

Chairman's Address
Annual General Meeting
21st November 2014

In reflecting on the year ended 30th June 2014 I think we would have to say it was one of our most difficult. As we have progressively informed the market, the financial results were not as strong as the previous year and not as strong we had earlier expected.

I will come to that in some detail but before doing so I would like to record that in 2013/14 we did undertake and complete the final rationalisation step to fully integrate the former Carter Holt Harvey operations. The Braeside facilities were expanded, the operations from Mount Waverley were progressively integrated, the production lines were upgraded with new investment, the management systems were streamlined and the staff were guided toward a safer and more productive workplace culture. No small task, but it was completed. The company's competitive strength is that it now has the largest and most modern carton manufacturing facilities in Australia. In the Managing Director's address he will outline how this underpins our future.

FINANCIAL RESULTS

Revenue was 6.7% lower at \$162 million, in part due to cartonboard being substituted with a different product by a key customer, in part due to pricing pressures and in part due to lost business. In keeping with the pressures on Australian manufacturing businesses, we continue to face both local and overseas competition and this further emphasises the importance of the plant rationalisation program and the cost reductions that were achieved.

The underlying NPAT for 2014 amounted to \$3.8 million which was well below the previous year.

Restructuring costs, principally redundancies and moving costs, reduced the underlying result by \$2.0 million after tax. On top of this, the board considered that it was prudent, and in line with the more exacting measurement of goodwill now required by the accounting standard, to take a goodwill impairment charge of \$15 million in 2013/14.

Overall, a loss of \$13.2 million was recorded, and as I mentioned at the outset it was one of our most difficult years.

FINANCIAL POSITION

Year end gearing at 41% debt to debt plus equity is not out of line with the financial structure for manufacturing businesses, however, it is

higher than typical for the company and our free cashflow will be aimed at bringing debt down in the 2015 year.

Banking arrangements are firmly in hand on a rolling 12 to 18 months ahead basis ensuring adequate funding for our business and balance sheet needs.

Net assets at 30th June 2014 amounted to 68 cents per share which rather closely aligns with the company's recent share price.

Overall the financial position remains sound especially as the company has such a strong record of cash generating capacity.

SHAREHOLDER RETURNS

Against the backdrop of a substantial bank of franking credits and an underlying NPAT of \$3.8 million, or 4.64 cents per share, directors declared an unchanged final dividend of 1.75 cents, thereby maintaining the full year dividend at 3.50 cents per share. Once again all dividends were fully franked. The Dividend Reinvestment Plan was re-introduced and underwritten this year in view of the higher payout ratio. I am pleased to report that there was a strong 68% uptake of the Dividend Reinvestment Plan with the remainder flowing to two of our institutional shareholders who underwrote the shortfall. In total 2.3 million new shares were issued at 61 cents per share, bringing total shares on issue to 83.9 million shares. Our share register now includes two substantial investors, a number of institutional investors and a loyal contingent of smaller shareholders. We thank them all for their ongoing confidence in the company.

TRADING CONDITIONS

For the current year we have budgeted to increase modestly our market share particularly in flexibles and cups, grow our volumes along with the growth in our customers' business and then lift our financial performance on the back of internal cost rationalisation initiatives.

In the first four months of this year, in the face of the Australian economy still reported to be relatively stagnant, we have evidenced sporadic growth patterns from our customers with the overall outcome being close to budget and some 2 to 3% above last year revenues. Whilst we always face the risk of customers sourcing from off-shore, top line growth is apparent.

CORPORATE GOVERNANCE

The Annual Report provides extensive information on Corporate Governance and I am pleased to inform that Colorpak comprehensively complies with the principles set out by the ASX Corporate Governance Council, albeit that our own approach to diversity is separately explained.

Later in the meeting you will be asked to vote on the Remuneration Report and the election of directors. In front of those agenda items I would like to bring out two points to evidence the serious way your board has conducted the business of the company during the past 12 months.

Firstly, you will note from the Remuneration Report that there were no incentive payments to executives in respect of 2014 and that the board has suspended the short-term incentive plan for 2015. This in no way reflects any lack of performance, on the contrary, the management have performed very strongly. It reflects the underlying principle that the incentives are paid when the company's performance is considered to be at or above the expected level.

Secondly, and this time not in the Remuneration Report, I can inform that board fees and senior management salaries have been frozen for the 2015 year. The Managing Director has asked the same of all company's staff and at this stage NSW has agreed to a wage freeze for a year, New Zealand are about to vote for the same, whereas here in Victoria the major changes of the past year have been relevant in people taking longer to come to grips with the business realities.

