

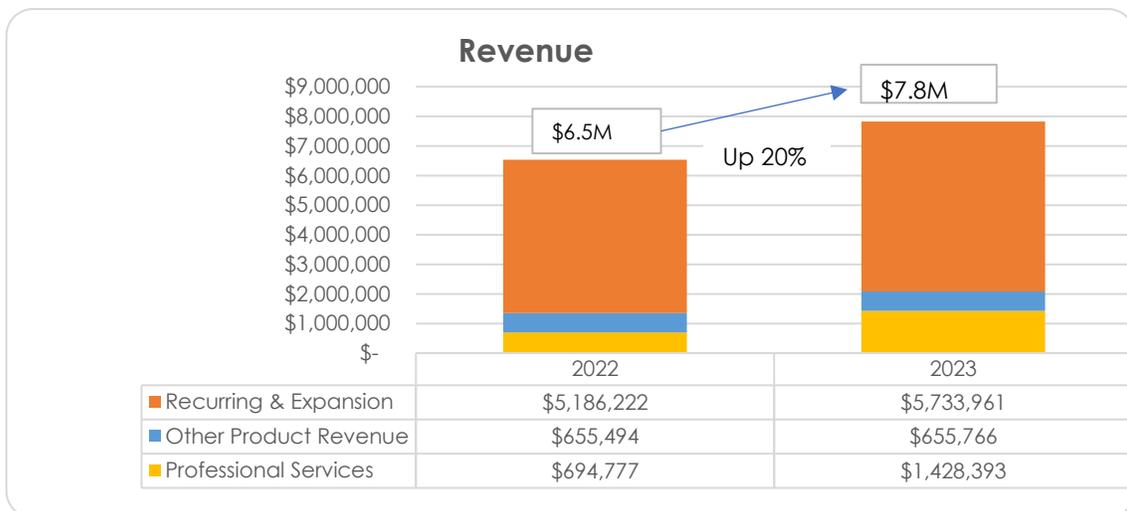
Managing Director AGM 2023 Presentation

Global Health Limited (ASX:GLH) (“Global Health” or “the Group”) is pleased to release the presentation of the Managing Director at today’s Annual General meeting.

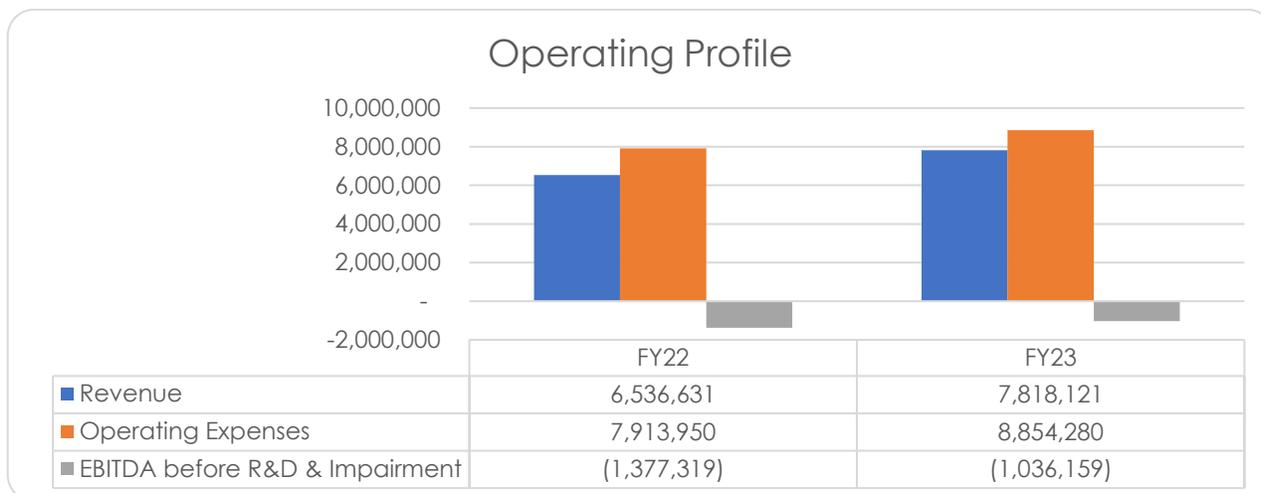
AGM 2023 - Managing Director Presentation

I will briefly cover the financial performance and business re-structure before sharing our plans going forward.

Financial Performance



The Company reported a \$1.28m or 20% increase in revenue to \$7.8m for the 12 months to June 2023.



Operational changes were implemented in the second half of the financial year to achieve a leaner cost base by reducing overheads and corporate overhead expenses while focusing on our customer facing resources.

The overseas expansion strategy was changed from the establishment of an office with direct sales staff to indirect channels.

