



12 August 2024

Fluence Awarded US \$7.1 million Contract in Mayotte

Fluence Corporation Limited (ASX:FLC; the “Company”) is pleased to announce that it has secured a US \$7.1 million contract to provide a 10,000 m³/day Sea Water Reverse Osmosis (SWRO) project (the “SWRO System”) for Stereau SAS (“Stereau”) on Mayotte, a French archipelago in the Indian Ocean between Madagascar and the coast of Mozambique. Work is expected to commence immediately and be completed by the end of 2025.

The SWRO System is part of the future Grande-Terre desalination plant at Ironi Bé in Mayotte (the “Project”) in accordance with the provisions of the French Public Procurement Code. Stereau, the main contractor on the Project, is an engineering subsidiary of Saur Group, which operates globally and is active in numerous opportunities to supply SWRO projects worldwide.

Given the remote location of the Mayotte Project, the SWRO System will be skid mounted to aid in reducing construction and commissioning times. The SWRO System will include feed pumps, cartridge filtration with dosing system, reverse osmosis and clean-in-place skids to secure desalinated potable water quality to meet French standards on the growing regional needs on the Island of Mayotte.

Reflecting on this substantial win, Steven Scheidler, General Manager of Fluence’s Municipal Water & Wastewater Group remarked: “We have closed another significant win through focus and execution of our One Fluence approach, using our teams in the US and Middle East to work closely with Stereau and leverage our expertise. Stereau is an ideal partner for Fluence where we can provide our expertise and extensive references to support their challenging technical needs for a win-win scenario. We are looking forward to demonstrating our capabilities yet again and delivering value to our customers on this important project.”

Fluence CEO and Managing Director Tom Pokorsky added: “This is a great win that results from significant teamwork between three geographic regions of our Municipal Group. Led by Steve Schiedler, our new Municipal Group is showing exactly what we envisioned when we started our Company reorganization. This win comes on the heels of securing a significant US \$1.5M contract from our Industrial Wastewater & Biogas group for a food processor in the midwestern US along with several other recent contract awards. We aren’t even halfway through the third quarter and already our total new orders for SPS and Recurring Revenue for the quarter alone are almost US \$12M. We look forward building on this momentum and finishing the 3rd Quarter and FY 2024 strong.”

-ENDS-

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This announcement is authorised for lodgement on the ASX by the Chief Executive Officer and Managing Director, Fluence Corporation Limited.

About Fluence Corporation Limited (ASX: FLC)

Fluence is a leader in Wastewater Treatment and Reuse, High-Strength Wastewater Treatment, Wastewater-to-Energy, Industrial and Drinking Water markets, with its pre-engineered, standardized Smart Products Solutions (SPS), including Aspiral™, NIROBOX™, SUBRE and Nitro. In addition to rapid delivery and commissioning of solutions to meet a broad range of needs from smaller communities to city-scale systems, Fluence offers ongoing operation and maintenance support, Build Own Operate (BOO) and other recurring revenue solutions. Fluence has a broad international footprint and focuses on high growth markets including North America and Southeast Asia.

Further information can be found at <https://www.fluencecorp.com/>

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