



# **ANNUAL GENERAL MEETING**

21 November 2014

Pact Group Holdings Ltd ABN 55 145 989 644



# **Pact Group Chairman**

Raphael Geminder



# Exceeding Prospectus profit forecasts

- Statutory NPAT before significant items of **\$59.7 million**, 13.5% ahead of Prospectus

A graphic consisting of four gray bars of increasing height from left to right, with a thick black arrow pointing upwards and to the right, starting from the top of the first bar and ending above the fourth bar.

# CONTINUED GROWTH MOMENTUM

- Statutory EBIT before significant items of **\$147.0 million**, up 4.8% on the prior year
- Pro-forma EBIT before significant items of **\$148.5 million**, up 9.0% on the prior year

# STRONG CASH FLOW PERFORMANCE

Four large, stylized grey dollar signs are arranged horizontally to the right of the word 'STRONG'.

- Operating cash flow of **\$198.9 million**, up 11.8% compared to the prior year

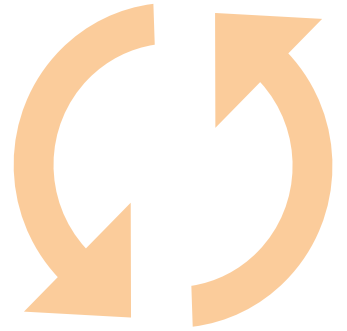


# INAUGURAL DIVIDEND OF 9.5 CPS

For the period ended 30 June 2014, franked to **65%**, and in line with the Prospectus forecast

# Successful **transition** to listed **public** company

With continued focus on innovation, resilience and growth



# AWARDS



BRW. 2014 most  
**INNOVATIVE**  
companies



Best dairy packaging  
innovation  
**World Dairy  
Innovation  
Awards  
2014**  
FINALIST