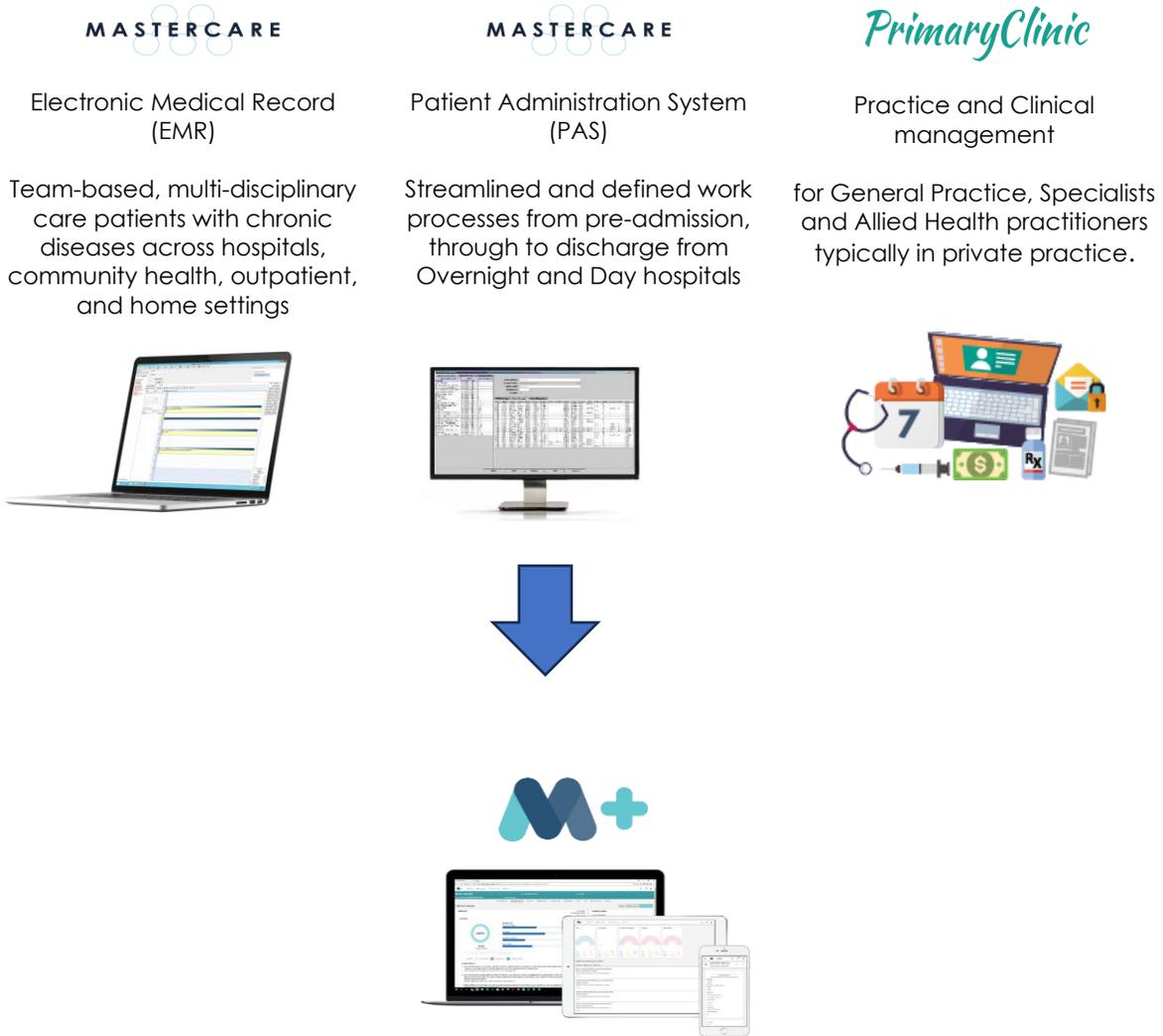
In combination, these changes are forecast to reduce the Company's operating cost base excluding R&D, to approximately \$8m for the current financial year.

The re-structure exercise has also enabled the recruitment of high-quality staff to replace staff that were not aligned to the future strategy in particular a refreshed sales and marketing team with results expected in the second half of this financial year.

One-off costs of approximately \$325k was incurred in the form of termination payments in the 7 months to June 2023 with a further \$140k incurred in the current financial year to date.

The leaner operational expenses will enable the completion of the re-platforming our MasterCare EMR, MasterCare PAS and PrimaryClinic client/server applications into a set of customisable and configurable modules, in a multi-tenanted, responsive, Software as a Service (SaaS) deployment by December 2024.

MasterCare Plus SaaS Re-platform



The current rollout schedule will target specific segments for existing and new customers as follows:

Target Segment	Completion Date	Australian Market Size*
Allied Health Practitioners	December 2023	166K Allied Health Providers
Medical Specialists	March 2023	65K Medical Specialists
Overnight and Day Hospitals	June 2023	1331 Overnight, 357 Day
Community Health	September 2023	500 Community Centres
General Practice	December 2024	6,500 clinics

*Source: www.health.gov.au, www.aihw.gov.au, www.racgo.org.au, www.dayhospitalsaustralia.net.au

In addition to upgrades to existing customers, detailed marketing strategies and sales plans will be developed to acquire new customers in each of these sectors.

