

MIDWAY LIMITED (ASX: MWY)

28 November 2024

Chair's and CEO's Presentations to Annual General Meeting

CHAIR – GORDON DAVIS

It has been a pleasing year of progress that has concluded with an attractive offer from River Capital to take Midway Limited private.

Midway has entered a binding Scheme Implementation Deed with RCM BidCo Pty Ltd, an entity owned and controlled by River Capital for the purpose of the acquisition of all shares in Midway by way of scheme of arrangement.

If the Scheme becomes effective, Midway shareholders will receive \$1.19 cash per Midway share under the Scheme which is inclusive of a Special Dividend expected to be paid of \$0.38 per Midway Share.

The extent to which the Special Dividend is franked will depend on the availability of franking credits. The Special Dividend is expected to be partially franked to the extent of \$0.30 per share and \$0.08 per share unfranked.

The Cash Consideration represents a 56% premium to the undisturbed closing price of \$0.765 per Midway share on 13 November, being the final trading day prior to Midway's announcement that it had entered a binding Scheme Implementation Deed with River Capital.

Established in 1996, River Capital is an Australian fund manager, investing over \$1 billion on behalf of investors, across both listed and unlisted companies. River Capital currently has an 8% ownership stake in Midway.

The Midway Board unanimously recommends that Midway shareholders vote in favour of the Scheme, in the absence of a superior proposal and subject to an Independent Expert concluding, and continuing to conclude, that the Scheme is in the best interests of Midway shareholders.

The option we are working to put before the shareholders is a long time in the making. Since Tony's appointment in January 2022. And my elevation to the chair in May 2022, the Board has been discussing strategic options for Midway Limited to create value for shareholders going forward. In that process we have explored many alternatives including selling assets, or finding a strategic partner for our core business.

Pleasingly, the River Capital proposal has partly been made possible by the progress that has been made on delivering Midway's strategy.

Strategic achievements

One of the most noteworthy developments this year has been the realisation of the grain project at our Geelong site. International grain company, CHS Broadbent took possession of the site under a development lease and commenced work on silos and other infrastructure. The settlement of the land sale occurred in the first week of November. This project marks a pivotal moment in leveraging our assets for enhanced operational efficiency and profitability.

We were delighted to announce our partnership with Rio Tinto on a groundbreaking project in plantation oil seed to produce biodiesel. This collaboration is not only a

testament to Midway's capabilities in plantation carbon but also a promising new avenue for our business.

The partnership underscores our commitment to innovation and sustainability, and we are excited about the potential it holds for future growth.

In addition, we have entered the second year of our collaboration with MEAG, during which we have successfully registered and managed over 1,700 hectares of new plantation carbon projects. This partnership continues to thrive, showcasing our ability to deliver meaningful results and advance our strategic objectives.

We are also working closely with a major financier to offer a plantation carbon financing product to landowners. This initiative has garnered significant interest, and we have signed several aggregations, further expanding our reach and impact in the plantation carbon market.

We are also making substantial progress on the Tiwi Island project. Our comprehensive process is nearing resolution, promising significant improvements for the company.

These advancements do not deliver significant short-term earnings, but are expected to deliver considerable value and enhance our strategic positioning in the longer term.

Financial performance

The financial health of Midway has seen a pleasing improvement. Since March 2022, we have sold, and settled, our land and plantations, for a total amounting to \$173 million, with the final tranche completed in September. These sales have enabled us to eliminate all long-term debt, repositioning and strengthening our balance sheet.

This repositioning has been crucial in ensuring the long-term stability and growth of the company.

Our traditional businesses have also seen significant financial improvements. The underlying EBITDA for FY24 stands at \$14.2M, reflecting marked improvement on the previous year.

This positive progress underscores our commitment to enhancing operational efficiency and delivering value to our shareholders, despite the challenging conditions faced by the Tiwi first rotation project and South West Fibre.

Dividends

I am pleased that this year we have been able to declare two fully franked special dividends. In December 2023 we paid 5.0 cents per share fully franked and in October 2024 we paid a 14.5 cents per share fully franked dividend, fulfilling our commitment to provide 19.5 cents per share to our valued shareholders. We also paid an ordinary dividend of 1.6 cents per share fully franked from FY24 earnings.

Our disciplined approach to financial management and strategic execution has allowed us to survive the recent market volatility, to capitalise on subsequent market opportunities and to return some capital to shareholders.

Looking ahead

As we look to the future, Midway remains committed to its strategic vision of growth and innovation.

Our focus will continue to be on expanding our presence in the plantation carbon space, leveraging our partnerships, and enhancing our operational capabilities. The

projects and initiatives we have undertaken this year lay a solid foundation for sustained growth and profitability in future years.

We are particularly excited about the potential of our partnership with Rio Tinto and the opportunities it presents in the biodiesel market. Similarly, our collaborations with MEAG and a major financier are expected to yield significant benefits, further cementing our leadership in the plantation carbon sector.

In closing, I would like to once again welcome Mr Andy Preece who was appointed to the Board in March as a Non-Executive Director. He brings a wealth of experience and capability as a director and businessman.

I would also like to extend my gratitude to our shareholders, employees, and partners for their support and dedication. The progress we have made this year is a testament to our collective efforts and shared vision.

As we move forward, I am confident that Midway is well-positioned to continue to improve and deliver genuine value to our stakeholders.

I am excited about Midway's future and the opportunities ahead.

I would now like to hand the meeting over to Tony McKenna our Managing Director.

MANAGING DIRECTOR AND CHIEF EXECUTIVE OFFICER – TONY MCKENNA

Thank you, Gordon.

Slide: Contents

As the Chairman has said, there have been a number of substantial developments over the course of the last 12 months.

I'll take you through a summary of the River Capital offer and some background on how the Board came to agree terms. Then we will go through our strategy and progress delivering on it.

I will talk about the woodfibre and carbon markets' outlook and touch on people, safety and sustainability.

Slide: Creating Shareholder Value

The progress that we have made in delivering our strategy over the past three years has created the opportunity for the company to return funds to shareholders by pay special dividends, and to secure an attractive takeover proposal.

On the 14th November, Midway announced that it had entered into a Scheme of Implementation Deed with River Capital. The offer price equates to \$1.19 per share representing a significant premium of 56% to Midway's undisturbed share price before the announcement.

Midway declared a 14.5 cents per share fully franked special dividend and a 1.6 cents per share ordinary fully franked dividend, both paid in October following the FY24 results. The company has also paid a 5 cent per share fully franked special dividend in December 2023.

We continue to make improvements to our operations, which is essential in a volatile commodity business. FY24 underlying EBITDA of \$14.2 million was an \$11.3 million improvement on the previous year's result.

In September we settled the final tranche of the plantation estate sale to MEAG. In November we settled the sale of part of the Geelong site to CHS Broadbent for \$15.5 million as part of our ongoing strategy to maximise the value of the company's assets.

In September we were very pleased to announce our partnership with Rio Tinto to manage a pilot Pongamia plantation, to explore the viability of Pongamia as a sustainable renewable-diesel feedstock. We are building a high-quality team in Townsville to support and deliver this project.

With our carbon growth strategy, we are making progress on a number of metrics and starting to build a business that will, over time, generate diversification and growth.

For the Tiwi project we have been running a process since the beginning of this year and are currently in exclusive negotiations with River Capital, and we are hopeful of securing their investment in the project.

Regarding the outlook for the company, we are confident that over the coming years we should start to see results from our carbon strategy, growing revenues and becoming profitable.

While Asian woodchip imports have grown over the last 12 months, Australia's total volume and market share has fallen. The market remains volatile with pulp prices at 560 U.S. dollars, down from their peaks of \$745 in July this year.

