



**TRAFFIC**  
TECHNOLOGIES

**Traffic Technologies Ltd**

AGM PRESENTATION - NOVEMBER 2024

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## Group Highlights

Despite a challenging year with supply chain issues and disruptions, Government delays on long-term projects and capital constraints, the Group remains optimistic for the future.

- Outlook strong with long-term term contracts and a strong order book.
- Cost reduction program is already achieving significant savings.
- Relocation of Head Office and main manufacturing facility to Fairfield has been completed, achieving substantial long-term cost savings.
- Offices and manufacturing in NT and QLD have been relocated to reduce overheads.
- The Group is in the process of refinancing its debt facilities to improve access to working capital.
- Manufacturing service agreement reached with Season Group, a Hong Kong based electronic manufacturing services provider.

## FY24 Results Summary

- Result impacted by supply chain issues, government delays on projects and working capital constraints.
- Revenue 45% lower as a result of above.
- EBITDA impacted by lower revenue.
- \$3.0m impairment provision against intangible assets.
- Finance costs same despite lower debt, because of higher interest rates.
- Strong order book and long-term contracts giving greater certainty for FY25 and future revenue.

(A\$m)	FY24	FY23
Revenue (\$m)	31.9	58.0
EBITDA (\$m)	(7.9)	2.1
D&A (\$m)	(2.6)	(2.2)
Impairment	(3.0)	(6.0)
EBIT (\$m)	(13.5)	(6.1)
Interest (\$m)	(1.8)	(1.8)
NPAT (\$m)	(15.3)	(7.9)





## Operational Update

- The consolidation of properties and reorganization of manufacturing in Victoria has been completed with \$2.2m annualised saving.
- Consolidation of NSW production underway with completion in the coming month delivering a saving of \$0.9m in Q1.
- All divisions of TTL Group have ISO Certification: ISO 9001 - Quality, ISO 45001 - OH&S, ISO 14001 - Environmental.
- Manufacturing service agreement with Season Group.
- Launch of Entitlement Offer to Eligible Shareholders of one (1) new Share for every two (2) Shares held by Eligible Shareholders with one (1) free attaching Option for each Share applied for.



Season Group (SG), an IoT technology-agnostic solutions provider and manufacturer will support the continuous growth of Traffic Technologies to meet the foreseeable demand for smart traffic solutions:

SG has provided a financing package to Traffic Technologies Ltd of:

- USD \$3 million Debt financing (convertible note).
- AUD \$0.9 million Equity investment (placement).
- Plus a Manufacturing Services Agreement.



## Season Group

**SG** will become Traffic Technologies' main IoT solutions provider, in which Traffic Technologies can leverage the expertise of SG's engineering teams in Hong Kong, Dongguan, Eindhoven and Toronto.

SG's latest product, the F1 Smart Module designed for rapid go-to-market feasibility, will provide complementary support to Traffic Technologies' product designs.



