

# ASX Announcement | 26 October 2023 X2M Connect Limited (ASX:X2M)

# X2M strengthens balance sheet with placement and loan

## Release summary

- X2M completes a placement of \$0.98 million
- X2M secures \$650,000 loan facility
- The funds raised will be used primarily for platform scalability and smart community & smart agriculture energy management expansion

## X2M completes \$0.98 million placement

The Company has completed a placement of \$0.98 million through the issue of 21,777,785 million Shares at a price of \$0.045 per Share. Each Share has a 1 for 2 free attaching unlisted option with an exercise price of \$0.045 and an expiry date 12 months from the issue date. \$865,000 will be settled by 31 October 2023 and \$135,000 by 30 November 2023. The Company used its placement capacity under Listing Rule 7.1A to issue 20,471,900 Shares with the balance issued from its placement capacity under Listing Rule 7.1.

A portion of the placement is made to a group of investors involved in an entity that is a customer of X2M and which has signed a term sheet for deployment of the X2M Smart Community solution to an estate in Yarrawonga.

#### X2M secures a loan facility from SBC Global Investment Fund

The Company has secured a loan facility from SBC Global Investment Fund (SBC). Terms are as follows:

- Unsecured loan with a 12 month term;
- No interest is payable however the facility has a face value of \$720,000 of which SBC will advance \$650,000;
- Repayments of the face value at monthly/quarterly intervals based on revenues received by X2M, and any capital raisings completed during the payback period;
- X2M will issue 11,000,000 unlisted options at an exercise price of \$0.04 and an expiry date three years from the issue date;
- Other usual terms for a loan of this nature.

**X2M CEO Mohan Jesudason said:** "X2M is pleased that investors related to one of its customers have chosen to invest in the Company. This shows confidence in the product offering and the future of the Company."

#### Ends

The Board of X2M has approved this announcement.



#### For further information contact:

X2M Connect Limited
Mohan Jesudason
Chief Executive Officer
investor.relations@x2mconnect.com
1 800 926 926 (1 800 X2M X2M)

Shareholder Enquiries Automic Share Registry T: +61 (2) 9698 5414 E: hello@automic.com.au

#### **About X2M Connect Limited**

X2M Connect Limited (ASX:X2M) is an Australian technology company that has developed and commercialised a patented proprietary Internet of Things (IoT) solution which delivers productivity improvements, cost savings and improved public safety to enterprise and government clients in the utilities sector.

X2M's technology connects devices such as water, gas and electricity meters and other utility sensors to the internet, enabling data exchange and the remote control of these devices. The collection of large volumes of data from meters or sensors and our ability to go back and control devices also provides the basis for artificial intelligence or machine learning applications to build upon our platform. The Company generates revenue from the sale of hardware and monthly subscription fees under Software as a Service arrangements.

X2M now has more than 470,000 devices connected to its IoT platform and distributed intelligence solution, providing real-time information and control to a steadily increasing customer base operating over multiple radio technologies.

X2M's current focus is on servicing the utility sector in the Asia-Pacific region, where it has a significant number of government and enterprise customer relationships already in place. The addressable market across the region is large and importantly, the addressable market within X2M's existing customer base is also large with penetration growing. Going forward, X2M will look to continue its global expansion, with subsidiaries already operating in Japan, South Korea, Taiwan and, most recently, China.

To learn more about X2M click here: www.x2mconnect.com or follow us on LinkedIn.