



Investor Presentation

November 2024



Forward-Looking Statements & Legal Disclaimers

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to significant risks and uncertainties that could cause actual results, performance or achievements to be differ materially from those expressed or implied by such statements. Forward-looking statements generally may be identified by the use of words such as “anticipate,” “expect,” “intend,” “could,” “may,” “will,” “believe,” “estimate,” “look forward,” “forecast,” “goal,” “target,” “project,” “continue,” “outlook,” “guidance,” “future,” and similar words or expressions, and the use of future dates. Forward-looking statements include, but are not limited to, statements relating to the Company’s future financial condition, growth strategy, technology platform, prospective products, pipeline and milestones, regulatory objectives, and likelihood of success, and the costs, timing, and results of clinical trials and other development activities. These statements are made as of the date of this presentation, and the Company undertakes no obligation to publicly update or revise any of these statements, except as required by law. For additional information and other important factors that may cause actual results to differ materially from forward-looking statements, please see the “Risk Factors” section of the Company’s latest Annual Report on Form 10-K and other publicly available filings for a discussion of these and other risks and uncertainties. Additional information may be available in press releases or other public announcements and public filings made after the date of this presentation.

AVITA Medical’s products are Rx only. Please reference the Instructions for Use for more information on indications, contraindications, warnings, precautions and adverse events.

In the United States, RECELL® is approved for use in the treatment of thermal burn wounds and full-thickness skin defects, and for repigmentation of stable depigmented vitiligo lesions. Use of RECELL in other patient populations is either prohibited by United States law or may be made available pursuant to a relevant investigational device exemption granted by the FDA (and likewise limited by United States law to investigational use only).

Who We Are

Commercial-stage regenerative
medicine company transforming
the standard of care in wound
care management and skin
restoration **with an innovative
technology portfolio.**

OUR MISSION

Deliver innovative
wound closure
solutions, enabling
transformative patient
outcomes.

Become the leading
global regenerative
tissue company by
addressing a broad
continuum of clinical
needs **to improve
accessibility** and reach
more patients.

OUR VISION

Our Leadership



JIM CORBETT

Chief Executive Officer*
30+ Years of Experience



DAVID O'TOOLE

Chief Financial Officer*
30+ Years of Experience



NICOLE KELSEY

Chief Legal and Compliance
Officer and Corporate Secretary*
20+ Years of Experience



