

Quarterly Update

31 July 2025

Australian internet of things (IoT) and healthcare technology company, Oakridge International Limited (ASX: OAK) (“Oakridge” or the “Company”), is pleased to provide the following business update alongside its Appendix 4C Quarterly Cash Flow Report for the quarter ended 30 June 2025 (the “Period”).

The Company is a provider of innovative technology solutions for the healthcare sector where it develops and distributes its own range of nurse call and assistive technology hardware, and software solutions for use across multiple healthcare sectors including hospitals, aged care, disability care, and supported independent living.

Key Highlights

During the Period, Oakridge made substantial progress across financial performance, operational execution and strategic growth initiatives, further strengthening its position in the healthcare technology sector.

- The company delivered solid revenue growth this quarter, driving a year-to-date trading income that exceeded budget expectations and significantly outperformed the prior year.
- Cash receipts from customers of \$774k for Q4 and \$2.458 million for the 12 months ended 30 June 2025 (2024: \$1.087 million).
- Strong momentum in new project completions, alongside a robust pipeline of highly probable quotes and orders, underpins continued revenue growth potential.

Business Development and Industry Engagement

Our business development initiatives are strengthening market position through targeted partnerships and expansion into new markets:

- Expanded partner network: New authorised partner agreements have been executed across several regions, each with multi-year growth targets to accelerate market presence.
- Strategic partnerships: Continued collaboration with established channel partners is fostering stronger relationships, supporting sustained sales across health and aged care sectors.
- New partnerships sought: We are actively seeking additional value-aligned channel partners to optimise our distribution and service reach.
- Partner engagement and feedback: Ongoing integration of partner and end-user feedback into the product development roadmap ensures our offerings meet evolving customer and caregiver needs, further enhancing our competitiveness and driving sales momentum.

Sales & Projects

The current project pipeline remains strong, highlighting robust growth in our sales and orders:

- Sales & Project Delivery: The company delivered a significant volume of new project work over the year, reflecting robust growth in both direct sales and through partner channels.
- Sales pipeline remains strong: There is a substantial value of highly probable outstanding quotes at quarter-end, with recent notable wins, particularly in the aged care and health sectors across key Australian states.

Product Development and Innovation

Ongoing enhancements were made to core platforms, including the release of new Android/iOS applications and further development of real-time location system (RTLS) integration.

- The NuCaMS Enterprise Version and other next-generation offerings remain a strategic focus.
- Product development efforts are aligned to the pending new AS8311-2024 nurse call system standards.
- Improvements continue across software and hardware, delivering new features and a stronger user experience.

Human Resources and Internal Systems

- Human Resources: The team was expanded with targeted technical and development hires; leave and resource management are actively aligned with project activity levels.
- Systems and Process Improvements: The transition to Zoho Books for invoicing and CRM functions was completed successfully, improving operational efficiency.

Marketing

Our ongoing marketing initiatives are driving notable improvements in visibility and engagement:

- Digital strategy: We continue to see consistent growth in user activity across our online platforms, underpinned by a data-driven approach and targeted content.
- Brand reach: Our expanded integration with key social media channels has broadened our digital presence, increasing recognition among new and existing audiences.
- Lead generation: The uptick in online engagement is translating into a steady flow of business enquiries and project leads, highlighting our capacity to turn interest into commercial opportunities.

Additionally, the Company remains committed to supporting its partners through regular product demonstrations, training sessions and proactive engagement.

Related Party Payments

Related Party Payments: During the reporting period, related party payments totaling \$61,998 were made. These payments pertain to Director and Executive Officer fees.

Other Matters

As announced on 2 January 2020, the Company completed a A\$250,000 share placement (“Placement Agreement”) with Teko International Limited (Teko).

On 28 July 2020, the Company held a discussion with Teko in respect to a potential claim asserted by Teko against the Company for allegedly misrepresenting the Company’s unrecorded liabilities, including the Heuresy liability payment previously disclosed, by its then directors.

The Board believes that there may be some exposure to the Company in respect to the representations made by the then Board members. If the Company were to be subject to legal action that could be taken by Teko, there could be no assurance as to the outcome or the costs required to defend any such action.

The Company will continue to discuss the issue with our legal advisors and negotiate with Teko to seek the most desirable outcome for the Company and its shareholders.

Overall Outlook

With a strong project pipeline, ongoing product innovation and expanding market reach, the Company is well positioned for continued growth.

This shareholder update has been approved by the Board of Oakridge International Limited.

Julie Edwards
Company Secretary
Oakridge International Limited

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Forward-looking statements

This announcement contains or may contain forward-looking statements that are based on Oakridge's beliefs, assumptions, and expectations and on information currently available to Oakridge. All statements that address operating performance, events or developments that Oakridge or its directors expect or anticipate will occur in the future are forward-looking statements, including, without limitation, statements as to the expectations of Oakridge or the market it operates in.

Oakridge believes that these forward-looking statements are reasonable as and when made. You should not place undue reliance on forward-looking statements because they speak only as of the date when made. Oakridge does not assume any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

No assurance or guarantee is, or should be taken to be, given in relation to, and no reliance should be placed on, the future business performance or results of Oakridge or the likelihood that the current assumptions, estimates or outcomes will be achieved. Actual results, developments or events could differ materially from those disclosed in the forward-looking statements.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Oakridge International Limited

ABN

89 122 203 196

Quarter ended ("current quarter")

30 June 2025

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	774	2,458
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(387)	(1,310)
(c) advertising and marketing	(15)	(48)
(d) leased assets	-	-
(e) staff costs	(267)	(889)
(f) administration and corporate costs	(110)	(596)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(2)	(8)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(7)	(394)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other - Bank Guarantees	-	2
2.6	Net cash from / (used in) investing activities	-	2
-			
3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other – Payments for lease liabilities	(26)	(99)
3.10	Net cash from / (used in) financing activities	(26)	(99)
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	504	962
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(7)	(394)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	2

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(26)	(99)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	471	471

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	471	504
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	471	504

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	62
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

Quarterly cash flow report for entities subject to Listing Rule 4.7B

7. Financing facilities	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
<i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i>		
<i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>		
7.1 Loan facilities	-	-
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
7.4 Total financing facilities	-	-
7.5 Unused financing facilities available at quarter end		-
7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (item 1.9)	(7)
8.2 Cash and cash equivalents at quarter end (item 4.6)	471
8.3 Unused finance facilities available at quarter end (item 7.5)	-
8.4 Total available funding (item 8.2 + item 8.3)	471
8.5 Estimated quarters of funding available (item 8.4 divided by item 8.1)	67
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
Answer: N/A	
8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
Answer: N/A	
8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
Answer: N/A	
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>	

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

31 July 2025

Date:

The Board

Authorised by:
 (Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.