

Investor Webinar Presentation

Elsight Limited (ASX: ELS) (‘Elsight Ltd’, ‘Elsight’ or ‘the Company’), is pleased to invite the public for the yearly results webinar scheduled for today (Wednesday) 4.30 pm, 31 July 2024.

A new company presentation is below.

A recording of the webinar is expected to be available on the Company’s website as soon as possible following the event.

For investors wanting to participate in the webinar, please click on the registration link below.

Webinar details:

Date: Wednesday, 31 July 2024

Time: 4:30PM AEDT

To register: [Click HERE](#)

Dial-in details: You will receive your personal dial-in details upon registration.

Participants will be able to submit questions during the webinar via a ‘submit question’ facility displayed within the webinar.

Authorised for release by the Board of Directors of Elsight Limited.

-ENDS-

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About Elsight

Elsight (ASX: ELS) (www.elsight.com) Elsight’s flagship product, the Halo, uses AI-based multi-link bonding to provide the most robust connectivity for drones and other unmanned systems. By adding cellular communications aggregated with satellite and RF communications, the Halo is 99.99% reliable and cyber-secured. With options for less than a 100-gram card or a boxed ground version, the Halo provides continuous connectivity even in the most challenging areas for stationary, portable, or actively mobile situational requirements. Elsight’s products serve many vertical markets leveraging UAV and UAS technologies, including defense, HLS, public safety, delivery, medical, oil and gas, utilities, inspections, surveillance, and others.