DEBBIE GARNER

SVP, Global Marketing & Strategy
20+ Years of Experience



ROBIN VANDENBURGH

SVP, U.S. Commercial Sales
20+ Years of Experience

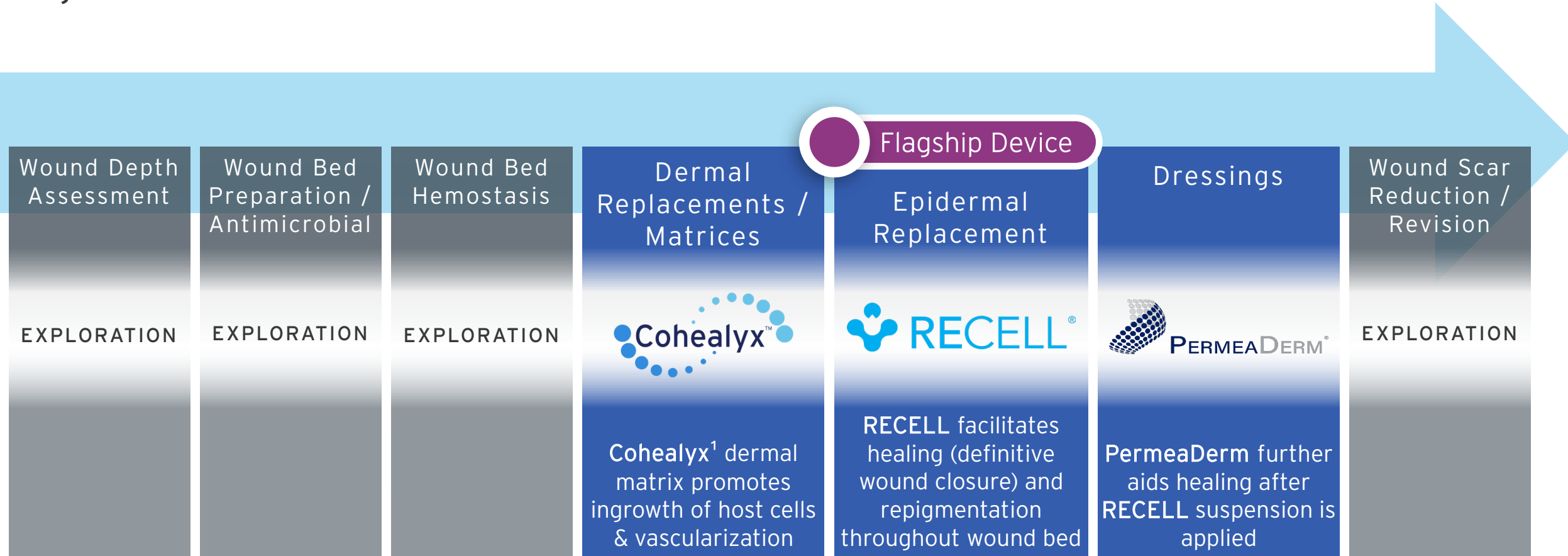


BUILDING A BROAD-BASED WOUND CARE COMPANY

RECELL at the Core of a Comprehensive Portfolio



Adjacent Markets of Burn And Full-Thickness Skin Defect Wound Care



Defining the Standard in Wound Care & Skin Regeneration

Wound Bed Temporizing



Revolutionary biosynthetic matrix for temporizing wounds provides an effective & affordable alternative to temporary dressings

Dermal Scaffold

Coming Soon in 2025



Collagen-based dermal scaffold promotes revascularization and provides cellular structure to guide tissue regeneration

Epidermal Replacement



First-in-class device facilitates the point-of-care preparation of Spray-On Skin™ from a small sample of the patient's skin.

Wound Site Coverage



Revolutionary transparent biosynthetic matrix for partial thickness wounds protects the wound and facilitates moisture management.

RECELL Platform

IT'S **GO** TIME!
2024



2024



2025



RECELL GO

- **Two components:** multi-use, AC-powered RECELL GO Processing Device ("RPD") and a RECELL GO Preparation Kit ("RPK")
- **RPK includes:** single-use RECELL GO Cartridge, disaggregation head, RECELL Enzyme, and other components
- **RPD functions:** controls cell disaggregation pressure and precisely regulates soak times, optimizing cell yield and reducing variability for consistent results

CONVERSION TO RECELL GO

- **Existing accounts:** expect 100% conversion by end of Q3 2024
- **New accounts:** launch with RECELL GO, eliminating the need for conversion



UP TO ~10% TOTAL BODY SURFACE AREA

- **Launch:** June 2024
- **Indication:** thermal burn wounds and full-thickness skin defects
- **Treatable Area:** up to 1920cm² (or up to ~10% total body surface area)



UP TO ~2.5% TOTAL BODY SURFACE AREA

- **Launch:** Jan 2025, following FDA approval*
- **Indication:** thermal burn wounds and full-thickness skin defects
- **Treatable Area:** up to 480cm² (or up to ~2.5% total body surface area)