Slide: River Capital offer

There has been a long running and comprehensive process that has led to the board reaching its decision to recommend the River Capital offer.

The Midway board unanimously supports the Scheme, in the absence of a superior offer and subject to the independent expert concluding that the Scheme is in the best interests of Midway shareholders.

For the past three years at least, it has been apparent that Midway suffers the negatives of being listed on the ASX without enjoying any of the benefits. We have spoken about this publicly and have been taking measures to address it.

The negatives are obvious and include: onerous reporting requirements, compliance costs and the management distraction and the disclosure of sensitive information to our competitors, customers, suppliers, contractors and the industry in general.

With very low liquidity in our stock and a business exposed to commodity cycles with hard to forecast earnings, we feel that the company's share price has not reflected the value of the company.

The share price and limited investor interest in the company has also eliminated the option of raising capital on the market.

We have made a concerted effort to take measures to help the market see the positives and future potential of the Midway business, so that being listed could be an advantage rather than a burden.

We have outlined and executed a strategy to improve the operating performance and to best manage the volatility of the wood fibre business. We have also described our strategy for building a position in the emerging carbon business to provide growth and diversification. While it remains early days, we are making good progress with our carbon strategy.

Now, I fully acknowledge there is a significant difference between Net Tangible Asset Value and Net Realisable Value.

In our efforts to deliver value to shareholders, we have sold the Company's plantation estates and a portion of the Geelong land – all for better than book value. Despite delivering as promised on those initiatives, the share price has not responded.

The only thing that has moved the share price has been the announcement of special dividends or the proposed River Capital scheme of arrangement. It can't be ignored that returning capital to shareholders is an irreversible shrinking of a company that is already sub-scale for the ASX, and it is clearly not a sustainable strategy.

In 2022 as part of our strategy to explore all options to maximise shareholder value, we engaged Deloitte as corporate advisors, to assist with an evaluation of the prospects of Midway, including de-listing from ASX and returning Midway to private ownership.

The Midway Board held conversations with various parties covering a wide range of potential transaction alternatives. Part of Deloitte's mandate was to also consider a sum of the parts approach.

Despite a number of encouraging engagements and a number of parties undertaking detailed diligence, nothing came of the process and we terminated it in mid 2023.

We have continued to be public about our thoughts that the company didn't need to be listed and may be better suited to private ownership. However, to achieve that requires a party who shares the belief in the company's direction and opportunities.

We remained open to options and, on receiving indications that River Capital were considering acquiring the company, we appointed PwC Securities as lead advisor to sound the market and to help the board negotiate the best outcome for shareholders.

PwC and the board operated with the full benefit of the process run in 2022 and 23. In the months following June this year, the River Capital offer was robustly negotiated until the board was finally satisfied that it had secured the best possible offer and one that they were prepared to unanimously recommend to shareholders.

Slide: River Capital offer - Background

On 14th November Midway announced it had entered into a binding scheme implementation deed with RCM BidCo Pty limited, an entity owned and controlled by River Capital Pty limited, for the acquisition of all the shares in Midway by way of a scheme of arrangement.

If the scheme becomes effective, Midway shareholders will receive \$1.19 Total Cash Payment per share which is inclusive of a partially franked special dividend of \$0.38 per Midway share expected to be paid.

The extent to which the special dividend is franked will depend on the availability of franking credits but the special dividend is expected to be a partially franked dividend equivalent to the aggregate of a 30 cents per share fully franked and an 8 cent per share unfranked dividend.

The River Capital proposal also provides Midway shareholders with the option to roll their existing Midway shareholding into the new, River Capital controlled, private ownership structure. The Midway board makes no recommendation as to the roll option.

Slide: River Capital Offer

The cash consideration of \$1.19 represents a 56% premium to the undisturbed closing price of 76 cents per share on the 13th of November, being the final trading day prior

to Midway's announcement that it had entered into the binding scheme implementation deed.

Established in 1996 River Capital is an Australian fund manager investing over \$1 billion on behalf of investors across both listed and unlisted companies. River Capital currently has an approximately 8% ownership stake in Midway.

The Midway board unanimously recommends that Midway shareholders vote in favour of this scheme, in the absence of a superior proposal and subject to an independent expert concluding, and continuing to conclude, that the scheme is in the best interests of Midway shareholders.

The scheme remains conditional on shareholders' support, requiring a majority in number of member's who vote and 75% of shares voted being in favour. It is also subject to various standard conditions including no Material Adverse Change.

Slide: River Capital Offer - Details

In securing a fixed Cash Payment amount for shareholders, the scheme has been structured such that it is dependent and conditional on the company paying a fixed 38.35 cents per share special dividend prior to implementation of the scheme.

The table on this page sets out a break-down of the Total Cash Payment under the scheme.

The \$1.19 per share is made up of an expected special dividend of 38.35 cents per share to be paid at the time the scheme is implemented. The dividend is expected to be fully franked to 30.09 cents per share with 8.26 cents per share unfranked.

The balance of 80.65 cents per share will be funded by RCM BidCo if the scheme becomes effective.

The payment of the dividend remains subject to determination by the Midway board in its discretion and, if determined, will be subject to the scheme becoming effective.

The franking of the dividend remains subject to availability of franking credits and is based on an estimated franking balance prior to determining any special dividend.

Shareholders who elect to receive scrip consideration for their shares will receive cash payment of the 38.35 cents per share special dividend and will receive one share in RCM Rollco Limited for each Midway share, subject to minimum take up threshold of 5% and a scale back provision if take up exceeds 49.99%.

Slide: Delivering on our Strategy

Midway remains focused on delivering our strategy to create value for shareholders.

Slide: Lifting the Operating Performance

We have a strong focus on constantly and continually improving our operating performance. This has taken the form of a series of initiatives across each of the business units that will put the business in a stronger position regardless of the stage in the cycle.

Geelong operations are performing well with the team securing alternative wood fibre sources, including softwood, to fill the gap left by the closure of the native hardwood industry in Victoria.

The reconfiguration of the Geelong site for the grain project has compressed the footprint of the Geelong operations and will generate future revenue as CHS Broadbent utilise the ship loader for grain export.

In Tasmania production levels continue to improve and supply contracts have been extended with our major supplier, Sustainable Timber Tasmania.

Sales of third-party wood have also been an important contributor to our Tasmanian export volumes.

QCE has negotiated a lease with the Port of Brisbane securing the long-term future of the operation out of southern Queensland and northern NSW.

The restructure of the plantations business unit has largely eliminated exposure to biological asset revaluations and plantation management costs.

These initiatives, along with better FX rates have contributed to improved financial results in FY 24 with a \$14.2 M underlying EBITDA and \$1M net profit after tax for the year.

Slide: Maximising the Value of Assets

We have made good progress on maximising the value of the assets in the last 12 months.

In November we settled the sale to CHS Broadbent of around 5 hectares of the Geelong site.

The development of the retained portion of the Geelong site is well advanced. Works include the construction of the new chip pad and log yard, as you can see in the image, as well as construction of new site offices and a new weighbridge.

In September we settled with MEAG, the final tranche of \$35M for the plantation estate sale. The proceeds have been used in part to repay the last of the Strategy liability.

Slide: Carbon Growth Strategy

Midway's carbon growth strategy is beginning to gain real traction, with several initiatives contracted and showing promise of future earnings growth.

The company has a mandate to manage \$350M of brownfield and greenfield plantation estates with MEAG, with around \$260 million deployed.

We have announced a partnership with Rio Tinto to manage a 3,000ha Pongamia oil seed plantation pilot project. We are working with Rio to prove up the production potential of Pongamia as a feedstock to produce biodiesel on a large scale.