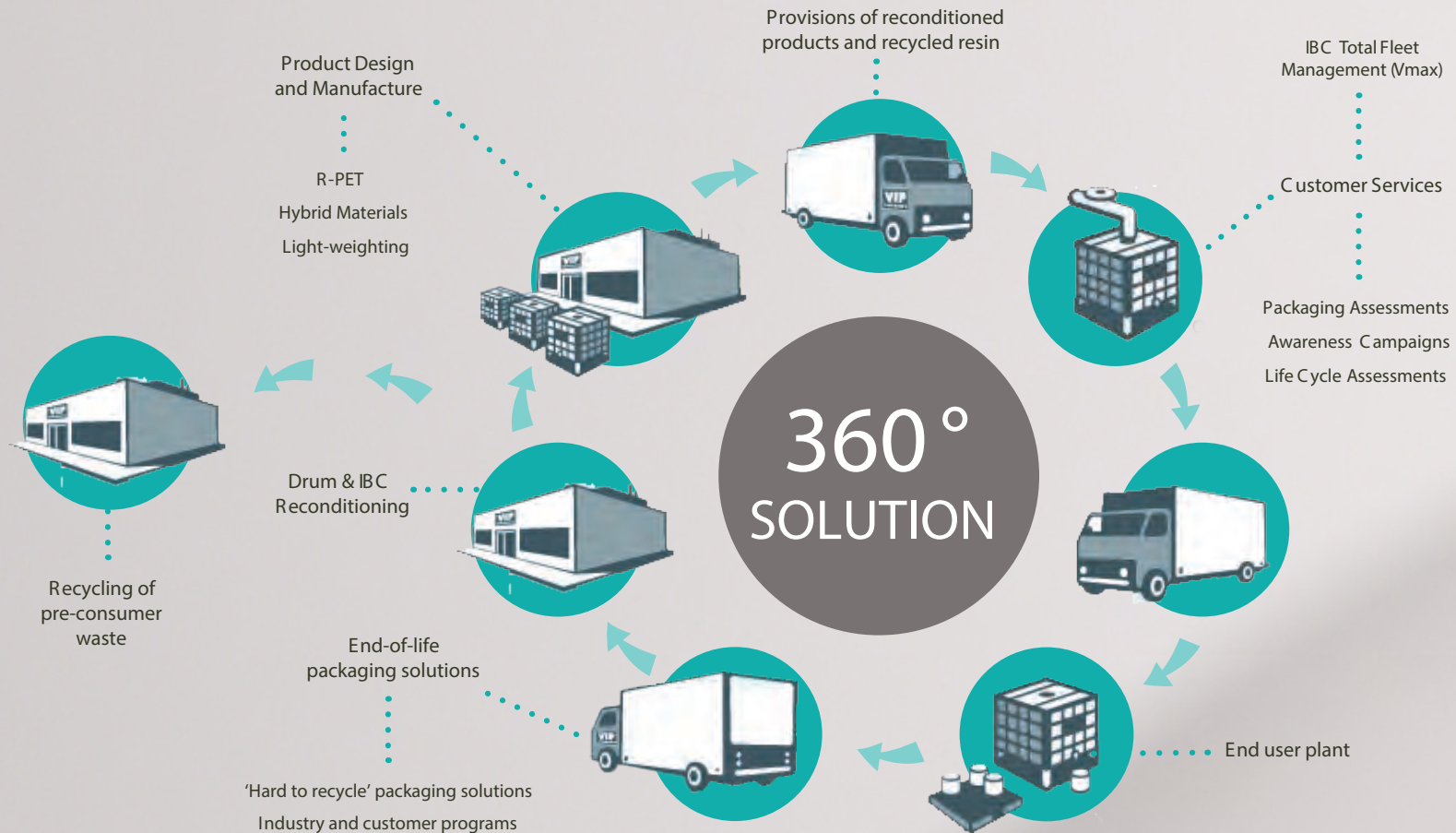
# APPLAUSE PROGRAM



Applause  
AWARDS



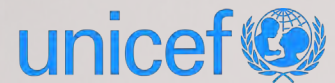


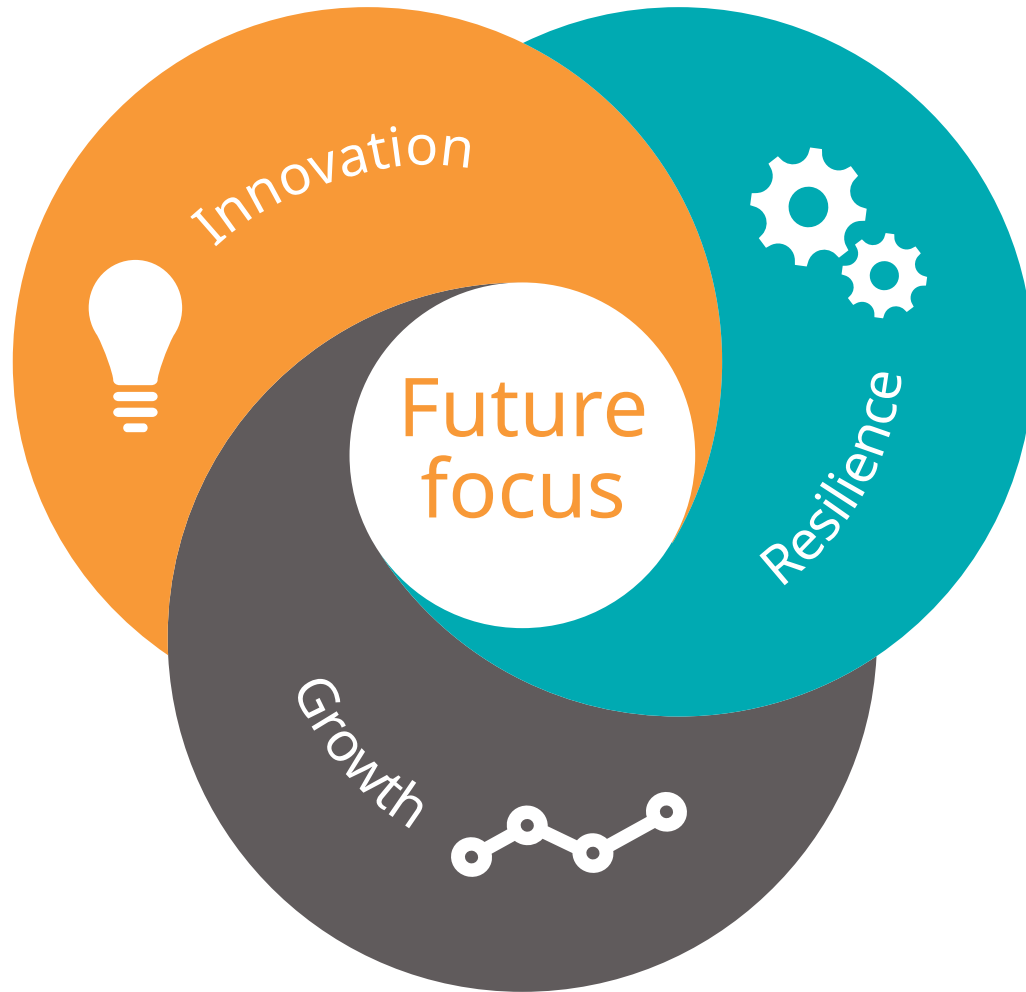






Pact Group number one in Manufacturing sector  
(Asia-Pacific) in the 2014 Global Corporate Challenge.







