

AMAERO INTERNATIONAL LIMITED (ASX:3DA)

Investor Briefing | 2 April 2024

Hank J. Holland | Chairman & CEO

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# Announcement Dated 27 March

## Enters Binding Offtake Agreement

#### Commentary



This is a very important milestone for Amaero. Amaero aspires to be the largest U.S. domestic producer of C103 and specialty alloy AM powders and to be the most responsive, agile producer. In order for additive manufacturing to achieve its potential, it's imperative that we stand up an alternative U.S. domestic supplier of C103 and specialty AM powder."



HANK J. HOLLAND, AMAERO
 CHAIRMAN & CEO

#### **Offtake Agreement Detail**

- Amaero announced it entered a binding offtake agreement for supply of C103 AM powder
- Counterparty is a leading, deeply resourced additive manufacturer of C103 and refractory alloys for defense and space industries
- Only after qualification is achieved, counterparty is required to take 2.25 tonnes of Amaero's C103 AM powder (in late CY2024 and CY2025)
- If qualification is achieved, agreement will run five years with additional opportunities for further supply of AM powder (beyond the initial 2.25 tonnes)

### Announces Institutional Placement

#### Commentary

We received bids from investors in excess of the Placement amount including cornerstone investments from a U.S.-based internationally respected mutual fund, a top tier Australian based global institutional asset manager and a leading Sydney-based investment management firm. As Amaero's largest shareholder, I've often commented about the importance of attracting sophisticated, long-term shareholders to the registry and the addition of these institutional investors is an important affirmation of our progress."



HANK J. HOLLAND, AMAERO
 CHAIRMAN & CEO

#### **Institutional Placement Detail**

- Amaero announced it has raised A\$20M through placement of shares to institutional investors
- Placement conducted at fixed price of A\$0.33 per share resulting in ~60.6M new shares issued representing ~12.6% of Amaero's existing share capital
- Expects to use proceeds of placement for general corporate purposes, including working capital, operating expenses and capital expenditures
- Key placement dates: announcement March 27;
   settlement April 4; commencement of trading April 5

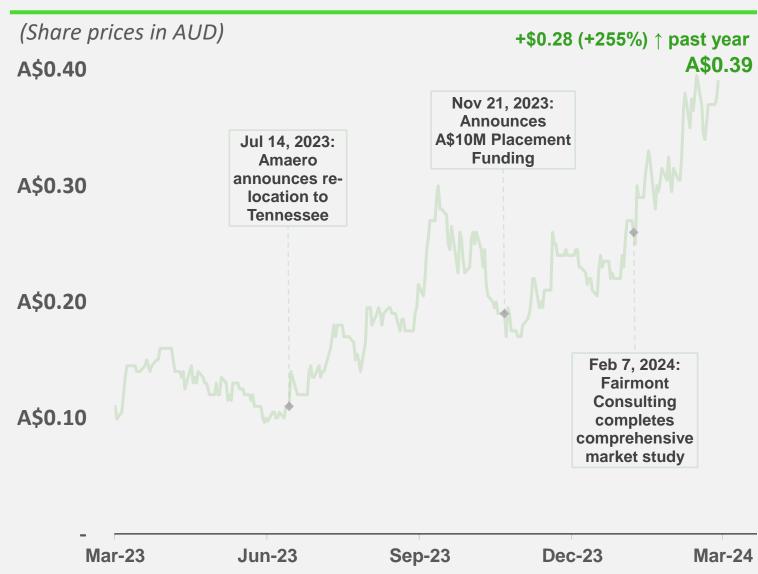
## Shares Outstanding, After Capital Raise

#### **Capitalization Table, After Capital Raise**

(Share count in millions, after capital raise)

Capitalization Table	Balance	Ordinary O/S %
Top Shareholders		
Pegasus Growth Capital	188.5	34.8%
Cornerstone Institutional Investor #1	30.3	5.6%
Melbourne-Based Private Investor	20.9	3.9%
June Seventy Sixers	18.6	3.4%
Monash Investment Holdings	18.3	3.4%
Cornerstone Institutional Investor #2	12.1	2.2%
Cornerstone Institutional Investor #3	10.6	2.0%
Top 7 Shareholders	299.3	55.3%
Top 50 Shareholders	393.3	72.7%
Total Ordinary Shares Outstanding	541.0	100.0%