We continue to work with landholders and emitters across Australia to utilise our deep operating knowledge and networks to establish plantation carbon projects. Our aggregation program is moving ahead with properties signed for registering and planting in the coming year.

Having run a process with advisors, Azure Capital, Midway is in exclusivity with River Capital to secure funding for the second rotation of the Tiwi plantation project. The status is promising with details to be negotiated and conditions to be satisfied.

Slide: Carbon Strategy Progress Tracking

From a zero base in 2022, our carbon strategy is showing pleasing progress. On behalf of third parties, Midway has now registered 4,000ha of plantation carbon ACCU projects with the Clean Energy Regulator. We have deployed \$260 million invested in plantations and plantation carbon projects, with a further \$90m committed. Projects managed by Midway have committed abatement of almost 900,000 ACCUs over the project lives.

Slide: Woodfibre Market Outlook

New pulp and paper mill capacity in China and Indonesia has increased wood fibre import demand by 12.4% for the calendar year to date.

Supply from Vietnam has increased nearly 3m BDMT and is on track to reach the highest ever Vietnamese export volume.

Australia has lost market share and absolute volume, partly due to being perceived by the market as a high-cost supplier.

The calendar year headline E globulus price was finally agreed in July this year, down 5% from the previous year to US\$188.75.

The China Bleached Eucalyptus Kraft Pulp price has dropped from highs of \$740/tonne to \$560 in October. Softwood pulp prices are recovering slightly from recent lows.

Slide: Carbon Market Outlook

Industry forecasts for ACCU pricing remain positive and Plantation Methodology ACCUs continue to attract a premium of between \$10 to \$15 per ACCU over generics.

The spot price for plantation ACCUs has risen recently with sales being achieved at \$55.50.

The Federal Government's Safeguard Mechanism is driving interest from Australia's highest emitting 215 industrial facilities as they position themselves for the 4.9% regulated annual reduction in net emissions each year.

Slide: People, Safety and Sustainability

Sustainability, People and Safety are at the heart of everything that we do at Midway. We are committed to contributing to a sustainable environment supporting sustainable businesses and ensuring the safety and productivity of those who work with us throughout the supply chain.

Our products are sourced from well managed forests with high conservation values and through controlled supply chains.

This year we were very pleased to achieve a 50% reduction in reportable injuries and we believe that some of the safety initiatives that we have implemented have contributed to that outcome. Initiatives include the introduction of voice recognition hazard reporting technology which has increased employee engagement in delivering safety outcomes.

Slide: Conclusion

Over the past three years Midway has made substantial progress with its strategy that has led to an attractive offer from River Capital.

In 2022, the Company refreshed the board of directors, appointing Gordon Davis as Chair and inviting Kellie Benda to join. A new CFO was appointed. We entered a contract to sell the plantation estates and repaid a substantial amount of debt. We commenced entry into the carbon market and exited the loss making Western Australian Logistics business.

In 2023, Midway contracted with Australian and international grain company, CHS Broadbent, to sell part of the Geelong site for the development of a grain terminal to utilise the company's access to the Corio Quay North ship loader. We built a strong plantation carbon team, refinanced the business, settled tranche 4 of the MEAG

plantation estate sale, completed the development of the new mill and export facilities in Bell Bay Tasmania and paid a 5 cent per share special dividend.

In 2022 and 23, corporate advisors were engaged to run a process exploring all alternative ownership options for the company.

In 2024, we entered into a partnership with Rio Tinto for a 3,000ha Pongamia trial plantation. The company invited Andy Preece to join the board of directors. We declared and paid a 14.5 cent special dividend, settled the final tranche of the plantation estate sale with MEAG, and settled the land sale contract with CHS Broadbent.

All of this has culminated in entering into a binding Scheme Implementation Deed with River Capital for an offer which will generate Total Cash Payments for shareholders of \$1.19 per share, including an expected 38 cents per share partially franked dividend.

We thank you for your time and interest in Midway and I will now hand back to the Chair.

PROXY POSITION

Resolution 1 Remuneration Report: 55.1m FOR, 0.1m AGAINST, 99.7% in favour.

Resolution 2A Re-elect T. Gunnersen: 55.2m FOR, 0.1m AGAINST, 99.8% in favour.

Resolution 2B Re-elect L. Heywood: 55.2m FOR, 0.1m AGAINST, 99.8% in favour.

Resolution 2C Elect A. Preece: 55.2m FOR, 0.1m AGAINST, 99.8% in favour.

Resolution 3 Issue Performance Rights: 55.1m FOR, 0.2m AGAINST, 99.6% in favour.

This announcement has been approved by Midway's Company Secretary.

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About Midway Limited

Founded in 1980, Midway Limited is one of Australia's largest woodfibre processors and exporters with a strong and growing plantation and carbon management business. Midway's fibre is used in recyclable paper and packaging, plastic replacement products and coal replacing energy generation in the Asian region. The Company is building a plantation carbon management business to generate carbon abatement and emissions offsets solutions utilising its expertise in the process. Midway has woodchip processing and exporting operations at five major port locations in key forestry areas around Australia including: Bell Bay, Tasmania; Portland and Geelong in Victoria; Brisbane, Queensland; and Melville Island in the Northern Territory's Tiwi Islands. For further information, visit www.midwaylimited.com.au.



FY24 Annual General Meeting

28 November 2024



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All references to dollars are to Australian currency unless otherwise stated.

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Creating Shareholder Value

Delivering on our strategy
has enabled payment of
dividends and resulted in an
attractive takeover offer

River Capital Offer

- Entered into a Scheme Implementation Deed with River Capital
- Offer price of \$1.19 (total Cash Consideration) per share represents a significant premium of 56% to Midway's undisturbed share price on 13 November 2024
- Offers certainty and value to shareholders

Paid Dividends

- Paid 14.5 cents per share special dividend in Oct-24, fully franked
- Paid 1.6 cents per share fully franked ordinary dividend from FY24 NPAT
- Paid 5 cents per share fully franked special dividend in Dec 2023

Operational Improvement

- Continued to improve operations, realizing an underlying EBITDA of \$14.2M, an increase of \$11.3M on pcp
- Improved performance from Geelong and Tasmania with increased volumes

Maximising Value of Assets

- Settled final tranche of plantation estate sale to MEAG in Sept

Rio Tinto Pongamia Project

- Partnership with Rio Tinto to develop Pongamia seed plantations to test viability as a sustainable renewable diesel feedstock
- Established a new office in Townsville and building an expert team

Carbon Expansion

- In Exclusivity with River Capital as potential investor to fund the Tiwi 2R project, subject to diligence, funding and investment committee approval
- Built market leading team in plantation carbon
- Registered 3,998 ha plantation carbon projects with CER
- Managing 13,162 ha for an institutional investor at Nov-24
- In market with a plantation carbon aggregation product

Outlook

- Over the coming years, we should start to see growth in positive earnings contribution from the Carbon business
- Vietnam woodfibre market share has grown and Australia has fallen with pulp mills looking for cheaper alternatives
- Pulp prices have declined to US\$560 / tonne from a peak of US\$745 / tonne in Jul-24, as volatility in the pulp market continues

River Capital offer



River Capital offer - Background

A long running and comprehensive process has been conducted leading to the Board's recommendation

Rationale

- For the past three years we have talked openly about the fact that Midway has all the cost of being listed and none of the benefits
- The stock has suffered from volatile earnings and very limited liquidity
- Share price has not reflected underlying value of the company
- Woodfibre export earnings will always be volatile
- Carbon is promising but will take some time for earnings to be a significant contributor

