

Investor Update

Excite Technology Services:
Supporting a Safe Australia

December 2024

ASX: EXT

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1. The Half-Year report indicates revenues have declined year on year in the EXT business, why?
2. What is the strategic significance of the Tasmania division, does it make sense to retain this business unit?
3. Why has management resisted announcing customer wins or providing updates outside of the quarterly reports and financial statements.
4. What is management doing to support the share price and provide shareholders confidence their interests are being prioritised?

Corporate snapshot

TRADING INFORMATION

ASX: EXT

Share price
(11/12/2024) A\$0.011

52 week low/high \$0.006 - \$0.013

Shares on Issue 1,686,279,232

Market Cap ~A\$18M

Cash (31/09/2024) A\$1.021M

MAJOR SHAREHOLDERS

BNP Paribas Nominees - 18.23%

Bryan Saba – 11.71%

10 Bolivianos – 5.14%

Top 20 Shareholders – 70.15%



BOARD & SENIOR MANAGEMENT

Non-Exec Director	Managing Director & CEO	Exec Director & CFO
Neil Sinclair	Bryan Saba	Steven Bliim



Excite Mission

Supporting a Safe-Australia



Threat Prevention Security Services

Governance, Risk and Compliance Consulting. ISO, NIST, SOC2 and Essential 8 Standards. Penetration Testing. Security Policy and Technology Implementations.

Leading Incident Response and Digital Forensics

Security Operations Centre
Manage, Detect & Respond

Incident Response
Digital Forensic Investigations
Cross Examination

Enabling Industry and addressing the Australian skills shortage

Digital Forensic Training. Cyber Security Training. Microsoft Security Training. Only Accredited company in Australia to facilitate NUIX Training. State of the Art Training Facility – due for completion mid 2025. International Export activities.

Community & Protecting the Vulnerable

Partnering with Australian Women in Security Network (AWSN), Indigenous Youth Australia and Less fortunate Youth to provide training and a career path into Digital Forensics and Cyber Security. Cases related to Animal Cruelty and Child Exploitation are provided free of charge.

Other Acquisition Targets

Data Governance, Security & Loss Prevention.

