Appendix 4E

Preliminary final report

Lodged with The Australian Stock Exchange under Listing Rule 4.3A

PHILEO AUSTRALIA LIMITED

ABN 52 007 608 755 ASX code: PHI

and Controlled Entities

Financial year ended 30 June 2014

("the year")

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Comparison is to previous corresponding year ended **30 June 2013** ("the previous year"). Unless stated otherwise, all amounts are shown to the nearest \$'000.

Revenue from ordinary activities up by 7% to **\$12,877,000** (2013: \$11,999,000)

Results from ordinary activities after tax *down by 111% to \$662,000 loss (2013: \$6,080,000 profit)

Net profit attributable to members *down by 111% to \$660,000 loss (2013: \$6,081,000 profit)

Earnings per share after tax \$0.02 loss (2013: \$0.21 profit)

Net tangible asset per share **\$2.64** (2013: \$2.68)

Dividend distribution The directors have declared a fully franked \$0.02 per ordinary

share final dividend for the financial year (2013: \$0.02 final dividend fully franked). The dividend was declared after 30 June 2014 and has not been booked in the accounts as at 30

June 2014.

Ex-dividend date Thursday, 4 September 2014

Record date for determining entitlement

to the dividend Monday, 8 September 2014

Approximate date of payment of dividend Monday, 27 October 2014

*The previous year financial performance includes a fair value gain of \$13,308,000 (before tax) which was recognised on reclassification of property at 303 Collins Street, Melbourne as an investment property. This gain was partially offset by the loss of \$3,861,000 (before tax) resulting from the fair value accounting of the interest swap held by the company. No further fair value gain or loss has arisen in respect of this property for the year ended 30 June 2014.

The loss of \$662,000 after tax for the year was mainly due to:

- Asset impairment loss of \$1,815,000 (before tax) recognised for Rocklea Homemaker Centre in Bendigo
- Loss of \$303,000 (before tax) recognised on fair value accounting of the interest swap;

The above losses were offset by a gain of \$1,372,000 (before tax), recognised on partial recoupment of prior year accumulated impairment losses in respect to the property held at 50-52 McCrae Street, Dandenong Vic

PRINCIPAL ACTIVITIES

The principal activities of the entity during the year were property investment and development, the earning of rental income, and hotel operation.

There were no significant changes in the nature of these activities during the year.

There were no other operations discontinued or any changes to controlled entities, joint ventures or associates not otherwise reported for the year.

REVIEW OF OPERATION

The consolidated net operating loss before income tax for the year was \$816,000 (2013: \$8,645,000 profit). The consolidated net loss for the year after income tax was \$662,000 (2013: \$6,080,000 profit). The change of \$9,461,000 (before tax) for the year was mainly due to the following:

- The prior year profit includes net fair value gain of \$13,308,000 (before tax), recognised on reclassification of property at 303 Collins Street, Melbourne as an investment property. There were no further fair value gain or loss recognised for this property during the year.
- The net fair value gain on reclassification of property of \$13,308,000 recognised in prior year was partially offset by a loss of \$3,861,000 (before tax) resulting from the fair value accounting of interest swap held by the company. For the year ended June 2014, the fair value accounting of the interest swap held at the reporting date resulted in an additional loss of \$303,000.
- The current year loss also includes a net asset impairment loss of \$1,815,000 (before tax) (June 2013: Nil). The asset impairment relates to the carrying value of Rocklea Homemaker Centre in Bendigo ("Rocklea Homemaker Centre"), recognised to reflect its current market valuation.
- In addition, the current year losses were offset by partial recoupment of prior year accumulated impairment losses in respect to the property held at 50-52 McCrae Street, Dandenong Vic. An independent valuer assessed the current market value of this property at \$8,900,000, which represented an excess of \$1,550,000 over its carrying value of \$7,350,000. Consequently, after making an appropriate allowance for selling expenses, a gain of \$1,372,000 was recognised for the year.

After deducting the loss attributable to minority interests, the loss attributable to members after tax was \$660,000 (2013: \$6,081,000 profit).

Total consolidated revenue for the year was \$12,877,000 (2013: \$11,999,000), excluding fair value gain on revaluation of the investment property of \$13,308,000). The consolidated entity:

- earned rental income totalling \$9,459,000 (2013: \$9,034,000) from its rental properties, which
 included rental of \$ 7,978,000 (2013: \$7,671,000) inclusive of recovery of outgoings from the 30storey commercial office building at 303 Collins Street in the Melbourne central business district;
- continued to operate the 108-room Ramada Encore business class hotel through its wholly owned subsidiary Sequoia Management Pty Ltd (ABN 62 108 168 243). The hotel operation is operated from the property owned at McCrae Street, Dandenong. The hotel operation contributed revenue of \$3,000,000 (2013: \$2,800,000).