July 2024 Investor Presentation

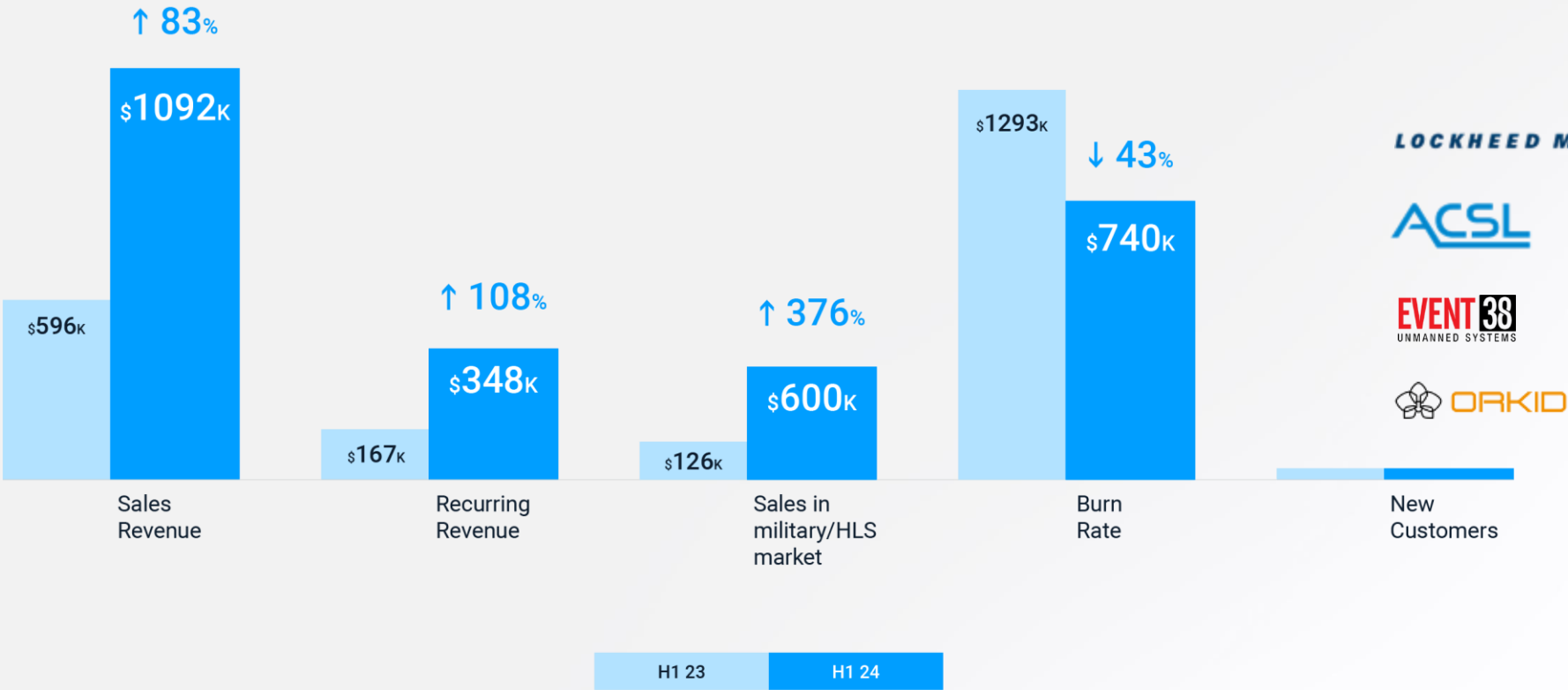


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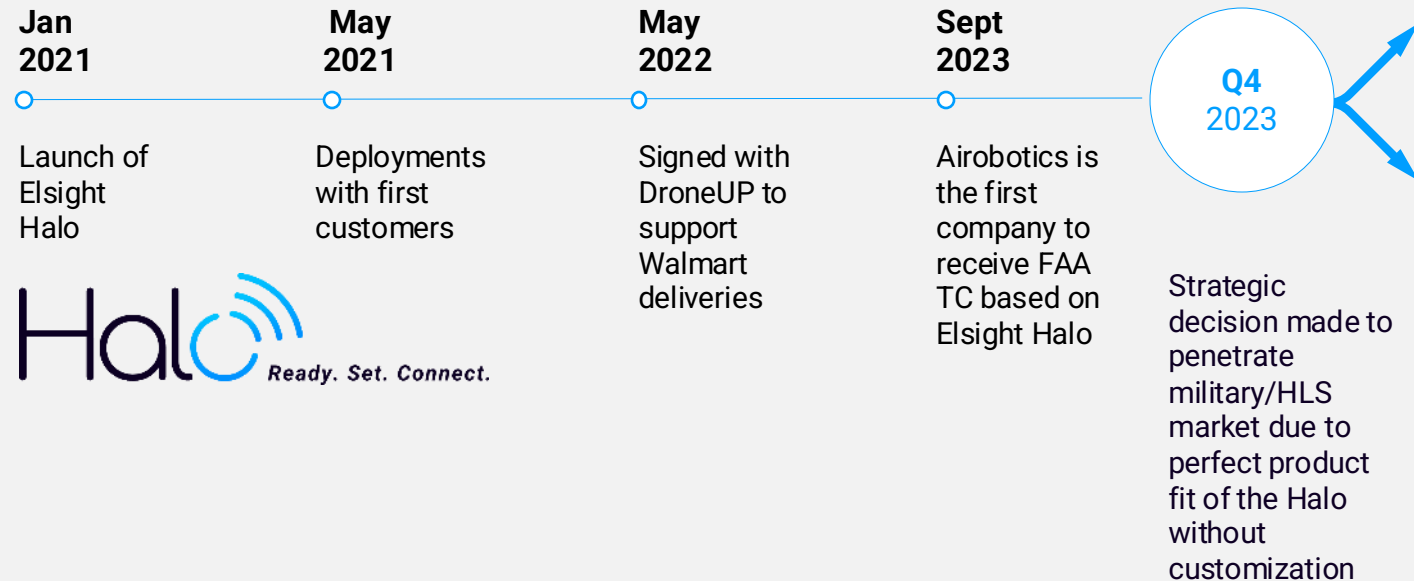
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H1 2024 VS H1 2023 Performance Highlights



Elsight: Widening the target market focus



Military/HLS/First Responders Proof Points

- › Identification of several specific use cases for Halo's communications for both governmental tenders and first responder organizations.
- › Defense giant Lockheed Martin integrates the Halo in its Indago 4 Quadcopter

