

# **QUARTERLY 4C CONFERENCE CALL**

October 2023

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#### **Financial information**

All numbers in this presentation are stated in Australian dollars (A\$) unless stated otherwise.



# **4C REPORTING DEFINITIONS**

- Purchase order a signed purchase order (PO) for a CT scanner (device). The Company considers POs to be the key metric as it reflects actual sales at the time a sale is completed.
- Receipts from customers any cash consideration received from a customer by CurveBeam AI. This can include initial deposits required at the time of an order being placed.
- Revenue Revenue is recognised after the device (e.g., HiRise<sup>™</sup>) is delivered, installed and training has been completed. Depending on the customer site requirements, there can be several months from a signed purchase order to recognition of revenue. Thus, revenue may not be reflective of sales progress in each period

The Company will report on purchase orders and cash receipts in its Appendix 4C (quarterly) lodgements, while revenue will be reported in the Appendix 4E (full year report) and Appendix 4D (half year report).







### **4C HIGHLIGHTS**

- Foot & Ankle division of Stryker continues to build a strong sales pipeline
- Received **4 purchase orders for HiRise**<sup>™</sup> devices in Q1 FY24
- A **100% increase** on the prior corresponding period of 2 purchase orders in FY23
- 3 orders with Stryker one financed deal
- Directors believe Company from IPO has cash to carry out stated goals for 24 months
- Established subsidiary in Germany favourable reimbursement
- Advancing enhanced HiRise (V2) platform for robotic systems datasets
- Progressing development & FDA file for the bone mineral density (BMD) module
- HiRise<sup>™</sup> featured American Orthopedic Foot & Ankle Society' (AOFAS) annual meeting
- Listed on ASX **raised A\$25m** in Q1 to support HiRise<sup>™</sup> orders deploying now



### AMERICAN ORTHOPEDIC FOOT & ANKLE SOCIETY(AOFAS) ANNUAL MEETING

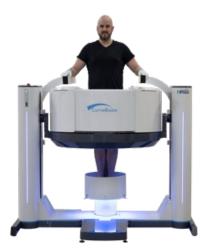


#### AOFAS CONFERENCE – 20<sup>TH</sup> TO 23<sup>RD</sup> SEPTEMBER 2023

- Management attended conference to see firsthand reactions to HiRise<sup>™</sup>
- A very positive experience to see the responses from both Stryker representatives, surgeons & group surgeon practice administrators.
- Engaged with numerous prospects to see firsthand the opportunity HiRise<sup>™</sup> has and where prospects are in the sales cycle.
- With the IPO completed, and with the investment to support this partnership, we remain very positive on our partnership with Stryker and the continued market adoption of HiRise<sup>™</sup>.
- The International WBCT Society meeting was well attended & key clinical studies presented HiRise<sup>™</sup> and PedCat<sup>™</sup>.
- Stryker stand activity was supported by CurveBeam AI management and we were introduced to many group practices and hospitals advancing in their interest to acquire a HiRise.



### **ENHANCED HIRISE<sup>™</sup> PROJECT**



### **STRYKER CORPORATION - FOOT & ANKLE DIVISION**

- CurveBeam AI is developing enhancements to the HiRise<sup>™</sup> platform, including a stronger X-Ray source for larger patients.
- This will enable higher resolution scans of the hip & knee joints required for key surgical systems & patient specific instrumentation (PSI) from multiple providers.
- Targeting scans to be available to vendors in Q2 for validation purposes.
- Targeting validation of datasets for robotics aided surgical systems.
- The Company is targeting commercial launch of the enhanced HiRise™ platform around mid-CY24 to cover robotic knee & hip implants
- The HiRise<sup>™</sup> system upgrade is also critical for offering the AI SaaS based CT BMD module on the HiRise<sup>™</sup>



### **BMD HIRISE<sup>™</sup> MODULE PROGRESS**



- The BMD module is targeting a key annuity stream for sales & profit growth
- The new enhanced HiRise<sup>™</sup> platform is needed for the BMD Module
- Patient data will be collected from April 2024 to support the 510(k) submission with devices to be placed at several US sites.
- Filing the submission for a 510(k) clearance of BMD on HiRise<sup>™</sup> with the FDA remains on target for mid calendar year 2024.
- FDA 510(k) clearance for BMD on HiRise<sup>™</sup> remains on target for late FY25.
- Other FDA submissions continue to progress in their preparation, or FDA review. These include OssView<sup>™</sup> and CubeVue Autometrics<sup>™</sup>.





## IN CLOSING

- Deploying IPO capital Q1 to support HiRise<sup>™</sup> placements for FY24.
- FY24 orders Company remains very confident in purchase orders.
- Directors believe Company from IPO has cash to carry out stated goals for 24 months.
- Advancing enhanced HiRise<sup>™</sup> platform for robotic system datasets to target
  - Expanded support in large practices Robotic Hip & Knee users in a group practice would like validation from Stryker that HiRise can be used for their robotic systems.
  - Improve diagnostic information of conditions around the hip.
- US FDA filing bone mineral density (BMD) module clearance remains on FY25 target.

