proceed during the closed period:	not applicable
Date of the prior written clearance (if any):	not applicable
Summary of other relevant interests after acquisition or disposal	<u> </u>
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
	Registered holder: beneficial
Nature of the affected relevant interest(s):	owner
For that relevant interest-	
Number held in class:	1,756
Registered holder(s) once transfers are registered:	Sharesies Nominee Limited
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons	
for whom it is made.	
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21-Mar-23

Felicity Cammock Senior People Specialist



# **Disclosure of Directors and Senior Managers Relevant Interests**

Sections 297(2) and 298(2). Financial Markets Conduct Act 2013

Signature of person authorised to sign on behalf of director or officer:

Date of signature:

Name and title of authorised person:

Sections 291 (2) and 290(2), I mancial markets Conduct Act 2013	
To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	21-Mar-23
Date of last disclosure:	2-Nov-22
Director or conjet manager giving disclosure	
Director or senior manager giving disclosure [Full name(s):	Gregory Foran
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	All New Zealand
Position held in listed issuer:	Chief Executive Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	Rights convertable to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
Class of affected quoted financial products.	Power to acquire ordinary
	shares in accordance with the
Nature of the affected relevant interest(s):	terms of the Rights
For that relevant interest-	terms of the raghts
Number held in class before acquisition or disposal:	4,584,172
Number held in class before acquisition or disposal:	4,437,252
Current registered holder(s):	4,437,232
Registered holder(s) once transfers are registered:	Cragany Foran
Registered floider(s) office transfers are registered.	Gregory Foran
Details of transactions giving rise to acquisition or disposal	
Total number of transactions to which notice relates:	1
Details of transactions requiring disclosure	
Date of transaction:	17-Mar-23
Date of transaction.	Lapse of Rights pursuant to
Nature of transaction:	their terms
Name of any other party or parties to the transaction (if known):	their terms
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into a	
cash value, describe the consideration:	
Number of financial products to which the transaction related:	146,920
If the issuer has a financial products trading policy that prohibits directors or senior	110,020
managers from trading during any period without written clearance (a closed period)	
include the following details—	
Whether relevant interests were acquired or disposed of during a closed period:	No
Whether prior written clearance was provided to allow the acquisition or disposal to	140
proceed during the closed period:	not applicable
Date of the prior written clearance (if any):	not applicable
Date of the prior written occurance (if any).	пос арриоамо
Summary of other relevant interests after acquisition or disposal	O 1: OI (AIZV AID)
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
	Registered holder: beneficial
Nature of the affected relevant interest(s):	owner
For that relevant interest-	
Number held in class:	4,128,000
Registered holder(s) once transfers are registered:	Gregory Foran
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons	
for whom it is made.	
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Senior People Specialist

21-Mar-23 Felicity Cammock



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

Signature of person authorised to sign on behalf of director or officer:

Date of signature:

Name and title of authorised person:

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013	
To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	21-Mar-23
Date of last disclosure:	2-Nov-22
Divertor or conice monorary giving displacers	
Director or senior manager giving disclosure Full name(s):	Leanne Geraghty
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	All New Zealand
Name of related body corporate (if applicable).	Chief Customer and Sales
Position held in listed issuer:	Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	(e)
bullinary of adquisition of disposar of following interest (excluding specified derivative	Rights convertable to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
	Power to acquire ordinary
	shares in accordance with the
Nature of the affected relevant interest(s):	terms of the Rights
For that relevant interest-	
Number held in class before acquisition or disposal:	1,307,128
Number held in class after acquisition or disposal:	1,267,297
Current registered holder(s):	
Registered holder(s) once transfers are registered:	Leanne Geraghty
Details of transactions giving rise to acquisition or disposal	
Total number of transactions to which notice relates:	1
Total Humber of transactions to which hotice relates.	Li .
Details of transactions requiring disclosure	
Date of transaction:	17-Mar-23
Nature of transaction:	Lapse of Rights pursuant to their terms
Name of any other party or parties to the transaction (if known):	
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into a	
cash value, describe the consideration:	
Number of financial products to which the transaction related:	39,831
If the issuer has a financial products trading policy that prohibits directors or senior	
managers from trading during any period without written clearance (a closed period)	
include the following details—	F
Whether relevant interests were acquired or disposed of during a closed period:	not applicable
Whether prior written clearance was provided to allow the acquisition or disposal to	not continuels
proceed during the closed period:  Date of the prior written clearance (if any):	not applicable not applicable
Date of the phor written clearance (ii any).	not applicable
Summary of other relevant interests after acquisition or disposal	[O. II. O. II. III.
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
	Registered holder: beneficial
Nature of the affected relevant interest(s):  For that relevant interest-	owner
	00.403
Number held in class:	99,403
Registered holder(s) once transfers are registered:	Leanne Geraghty
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.	
Whom it is made.	
	La Carmore.

