

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Tuesday May 30, 2023

The +securities to be quoted are:

₭ Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

| ASX +securit | ty Security description | Number of +securities to be quoted | Issue date |
|--------------|----------------------------|------------------------------------|------------|
| XRO | ORDINARY FULLY PAID | 417 | 11/05/2023 |
| XRO | ORDINARY FULLY PAID | 42,239 | 24/05/2023 |
| XRO | ORDINARY FULLY PAID | 60,417 | 22/05/2023 |
| XRO | ORDINARY FULLY PAID | 1,904 | 23/05/2023 |

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type

Registration number

ARBN

160661183

1.3 ASX issuer code

XRO

1.4 The announcement is

☑ New announcement

1.5 Date of this announcement

30/5/2023



Part 2 - Type of Issue

2.1 The +securities to be quoted are:

✓ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are:

☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

11/5/2023

The last date the options were exercised or other +convertible securities were converted

11/5/2023

417

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

No

Issue date

11/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes



| Number o | f +secur | ities to | be a | uoted |
|----------|----------|----------|------|-------|
|----------|----------|----------|------|-------|

227

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

93.160000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

190

Are the +securities being issued for a cash consideration?

✓ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

94.140000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT



TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

14,243

The first date the options were exercised or other +convertible securities were converted

24/5/2023

The last date the options were exercised or other +convertible securities were converted

24/5/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?
⊗ No

Issue date

24/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes



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|---|-------|-----|----|-------------|-----|-------|----|----|----|------|----|
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151

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

108.750000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

14,092

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

110.250000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)



ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

22/5/2023

The last date the options were exercised or other +convertible securities were converted

22/5/2023

60,417

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

22/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes



| Number of +securities to be quoted 29,667 | |
|---|--|
| Are the +securities being issued for a cash consideration ⊗ Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 34.00000000 |
| Any other information the entity wishes to provide about | the +securities to be quoted |
| Number of +securities to be quoted | |
| 3,750 | |
| Are the +securities being issued for a cash consideration ⊗ Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 48.33000000 |
| Any other information the entity wishes to provide about | the +securities to be quoted |
| | |
| Number of +securities to be quoted 10,000 | |
| Are the +securities being issued for a cash consideration ⊗ Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 56.20000000 |
| Any other information the entity wishes to provide about | the +securities to be quoted |



Number of +securities to be quoted

2,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 62.86000000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

15,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 79.50000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

23/5/2023

The last date the options were exercised or other +convertible securities were converted

23/5/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

1,904



| The right of the holder of the options o | r other +convertible securities | s to receive the +underlying | securities is being |
|--|---------------------------------|------------------------------|---------------------|
| satisfied by: | | | |

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

© No

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Issue date

23/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

Issue details

Number of +securities to be quoted

1,904

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 48.33000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class



FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

24/5/2023

The last date the options were exercised or other +convertible securities were converted

24/5/2023

27.996

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

✓ Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

© No

Issue date

24/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes

| Number of +securities to be quoted 1,846 | | | | |
|---|--|--|--|--|
| Are the +securities being issued for a cash consideration Yes | n? | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | | |
| AUD - Australian Dollar | AUD 48.33000000 | | | |
| | | | | |
| Any other information the entity wishes to provide about | the +securities to be quoted | | | |
| | | | | |
| Number of consulting to be musted | | | | |
| Number of +securities to be quoted 26,150 | | | | |
| Are the +securities being issued for a cash consideration? ☑ Yes | | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | | |
| AUD - Australian Dollar | AUD 56.20000000 | | | |
| Any other information the entity wishes to provide about | t the teocurities to be quoted | | | |
| Any other information the entity wishes to provide about the +securities to be quoted | | | | |



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description

Total number of +securities on issue

XRO: ORDINARY FULLY PAID 151,179,867

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description

Total number of +securities on issue

XROAK: RESTRICTED STOCK UNIT 645,314

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES 1,337,859