

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Wednesday September 13, 2023

The +securities to be quoted are:

★Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

| ASX +security code | Security description | Number of +securities to be quoted | Issue date |
|--------------------|----------------------|------------------------------------|------------|
| XRO | ORDINARY FULLY PAID | 514 | 17/08/2023 |
| XRO | ORDINARY FULLY PAID | 7,138 | 25/08/2023 |
| XRO | ORDINARY FULLY PAID | 1,566 | 01/09/2023 |
| XRO | ORDINARY FULLY PAID | 8,876 | 03/09/2023 |
| XRO | ORDINARY FULLY PAID | 2,662 | 07/09/2023 |

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type

Registration number

ARBN

160661183

1.3 ASX issuer code

XRO

1.4 The announcement is

☑ New announcement

1.5 Date of this announcement

13/9/2023



Part 2 - Type of Issue

2.1 The +securities to be quoted are:

✓ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are:

☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

17/8/2023

securities were converted 17/8/2023

The last date the options were

exercised or other +convertible

514

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No

Issue date

17/8/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?





| ٨ | lumber | of + | securitie | s to be | e auoted |
|---|--------|------|-----------|---------|----------|
| | | | | | |

436

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website)

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

112.420000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

37

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website)

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

112.810000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

41

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website)



Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

112,920000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 25/8/2023

The last date the options were exercised or other +convertible securities were converted

25/8/2023

7,138

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

⊗ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No

Issue date

25/8/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued

+securities in that class?

Yes

| edetails | |
|---|---|
| | |
| Number of +securities to be quoted | |
| 5,000 | |
| Are the +securities being issued for a cash consideration | ? |
| ℭ Yes | |
| In what currency is the cash consideration being paid? | What is the issue price you assemble? |
| in what currency is the cash consideration being paid: | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 56.20000000 |
| | |
| AUD - Australian Dollar | AUD 56.20000000 |
| | AUD 56.20000000 |
| AUD - Australian Dollar | AUD 56.20000000 |
| AUD - Australian Dollar | AUD 56.20000000 |
| AUD - Australian Dollar Any other information the entity wishes to provide about | AUD 56.20000000 |
| AUD - Australian Dollar | AUD 56.20000000 |
| Aug other information the entity wishes to provide about Number of +securities to be quoted 2,138 | AUD 56.20000000 the +securities to be quoted |
| Any other information the entity wishes to provide about Number of +securities to be quoted | AUD 56.20000000 the +securities to be quoted |
| Any other information the entity wishes to provide about Number of +securities to be quoted 2,138 Are the +securities being issued for a cash consideration | AUD 56.20000000 the +securities to be quoted |
| Any other information the entity wishes to provide about Number of +securities to be quoted 2,138 Are the +securities being issued for a cash consideration Yes | AUD 56.20000000 the +securities to be quoted |

Existing +securities converting into additional +securities in an existing class

Any other information the entity wishes to provide about the +securities to be quoted

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES



TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

The last date the options were exercised or other +convertible securities were converted

1,566

1/9/2023 1/9/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

⊗ No

Issue date

1/9/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



Number of +securities to be quoted

1.566

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 88.88000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

3/9/2023

The last date the options were exercised or other +convertible securities were converted

3/9/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

8,876

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No



Issue date

3/9/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

| , |
|---|
| |

| Number of +securities to be quoted 3,767 | | | | | |
|---|--|--|--|--|--|
| Are the +securities being issued for a cash consideration? ☑ Yes | | | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | | | |
| AUD - Australian Dollar | AUD 56.20000000 | | | | |
| Any other information the entity wishes to provide about | the +securities to be quoted | | | | |
| Number of +securities to be quoted 2,500 | | | | | |
| Are the +securities being issued for a cash consideration $\ensuremath{\mathfrak{C}}$ Yes | ? | | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | | | |
| AUD - Australian Dollar | AUD 74.62000000 | | | | |
| Any other information the entity wishes to provide about | the +securities to be quoted | | | | |
| Number of +securities to be quoted 2,609 | | | | | |
| Are the +securities being issued for a cash consideration ⊗ Yes | ? | | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | | | |
| AUD - Australian Dollar | AUD 88.88000000 | | | | |
| Any other information the entity wishes to provide about the +securities to be quoted | | | | | |



Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

7/9/2023

7/9/2023

The last date the options were

securities were converted

exercised or other +convertible

2,662

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

⊗ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

No

Issue date

7/9/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Number of +securities to be quoted

2,662

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 79.50000000

Any other information the entity wishes to provide about the +securities to be quoted



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description

Total number of +securities on issue

XRO: ORDINARY FULLY PAID 151,445,061

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description

Total number of +securities on issue

XROAK: RESTRICTED STOCK UNIT 1,460,252

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES 1,147,780