

ASX Announcement
23 July 2025

Trading Guidance – Financial Year ended 30 June 2025

Strong FY25 Performance: Revenue Up Over 37%, EBITDA Up Over 54%

Austco Healthcare Limited (ASX: AHC) (**Austco** or the **Company**) today provides guidance for the financial year ended 30 June 2025 (unaudited), highlighting strong year-on-year growth, disciplined execution of its strategic plan, and continued investment in long-term growth.

Operational and Strategic Highlights

- **Growth from Acquisitions and Core Operations:** FY25 growth was driven by a combination of strong organic performance and contributions from the strategic acquisitions.
- **Amentco Acquisition Outperformance:** Acquired in May 2024, Amentco Enterprise Group Pty Ltd (**Amentco**) delivered results ahead of expectations in the second half of FY25, validating the strategic rationale for the transaction.
- **G&S Acquisition Funded from Operating Cashflows:** The \$7.4 million upfront cash payment for G&S Technologies Limited (**G&S Technologies**), completed on 30 May 2025, was fully funded through operating cash flows, while the Company also increased its cash position to \$14.4 million.

FY25 Guidance Highlights

Year Ended (\$Am)	30 June 2025 (Unaudited)	30 June 2024 (Actual)	% Change
Revenue	\$80 - \$82m	\$58.2m	Up 37% – 41%
EBITDA ¹	\$12.5 - \$13.5m	\$8.1m	Up 54% – 67%
Cash at Bank	\$14.4m	\$13.6m	Up 6%

Unfilled Contracted Revenue

Unfilled contracted revenue currently stands at \$55.8 million, up from \$50.2 million reported in February 2025. The increase reflects the addition of G&S Technologies to the Group since the last update, as well as continued strong operational performance, including a record revenue delivery of \$13.2 million (unaudited) in June 2025.

Amentco Earn-Out Adjustment

The earn-out period for the acquisition of Amentco concluded on 30 June 2025. Based on the strong performance of Amentco, Austco now expects a final earn-out payment of approximately \$8.4 million, exceeding the previously accrued amount of \$5.9 million.

Under accounting standards, the incremental \$2.5 million must be expensed through the income statement rather than adjusted through goodwill. While this will reduce statutory net profit as at 30 June 2025, it has no impact on EBITDA.

¹ EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortisation) is a non-IFRS measure used to evaluate the Company's operating performance by focusing on profit from core operations and excluding the effects of capital structure, tax rates, and non-cash accounting items like depreciation and amortisation.



Austco retains the option to settle up to 50% of the \$8.4 million earn-out in Austco shares, with the balance in cash. A decision on the option to settle is expected following on or around the release of the audited Full Year Results.

CEO Commentary

Commenting on the performance, Clayton Astles, CEO of Austco, said:

"FY25 was a transformative year for Austco. We delivered strong double-digit growth, successfully integrated acquisitions, and executed our strategy with discipline. Our ability to fund acquisitions through operating cashflow while maintaining a strong balance sheet reflects the resilience and scalability of our business model. With robust contracted revenue and momentum across key markets, we enter FY26 with confidence."

The Company expects to release its audited Full Year Results and Appendix 4E on 26 August 2025.

Authorised for release by the Board of Austco Healthcare Limited.

~ENDS~

Further Information

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About Austco Healthcare Limited (ASX Code – AHC)

Austco Healthcare Limited is an international healthcare communication and clinical workflow management solutions provider. Headquartered in Australia, the Company has subsidiaries in six countries and supports healthcare facilities through its global reseller network, which includes growing markets in health, aged care and acute care. Austco Healthcare services markets including Australia, New Zealand, Canada, the UK, USA, Asia and the Middle East. For further information, please refer to the Company's website www.austcohealthcare.com.