Process

- In 2022 Midway commenced a process to explore all options to maximise shareholder value, including appointing a corporate advisor
- Sold plantation estates and part of Geelong site above book value, but benefit not fully registered in the share price
- Returning cash to shareholders has been well received but is an irreversible diminution of a company that is already sub-scale for ASX
- On receiving an indication of interest from River Capital, Midway appointed PwC to, again, sound the market and to manage the process

River Capital Offer

The Cash Consideration represents a 56% premium to the undisturbed closing price of \$0.765 per Midway share on 13 November

- Midway Limited has entered a binding Scheme Implementation Deed (SID) with RCM BidCo Pty Ltd an entity owned and controlled by River Capital Pty Ltd
- If the Scheme becomes effective, Midway shareholders will receive \$1.19 Total Cash Consideration per Midway share inclusive of a partially franked special dividend expected to be paid of approximately \$0.38
- Shareholders may elect to receive the consideration for their shares in scrip in the unlisted entity that will indirectly own Midway if the Scheme is implemented
- Established in 1996, River Capital is an Australian fund manager, investing over \$1 billion on behalf of investors
- The Board unanimously recommends that Midway shareholders vote in favour of the Scheme in the absence of a superior proposal and subject to an Independent Expert concluding, and continuing to conclude, that the Scheme is in the best interests of shareholders



River Capital Offer - Details

Offer (\$/share)	Price	Estimated Franking Value ³
Total Cash Payments	\$1.19	
<i>comprising:</i>		
<i>Total special dividend¹</i>		
Fully Franked Special Dividend ¹	\$0.3009	\$0.13
Unfranked Special Dividend ²	\$0.0826	
Share sale paid by BidCo	\$0.8065	

Shareholders electing to receive scrip consideration will receive the cash payment for the Special Dividend and scrip in RCM Rollco Ltd on the basis of one share for each Midway share held

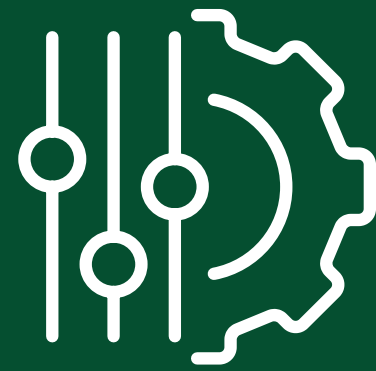
[1] Subject to determination or declaration by the Midway Board to pay the dividend.
[2] Subject to availability of franking credits and based on the estimated franking balance prior to the second court date for the Scheme.
[3] Value of franking credits to shareholders is subject to individual taxation circumstances

Delivering on our Strategy

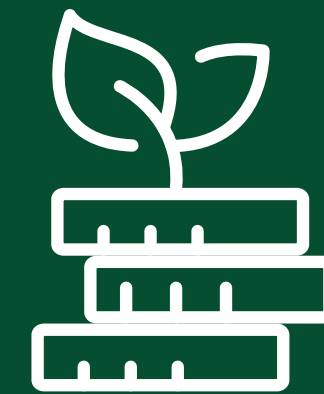


Delivering on our Strategy

We have a clear focus on delivering our strategy to create value for shareholders



**Lifting the
operating
performance**



**Maximising the
value of assets**



**Carbon
growth**

Lifting the Operating Performance

We have made improvements in each business unit to improve financial performance

Geelong

- Improved Geelong performance by exporting a range of products including softwood, filled the gap from native hardwood
- Settled land sale to CHS Broadbent in Nov-24, helping to maximise the use of the site and contribute future performance volume to Geelong Port commitments

Midway Tasmania

- Extended supply contracts with Sustainable Timber Tasmania providing resource security
- Tasmania volume doubled in FY24 through increased mill production and third party sales

Queensland Commodity Exports

- Secured a long-term lease which supports the future of QCE

Plantations

- Eliminated exposure to biological asset revaluations and plantation management costs

Contributing to an improved financial result

- FY24 Underlying EBITDA improved to \$14.2M (increase of \$11.3M)
- FY24 positive NPAT of \$1.0M
- Gross margin improvements to 18% from 16% for FY24

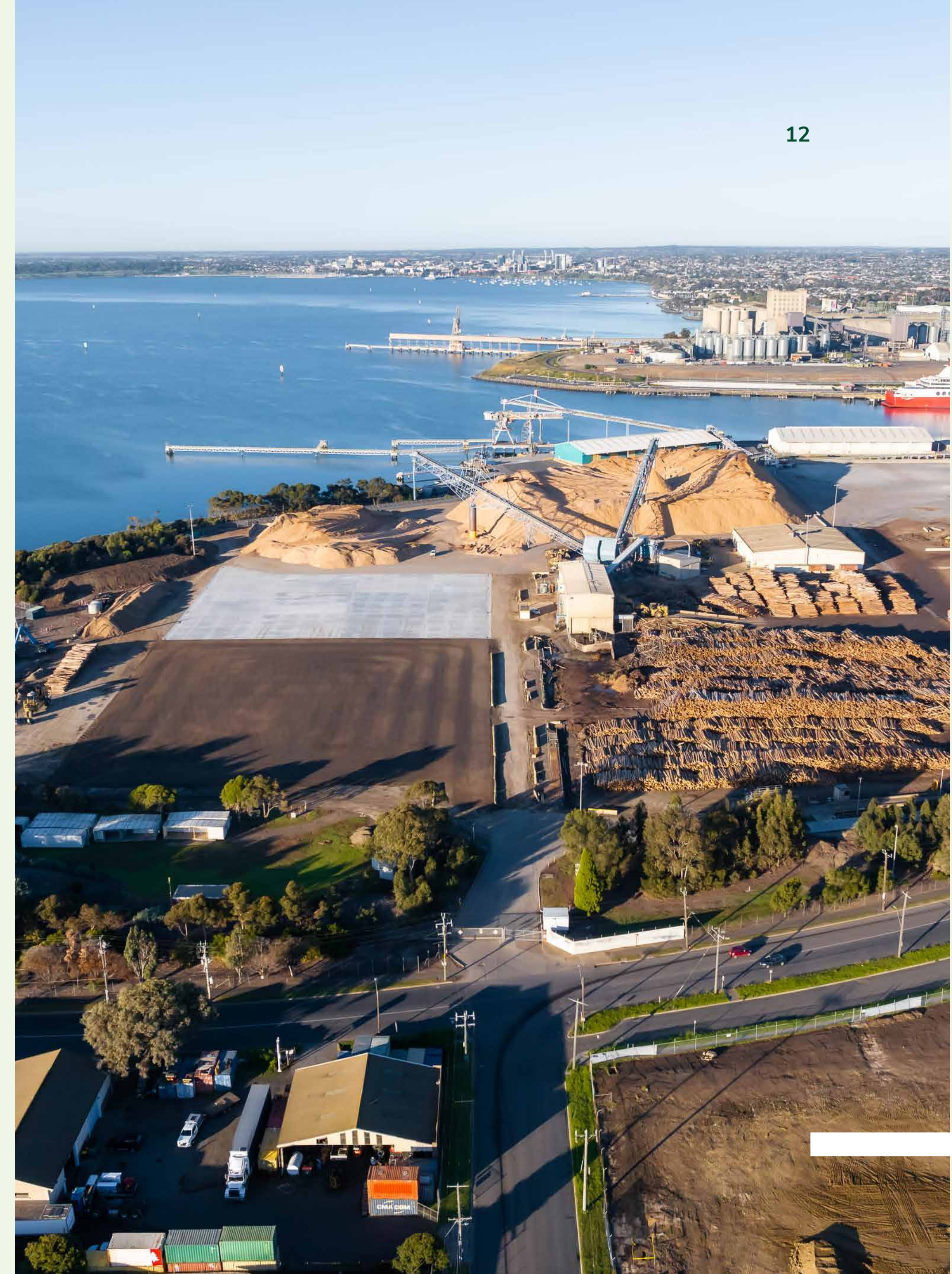
Maximising the Value of Assets

Geelong Grain

- In Nov 2024, settled land sale of 15.5ha of Geelong site to CHS Broadbent
- Stage one of site optimisation development works is 80% complete including:
 - Upgraded surfacing to chip pad and log storage enhancing operating conditions.
 - Upgraded primary log yard and log truck unloading delivering material handling efficiency.
 - New weighbridge to accommodate larger log trucks (40m)
 - Operations office complete with occupancy.