The increase in rental revenue was mainly on account of significant improved property occupancy rate at the Rocklea Homemaker Centre from 41% at the beginning of the financial year to 81.5% as at June 2014. This increase was partially offset by a reduction in overall property occupancy rate at 303 Collins Street from 76% at the beginning of the financial year to 68% as at June 2014. Management is currently working on various strategies to improve the occupancy rate of the rental properties.

Profit (before tax but after borrowing costs) from rental activities increased to \$1,991,000 (2013: \$1,404,000) mainly due to improved occupancy rate at Rocklea Homemaker Centre and a reduction in the borrowing costs for the year.

REVIEW OF OPERATION (Continued)

The hotel's profitability before tax has improved significantly to \$638,000 (2013: \$350,001 profit) due to increase in occupancy rate from 60% as at June 2013 to 63% as at June 2014 and an increase in revenue from other related activities such as café and hire of function rooms, and achieving operational cost savings.

During the year the rural property ("Wyndham Vale land") owned by Daleston Pty Ltd (ABN 31 111 517 885), a wholly-owned subsidiary company of Phileo Australia Limited, continued to be leased for cattle grazing. This entity recorded loss after tax for the year of \$810,000 (2013: \$590,000 loss), arising mainly from land holding costs including land tax and council rates.

During the year, the entity continued to hold the vacant industrial land at Northcorp Industrial Park, Broadmeadows in Victoria ("Broadmeadows land"). The property is owned by Shuttlecrest Pty Ltd (ABN 46 114 765 696), a 75% owned subsidiary company of Phileo Australia. Other than holding this property, this entity did not trade during the year.

During the year, the entity continued to hold the vacant land that has been rezoned for the 79-unit *Mont Albert Rise* proposed residential townhouse development at Box Hill ("Box Hill property") for future development. Various development options are being considered for this property.

Other than reported above, there were no other operations discontinued or any changes to controlled entities, joint ventures or associates not otherwise reported for the year.

During the year the entity's result per share after tax was \$0.02 loss (2013: \$0.21 profit).

FINANCIAL OVERVIEW

At 30 June 2014 the consolidated entity's property portfolio had a carrying value of \$127,935,000 (2013: \$126,922,000). The carrying values of these properties were consistent with directors' valuation based on the latest available independent market valuations and other available financial data.

In assessing any asset impairment, if any, the carrying value is written down to the estimated net realisable value (inclusive of estimated selling costs) for the property concerned.

The entity obtained a further loan facility with a limit of \$8,000,000 to fund its future development projects and working capital requirements. The new loan is secured against the property-Rocklea Homemaker Centre. The total loan facility of the entity as at 30 June 2014 was \$53,000,000 (2013: \$45,000,000)

As at balance date the entity total bank borrowings amounted to \$48,500,000 (2013:\$45,000,000). Of the total borrowings, loan of \$45,000,000 was used to partially fund the acquisition of 303 Collins Street property, and is secured against that property. The balance of the loan amount of \$3,500,000 was drawn, from the further loan facility, to fund working capital requirements. The entities' other properties are unencumbered at 30th June 2014.

As at balance date, the entity had approximately \$1,801,000 (2013: \$1,447,000) in cash, cash management accounts and term deposits at bank, and \$36,387,000 (2013: \$53,112,000) in carrying value of unencumbered properties that were available to secure new borrowings if required.

Other than dividends as disclosed in this report, there were no returns to shareholders including distributions and buy backs during the year.

As at 30 June 2014, the economic entity's net tangible asset backing per share was \$2.64 (2013: \$2.68).

DIVIDENDS PAID OR RECOMMENDED

The directors have declared a fully franked \$0.02 per ordinary share final dividend for this financial year. The dividend was declared after 30 June 2014 and has not been provided for in the accounts as at 30 June 2014. (2013: final dividend of \$0.02 fully franked declared after the year end. This dividend was paid in October 2013).

AFTER BALANCE DATE EVENTS

As at the date of this report, there have not been any events of a significant nature after the balance date of 30 June 2014 that have not already been disclosed in this report.

FUTURE DEVELOPMENTS AND TRENDS

The main income stream will continue to be from rental of the Collins Street property and the Rocklea Homemaker Centre.

Management, in consultation with reputed leasing agents, is actively looking for new tenants to lease the vacancies of the Collins Street property & vacancies of Stage 1 in the Rocklea Homemaker Centre. In addition, Management is considering developing stage 2 of the Centre on securing Agreement for Lease from new tenants for some of the additional space.

The improved profitability of the Ramada Encore Hotel operation was mainly from an improved occupancy rate from 60 to 63%. This trend of improved occupancy rate is expected to continue for future years.