Enhanced Cyber Security with DOD & Government

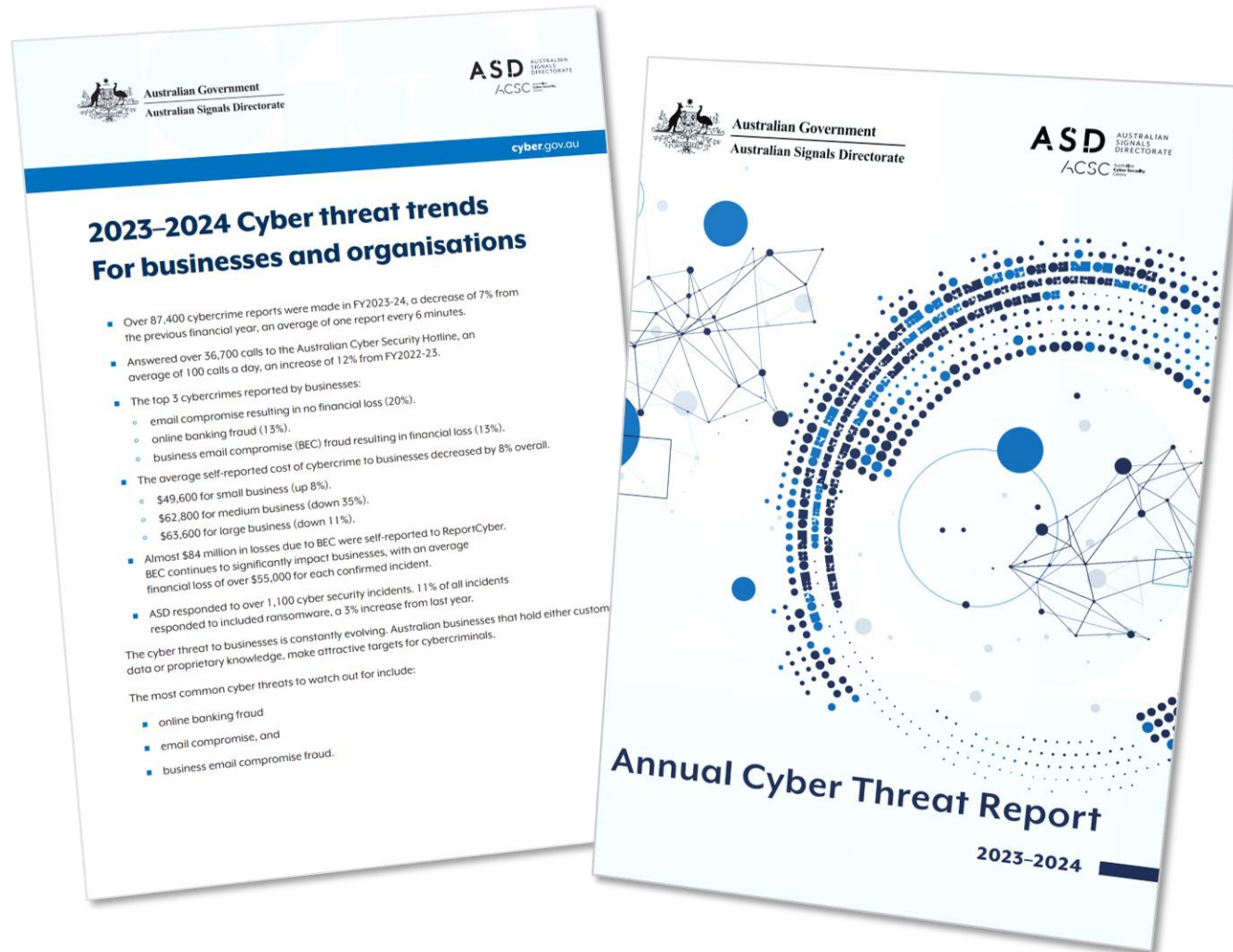
Automated Attack Surface Testing

Future Outlook and Ambition*



*Phase 3 and Phase 4 above reflect the future operational targets and aspirations of the Company and are subject to the successful execution of the Company's growth strategies. The aspirational targets are not forecasts (financial or otherwise) and implementation remains subject to a number of risks and uncertainties.