Plantation Estates

- In Sept 2024 settled the final, \$35M, tranche of the \$156M plantation estate sale to MEAG
- Sale of the plantation estates has resulted in a strong balance sheet and the ability to pay special dividends
- It has also facilitated the establishment of a stand-alone plantation carbon management business



Carbon Growth Strategy

Multiple significant growth pillars consistent with core capability and strategy.



Midway sources, establishes and manages all aspects of plantation and carbon operations. Our expertise allows us to work closely with all key stakeholders through the value chain to deliver projects.



**\$350M Investment
Mandate with MEAG**
Acquiring, developing
and managing plantation
carbon assets

100% funded by MEAG
including land acquisition



Rio Tinto Pongamia
Establishing and managing
a 3,000ha pongamia oilseed
plantation pilot project

Potential mass
biodiesel feedstock

Initial biodiesel
plantation in pilot

Future ambition for
expanded partnership



Enterprise
Working with large landholders,
large emitters and government
to establish carbon projects
across Australia

Aggregation of Landowners
Aggregating, financing,
establishing and managing
plantation carbon projects

Working with major offtaker and
bank for ACCU prepayment



**Traditional Owners
of Tiwi Islands**
Plantation and carbon
management for asset including
TO ownership, engagement
and employment

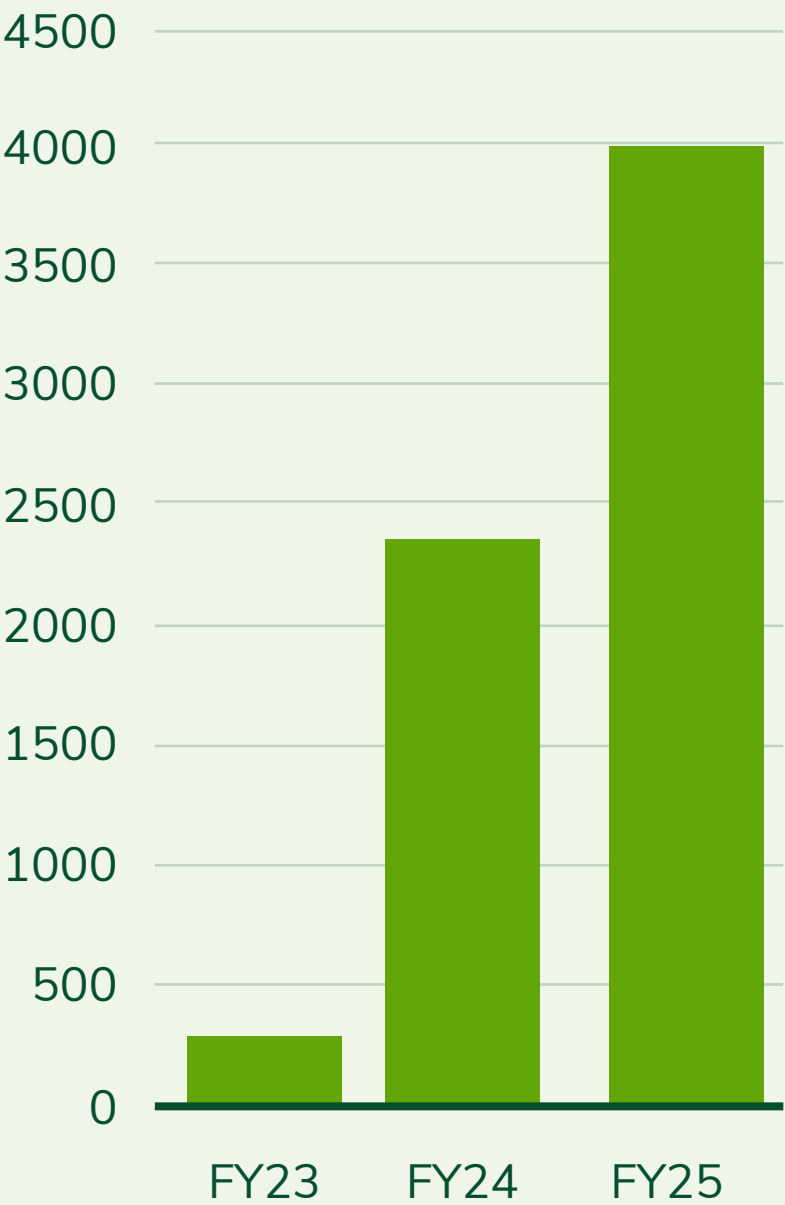
In Exclusivity with River Capital
as potential investor to fund
the Tiwi 2R project, subject to
diligence, funding and investment
committee approval

Carbon Strategy Progress Tracking

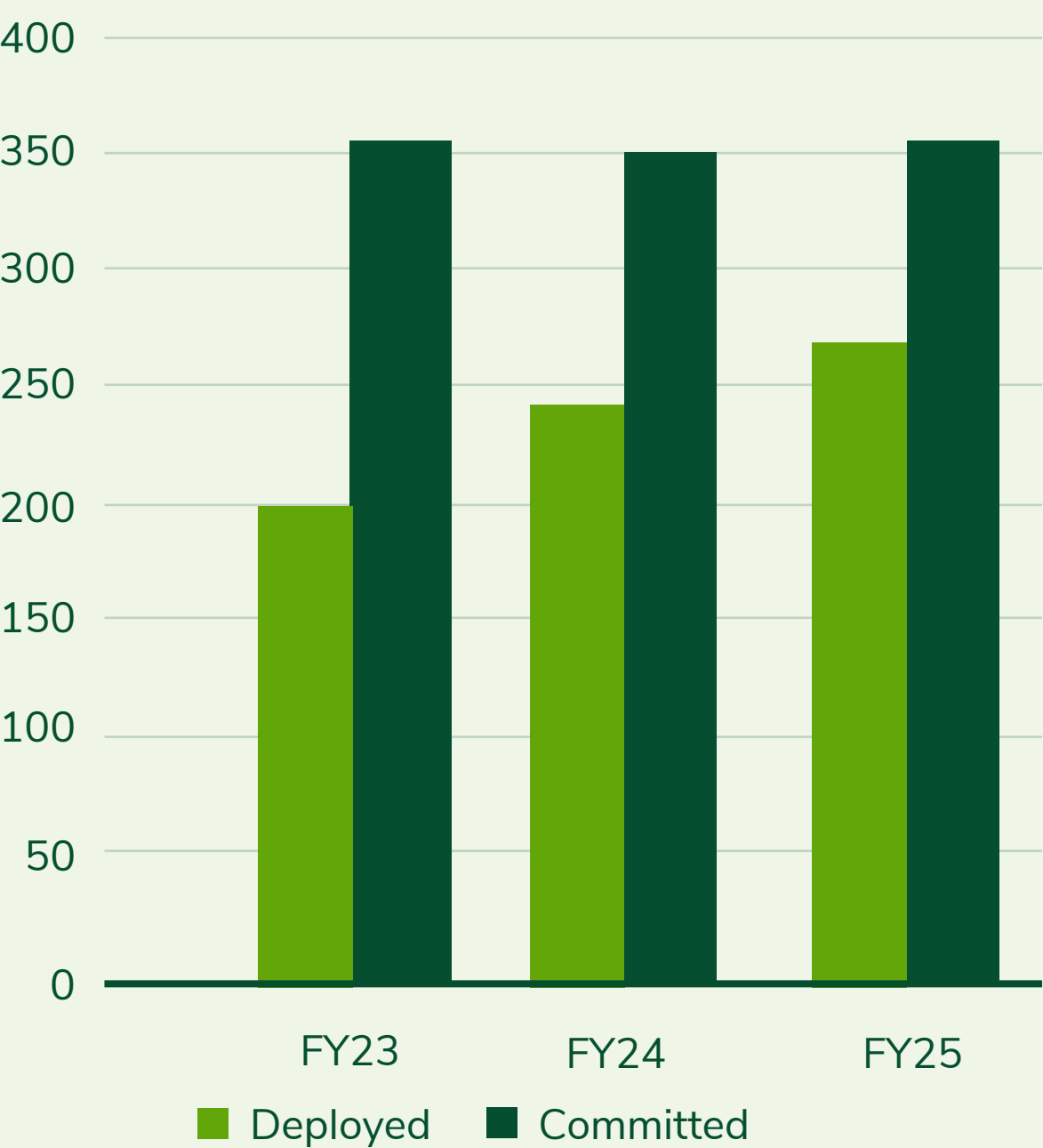
Midway striving for leadership in Plantation carbon as partner pipeline is converted.