Accelerating RECELL GO Account Conversions

Multiple devices
maximize operating
room efficiency



Burn injury between
10% - 20% TBSA

Enhanced
features reduce
training burden



Burn injury between
20% - 30% TBSA

Effectively
treats large wounds

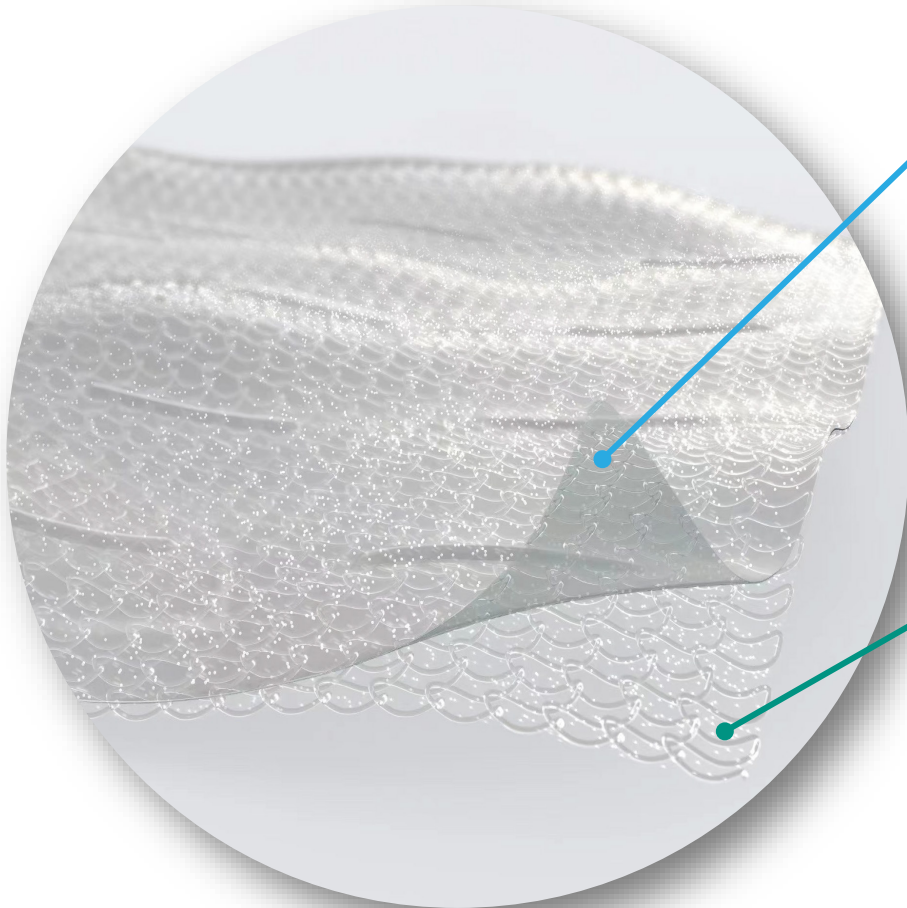


Burn injury between
50% - 60% TBSA

PermeaDerm: Next Generation Skin Substitute^{1,2}

Dual-Layer Biosynthetic Wound Matrix

Dressing optimized for protection and moisture management



1

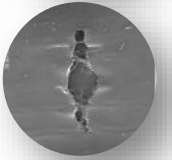
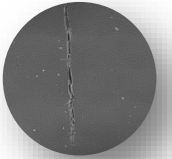
Outer Layer: Slitted 2D Silicone Epidermal Analogue

Protects wound from trauma

Bacterial barrier

Maintains ideal wound moisture for healing by allowing O₂, CO₂, and exudate to diffuse to/from the wound as needed

Customizable pores enhance fluid management

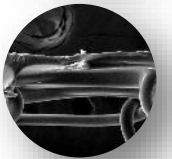
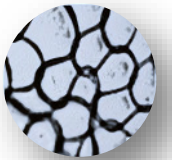


2

Inner Layer: 3D Micro-support System

Bioactive coating expedites adherence to wound bed and supports healing process

Tri-filament nylon matrix



¹Woodroof et al. Evolution of a Biosynthetic Temporary Skin Substitute: A Preliminary Study Eplasty 2015.

²510(k) Premarket Notification PermeaDerm 2016.