## A Manufacturing Success Story





# Pact Group Managing Director & CEO

Brian Cridland

Pact Group Holdings Ltd ABN 55 145 989 644



## OUR VISION

To enrich lives every day through sustainable packaging solutions.

## OUR VALUES

We walk in our customers shoes to serve them better

We are committed to sustainability and providing an honest and respectful environment

We are passionate about driving results

We pursue opportunities for transformational change

We act with speed and purpose



A\$ in millions	30 June 14 Actual	30 June 13 Actual
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<b>Sales Revenue</b>		
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Pact Australia	822.7	813.1
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Pact International	320.5	290.6
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<b>Total</b>	<b>1,143.2</b>	<b>1,103.7</b>
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Group EBIT (pre SI)		
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<b>Total</b>	<b>147.0</b>	<b>140.3</b>
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**IT'S OK  
TO ASK  
QUESTIONS  
AND RAISE  
YOUR  
SAFETY  
CONCERNS!**

**SAFETY IS  
OUR SHARED  
RESPONSIBILITY**

**TOWARDS  
ZERO  
• HARM**



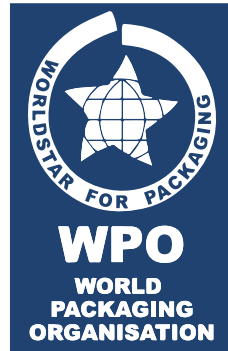
## A Manufacturing Success Story

# GLOBAL ALLIANCE PARTNERS



# WHAT IS INFINI?

Award  
Winning milk  
packaging  
designed  
under  
exclusive  
licence with  
Nampak UK.