The Wyndham Vale land is within Victoria's urban growth corridor with significant upside potential in a future development. Subject to approval from the relevant authorities, the Wyndham Vale land of 360 Hectares is likely to yield approximately 4,500 to 5,000 lots of about 300 to 600 sqm each. The Metropolitan Planning Authority (MPA) is preparing the precinct structure plan (PSP 42N) for exhibition during this year

The development of the Box hill site will proceed when we finalise some outstanding matters with Environmental Protection Authority (EPA).

The Broadmeadows land has been put on the market for sale.

COMPLIANCE STATEMENT

The financial statements are in the process of being audited.

Certain comparative figures have been reclassified or adjusted in the previous year so as to be comparable, to the extent possible, with the figures presented for the year.

Signed for and on behalf of the Board of Directors of Phileo Australia Limited

Rudy Koh Managing Director 26 August 2014

Annual General Meeting

Place	Phileo Australia Limited's registered office at Level14, 303 Collins Street, Melbourne
Date	Thursday, 27 November 2014
Time	12.00 noon
Approximate date the Annual Report will be available	Monday, 27 October 2014

Phileo Australia Limited and Controlled Entities Preliminary Final Report Consolidated Statement of Comprehensive Income for the Year Ended 30 June 2014

	Consolidated Group		
	12 months	12 months	
	ended	ended	
	30/06/2014	30/06/2013	
	\$'000	\$'000	
Revenue from sales or services			
Sale of properties	_	- [
Rental income from properties	9,459	9,034	
Hotel operation	3,000	2,800	
Fair value gain on revaluation of	3,000	_,000	
investment property	-	13,308	
Farming activity	-	-	
Interest revenue	32	112	
Other	386	53	
Total revenue	12,877	25,307	
Less: Expenses			
Borrowing expenses	-3,376	-3,547	
Net change in value of Interest swap	-303	-3,861	
Administrative expenses	-1,609	-1,595	
Impairment of inventories	-444	_	
Other Expenses from Ordinary Activities			
. Direct rental costs	-3,687	-3,608	
. Hotel	-2,362	-2,449	
. Farming	-	-	
. Development activity	-1,507	-1,127	
. Other	-405	-475	
	-7,961	-7,659	
	,,,,,,	,,,,,	
Profit before income tax	-816	8,645	
Income tax expense	154	-2,565	
Profit from continuing operations	-662	6,080	
(Loss)/profit from discontinued operations	-	-	
Profit for the period	-662	6,080	
Profit for the period	-002	0,000	
Other comprehensive income	-	-	
Total comprehensive income for the period	-662	6,080	
Profit attributable to:			
Members of the parent entity	-660	6,081	
Non-controlling interest	-2	-1	
	-662	6,080	
		<u> </u>	
Total comprehensive income attributable to:			
•	-660	£ 091	
Members of the parent entity	-000 -2	6,081	
Non-controlling interest		-1	
	-662	6,080	

Phileo Australia Limited and Controlled Entities Preliminary Final Report Consolidated Statement of Financial Position As at 30 June 2014

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	30/06/2014	30/06/2013		
	\$'000	\$'000		
CURRENT ASSETS				
Cash and cash equivalents	1,801	1,447		
Trade and other receivables	114	80		
Other assets	935	1,036		
	2,850	2,563		
NON-CURRENT ASSETS				
Inventories	53,675	53,112		
Investment properties	74,260	73,810		
Plant and equipment	976	1,071		
Deferred tax assets	7,339	6,324		
Other assets	2,345	784		
	138,595	135,101		
TOTAL ASSETS	141,445	137,664		
		,		
CURRENT LIABILITIES				
Financial liabilities	-	-		
Trade and other creditors	1,659	1,535		
Dividends payable	-	-		
Income tax payable	129	129		
Provisions	232	198		
	2,020	1,862		
NON-CURRENT LIABILITIES				
Financial liabilities	48,500	45,000		
Derivatives	4,163	3,861		
Trade and other creditors	282	95		
Deferred tax liabilities	9,840	8,979		
Loan from minority shareholder	236	233		
Provisions	30	19		
	63,051	58,187		
TOTAL LIABILITIES	65,071	60,049		
		33,313		
NET ASSETS	76,374	77,615		
EQUITY				
Issued capital	19,911	19,911		
Reserves	13	13		
Retained earnings:				
- Parent entity interest	56,468	57,707		
- Minority interest	-18	-16		
	56,450	57,691		
TOTAL EQUITY	76,374	77,615		
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Phileo Australia Limited and Controlled Entities Preliminary Final Report Consolidated Statement of Changes in Equity for the Year Ended 30 June 2014