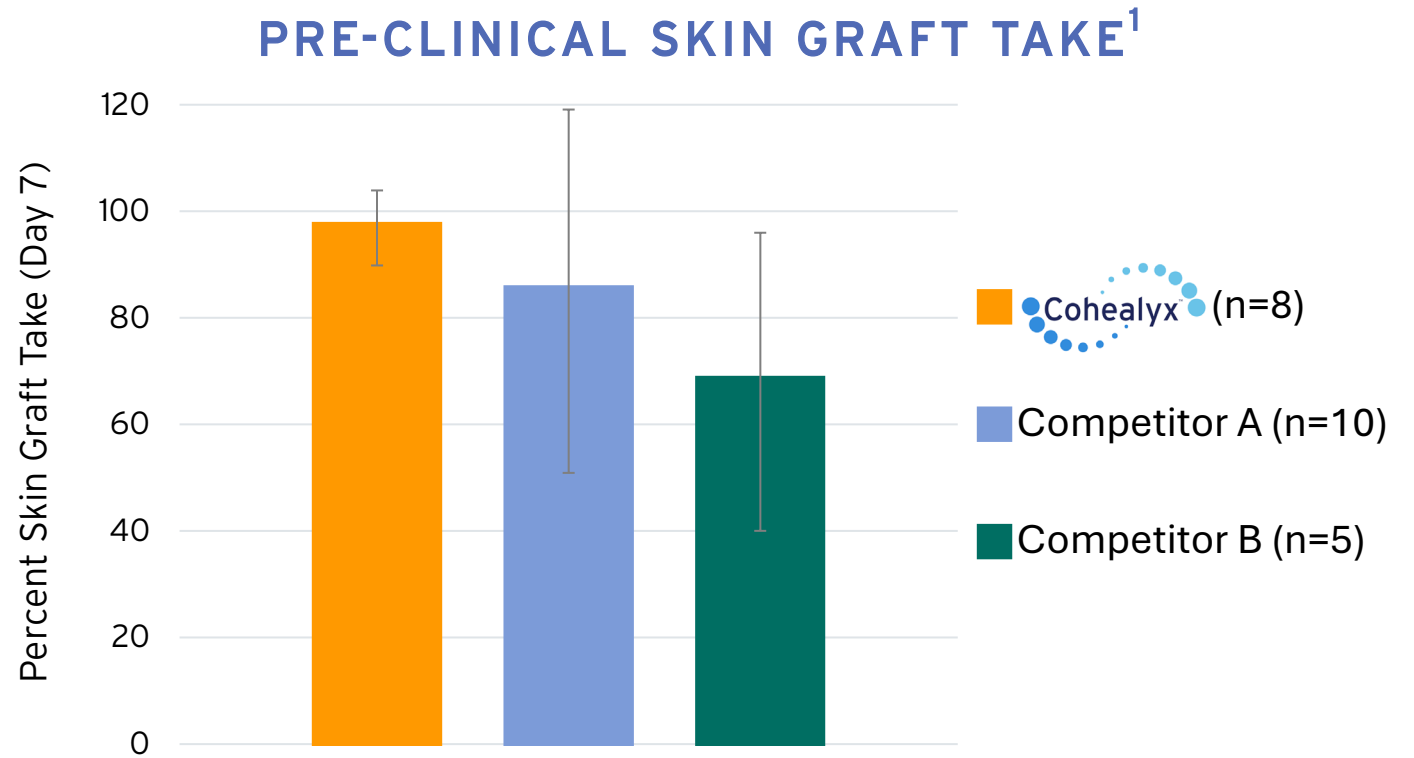
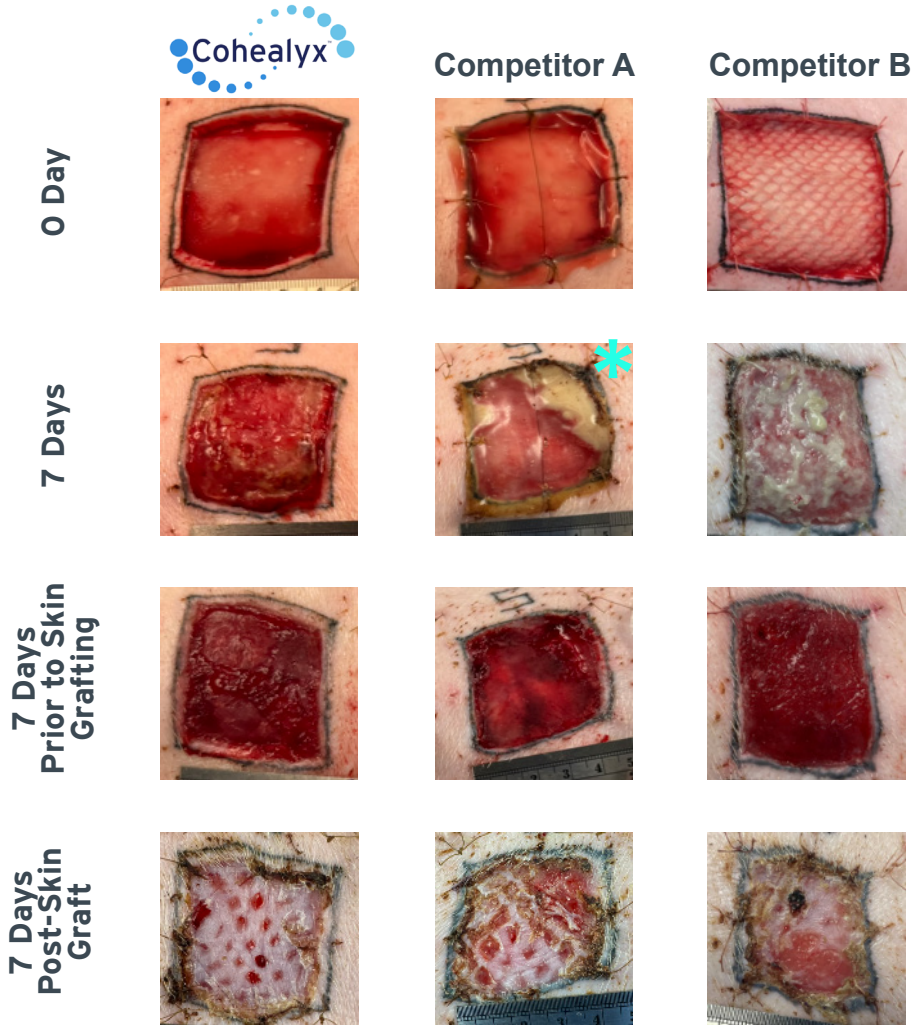
Cohealyx: A Collagen Dermal Matrix