Registering a growing number of carbon projects on behalf of third parties

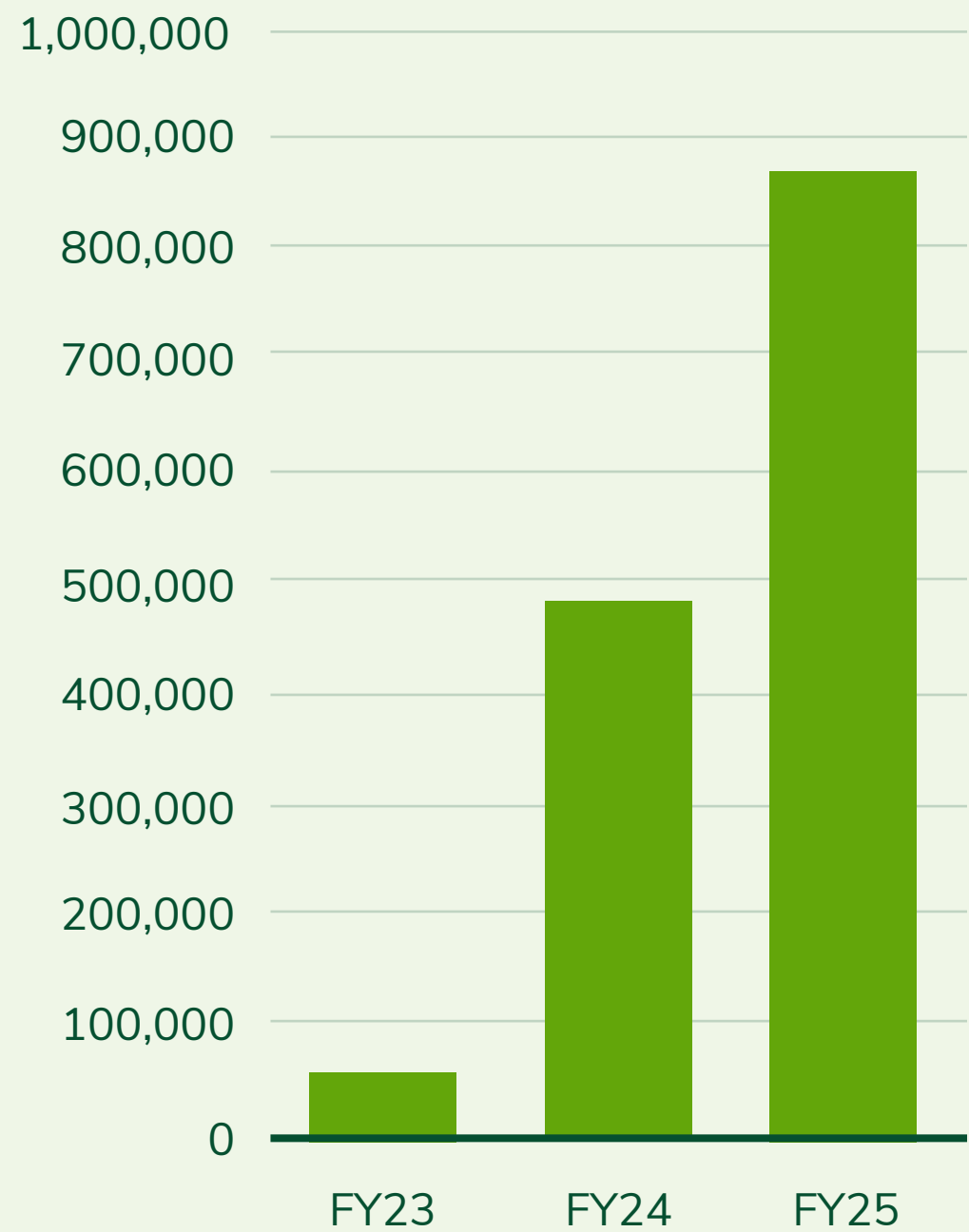
Carbon – Contracted & Registered Land (Ha)¹



Partner Capital (\$M)



Committed Abatement over Life (ACCUs)¹



1 – Graphs show cumulative figures. FY25 is year-to-date.

Outlook



Woodfibre Market Outlook

Woodfibre Demand

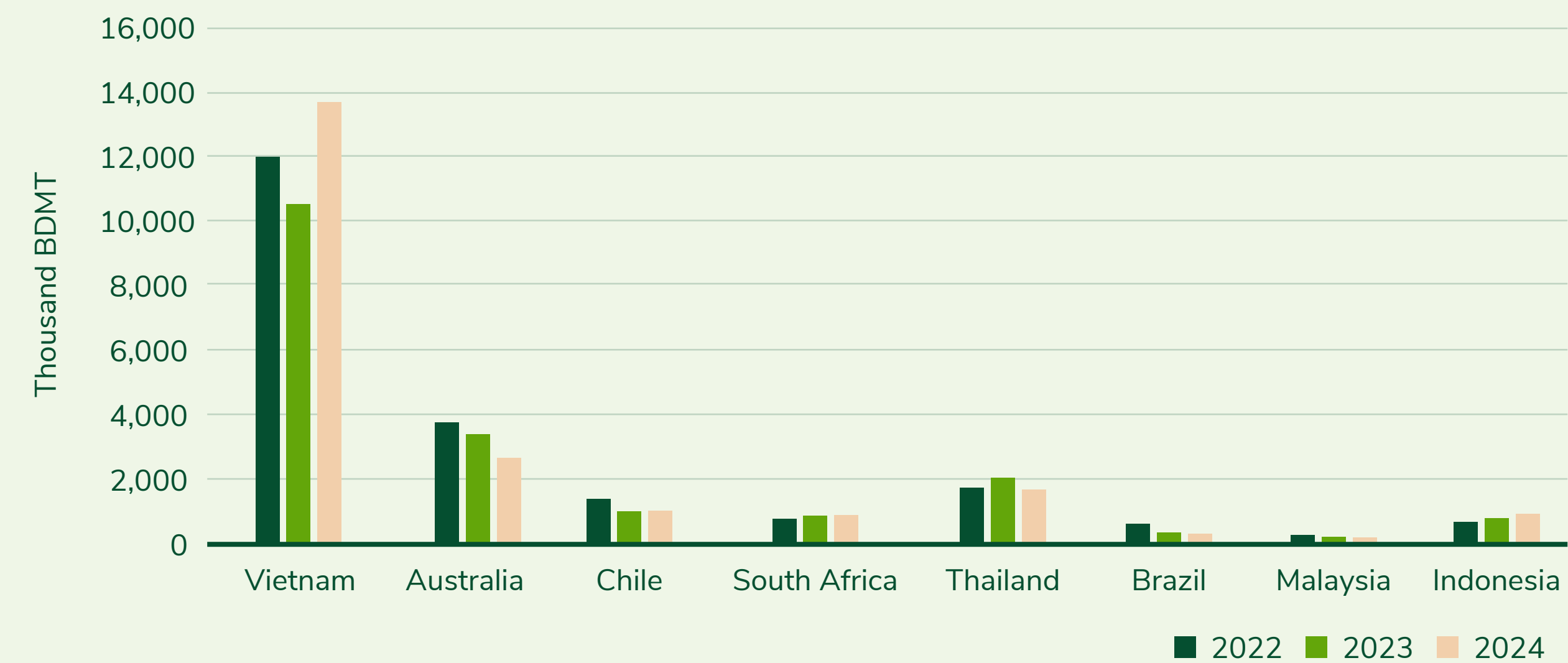
- Total hardwood fibre demand is up 12.4% for the calendar year due to increased Chinese demand from new pulp and paper mill capacity and increased demand from Indonesia.
- Australian export volumes and market share have declined