In conclusion, may I take this opportunity to thank each of my Board colleagues for their considerable contribution during the past year. We met frequently, both as scheduled and as required, to oversee the company's developments and importantly to directly provide our collective experience to the management team.

I now invite Mr Alex Commins, Managing Director of Colorpak Limited, to address the meeting.

Colorpak Limited Annual General Meeting

The Westin

21 November 2014

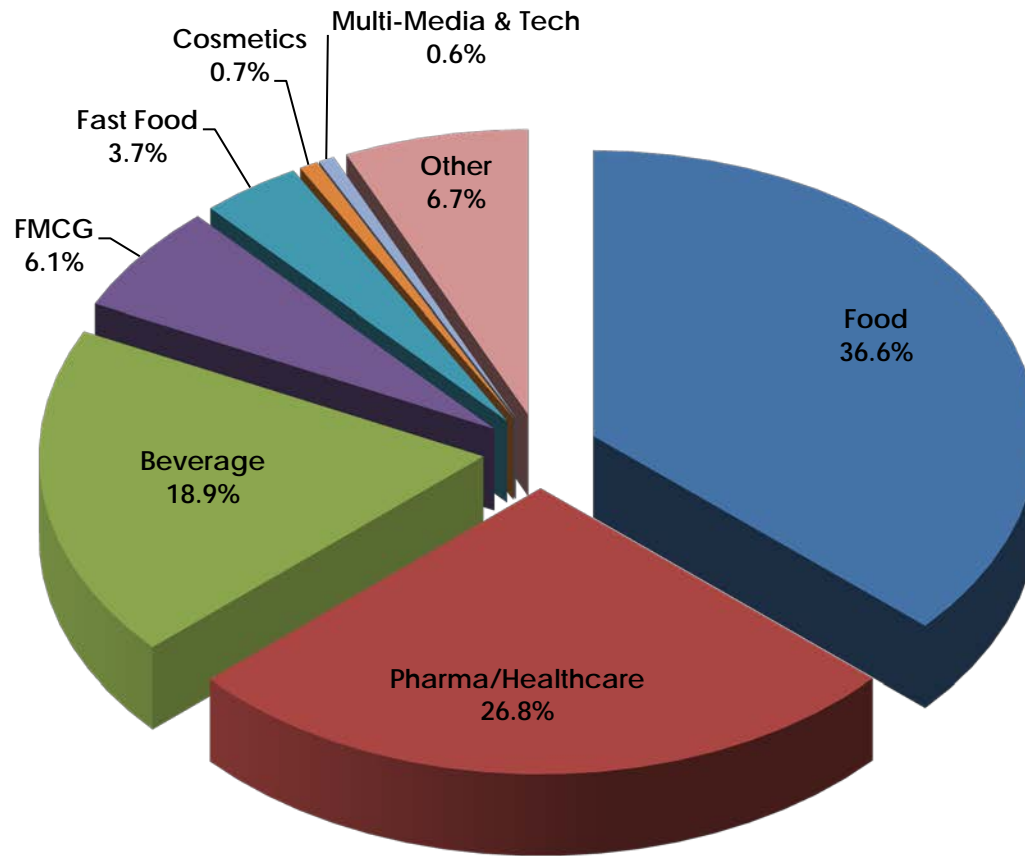
History of growth & industry consolidation

- 6 x acquisitions
- 1 x IPO
- 2 x greenfield factory developments
- 3 x plant rationalisations
- 4 x product / process diversifications:-
 - Flexibles
 - Paper cups
 - Digital solutions; and
 - Creation of Brandpack – the packaging architects
- Continued consistent investment in world class technology

Operational Highlights

- Safety performance continues to improve.
- Raw material substitution in customer accounts now complete.
- Increasing productivity levels in Victoria remains our core focus post the Mt Waverley to Braeside integration which completed in May 2014.
- Investments in the Roland 6-colour press in Victoria and the Hewlett-Packard digital press in NSW have both been successful. Machines are fully loaded and producing at expected levels.
- Brandpack division continues to successfully leverage the company's position by partnering customers from concept through structural and graphic design.
- Innovation, targeted investment, leading industry reputation and strong customer partnerships underpin our model of consistent performance in a competitive landscape.
- CKL is well positioned for recovery in consumer demand.