- Unique collagen dermal matrix, which serves as a dermal replacement scaffold
- Believed to offer fast integration, revascularization, and consistent skin graft take compared to leading competitive products



Preliminary Pre-Clinical Wound Bed Preparation & Graft Take¹

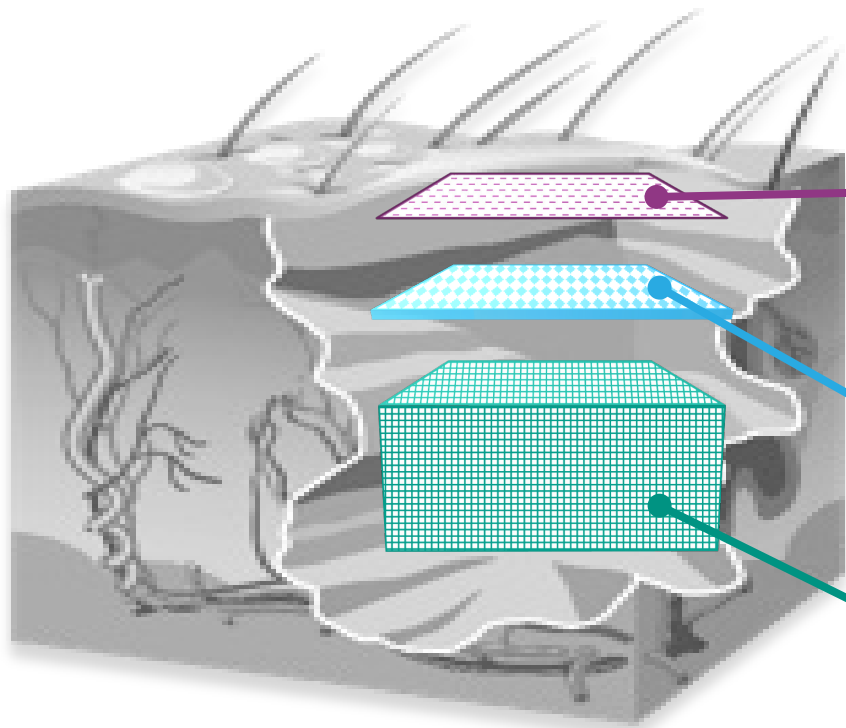


Cohealyx wound beds were ready for grafting at Day 7¹, with excellent skin graft take compared to other dermal matrices