July 2024

Commercial Proof Points

- › Japan's largest drone manufacturer integrates the Halo for all its logistic drones to navigate the difficult terrain in Japan's deliveries
- › AviSight, a US drone survey company in major pipelines, used Event38 drones with the Halo for better precision of data collection over difficult and extensive landscape

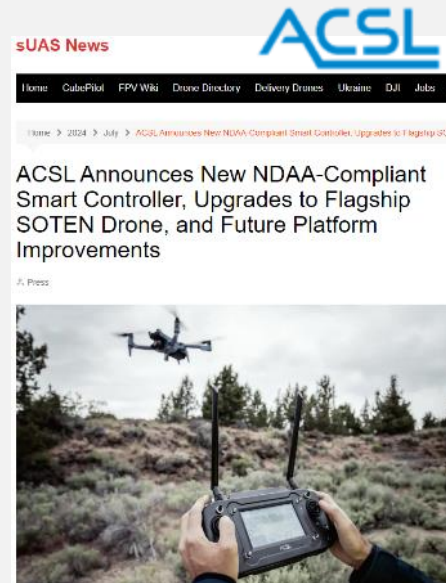
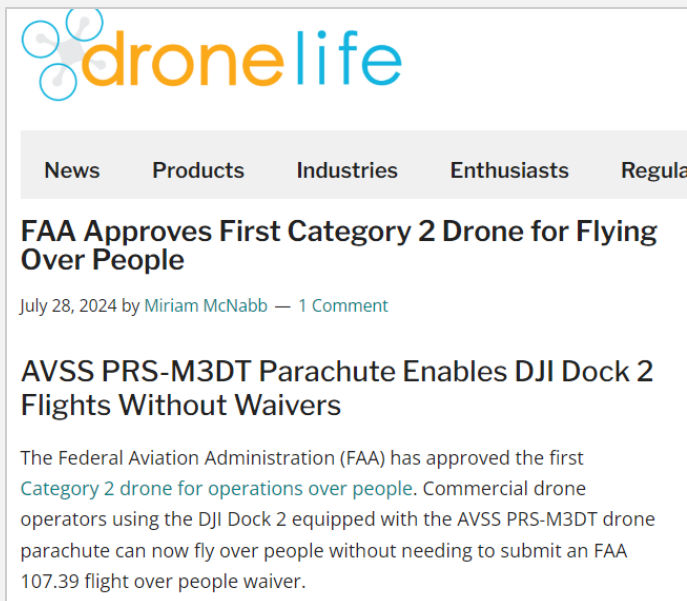
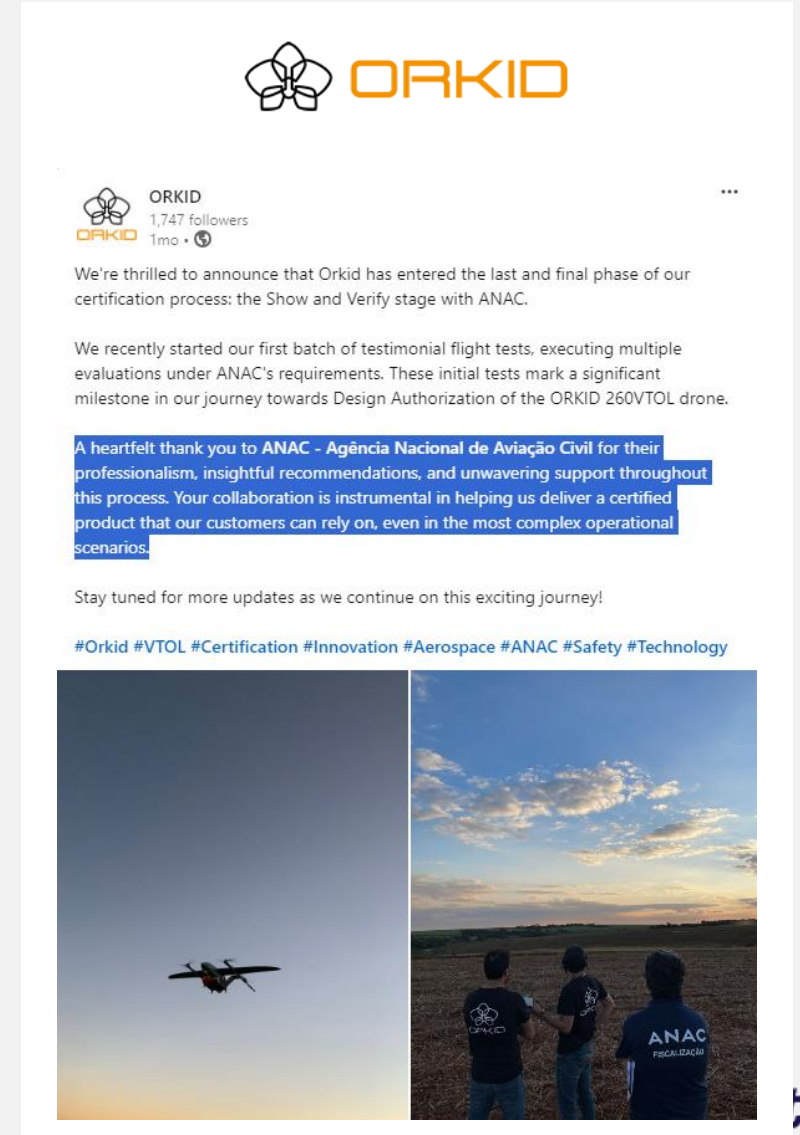
Regulations continue to push the market forward



