

First Half 2024 Financial Results

Millennium Services Group Limited (ASX: MIL) today announced in the half year to 31 December 2023, total revenue increased by 15.1% to \$149.2 million compared to revenue of \$129.6m in 1H23.

The Company's revenue performance was underpinned by \$17.5m (or 14.8%) of new long-term contracts and successful renewals of existing contracts at market competitive margins; and an increase of \$2.1m (or 18.9%) in higher margin adhoc and project revenue.

Gross profit increased by \$3.2m in 1H24 compared to the previous corresponding period (pcp), and further gross profit percentage improvements are expected in the second half of the year due to the Group's ongoing focus on labour productivity, innovation, and technology. Underlying earnings before interest, tax, depreciation and amortisation (EBITDA) increased by \$2.7m or 122.7% to \$4.9m compared to an EBITDA of \$2.2m in pcp. The Group's profit after income tax expense for the current period amounted to \$1.1m; which represents a \$1.8m (or 257.1%) improvement compared to the previous corresponding period's loss of \$0.7m.

The balance sheet was strengthened with growth in net assets from \$1.4m as at 30 June 2023 to \$2.5m as at 31 December 2023. Furthermore, the Group had access to \$11.5m of unused debt facilities as at 31 December 2023, allowing sufficient capability to fund working capital for new contact wins.

[On 22 December 2023, the Company announced](#) it had entered into a binding scheme implementation agreement with MS Journey Pty Ltd, a subsidiary of SoftBank Robotics Singapore Pte Ltd to acquire 100% of the issued capital of Millennium Services Group Limited by way of a scheme of arrangement (Scheme). A Scheme Booklet containing an Independent Expert's Report, further information relating to the Scheme including reasons for the Millennium board's unanimous recommendation and details of the Scheme Meeting is due to be made available to Millennium shareholders in the first half of March 2024.

CEO Royce Galea stated:

"In the six months to 31 December 2023, the Group continued to secure and maintain major contracts with recent large Cleaning and Security business wins in Western Australia and New Zealand."

"Millenium's senior management has been investing more time with our clients to focus on and expand our integrated products and services vertically into our current customer base."

"Based on these solid first half results, we are on track to deliver revenue between \$300m - \$305m in FY24, representing an increase of between 13% -15% compared to FY23."

Ends

For further information, please contact:

Royce Galea

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Authorised for release by the Board of
Millennium Services Group Limited.

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