

The image features a dark, futuristic background with glowing blue lines and nodes, suggesting a network or data flow. In the upper left corner, the company logo is displayed. The main visual is a pair of hands in a dark suit, one holding a tablet and the other interacting with a glowing digital interface. The overall aesthetic is high-tech and professional.

TRAFFIC
TECHNOLOGIES

Traffic Technologies Limited (ASX Code: TTI)

Investor Presentation – February 2025

Highlights



Relocation of
Sydney Offices and
Manufacturing



Strong order book
with ongoing
customer contracts



Significant long
term contracts
with opportunities
to extend



Season Group
Trade Finance
Facility



Season Group
Loan Facility



Contract to supply
Smart Streetlights
to City of Sydney
Council



Contract to supply
and install Tunnel
Lighting for
Martha Cove VIC

- Outlook positive despite recent reduced operating revenue. Strong order book and long-term customer contracts.
- Relocation of production and administration facilities to modern premises in Rydalmere NSW has been completed, with cost benefits now being realised.
- Completed a Convertible Note Agreement for USD\$3m, share placement, a manufacturing service agreement and a loan with the Season Group in Q2.
- Additional trade finance facility provided by Season Group. Season Group has also provided the Company with an additional loan facility of AUD \$3.1m in February.
- Entitlement offer of 1 share for every 2 shares held with 1 free attaching option, completed in Q2 raising \$175k, with the shortfall offer available to raise a further \$2.6m until 13 March 2025.
- The cost reduction program is continuing with annualised cost savings achieved in FY24 of \$2.2m and further annualised savings of \$2.0m achieved in the first half of FY25.
- Recent contract wins include:
 - 5-year initial contract to supply City of Sydney Council worth up to \$3m. With option to extend for a further 5 years.
 - Contract for Tunnel Lighting - Martha Cove, Mornington Peninsula VIC.



1H FY25 Results

- H1FY 2025 revenue affected by supply chain issues, project delays and working capital constraints within existing finance facilities.
- Order book and long term contracts remain strong.
- Contract wins include City of Sydney and Martha Cove Tunnel Lighting.
- Cost reduction program commenced and already delivering results.

| (A\$m) | 1H FY25 | 1H FY24 |
|----------------|---------|---------|
| Revenue (\$m) | 9.9 | 21.2 |
| EBITDA (\$m) | (4.3) | (1.0) |
| D&A (\$m) | (1.1) | (1.3) |
| EBIT (\$m) | (5.4) | (2.3) |
| Interest (\$m) | (1.3) | (1.0) |
| NPAT (\$m) | (6.7) | (3.3) |
| EPS (cents) | (0.64) | (0.44) |

- Operating cashflow affected by working capital constraints.
- Placement and rights issue proceeds received in H1.
- Partial refinancing of debt including USD \$3m (A\$4.5m) with Season Group in October 2024.

| CASH FLOW (\$m) | 1H FY25 | 1H FY24 |
|-----------------------------|--------------|--------------|
| Receipts | 11.3 | 27.2 |
| Payments | (14.1) | (22.7) |
| Interest | (0.6) | (0.9) |
| Operating Cash Flows | (3.4) | 3.6 |
| PP&E | - | (0.1) |
| Intangible Assets | (0.5) | (0.7) |
| Investing Cash Flows | (0.5) | (0.8) |
| Issue of Shares | 1.1 | - |
| Capital Raising Costs | (0.1) | - |
| Convertible Debt Securities | 4.5 | - |
| Borrowing Proceeds | 2.1 | - |
| Borrowing Repayments | (3.8) | (2.9) |
| Financing Cash Flows | 3.8 | (2.9) |
| Cash Start | 0.4 | 1.2 |
| Net Cash Flow | (0.1) | (0.2) |
| Cash End | 0.3 | 1.0 |



Balance Sheet

| Balance Sheet (\$m) | 1H FY25 | FY24 |
|--------------------------------------|---------------|--------------|
| Cash | 0.3 | 0.5 |
| Receivables | 4.0 | 4.1 |
| Inventories | 7.8 | 9.2 |
| Total Current Assets | 12.1 | 13.7 |
| PP&E | 4.8 | 3.4 |
| Intangibles | 3.8 | 3.9 |
| Total Non-Current Assets | 8.6 | 7.3 |
| Total Assets | 20.7 | 21.0 |
| Payables | 15.5 | 14.5 |
| Borrowings | 7.5 | 5.3 |
| Provisions | 2.5 | 2.7 |
| Total Current Liabilities | 25.5 | 22.5 |
| Debt | 8.3 | 5.9 |
| Other | 0.2 | 0.2 |
| Total Non-Current Liabilities | 8.5 | 6.1 |
| Total Liabilities | 34.0 | 28.6 |
| Equity | (13.3) | (7.6) |

- Balance sheet impacted by loss for the year.
- Inventory reduced significantly in the year to \$7.8m.
- Net debt: \$11.4m.

Net Debt excludes capitalised property leases

Smart City and Road Solutions

Smart City
Solutions
Operating in
23 Countries

Solutions +
IoT to 128
Cities

Servicing
+31,000
Intersections

+600,000
IoT Devices

+6,500,000
Data Points

Outlook

- Delivering road safety products and services to all states in Australia, New Zealand and internationally.
- Significant opportunity with growth in expenditure on road infrastructure.
- Product range approved for use by state road authorities and power companies across Australia (across 537 Australian local councils) and New Zealand.
- Smart City Platform currently collecting data points associated with:
 - Vehicle Speed and Count
 - Environmental Conditions
 - Pedestrian Count and Movement
 - Energy Consumption
 - State, Local and Maintenance Organisations using Smart City Platform

“Traffic Technologies is Australia’s leading provider of hardware and software solutions for Smart City, SAAS, IoT and End-to-End Traffic Management Systems”

TTI Clients



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TTL Group of Companies

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