The approved FAA waiver expands the Power Authority's ability to monitor and aspect its assets in NY State.



New York Power Authority granted FAA waiver allowing BVLOS UAS operations



Forecast of growth in military drone market*

The military drone market is anticipated to experience substantial growth, increasing from USD 13.0 billion in 2023 to USD 18.2 billion by 2028, with a Compound Annual Growth Rate (CAGR) of 7.0% during the forecast period.

This growth is attributed to a heightened emphasis on advanced Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) capabilities.

Many investments in government spending around the world for drone and component budgets have been announced including the U.S., the U.K., Sweden, and more.



*Global Military Drone Market, Research and Markets
February 2024

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Elsight and the Halo Highlights



Proprietary technology solution

Our unique software and hardware solutions facilitate reliable **connection confidence** everywhere



Substantial nascent market opportunity

As the unmanned industry is rapidly evolving, Elsight is in a **UNIQUE** position to become **industry-standard** for connectivity



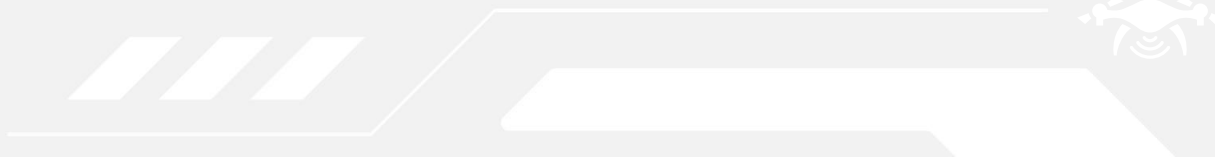
Product validation - key partners engaged

'Design wins' with multiple key partners in high demand verticals - the company is at the **tipping point for growth**



Multiple growth engines

Scalable, repeat transactional hardware & software sales plus **recurring managed services revenues**



Elsight's Addressable Eco-systems



1: Drone Industry Insights, Drone Regulation Report 2023, Global Drone Regulations and Standards Examined and Compared, Jan 2023

2: Research and Markets, Global Military Drone Market Size, Share & Industry Growth Analysis Report, Feb 2024

3: EY, Making India the drone hub of the world, August 2022

4: The Insight Partners, Humanoid Robot Market Analysis Report & Growth Outlook 2030

5: Verified Market Reports, Global Military IoT Market by Type, By Application, By Geographic Scope and Forecast Aug. 2023

6 Fortune Business Insights, Cellular IoT Markets, Feb. 2024

Increased efforts to penetrate the defence market



Working with industry associations to broadcast our military offering



NAVICOM AVIATION



Closing with regional partners in Asia



Congratulations to the new Chairs of the Drone Interest Group!