Cohealyx is pending FDA clearance.
 (1) Based on preliminary pre-clinical animal study (model).
 * Infection noted in Competitor A correlates with pre-clinical data.

CLINICAL PRESENTATION: FULL-THICKNESS WOUND

Product Compatibility for Full-Thickness Wound



AVITA Medical Portfolio	
PermeaDerm	<i>Dressing optimized for protection and moisture management</i>
RECELL + meshed split- thickness skin graft	<i>Robust closure using significantly less skin compared to traditional grafting</i>
Cohealyx	<i>Generation of vascularized tissue to support definitive closure</i>

Potential Revenue Per Patient*
\$2,000 - \$4,000
+
\$6,500 - \$13,000
+
\$20,000 - \$40,000
↓
~ \$28,000 - \$55,000

Cohealyx is pending FDA clearance.
*Typical course of treatment for a 10% to 20% total body surface area wound; estimates only.

U.S. Market Sizing for Burn and Full-Thickness Skin Defects

Total market opportunity of RECELL–eligible procedures
~400,000 annual full-thickness skin defects procedures
PLUS ~35,000 annual burn procedures

Traumatic Wounds

• Degloving (Open Wounds)	99,000
• Crush	2,000
• Abrasion	5,000
• Laceration	10,000
• Puncture	2,000

Surgical Wounds

• Necrotizing Fasciitis	2,000
• Amputation	6,000
• Fasciotomy	1,000

~127,000 Annual RECELL–Eligible Procedures

Traumatic Wounds

• Gun Shot Wounds	1,500
• Traumatic Hematoma	2,500

Surgical Excision - Cancer

• Cancer Excision	136,000
-------------------	---------

Surgical Wounds

• Laparotomy	1,000
• Abdominoplasty Dehiscence	1,000
• Hidradenitis Suppurativa	1,500

Chronic Wounds

• DFU	21,000
• VLU	42,000
• Non - Pressure Ulcers	51,000
• Pressure Ulcers	14,000

> 271,500 Annual RECELL–Eligible Procedures

Summary Future Outlook and Vision

Global Commercialization Strategy for RECELL

FOCUSED MARKET

- Australia
- European Union
- Japan

STRATEGY

- Plan to expand exclusively through third-party distribution partners

DISTRIBUTION PARTNERS

- We have secured agreements in 16 countries:
 - Australia, Germany, Austria, Switzerland, Belgium, Holland, Ireland, Italy, Spain, Portugal, Japan, the United Kingdom, and the four Nordic countries

REGULATORY MILESTONES

- Expect to receive the CE mark for RECELL GO by Q1 2025; fully prepared to meet supply demands upon approval

Looking Ahead: Q4 2024 Priorities



SALES EXECUTION

- Expand into trauma centers with full-thickness skin defect indication
- Drive RECELL GO conversions to 95% of our revenue base by year end



PRODUCT PORTFOLIO EXPANSION

- Expect to receive 510(k) clearance for our dermal matrix, Cohealyx, in Q4 2024; following clearance, we will begin to market, sell, and distribute
- Plan to initiate multiple post-market clinical studies to establish the unique synergies between Cohealyx, RECELL, and PermeaDerm



RECELL GO MINI & VITILIGO

- Anticipate FDA approval of RECELL GO mini, designed to address smaller wounds, by December 27, 2024¹
- Expect our post-market study (TONE), and separate health care economics study, both related to our vitiligo initiative to be published in early 2025



INTERNATIONAL EXPANSION

- Expect to receive CE mark approval for RECELL GO in Q1 2025



PROFITABILITY

- Continue to drive commercial revenue growth to achieve cashflow break even and GAAP profitability no later than Q3 2025

(1) Maintains Breakthrough Device designation by the FDA.