Prices

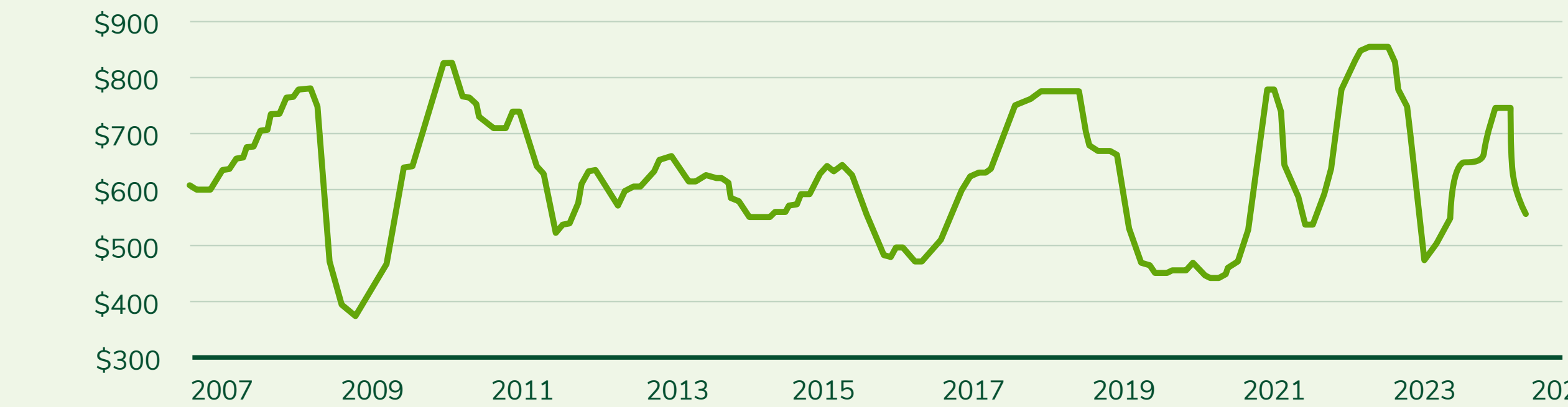
- **Woodfibre** prices have eased 5.0% for CY24 to US\$188.75.
- **Pulp** bleached Eucalyptus Kraft Pulp pricing has been volatile in recent years, falling to US\$560 / tonne in Oct-24

Hardwood chip suppliers to Asia - Pacific YTD September

Extract: RISI and DANA Limited



Bleached Eucalyptus Kraft Pulp (US\$/tonne CIF China)