The Cyber Opportunity is Growing



The Sydney Morning Herald

Cyberthreats top CEO list of concerns for 2024

Jan 3, 2024

FINANCIAL REVIEW

Cyber is our fastest growing national security threat

Jul 23, 2024

The Sydney Morning Herald

‘The next threat’: Former UK cybersecurity chief’s warning for Australia

Sep 13, 2024

THE AUSTRALIAN

Cyber attacks set to escalate following Trump victory

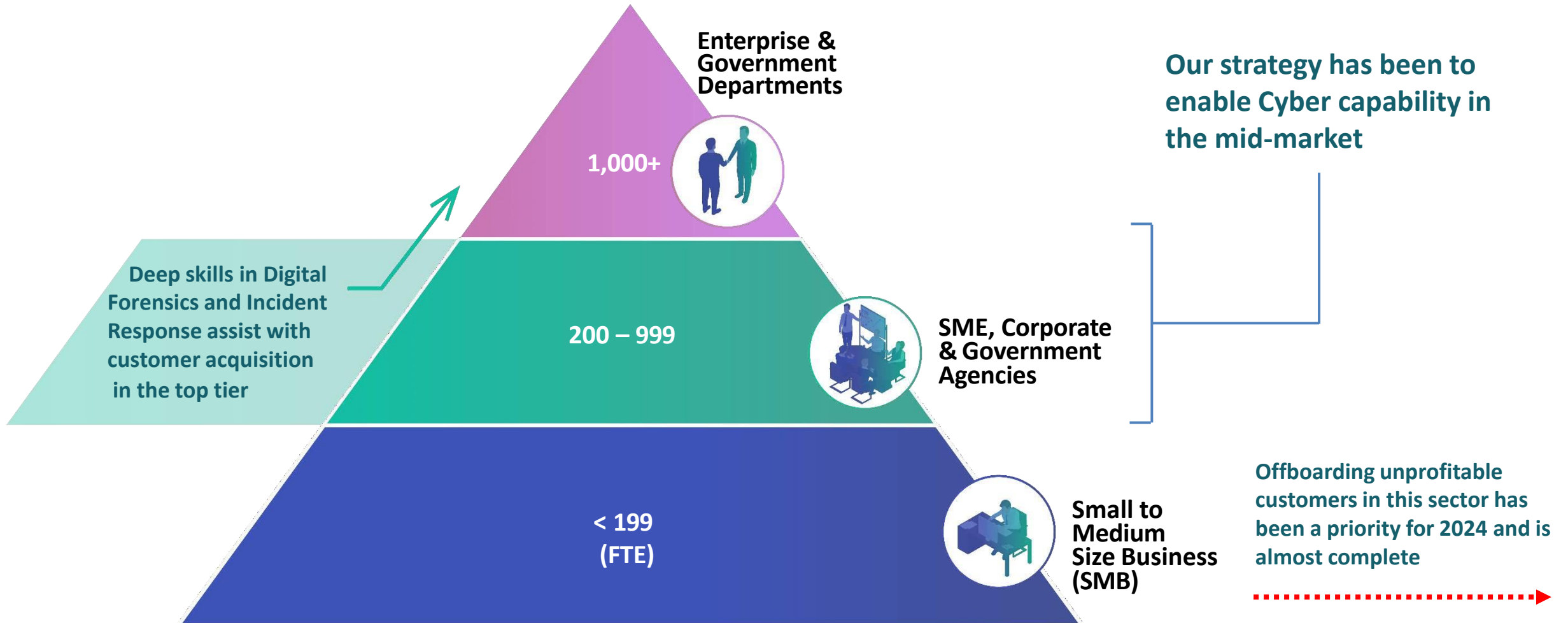
Nov 14, 2024

FINANCIAL REVIEW

Are businesses ready to be outed for paying ransoms to cybercrooks?

Dec 2, 2024

The Cyber Opportunity in Australia



Our Lines of Business



Excite Technology Services

Cyber Security,
Advisory,
Architecture,
Incident
Response &
MDR



ADVISE

IT Services,
Projects &
Managed
Services



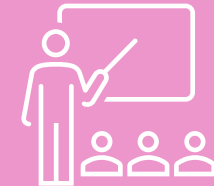
SERVE

Digital
Forensics



INVESTIGATE

Training



TRAIN

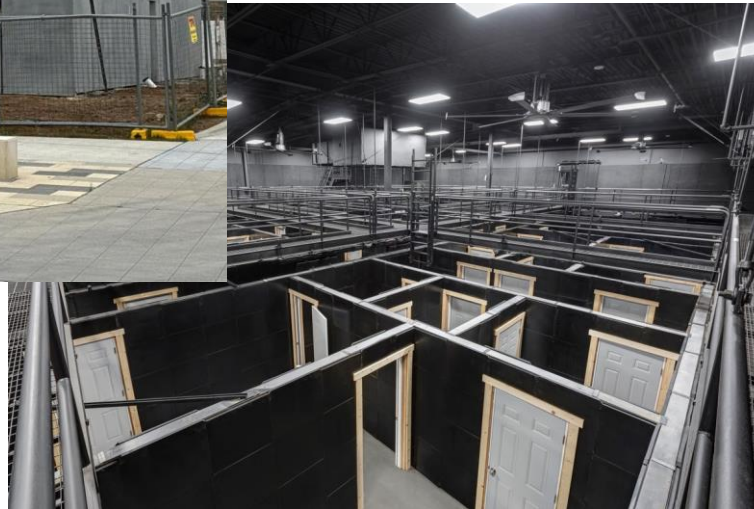
Creating an Australian First

The NANGU Cyber Forensics Facility



Featuring

- Flexible 360 degree crime scene training environment
- Certified digital forensics lab
- Advanced data recovery facilities
- Moot-Court and practical training facilities
- Cyber Range to simulate cyber and DDS attacks, malware scenarios and AI-generated threat simulations