Market Segment



Client Endorsements

colorpak



Results Summary

(\$000)	2014		2013	Change
	Underlying *	Reported		Underlying *
Sales (goods/services)	160,207		171,676	(6.7)%
EBITDA	12,876	10,260	18,206**	(29.3)%
EBITDA %	8.0%	6.4%	10.6%	
NPBT	5,393	(12,425)	10,743**	(49.8)%
NPAT	3,784	(13,188)	7,494	(49.5)%
EPS (cps)	4.64	(16.18)	9.19	(49.5)%
DPS (cps)	3.50		3.50	0.0%
<ul style="list-style-type: none">Excludes impact of \$2.818m of restructuring costs and \$15.000m goodwill impairment charge in FY2014.				
** Includes onerous contract release of \$3,499,000.				

Cash Management

Working Capital

- \$3.400 million early settlements of leases that would otherwise expire mid 2016.
- \$0.900 million increase in debtors from customers taking extended credit terms.
- Increased raw material holdings – longer lead times for imports.

Capex

- Capex of \$5.670 million.
- Roland 6-colour press commissioned in February 2014.
- HP digital press for Flexibles site commissioned in December 2013.
- No major capex planned for FY15.

Dividends

- Final Dividend of 1.75 cents fully franked, paid 8 October 2014 supported by fully underwritten DRP.



Cash Management

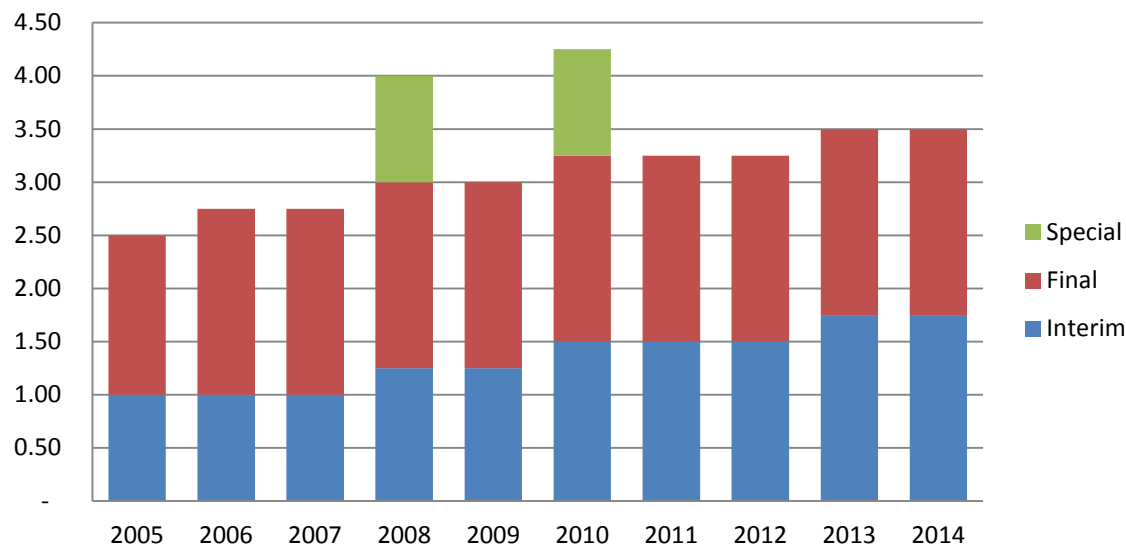
Balance Sheet

- Net debt at 30 June 2014 of \$39.3 million.
- Gearing (debt/debt + equity) peaked at 41.3% in June 2014 after payout of surplus leases and restructuring costs.
- Early property lease settlements temporarily inflated debt levels.



Returns to Shareholders (since Listing)

Dividend Cents per Share (all fully franked)