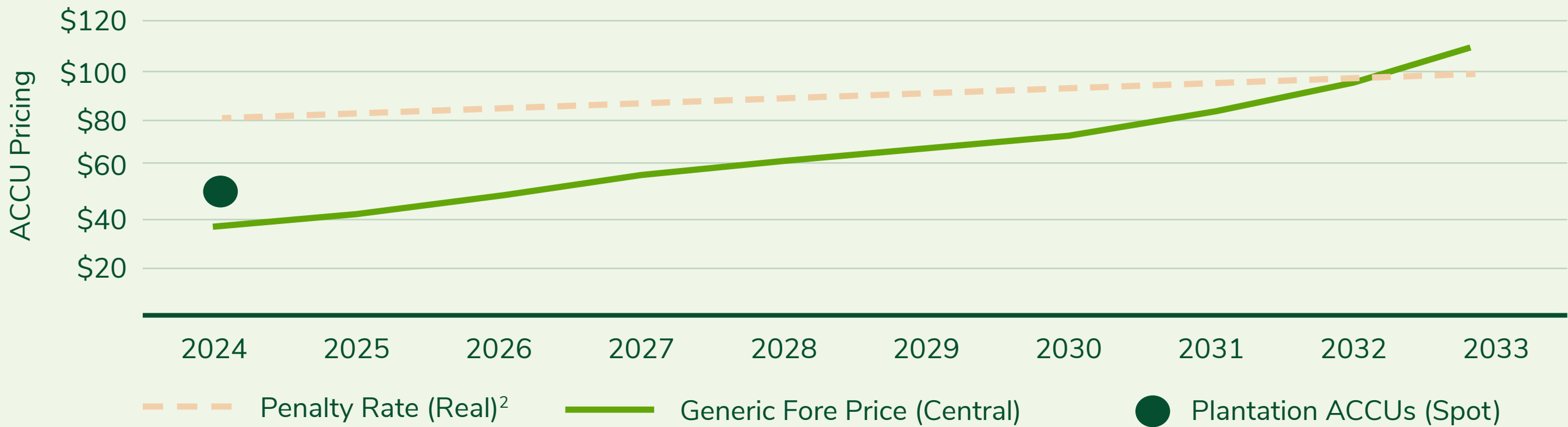


Carbon Market Outlook

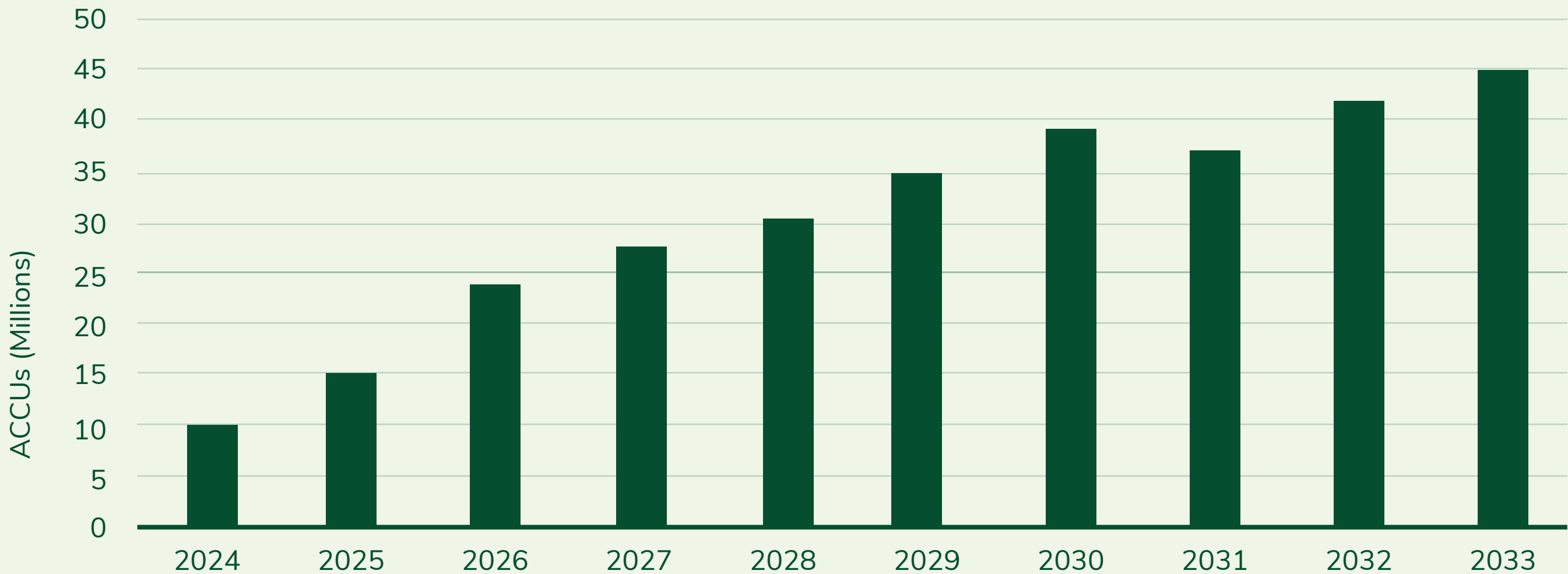
Midway is positioned to deliver ACCUs to a growing market with a looming shortage of new supply.

- The spot market for Plantation ACCUs has seen a recent high of \$55.50, above Environmental Planting ACCUs
- Plantation ACCUs are attracting up to a \$10 to \$15 premium to generic ACCUs

Forward Price Curves – RepuTex¹



Modelled Abatement Demand - Reputex³



Sources: DCCEE November 2023 Australia's Emissions Projections, Ernst & Young, RepuTex, Clean Energy Regulator Quarterly Report November 2024
1. RepuTex forecast generic ACCU price as at November 2024
2. CCM: Safeguard Mechanism Cost Containment Measure using \$75 (2023-24) escalating CPI + 2pts.
3. RepuTex forecast annual demand for ACCUs as at November 2024

People, Safety and Sustainability



People, Safety and Sustainability

Safety Improvements

- A key pillar in our safety culture is ensuring that every single employee has the opportunity to share experiences and raise opportunities for improvement
- To facilitate this we implemented a new voice to text reporting application; this along with a number of other initiatives, helped to improve safety focus
- This helped to improve safety focus; there has been a 50% reduction in reportable injuries in the past 12 months
- TRIFR has decreased YoY from 24.1 to 13.3

Work health and safety performance summary

Measure	Employees		Contractors		All	
	FY23	FY24	FY23	FY24	FY23	FY24
Recordable work-related injuries *	13	5	8	5	21	10
Lost Time Injuries	1	2	4	3	5	5
Fatalities	0	0	0	0	0	0
Total recordable injury frequency rate	22.4	18.9	13.8	10.2	24.1	13.3
Lost time injury frequency rate	4.5	7.6	5.2	6.1	5.7	6.6

* Injuries leading to a fatality, lost time, medical treatment or restricted work.



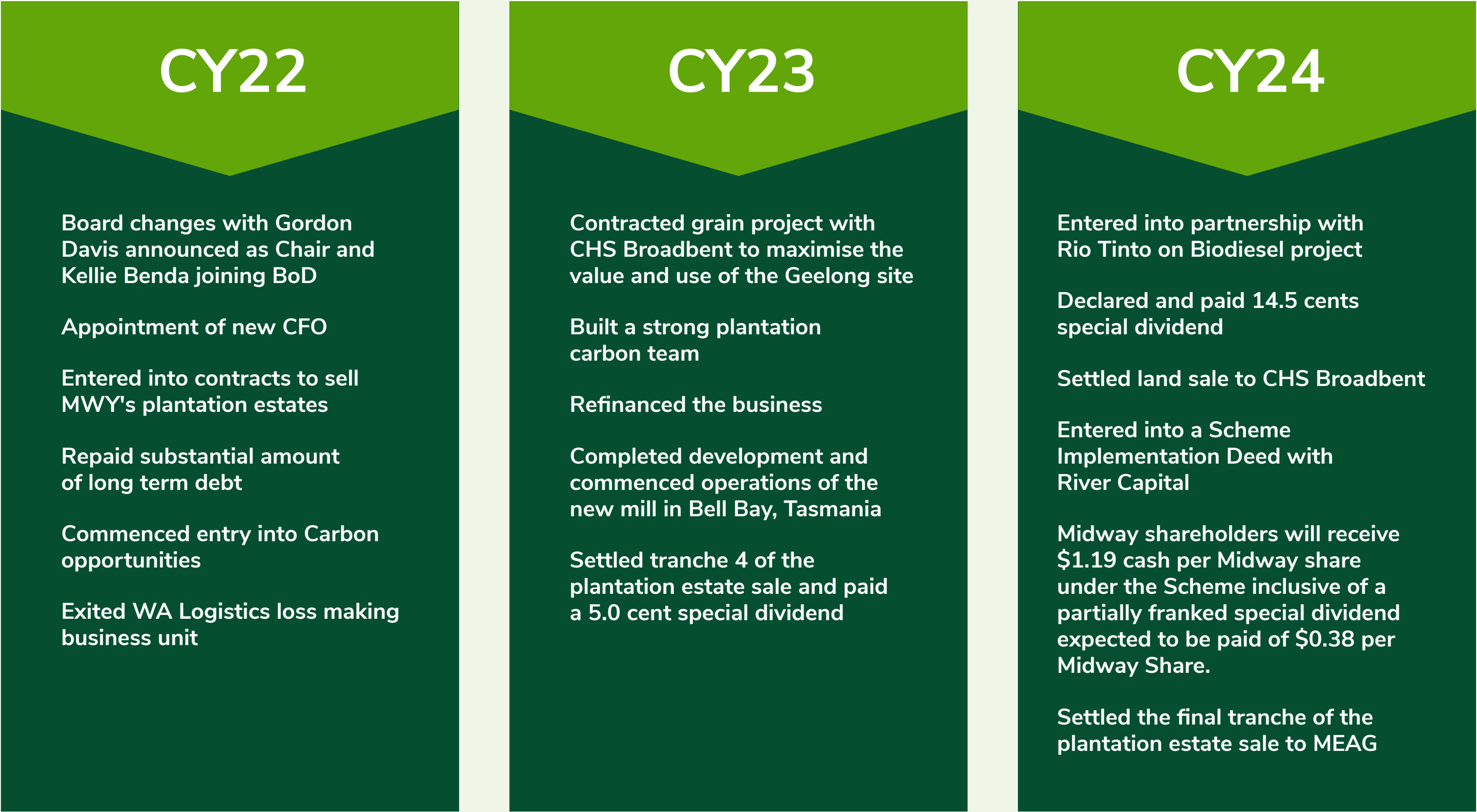
Conclusion



Conclusion

The River Capital offer of \$1.19 represents a 56% premium on the undisturbed share price of \$0.765 at 13 November

Over the past three years we have made substantial progress with our strategy, enabling an attractive takeover offer to be made by River Capital



Thank You

Midway