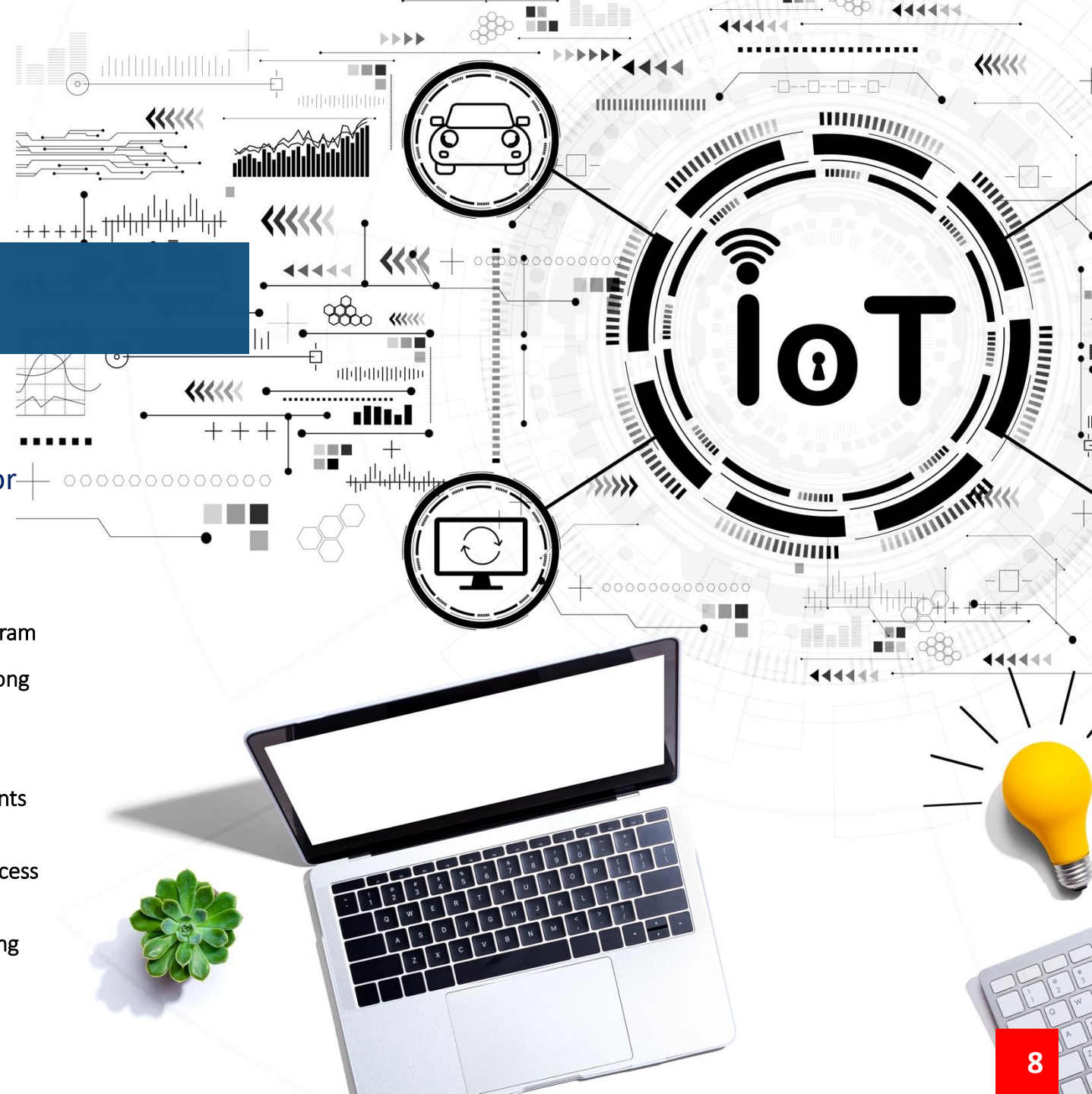


**SG** will support the continuous growth of Traffic Technologies to meet the foreseeable demand for smart traffic solutions. SG International Procurement Offices will also alleviate the supply chain bottleneck to help lower production costs.

## Outlook and Business Strategy

Despite a challenging year with supply chain issues and disruptions, Government delays on long-term projects and capital constraints, the Group remains optimistic for the future.

- Order book and term contracts up to 5 years remain strong.
- Continual focus to deliver consolidation savings from cost reduction program
- Manufacturing service agreement reached with Season Group, a Hong Kong based electronic manufacturing services provider and IoT specialist
- IoT is a key strategy now that the Group has partnered with Season.
- The Group recently announced that it had entered into binding agreements for the refinancing of its existing debt facilities.
- The Group is in the process of refinancing its debt facilities to improve access to working capital.
- The agreement included a placement of new shares to improve its working capital position to fund its ongoing operations.





## Launch Entitlement Offer

### Entitlement Offer to Eligible Shareholders:

- One (1) new Share for every two (2) Shares held by Eligible Shareholders registered at the Record Date
- Issue price of \$0.005 (0.5 cents) per Share.
- One (1) free attaching Option for each (1) new Share applied for, with an Exercise Price of \$0.01 (1 cent)
- To raise up to \$2.8 million.
- The aim of the Offer is to provide further working capital to increase orders of new equipment and materials to enable the Group to better service its customers.
- Offer closes Friday 6 December 2024.



## Entitlement Offer Timetable

EVENT	DATE
Last day to extend Closing Date	Tuesday, 3 December 2024
Closing Date	Friday, 6 December 2024
Securities quoted on a deferred settlement basis	Monday, 9 December 2024
Announcement of the results of the Entitlement Offer and shortfall (if any)	Wednesday, 11 December 2024
Issue date for Securities issued under the Entitlement Offer	Friday, 13 December 2024
Quotation of Securities issued under the Entitlement Offer	Monday, 16 December 2024
Shortfall Offer closing date	Thursday, 6 March 2025



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This announcement has been authorised by the Board of Directors of TTI

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