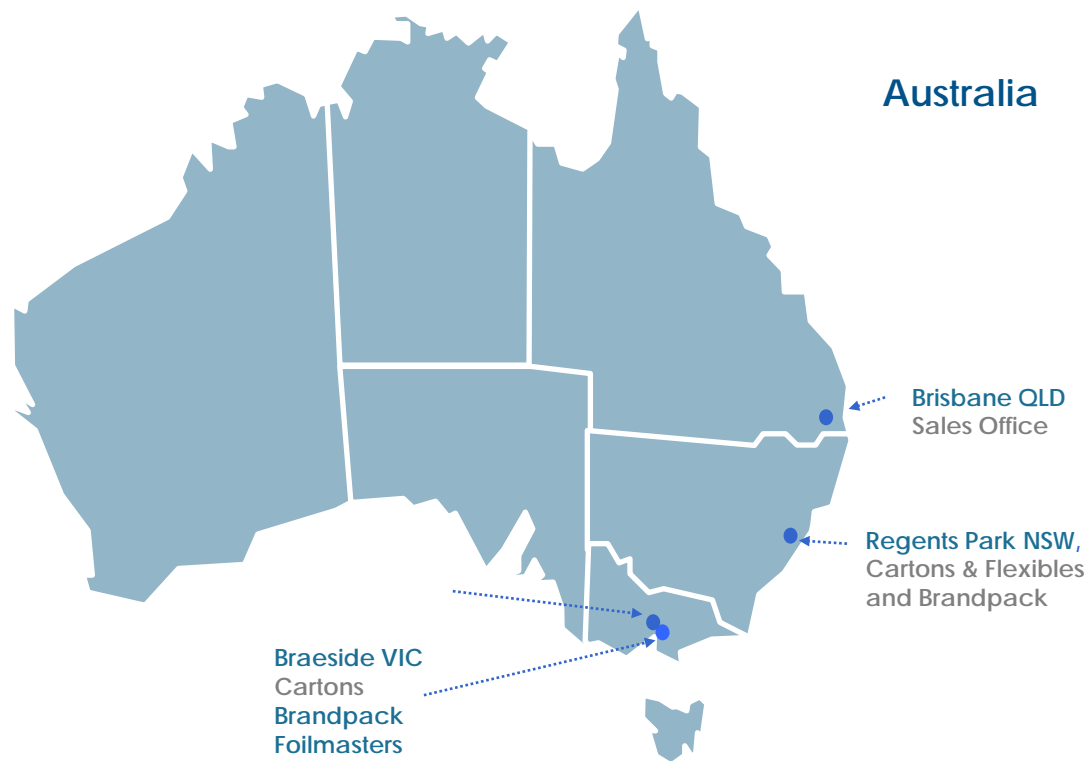


- **32.75 cents per share returned since listing**
- **Shares listed at 50 cents per share = 65.5%**
- **At 68.5 cent share price = 37% capital growth or 102.5% return on funds invested**

Ongoing Internal Efficiencies

- EBA negotiations:-
 - Victoria – vote scheduled 24/11/14
 - NSW - finalised
 - Auckland - progressing
- New printing presses delivering significant improvement over the previous generation technology it replaced.
- Supply chain for raw material supply further strengthened with strategic International supply partnerships. Importantly, these were formed before the closure of Australia's only cartonboard mill at Petrie.
- Continue to balance capacity between sites to improve efficiencies, and maximize utilization by division.

Colorpak November 2014



New Zealand

Penrose, Auckland NZ
Cartons & Brandpack



Sensitivities

- Raw material imports are now well settled and unlikely to cause the disruptions experienced in FY14.
- Trend of large corporates demanding extended trading terms, effectively pushing their debt obligations onto their suppliers.
- Continued supermarket pricing power.
- Expectation of more modest wage outcomes in FY15 and beyond.
- A\$ weakening seen as helpful.
- Industry structure regionalising.



Growth Initiatives

- First non ice-cream paper cup product due to launch before Christmas.
- Recently won large two year contract to be packaging partner with a division of one of the two big supermarkets.
- Brandpack leveraging design and pre-press expertise deeper within existing and potential customer base with unique offerings such as “virtual supermarket technology”.
- Brandpack are the first in the southern hemisphere to be full high definition (HD) certified for flexo imaging.
- Launched new “Imagine” video showcasing unique capability to engage early in customer new product development process to efficiently deliver their products with leading edge innovation to the market at speed with minimum cost.
- <http://www.colorpak.com.au/imagine>



Outlook

Financial

- FY15 – first four months of trading are broadly in line with budget expectations.
- EBITDA/Sales margin expected to strengthen in FY15.
- Commitment to free cash generation via margin expansion and capex restraint.
- Light period expected in capital expenditure for next 12 months.
- Debt reducing, expecting approx A\$34 million by June FY15.

Outlook

- Machinery modern and volume/capacity balance is managed to maximize labour/efficiencies.
- Well placed to continue to participate in the consolidation of the sector which remains fragmented within the region.
- Strategy is clear – execution remains disciplined.
- Experienced management team has consistently posted industry leading returns.



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Thank you.