	Issued Capital Ordinary \$'000	Other Reserves \$'000	Retained Earnings \$'000	Non- controlling Interests \$'000	Total \$'000
Balance at 1 July 2012	19,911	13	52,205	-15	72,114
Adjustment for minority interest	-	-	-	-	-
Profit for the period	-	-	6,081	-1	6,080
Total other comprehensive income for the period Subtotal	 19,911		<u>-</u> 58,286	<u>-</u> -16	 78,194
Dividends paid or provided for	· -	-	-579	-	-579
Balance at 30 June 2013	19,911	13	57,707	-16	77,615
Balance at 1 July 2013	19,911	13	57,707	-16	77,615
Profit for the period	-	-	-660	-2	-662
Total other comprehensive income for the period	-	_	_	-	_
Subtotal	19,911	13	57,047	-18	76,953
Dividends paid or provided for	-	-	-579	-	-579
Balance at 30 June 2014	19,911	13	56,468	-18	76,374

Phileo Australia Limited and Controlled Entities Preliminary Final Report Consolidated Statement of Cash Flows for the Year Ended 30 June 2014

	Consolidated Group		
	12 months	12 months	
	ended	ended	
	30/06/2014	30/06/2013	
	\$'000	\$'000	
CASHFLOW FROM OPERATING ACTIVITIES			
Proceeds from sale of property	-	-	
Receipts from ordinary activities	11,250	12,641	
Payment for purchase of properties	, -	-	
Payment to suppliers & employees	-8,981	-9,149	
Payment for property	-,	,	
development	-1,007	-857	
Income tax paid	-	-	
Net Cash produced (used) in Ordinary Activities	1,262	2,635	
CASHFLOW FROM INVESTING			
ACTIVITIES			
Payment for development of investment			
property	-450	-313	
Payment for purchase of plant & equipment	-38	-32	
Cashflow from Investing Activities	-488	-345	
CASHFLOW FROM FINANCING ACTIVITIES			
Interest received	32	112	
Interest paid	-3,376	-3,546	
Dividend paid	-579	-579	
Proceeds from borrowing	3,503	3	
Repayment of borrowings	, -	_	
Cashflow from Financing			
Activities	-420	-4,010	
Net increase (decrease) in cash	354	-1,720	
Cash at beginning of period	1,447	3,167	
Cash at end of period	1,801	1,447	
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Phileo Australia Limited and Controlled Entities Preliminary Final Report **Operating Segments** Year Ended 30 June 2014

(i) Segment performance

(i) deginent performance	Rental \$'000	Hotel \$'000	Develop -ment \$'000	Farming \$'000	Other \$'000	Total \$'000
12 months ended 30 June 2014 Revenue	\$ 000	φ 000	φ 000	\$ 000	\$ 000	\$ 000
External sales Inter-segment sales	9,459 695	3,000	-	- -	386	12,845 695
Interest revenue	-	-	-	_	32	32
Total segment revenue	10,154	3,000	-	-	418	13,572
Reconciliation of segment revenue						
to group revenue Inter-segment elimination	-695	_	_	_	_	-695
Total group revenue	9,459	3,000	_	_	418	12,877
Segment net profit before tax Reconciliation of segment result to group net profit/(loss) before tax						
Segment net profit before tax	1,991	638	-1,507	-	-1,938	-816
Net profit before tax from continuing operations					_ =	-816
12 months ended 30 June 2013 Revenue						
External sales	9,034	2,800	-	-	13,361	25,195
Inter-segment sales Interest revenue	627 -	-	<u>-</u>	- -	- 112	627 112
Total segment revenue	9,661	2,80	-	-	13,473	25,934
Reconciliation of segment revenue						
to group revenue Inter-segment elimination	-627	_	_	_	_	-627
Total group revenue	9,034	2,800	_	-	13,473	25,307
Segment net profit before tax Reconciliation of segment result to group net profit/(loss) before tax						
Segment net profit before tax	1,404	351	-1,127	-	8,017	8,645
Net profit before tax from continuing operations					- =	8,645

Phileo Australia Limited and Controlled Entities Preliminary Final Report Operating Segments Year Ended 30 June 2014

As at 30 June 2014 Segment assets	Rental \$'000 91,548	Hotel \$'000 8,722	Develop- ment \$'000	Farming \$'000	Other \$'000	Total \$'000 141,445
Total group assets from continuing operations					- =	141,445
As at 30 June 2013 Segment assets	92,235	7,350	27,337	-	10,742	137,664
Total group assets from continuing operations					- =	137,664
(iii) Segment liabilities			Develop-			
	Rental \$'000	Hotel \$'000	ment \$'000	Farming \$'000	Other \$'000	Total \$'000
As at 30 June 2014 Segment liabilities	48,500	484	-	-	16,087	65,071
Total group liabilities from continuing operations					- -	65,071
As at 30 June 2013 Segment liabilities	45,000	544	-	-	14,505	60,049
Total group liabilities from continuing operations					-	60,049