Financial Update

Q3 2024 FINANCIAL RESULTS

Commercial revenue:

- \$19.5 million, an increase of ~44% year-over-year

Gross profit margin:

- 83.7%

Cash and cash equivalents:

- As of September 30, 2024: approximately \$44.4 million
- Sufficient capital to meet goals and reach profitability

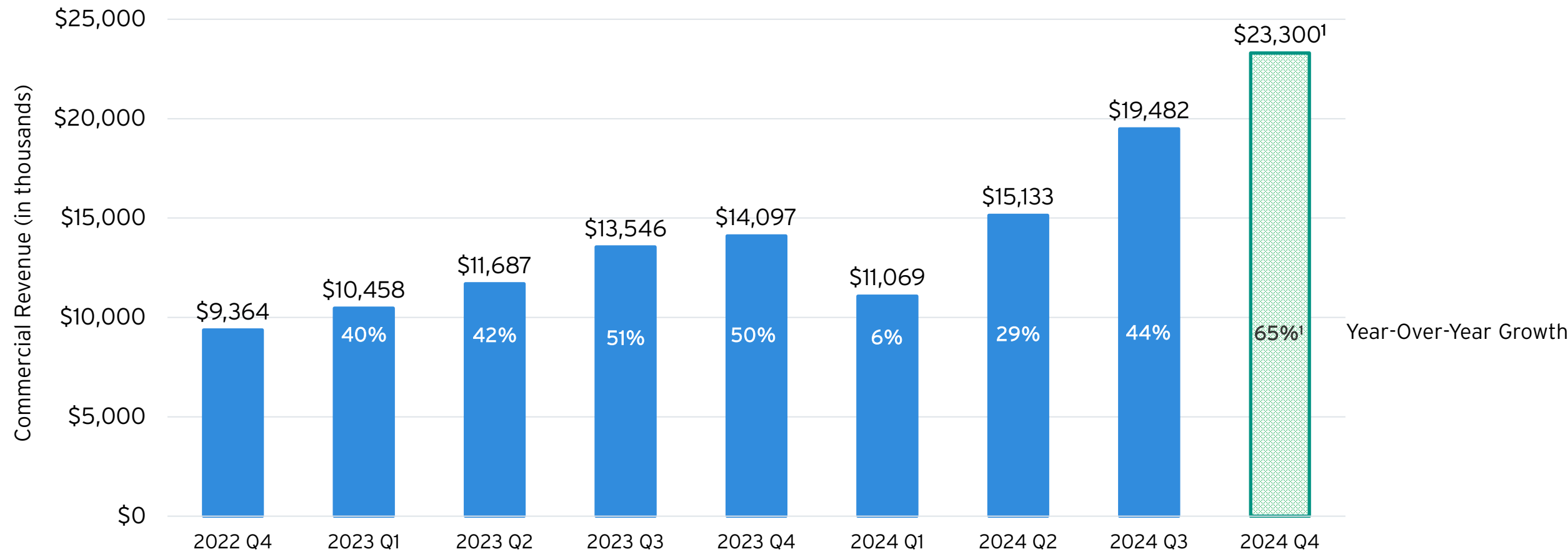
2024 FINANCIAL GUIDANCE

Commercial revenue:

- Q4 2024: expect \$22.3 to \$24.3 million, representing ~58% to 72% growth year-over-year
- FY 2024: expect \$68 to \$70 million, reflecting a growth rate of over 37% to 41% year-over-year and our ongoing growth trajectory
- Reaffirming our expectation to achieve cashflow break even and GAAP profitability by the end of Q3 2025

Quarterly Commercial Revenue

STRONG COMMERCIAL GROWTH



(1) Represents the midpoint of commercial revenue guidance for Q4 2024.

Transforming lives.