21-Mar-23 Felicity Cammock

Senior People Specialist



Name and title of authorised person:

Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	21-Mar-23
Date of last disclosure:	2-Nov-22
Director or senior manager giving disclosure	D ::M
Full name:	David Morgan
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	Object One metion of the territor
Position held in listed issuer:	Chief Operational Integrity and Standards Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	es)
	Rights convertable to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
	Power to acquire ordinary
	shares in accordance with the
Nature of the affected relevant interest(s):	terms of the Rights
For that relevant interest-	torrio or are ragrite
Number held in class before acquisition or disposal:	1,371,311
Number held in class after acquisition or disposal:	1,288,010
Current registered holder(s):	1,200,010
Registered holder(s) once transfers are registered:	David Morgan
registered flouder(3) office transfers are registered.	David Morgan
Details of transactions giving rise to acquisition or disposal	
Total number of transactions to which notice relates:	1
	·
Details of transactions requiring disclosure	
Date of transaction:	17-Mar-23
	Lapse of Rights pursuant to
Nature of transaction:	their terms
Name of any other party or parties to the transaction (if known):	
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into a	
cash value, describe the consideration:	
Number of financial products to which the transaction related:	83,301
If the issuer has a financial products trading policy that prohibits directors or senior	00,001
managers from trading during any period without written clearance (a closed period)	
include the following details—	
Whether relevant interests were acquired or disposed of during a closed period:	not applicable
Whether prior written clearance was provided to allow the acquisition or disposal to	пот аррисаріс
proceed during the closed period:	not applicable
Date of the prior written clearance (if any):	not applicable not applicable
Date of the prior written clearance (if arry).	пот арріїсаріе
Summary of other relevant interests after acquisition or disposal	
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
Class of affected quoted financial products.	Registered holder: beneficial
Noture of the affected relevant interest(a):	_
Nature of the affected relevant interest(s):  For that relevant interest-	owner
Number held in class:	474,812
Registered holder(s) once transfers are registered:	David Morgan
Registered flolder(s) office transfers are registered.	David Morgan
Cortification	
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons	
for whom it is made.	
	La Cannore.
Signature of person authorized to sign on hehalf of director or efficer:	La Camore.
Signature of person authorised to sign on behalf of director or officer:  Date of signature:	21-Mar-23
Date of alguardie.	∠ 1-1VIQ1-∠U

Felicity Cammock Senior People Specialist



Name and title of authorised person:

## **Disclosure of Directors and Senior Managers Relevant Interests**

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	21-Mar-23
Date of last disclosure:	2-Nov-22
Date of last disclosure.	2-1104-22
Director or senior manager giving disclosure	
Full name(s):	Michael Williams
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	
	Chief Transformation &
Position held in listed issuer:	Alliances Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	es)
	Rights convertable to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
	Power to acquire ordinary
	shares in accordance with the
Nature of the affected relevant interest(s):	terms of the Rights
For that relevant interest-	
Number held in class before acquisition or disposal:	930,923
Number held in class after acquisition or disposal:	878,995
Current registered holder(s):	
Registered holder(s) once transfers are registered:	Michael Williams
Details of transactions giving rise to acquisition or disposal	
Total number of transactions to which notice relates:	1
Total number of transactions to which notice relates.	ı
Details of transactions requiring disclosure	
Date of transaction:	17-Mar-23
Date of transaction.	Lapse of Rights pursuant to
Nature of transaction:	their terms
Name of any other party or parties to the transaction (if known):	their terms
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into a	
cash value, describe the consideration:	
Number of financial products to which the transaction related:	51,928
If the issuer has a financial products trading policy that prohibits directors or senior	· ·
managers from trading during any period without written clearance (a closed period)	
include the following details—	
Whether relevant interests were acquired or disposed of during a closed period:	No
Whether prior written clearance was provided to allow the acquisition or disposal to	
proceed during the closed period:	not applicable
Date of the prior written clearance (if any):	not applicable
Summary of other relevant interests after acquisition or disposal	
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
Class of affected quoted financial products.	Registered holder: beneficial
Nature of the affected relevant interest(s):	owner
For that relevant interest-	OWNER
Number held in class:	28,984
Registered holder(s) once transfers are registered:	Michael Williams
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons	
for whom it is made.	
	La Camore.
Cignoture of narrow authorized to size as held of diseases as afficient	
Signature of person authorised to sign on behalf of director or officer:	21-Mar-23
Date of signature:	∠ 1-1VIQ1-∠J

Felicity Cammock

Senior People Specialist