

**Via ASX Online**

**ASX ANNOUNCEMENT – 3 July 2023**

ASX Market Announcements Office

ASX Limited

**FY24 Outlook and completion of FY23 M&A program  
with investment in advice firm.**

Diverger Limited (**Diverger**) is pleased to confirm FY24 outlook and announce completion of an equity investment in a financial advice firm, consistent with its stated strategy of partnering with the advice industry on succession and growth solutions and providing sustainable earnings growth for DVR in return.

Diverger has executed agreements effective 1 July 2023 to acquire a 55% equity interest in Atkinson Saynor Private Wealth Pty Ltd (**ASPW**), a financial advice firm licensed through Paragem, a wholly owned subsidiary of Diverger.

The remaining 45% of ASPW will be acquired by David Saynor (**Saynor**), a financial adviser who has worked in the business for 20 years and becomes a material shareholder through this transaction.

**FY24 Outlook**

This transaction augments DVR's FY23 M&A program, comprising the fourth successful M&A transaction in 12 months that collectively contribute more than \$1.3 million annualised Earnings Before Interest, Tax & Amortisation (EBITA) to DVR's forward earning profile. This also puts Diverger on track to achieve the company's strategic M&A target to acquire \$1.5 to \$2.1 million EBITA by FY25.

In line with this M&A progress and a materially improved 2H FY23 EBITA performance (consistent with guidance provided on completion of 1H FY23), the Board of DVR is pleased to advise shareholders that we anticipate solid earnings growth for FY24.

**ASPW transaction – further detail**

The total purchase consideration for **ASPW** (including Saynor's share) is \$3.2 million to be settled on completion, followed by a deferred payment of \$0.8 million 8 months after completion and subject to continued business performance. In addition, there is an earn-out incentive of up to \$0.30 million payable subject to the business achieving further client growth. Expected EBITA contribution from **ASPW** is based on a first year normalised EBITA of \$0.60 million per annum, with solid client and revenue growth expected.

Diverger's share of the consideration and EBITA contribution is 55%, which is in addition to the existing Paragem service fees received for licensing ASPW.

Authorised for release by the Board of Diverger Limited.

Further information

For all enquiries, please contact Diverger at 1300 655 695 and [info@diverger.com.au](mailto:info@diverger.com.au).