Kapil Mittal
Global Head
Ericsson Digital Airspace



Roe Kashi
Co-founder & CTO
Elsight

Co-founder and CTO Roe Kashi was elected to the GSMA DIG (Drone Interest Group) Co-Chair role strengthening the brand as communications experts in the global mobile network operators forum



Law Enforcement exhibition, Leipzig, Germany

Elsight's Growth with our Design-Win Partners' Success



SPONSORED EDITORIAL



In the USA? Need a drone pilot or looking to find customers for your drone business? Look no further
June 29, 2024



Elsight to provide connectivity platform for ACSL drones in Japan

May 28, 2024 UAS traffic management news

Elsight, together with its new regional partner Navicom Aviation, will provide the Halo connectivity platform to Japanese drone manufacturer ACSL. Halo will be used to strengthen the drones' LTE communications and help overcome obstacles while flying over Japan's mountainous terrain.

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Event 38 Unmanned Systems Teams Up with AviSight in Selecting Elsight's BVLOS Connectivity Solution to Achieve Precise Data Collection in its Oil & Gas Pipeline Inspections over Difficult Terrain

PR Newswire

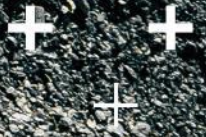
Thu, Jun 13, 2024 • 5 min read



In This Article:

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The product



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Inside the Halo

- › AI-based multi-link bonding to provide the most robust connectivity for drones and other unmanned systems.
- › Adds cellular communications aggregated with satellite and RF communications for 99.99% reliability.
- › Comes in options for less than a 100-gram card or a boxed ground version
- › Embedded FAA approved built-in network and broadcast remote ID (RID)
- › Continuous connectivity in portable or stationary formats for a wide variety of challenging terrains and long distances.
- › AllSight Cloud option for configuration and monitoring
- › Innovative roadmap for 2024: Geo-spatial aerial mapping of cellular coverage, Satellite communications integration



**Halo Card 4 LTE
Modems
100 gr'**



**Halo Card 1 5G + 2 LTE
Modems
100 gr'**



Boxed Halo



Elsight's Halo: One-Type-Fits-All Markets

With no additional development, the small, light-weight Halo, integrates seamlessly with all drones and unmanned systems to provide continuous connectivity in all markets.

Commercial

Construction

Medical

Agriculture

Oil & Gas

Utilities

Deliveries



Defense

Surveillance

Monitoring







Military/
Defense

First
responders

Public
Safety

Law
enforcement

Competitive Landscape

Solution	Link resiliency	Optimal SWaP	Security	Bandwidth	BVLOS Compatible	Example of Company
RF	None	Partial	Partial	Partial	None	
Satellite	Partial	None	Partial	None	Partial	
Single Cellular	None	Full	Partial	Partial	Partial	
Cellular + RF (Failover)	Partial	Partial	Partial	Partial	Partial	
	Full	Full	Full	Full	Full	

Our Pathway to Market

FAA Standard

High customer retention, companies **must** continue using critical components like the Halo to keep type certificates and FAA waivers once approved

Organic Growth

Organic growth within the industry, as more design wins lead to an industry standard



Growth & ARPU Potential

Elsight grows organically as our partners grow, with minimal to no sales effort. New offering of services & features continually added to portfolio.