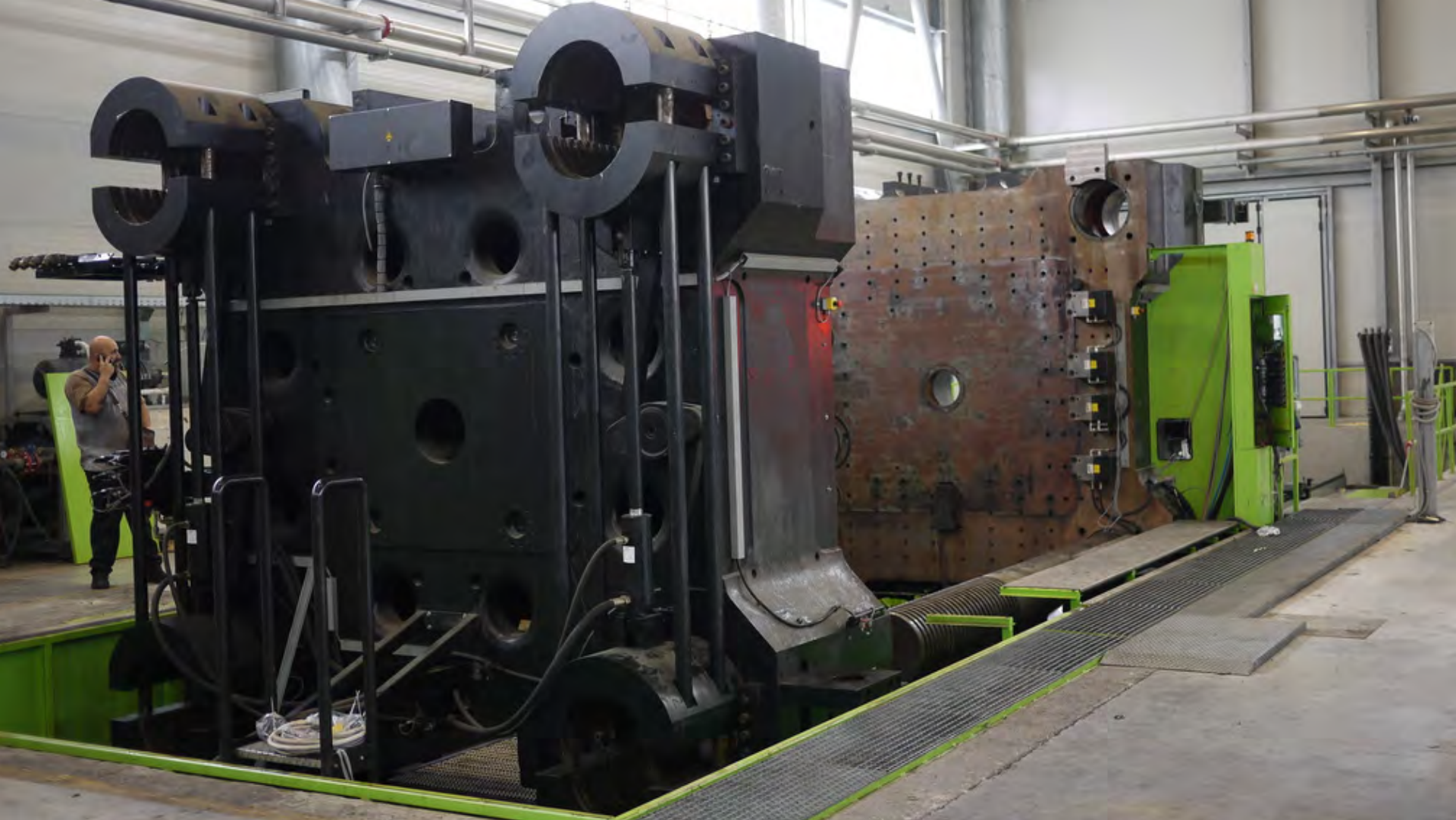


**WORLDSTAR  
WINNER 2013**

**brickwood**  
*Worth bottling*









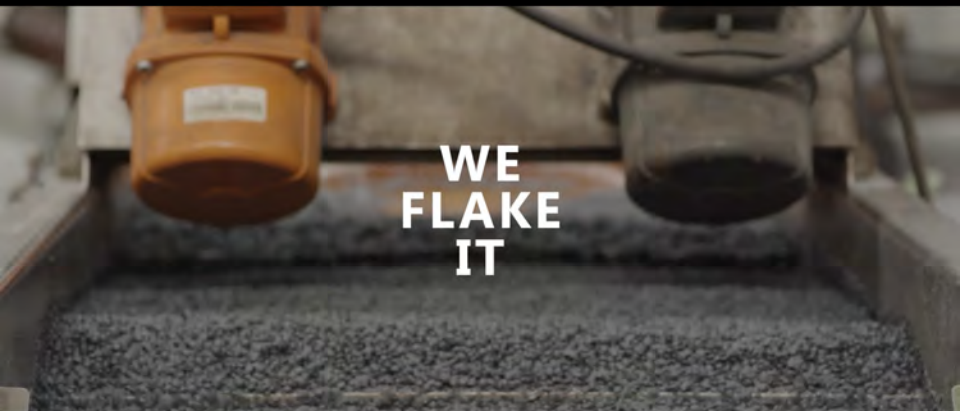


JAKARTA SITE

JAKARTA  
2015









# MERGERS & ACQUISITIONS

**39**  
ACQUISITIONS  
SUCCESSFULLY  
INTEGRATED

- Acquisition of a plastic packaging company in Australia focussed on the consumer packaging segment

- Acquisition of a plastic consumer packaging company in New Zealand

- Establishment of a procurement office in Singapore

- Establishment of a Thailand greenfields closures manufacturing plant

- Acquisition of a large rigid plastics packaging and material handling company operating in Australia, New Zealand and Asia

- Acquisition of leading manufacturer of mobile garbage bins in Australia and New Zealand

2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015



- Pact formed through the acquisition of a rigid plastics and steel packaging company predominantly focussed on industrial markets

- Establishment of a plastic consumer packaging operation in the Philippines

- Acquisition of a leading consumer goods plastic packaging company in Australia

- Acquisition of the largest private dairy bottle manufacturer in Australia

- Consolidation of operations through acquisitions at IPO



TRADING UPDATE



# CONCLUSION

**COST**  
CONTROL

PRODUCTIVITY  
**GAINS**

**EFFICIENCY**  
IMPROVEMENTS