The re-platforming of our mature and feature rich client/server provider systems to MasterCare Plus completes our patient-centric, SaaS eco-system.



The rich set of features across our portfolio is designed to streamline the patient journey and deliver business efficiencies for healthcare providers, improved health outcomes for patients and help manage the escalating costs of healthcare for funders.

Our platforms leverage the latest interoperability standards to maximise interoperability using a rich set of Application Programming Interfaces (APIs) to enable integration with 3rd party applications and best-of-breed applications.

Integration internally and with external systems is achieved using FHIR compliant APIs where available or HL7 links where required.

In October, our platforms and business renewed our certification to ISO27001:2022 which demonstrates our commitment to comply with industry-standard cybersecurity and privacy practices.

Our SaaS portfolio that Connects Consumers to their Clinicians

	<p>Consumer Empowerment</p> <ul style="list-style-type: none"> - Personal Health Record - Native iOS, Android, and responsive web app - Marketplace for value add-ons - Data Warehouse for de-identified analytics - Integrated with ReferralNet Secure Messaging, wearables, and remote monitoring devices
	<p>Patient Engagement</p> <ul style="list-style-type: none"> - Online eForm submission, online bookings, event bookings - Support for Telehealth consultations and online group bookings - Discussion Groups and chats for patients-like-me - Marketplace and payment gateway for value add-ons - Integrated with ReferralNet Secure Messaging
	<p>Provider platform for clinicians and administration</p> <ul style="list-style-type: none"> - Referral Triage Management - Full hospital administration functionality and practice management features for non-acute settings - Comprehensive clinical modules for case notes, observations, charting, diagnosis, eRX, medication management and more. - Integrated with ReferralNet Secure Messaging for orders, results, referrals, progress notes, discharge summaries.
	<p>Secure Message Delivery (SMD)</p> <ul style="list-style-type: none"> - One of 4 SMD compliant platforms in Australia - For secure sharing of referrals, progress notes, orders, results and other sensitive patient and clinical information across the healthcare ecosystem - Integrated to go-fax and Telstra's SMD platform. - Guaranteed non-repudiation. - Payload indifferent (HL7, voice, videos, images etc.)

Research & Development to be expensed going forward

The recent increases in interest rates and weighted average cost of capital have meant an annual discount rate of 22% had been applied to the Discounted Cashflow Forecast when determining impairment of intangible assets.

The underperformance of revenue growth in FY22 compared to budget, and the decision to accelerate R&D investment over the period to December 2024, has combined with the increased discount rate, to require the Board to impair the capitalised value of intangible assets, writing off the \$3.9m of intangible assets as of 30 June 2023.

From 1 July 2023, all research and development will be expensed as incurred.

Forward Outlook

In the first quarter of the current financial year, the Company announced a strategic reseller agreement with Fujitsu Australia Ltd to promote and sell our platforms as well as deliver implementation and support services to the healthcare industry across 13 countries within the Asia Pacific regions.

The agreement gives access to Fujitsu's substantial marketing and sales force and will extend our market reach to larger opportunities locally and overseas.

The Company continues to seek partners locally and overseas that will enable co-sell opportunities through a partnership model.

Based on existing projects in hand, sales pipeline and the development of multiple direct and indirect sales channels, the Company is expecting upwards of 10% growth in revenue this financial year.

For further information, please contact:

Global Health Limited (ASX:GLH)

Mathew Cherian

Managing Director

M: 0409 099 788

E: Mathew.cherian@global-health.com

About Global Health Limited (ASX:GLH)

Global Health Limited (ASX:GLH) is a leading provider of Digital Health solutions to the Australian Healthcare Industry. Innovation, consumer-centricity and connectivity are the foundations of the Company's vision of 'Connecting Clinicians and Consumers.'

Global Health helps streamline the delivery of healthcare services and provide better health outcomes across various health sectors, including acute and community settings.

Global Health offers a range of tailored software and SaaS solutions helping health businesses to be more efficient and deliver excellent patient care. These include electronic medical records for health delivery organisations, client management systems for community health, patient

administration systems for hospitals, practice management systems, secure messaging for connected care, patient engagement platforms and consumer health records.

Located in Melbourne, Victoria the company is ISO27001 compliant.

To learn more about Global Health please visit: <http://www.global-health.com/>

For more information



Subscribe on our [YouTube](#)



Follow us on [LinkedIn](#)



Subscribe to our [mailing list](#) to receive



Visit our investor website: <http://www.global-health.com/>

About other company mentioned in ASX announcement (if applicable)

To learn more about Global Health please click here: <http://www.global-health.com/>

This ASX announcement has been authorised by the Board of Global Health Limited (ASX:GLH)