Engineering Advantage

Companies will only replace existing critical components under extraordinary circumstances

Our Customers



North America



Europe



Middle East



Asia



South America



Australia

Our wide range of customers and applications



Defence
USA: Global reach



DRONEMATRIX
UNMANNED AERIAL SOLUTIONS

**Data collection from
a port surveillance**
Antwerp, Belgium
Cross European deployments



Drone deliveries
USA



Defence
Middle East



Drone manufacturer
Based in South America,
global deployments



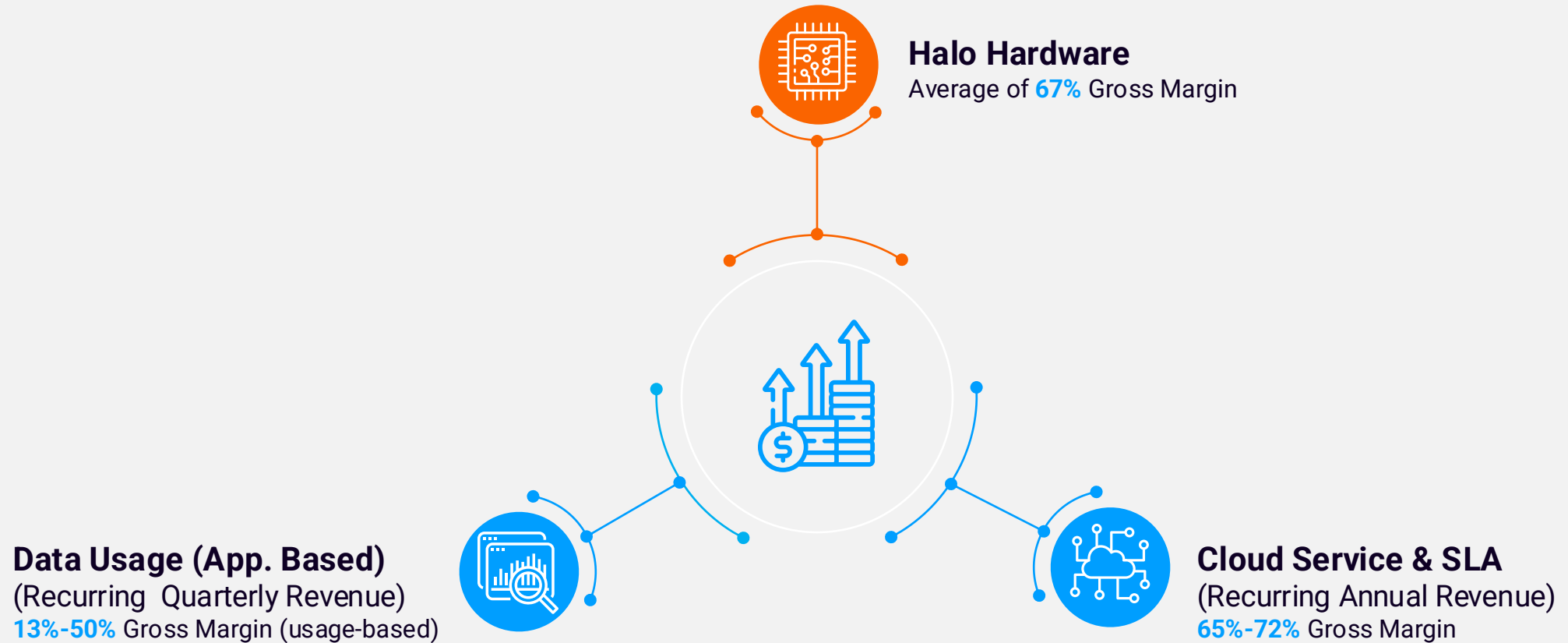
**Drone manufacturer for
surveys and first responders**
USA