Completion anticipated March 2025

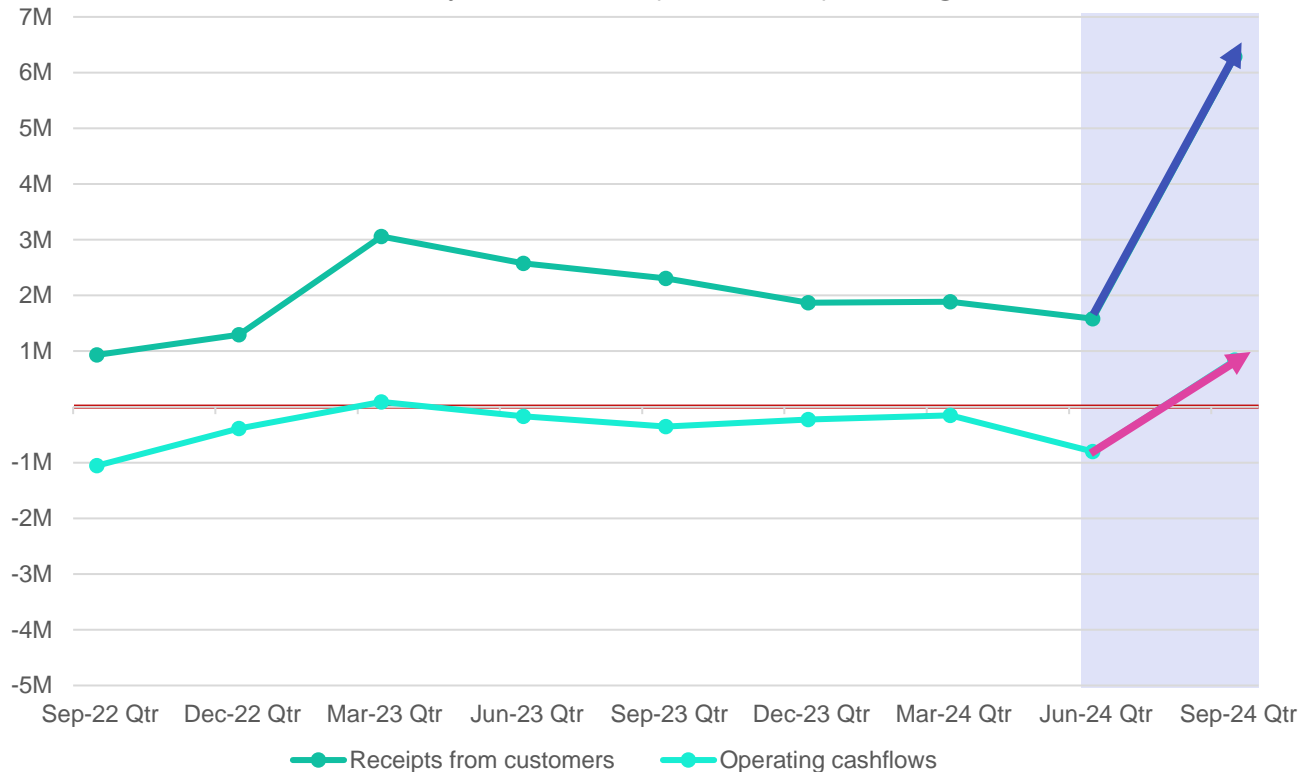
Construction and fit-out is supported with a \$3m Grant from the Department of Industry, Science and Resources

Vested interests from Federal and State Governments

Financial Performance is Improving



Pro-Forma Quarterly Cash Receipts and Operating Cashflows



- Actual receipts for the September quarter were \$1.99m and operating cashflows were (\$802k)
- Inclusion of CBIT from the September quarter would have resulted in significant improvement to pro-forma receipts and operating cashflows
- Cost base of underlying EXT business has been reset and now positioned to allow for organic growth
- Investment in sales capability has been undertaken in October, following a small cap raise with Shaw Partners
- Management is targeting a move to consistent operating receipts and profitability

Investment Thesis

Deep expertise in Digital Forensics and Incident Response



Cyber Security continues as a major theme for governments and enterprises



Undervalued compared to market peers



Highly scalable training opportunity to meet Australian cyber skills shortage





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