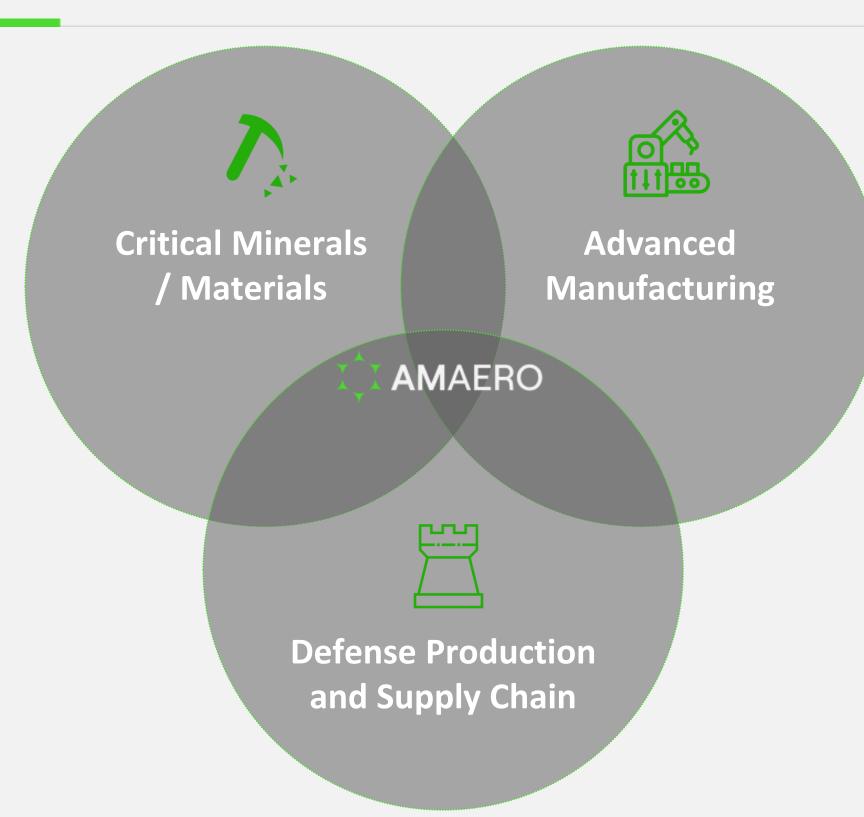
#### **3DA LTM Share Performance**



Source: Company data and publicly available information. Note: Amaero price as of March 28, 2024.

# Corporate Update

## Generational Industrial Opportunity



- We are witnessing a generational industrial opportunity in reshoring critical industrial base capabilities to the U.S.
- Amaero operates at the fulcrum of the reshoring opportunity — building secure, vertically integrated defense and industrial supply chains
- Essential supply chain capability for manufacturing readiness determinants



SpaceX Falcon 9 Rockets, Business Insider

### Secular Tailwinds

#### **Adoption of Additive Manufacturing**

Aerospace manufacturing is increasingly adopting additive manufacturing, particularly within Amaero's target use cases in highly engineered sub-segments



...the continued technological advancements, material developments, industry mergers and consolidations will continue to further proliferate the use and adoption of additive technologies across just about every industry."

- AVI REICHENTAL, CEO, N2X33□°

#### **Investment Cycle in Defense and Space**

Strong unrelated investment cycles in hypersonics, strategic missiles, space launch and satellites driving significant demand growth

In fiscal year 2024, the US Department of Defense (DoD) and NASA have allocated budgets for developing and testing hypersonic capabilities. With the influx of funding from the DoD in the hypersonic space, A&D companies have been and will likely continue to work toward operationalizing hypersonic weapons, including guide vehicles and cruise missiles...US spending in the space sector has increased to keep pace with the growing demand for space capabilities"

- **Deloitte.** ENERGY & INDUSTRIALS

### Amaero Strategic Objectives



Positioning at nexus of priority U.S. reshoring initiatives



Establishing first-mover advantage with defensible, competitive position during critical development, demonstration and production phases



Commissioning largest U.S. domestic producer of C103, specialty alloys and titanium AM powders



Planning production that is tailored to provide more responsive lead times of small batch specialty alloys



Leveraging next generation atomization technology to provide industry-leading yield and capability of melting high-temperature refractory alloys



### Amaero — Intentional Strategic Positioning

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We are strategically establishing a vital industrial capability that aligns with the nation's paramount initiatives in advanced materials and manufacturing, while bolstering supply chain resilience for critical minerals and aerospace and defense production."

"

We took bold and decisive steps over the past year to position Amaero as the largest and most responsive U.S. domestic producer of C103 and other high-value specialty alloy powders...Amaero has an opportunity to play an important role in re-shoring highly strategic industrial base capabilities to the U.S. and to contribute to a more resilient and scalable supply chain for defense production and for the space ecosystem."



HANK J. HOLLAND, AMAERO
 CHAIRMAN & CEO

Amaero is U.S. domestic producer of high-value refractory, specialty alloy and titanium powder for the manufacturing of mission-critical components utilized by the defense, space and aviation industries

### Amaero Milestones

2013

Founded as a University spin-off

2022

Pegasus Growth Capital becomes largest shareholder

Hank Holland becomes
Chairman and CEO —

commences corporate restructuring and strategy reset

2024

**Binding C103 offtake agreement** 

Commissioning of Atomizer #1 — expected by 30 June

**C103 and Ti-64 powder qualification** — expected final quarter of CY2024

**Listed on ASX** 

2019

Ordered First Atomizer — EIGA 100-1000 Premium

2021

Amaero relocates to Tennessee —

sign 15-year lease on 9,300 square meter facility

Amaero hires leading technical and operating team

Amaero announces it will prioritize production on C103 and specialty alloy powders

Atomizer #1 is delivered

Atomizer #2 is ordered

2023

Commence commercial sales of C103, specialty and Ti-64 powder — expected start of year

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Land Atomizer #2 in McDonald facility — expected by mid year

Atomizer #1 at capacity production — expected by year end

**Breakeven EBITDA** — expected for CY2025E

2025

# Questions and Answers