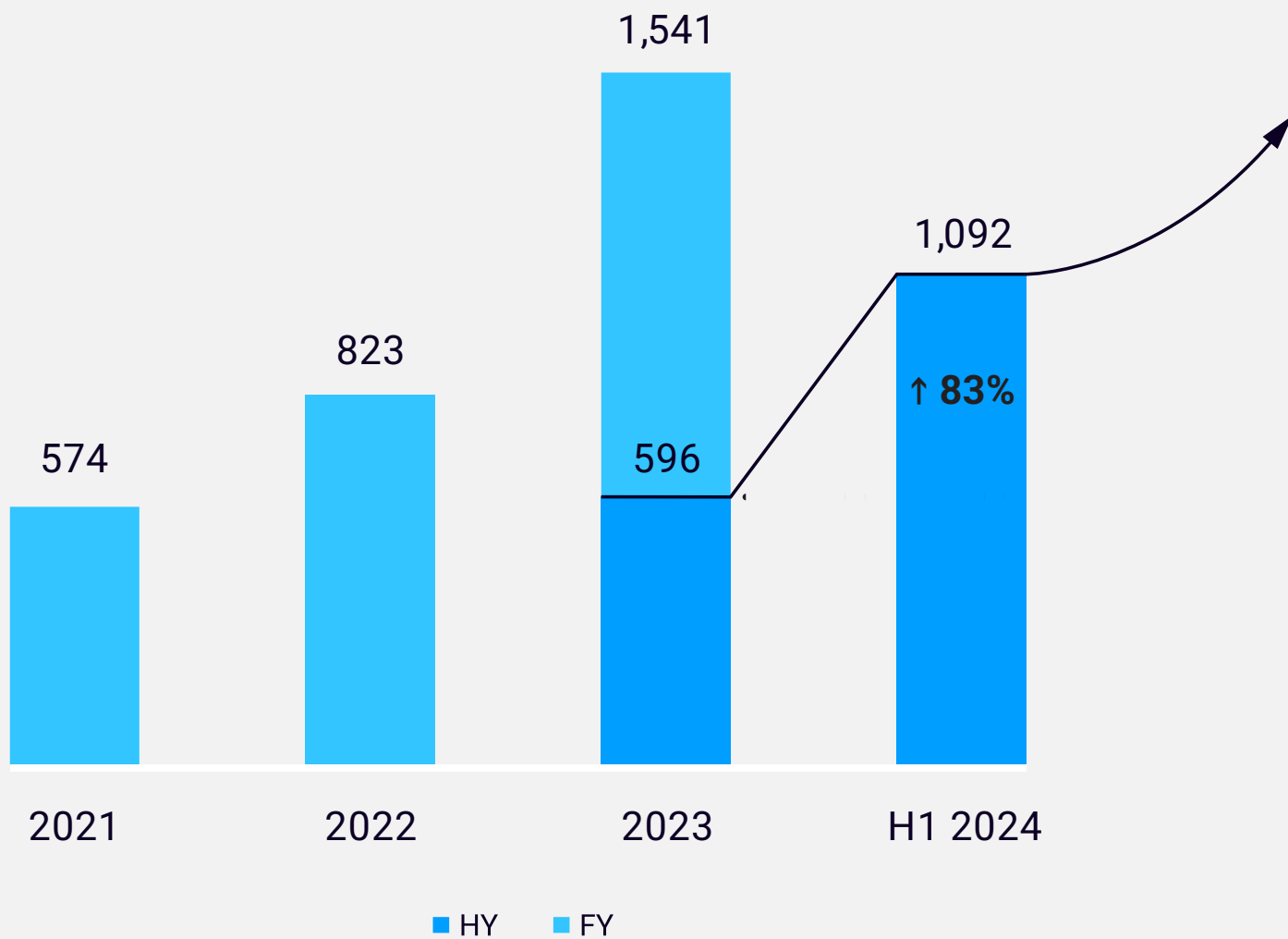
**Largest drone
manufacturer in its country**
Japan

