

Company announcement

PME signs \$16M, 8-year contract with South Shore Health

23rd October 2023

HIGHLIGHTS

- **Visage to replace legacy PACS throughout South Shore Health**
- **Contract is for “full stack” - Visage 7 Viewer, Visage 7 Open Archive and Visage 7 Workflow**
- **Visage 7 platform to be implemented in the cloud**
- **Continues PME’s rapid expansion into North American integrated delivery network (IDN) market**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed an AUD \$16M, 8-year contract with South Shore Health, the largest independent health system in Southeastern Massachusetts.

South Shore Health includes the 393-bed South Shore Hospital (Weymouth, Massachusetts), has more than 5,600 employees, and has renowned clinical affiliations at academic and cancer centers across Massachusetts that also use the Visage 7 Enterprise Imaging Platform (‘Visage 7’).

Based on a transactional licensing model, the contract will see the company’s cloud-engineered Visage 7 platform, including Visage 7’s Open Archive and Workflow modules, implemented throughout South Shore Health providing a unified diagnostic imaging platform. Visage 7 will also provide enterprise distribution of images integrated to South Shore Health’s electronic health record (EHR).

South Shore Health joins the increasing list of Visage 7 clients to opt for a fully cloud-engineered solution, a trend that is becoming the standard in the North American healthcare IT market.

Pro Medicus Limited
450 Swan Street Richmond
Victoria 3121 Australia
T +61 3 9429 8800
F +61 3 9429 9455
www.promed.com.au

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with go-live targeted to begin in Q1/Q2 of the 2024 calendar year.

"South Shore Health adds to our rapidly growing footprint in the North American IDN space and serves to further illustrate the suitability of our platform across a very broad range of healthcare enterprises." said Dr Sam Hupert, Pro Medicus CEO. "Key to this is the fact our offering is "auto-scaling". We have one application; it is transaction-based and in the cloud, so clients only pay for what they use regardless of their size."

Dr Hupert continued, "Our pipeline remains strong and spans all market segments. As has been the case with many of our recent contracts, this deal is for our "full-stack" comprising all three Visage products namely viewer, workflow and archive, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

For further information:

Dr Sam Hupert
Chief Executive Officer
Pro Medicus Limited
Phone: +61 3 9429 8800

Media:

Richard Allen
Oxygen Financial Public Relations
Mobile: +61 403 493 049

About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions



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constituting one of the most comprehensive end-to-end offerings in healthcare imaging.
Pro Medicus has offices in Melbourne, Berlin and San Diego. www.promedicus.com.au

Pro Medicus Limited
ABN 25 006 194 752