Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

## New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003, 24/10/2005.

Name	or entity					
Cars	Carsales.com Ltd					
ABN <b>91 0</b> '	74 444 018					
We (	(the entity) give ASX the followin	g information.				
	t 1 - All issues nust complete the relevant sections (attac	h sheets if there is not enough space).				
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Ordinary Shares				
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	113,606 ordinary shares				
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	Fully paid Ordinary Shares				

<sup>+</sup> See chapter 19 for defined terms.

4 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

5 Issue price or consideration

52,379 Performance rights at \$0.00 46,227 options at \$4.69 15,000 options at \$4.90 Total consideration - \$290,.00

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) Exercise of options issued under the Company's option plan

7 Dates of entering \*securities into uncertificated holdings or despatch of certificates 52,379 Performance Rights at \$0.00 at 29<sup>th</sup> October 2014 22,952 options at \$4.69 at 29<sup>th</sup> October 2014 23,275 options at \$4.69 at 10<sup>th</sup> November 2014 15,000 options at \$4.90 at 10<sup>th</sup> November 2014

<sup>+</sup> See chapter 19 for defined terms.

Number +Class 8 Number and +class of all Ordinary 238,949,885 +securities quoted on ASX (including the securities in clause 2 if applicable) +Class Number Number and +class of all **Options** 2,203,709 9 \*securities not quoted on ASX performance rights (including the securities in adjusted in respect clause 2 if applicable) of 61,227 options and 52,379 performance rights under carsales.com Ltd Option plan. Dividend policy (in the case of a The shares will rank equally with current 10 trust, distribution policy) on the shares on issue increased capital (interests) Part 2 - Bonus issue or pro rata issue holder approval N/A Is security 11 required? Is the issue renounceable or non-N/A 12 renounceable? Ratio in which the \*securities N/A 13 will be offered \*Class of \*securities to which the N/A 14 offer relates \*Record date determine 15 N/A entitlements holdings different N/A 16 Will on registers (or subregisters) be aggregated calculating entitlements?

<sup>+</sup> See chapter 19 for defined terms.

17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.	N/A
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	N/A
25	If the issue is contingent on the task is the date of the meeting	N/A
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	N/A
<b>2</b> 7	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A

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<sup>+</sup> See chapter 19 for defined terms.

28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if	N/A
	applicable)	
30	How do *security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do *security holders sell part of their entitlements through a broker and accept for the balance?	N/A
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Despatch date	N/A
	3 - Quotation of securitied only complete this section if you are ap  Type of securities	
-	(tick one)	
(a)	✓ Securities described in Part	t
(b)	All other securities	
		nd of the escrowed period, partly paid securities that become fully paid, en restriction ends, securities issued on expiry or conversion of convertible
Entitie	es that have ticked box 34(a)	
Addit	ional securities forming a new	class of securities
Fick to locume	indicate you are providing the informat nts	ion or
35		securities, the names of the 20 largest holders of the he number and percentage of additional *securities

<sup>+</sup> See chapter 19 for defined terms.

held by those holders  If the 'securities are 'cquity securities, a distribution schedule of the additiona 'securities setting out the number of holders in the categories 1-1,000 1,001-5,000 5,001-10,000 10,001-100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,001 -100,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,00			
*securities setting out the number of holders in the categories 1-1,000 1,001-5,000 5,001-10,000 10,001-100,000 100,001 and over  37 A copy of any trust deed for the additional *securities  Entities that have ticked box 34(b)  38 Number of securities for which *quotation is sought  40 Do the *securities for which quotation is sought  40 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?*  If the additional securities do not rank equally, please state: • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  41 Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify		held by those holders	
Entities that have ticked box 34(b)  38	36	†securities setting out the nu 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000	
Number of securities for which †quotation is sought  N/A  Class of *securities for which quotation is sought  N/A  Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  Reason for request for quotation now  Brample: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify	37	A copy of any trust deed for	the additional *securities
*quotation is sought  79 Class of *securities for which quotation is sought  80 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  8 If the additional securities do not rank equally, please state:  9 the date from which they do  10 the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  11 et extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  12 Reason for request for quotation now  13 Reason for request for quotation now  14 Reason for request for quotation now  15 Example: In the case of restricted securities, end of restriction period  16 issued upon conversion of another security, clearly identify	Entit	es that have ticked box 34(b)	
quotation is sought  40 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  41 Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify	38		N/A
all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  41 Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify	39		N/A
now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify	40	all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest	N/A
	41	now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify	N/A

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<sup>+</sup> See chapter 19 for defined terms.

42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)

Number	+Class
N/A	
	1

## **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B New issue announcement

Sign here:

Date: 11/11/14

Company Secretary

Print name:

Nicole Birman

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<sup>+</sup> See chapter 19 for defined terms.