Revenue Models

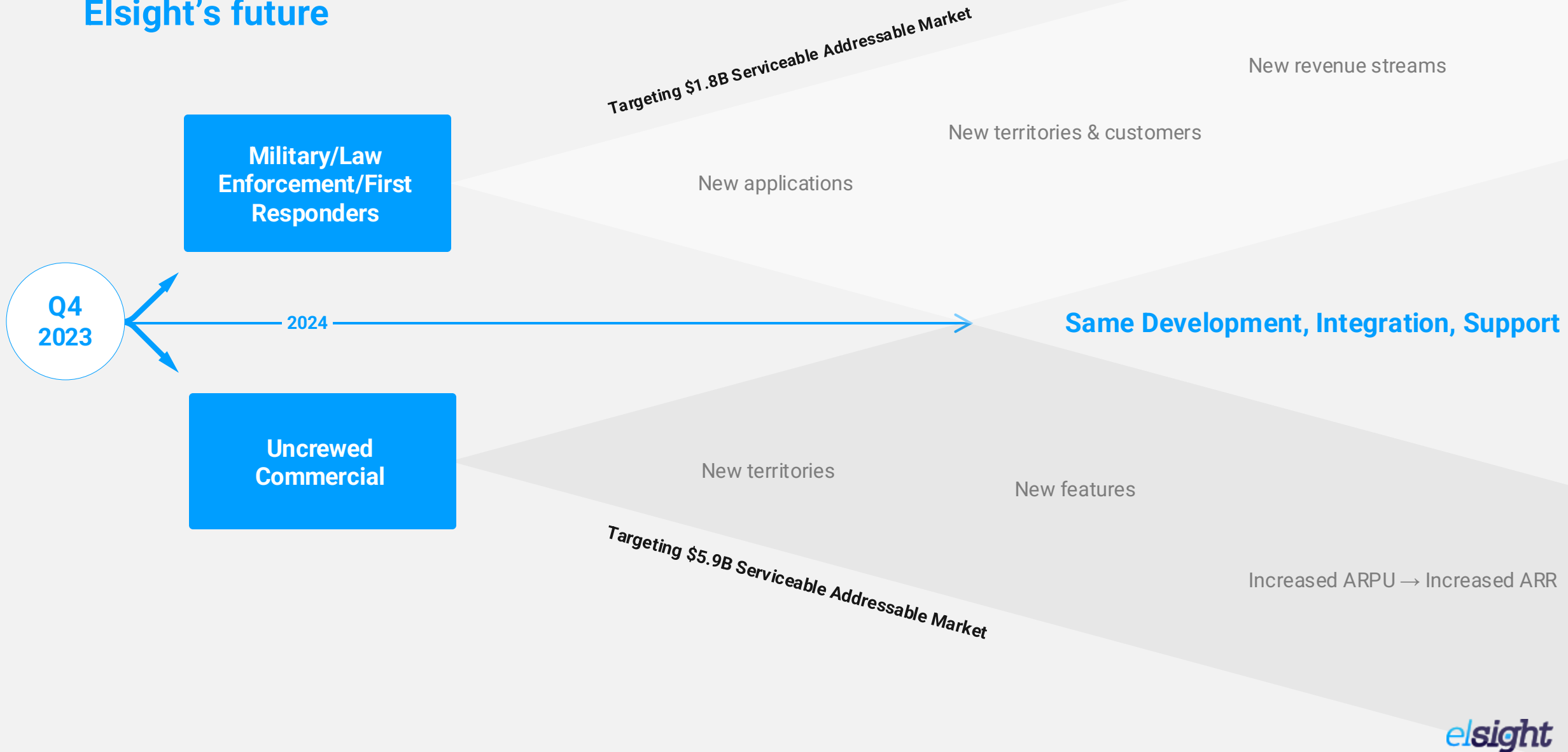
Building revenue through hardware, software, and services



From the point that Elsight began to focus on the military market



Elsight's future



An aerial photograph of a large container ship docked at a port. The ship is covered in stacks of colorful shipping containers in shades of red, blue, green, and yellow. A large blue gantry crane is positioned over the ship's deck. The surrounding water is a deep blue. In the bottom left corner, the tip of another ship is visible. A white drone icon with signal waves is located on the right side of the image. A grid of white dots and corner brackets is overlaid on the entire image.

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THANK YOU
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